# **DRIVE-BY BPO**

by ClearCapital

## 24 CALLE MIGUEL

RANCHOS DE TAOS, NM 87557

43326 Loan Number \$200,000

As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	24 Calle Miguel, Ranchos De Taos, NM 87557 06/09/2021 43326 Breckenridge Property Fund 2016	Order ID Date of Report APN County	7339240 06/13/2021 1071145435 Taos	Property ID	30425645
Tracking IDs					
Order Tracking ID	0603BPOa	Tracking ID 1	43326		
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Silverado Properties Inc.	Condition Comments
R. E. Taxes	\$141,181	Subject is a double-wide manufactured home in average
Assessed Value	\$208,005	condition. It does not appear to have been remodeled. There are
Zoning Classification	Taos County	no obvious repairs needed. Curb appeal is fair. There is no landscaping. Subject conforms to the neighborhoos.
Property Type	Manuf. Home	idinascaping. Cabject comorns to the neighborhoos.
Occupancy	Vacant	
Secure?	Yes (door is locked)	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Private	

Neighborhood & Market Da	ıta			
Location Type	Rural	Neighborhood Comments		
Local Economy	Slow	Subject is located in an area called Llano Mesa just south of		
Sales Prices in this Neighborhood	Low: \$84,000 High: \$260,000	Ranchos de Taos, and a few miles south of the Town of Taos. Homes in the general area vary as far as style, appeal, and price		
Market for this type of property	Remained Stable for the past 6 months.	range. Calle Miguel is a small subdivision of manufactured homes on plus or minus one acre lots. There are no commercia		
Normal Marketing Days	<180	or industrial influences, very limited REO activity, and no boarded-up homes.		

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Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	24 Calle Miguel	340 Chamisa Road	419 Orchard Lane	1005a Camino De La Jara
City, State	Ranchos De Taos, NM	Ranchos De Taos, NM	Taos, NM	Taos, NM
Zip Code	87557	87557	87571	87571
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		1.33 1	4.05 1	5.00 <sup>2</sup>
Property Type	Manuf. Home	Manufactured	Manufactured	Manufactured
Original List Price \$	\$	\$219,000	\$205,000	\$199,000
List Price \$		\$219,000	\$205,000	\$199,000
Original List Date		06/18/2020	04/01/2021	03/11/2021
DOM · Cumulative DOM		358 · 360	70 · 73	92 · 94
Age (# of years)	15	22	21	10
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Beneficial ; Residential	Neutral ; Residential
View	Neutral ; Mountain	Beneficial ; Mountain	Neutral ; Mountain	Neutral ; Pastoral
Style/Design	1 Story manufactured	1 Story manufactured	1 Story manufactured	1 Story manufactured
# Units	1	1	1	1
Living Sq. Feet	1,824	1,980	2,048	1,344
Bdrm · Bths · ½ Bths	3 · 2	4 · 2	4 · 2	3 · 2
Total Room #	7	8	8	7
Garage (Style/Stalls)	None	Carport 2 Car(s)	None	Carport 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	1.087 acres	0.87 acres	0.75 acres	0.27 acres
Other				

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

**Listing 1** Listing #1 has 4 bedrooms and 2 bathrooms. It has a little more square footage and the lot is a little smaller. It is older and has a carport.

Listing 2 Listing #2 has 4 bedrooms and 2 baths. It has more square footage and less acreage, and is older.

Listing 3 Listing #3 has 3 bedrooms and 2 baths. It has less acreage and less square footage. It is a little newer and has a carport.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales				
	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	24 Calle Miguel	144 State Road 240	508 B Octaviano	10 Juniper Road
City, State	Ranchos De Taos, NM	Ranchos De Taos, NM	Taos, NM	Questa, NM
Zip Code	87557	87557	87571	87556
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.80 <sup>2</sup>	3.81 1	25.00 <sup>2</sup>
Property Type	Manuf. Home	Manufactured	Manufactured	Manufactured
Original List Price \$		\$279,900	\$199,000	\$229,000
List Price \$		\$249,900	\$199,000	\$229,000
Sale Price \$		\$244,900	\$196,000	\$229,000
Type of Financing		Cash	Cash	Va
Date of Sale		06/01/2021	11/02/2020	04/05/2021
DOM · Cumulative DOM		333 · 333	58 · 58	94 · 94
Age (# of years)	15	25	28	23
Condition	Average	Good	Good	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Beneficial ; Residential	Beneficial ; Residential	Neutral ; Residential
View	Neutral ; Mountain	Neutral ; Pastoral	Neutral ; Residential	Beneficial; Mountain
Style/Design	1 Story manufactured	1 Story manufactured	1 Story manufactured	1 Story manufactured
# Units	1	1	1	1
Living Sq. Feet	1,824	2,176	1,100	2,432
Bdrm · Bths · ½ Bths	3 · 2	4 · 2	3 · 2	5 · 3
Total Room #	7	8	7	10
Garage (Style/Stalls)	None	Carport 2 Car(s)	None	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	1.087 acres	0.79 acres	0.25 acres	1.80 acres
Other				
Net Adjustment		-\$30,105	+\$9,275	-\$30,935
Adjusted Price		\$214,795	\$205,275	\$198,065

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Sold #1 has 4 bedrooms and 2 baths. It has more square footage and a little less acreage. It has a carport. It is older but has been completely remodeled recently and is in good condition. Setting and curb appeal are better. It is close to the subject and a very recent sale. I adjusted plus \$4,455 for acreage, minus \$10,560 for square footage, minus \$4,000 for carport and minus \$20,000 for condition.
- **Sold 2** Sold #2 has 3 bedrooms and 2 baths. It has less acreage and less square footage. It is older but has been remodeled and is in good condition. Curb appeal is good. I adjusted plus \$12,555 for acreage, plus \$21,720 for square footage and minus \$25,000 for condition and location.
- **Sold 3** Sold #3 has 5 bedrooms and 3 bathrooms. It has more square footage and more acreage. It is older but has been remodeled and is in good condition. It is farther from the subject, but is a very recent sale. There is not another recent sale of a manufactured home in closer proximity to the subject. I adjusted minus \$10,695 for acreage, minus \$18,240 for square footage and minus \$2,000 for third bathroom.

Client(s): Wedgewood Inc

Property ID: 30425645

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Subject Sal	es & Listing Hist	ory					
Current Listing Status Not Currently Listed			Listing History Comments				
Listing Agency/Firm			Subject was listed in the Taos MLS on 3/20/2014 for \$159,000.				
Listing Agent Name Listing Agent Phone				It expired on 3/31/17. The price was reduced to \$155,000 on			
			12/1/2016.				
# of Removed Li Months	istings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$210,000	\$210,000			
Sales Price	\$200,000	\$200,000			
<b>30 Day Price</b> \$190,000					
Comments Regarding Pricing S	Comments Regarding Pricing Strategy				

Taos is a small market with limited comparables, especially for manufactured homes. The listing and sold comps used are the best available in closest proximity to the subject, and the most recent sales. It was necessary to expand search parameters for distance and sale date in order to find enough suitable comps. As-is sale price is within the adjusted value range of the sold comps.

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### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

by ClearCapital

**DRIVE-BY BPO** 



**Front** 



Address Verification



Address Verification



Street

43326

**\$200,000**• As-Is Value

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# **Listing Photos**

by ClearCapital





Front





Front

1005A Camino de La Jara Taos, NM 87571



Front

## **Sales Photos**



144 State Road 240 Ranchos De Taos, NM 87557



Front





Front

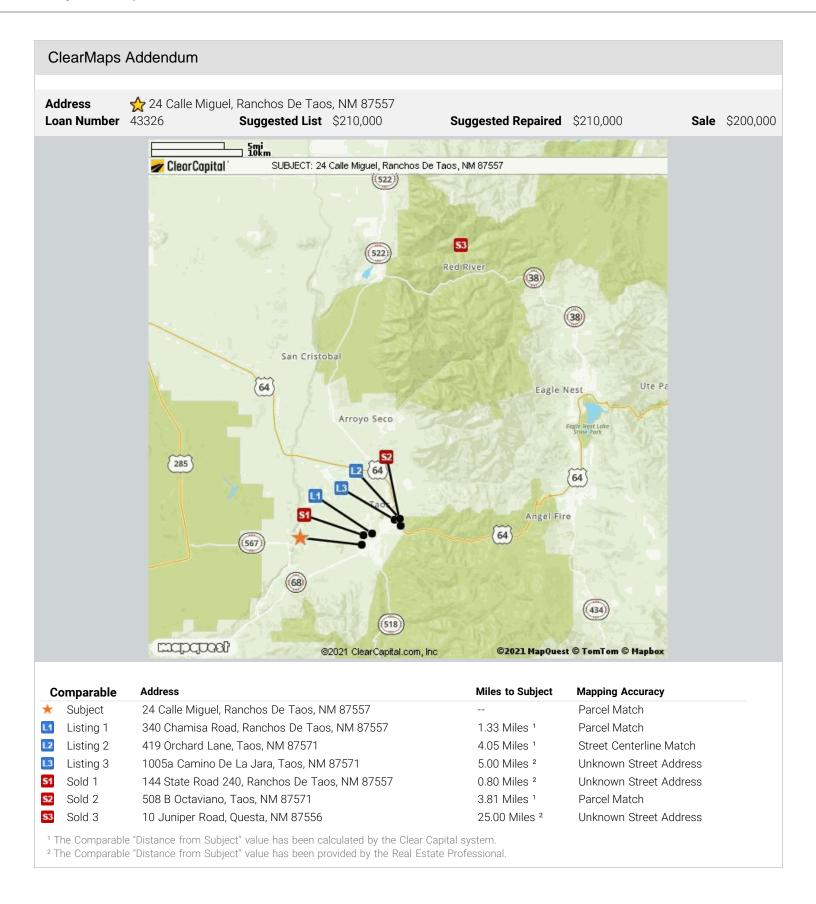




Front

by ClearCapital

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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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Loan Number

#### Addendum: Report Purpose - cont.

### **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

by ClearCapital

Broker Name Kiva Harris Company/Brokerage Berkshire Hathaway Taos Real

Estate

License No 12117 Address 314A Paseo del Pueblo Norte Taos

NM 87571

License Expiration 12/31/2022 License State NM

Phone 5757700569 **Email** kiva@newmex.com

Broker Distance to Subject 4.51 miles Date Signed 06/12/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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