### **18174 MANZANITA STREET**

HESPERIA, CA 92345 Loan Number

\$265,000 • As-Is Value

43398

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

| Address<br>Inspection Date<br>Loan Number<br>Borrower Name | 18174 Manzanita Street, Hesperia, CA 92345<br>02/12/2021<br>43398<br>Redwood Holdings LLC | Order ID<br>Date of Report<br>APN<br>County | 7103669<br>02/16/2021<br>0399-161-02<br>San Bernardii | <br>29548765 |
|--|---|---|---|--------------|
| Tracking IDs   |   |   |   |              |
| Order Tracking ID  | 0211BPOS  | Tracking ID 1                               | 0211BPOS  |              |
| Tracking ID 2  |   | Tracking ID 3                               |   |              |
|  |   |   |   |              |

### **General Conditions**

| Owner   | Frame Beverly                      |
|---|------------------------------------|
| R. E. Taxes   | \$4,087                            |
| Assessed Value  | \$151,403                          |
| Zoning Classification   | SFR                                |
| Property Type   | SFR                                |
| Occupancy   | Vacant                             |
| Secure?   | Yes                                |
| (Doors and windows not broken)  |                                    |
|   |                                    |
| Ownership Type  | Fee Simple                         |
| Ownership Type<br>Property Condition  | Fee Simple<br>Average              |
|   | · .                                |
| Property Condition  | Average                            |
| Property Condition<br>Estimated Exterior Repair Cost  | Average<br>\$0                     |
| Property Condition<br>Estimated Exterior Repair Cost<br>Estimated Interior Repair Cost                                  | Average<br>\$0<br>\$0              |
| Property Condition<br>Estimated Exterior Repair Cost<br>Estimated Interior Repair Cost<br>Total Estimated Repair        | Average   \$0   \$0   \$0          |
| Property Condition<br>Estimated Exterior Repair Cost<br>Estimated Interior Repair Cost<br>Total Estimated Repair<br>HOA | Average<br>\$0<br>\$0<br>\$0<br>No |

#### **Condition Comments**

Subject build offers composition roofing and established landscaping. The square footage and room counts are common for the build as well as the lot size. Minor repairs appropriate to age as well as normal wear and tear updating should be expected though a full interior inspection is needed. Improved properties are still common so some level of updating may be needed to meet average market standards. This report is completed assuming subject was built using standard builder grade materials with no assumed updating. Parameters for search used were: 6 months sale date, 1 mile radius, +- 200 sqft, +-7 year age difference. 3 sold comps and 2 list comps were returned. Comps chosen are similar in marketability and amenity as well as location, unless otherwise noted due to a lack of available comps. List parameters were relaxed in order to return more comps.

#### Neighborhood & Market Data

| Location Type  | Suburban                          | Neighborhood Comments   |  |  |
|--|-----------------------------------|---|--|--|
| Local Economy  | Stable                            | The market remains dominated by traditional sales with the  |  |  |
| Sales Prices in this Neighborhood                                    | Low: \$223,000<br>High: \$465,000 | majority of the homes sold in the last 6 months having been FMV. The market values have shown an average INcrease of                                |  |  |
| Market for this type of property Remained Stable for the pas months. |                                   | around 8.8% for the last 12 months but have shown a total<br>INcrease of 0.9% in the past month. Standard seller concessions                        |  |  |
| Normal Marketing Days  | <90                               | remain at 3% sale price. Average marketing time is at 33 days.<br>Median GLA for SFR is 1812. Data based on 1 mile radius and 6<br>month sale date. |  |  |

by ClearCapital

### **18174 MANZANITA STREET**

HESPERIA, CA 92345

\$265,000 • As-Is Value

43398

Loan Number

### **Current Listings**

|                            | Subject                | Listing 1 *           | Listing 2             | Listing 3             |
|----------------------------|------------------------|-----------------------|-----------------------|-----------------------|
| Street Address             | 18174 Manzanita Street | 18319 Deodar St       | 18176 Birch St        | 18254 Alder St        |
| City, State                | Hesperia, CA           | Hesperia, CA          | Hesperia, CA          | Hesperia, CA          |
| Zip Code                   | 92345                  | 92345                 | 92345                 | 92345                 |
| Datasource                 | Tax Records            | MLS                   | MLS                   | MLS                   |
| Miles to Subj.             |                        | 0.61 <sup>1</sup>     | 0.27 <sup>1</sup>     | 0.22 <sup>1</sup>     |
| Property Type              | SFR                    | SFR                   | SFR                   | SFR                   |
| Original List Price \$     | \$                     | \$279,000             | \$289,900             | \$309,000             |
| List Price \$              |                        | \$279,000             | \$289,900             | \$325,000             |
| Original List Date         |                        | 02/09/2021            | 10/19/2020            | 12/21/2020            |
| DOM $\cdot$ Cumulative DOM |                        | 3 · 7                 | 115 · 120             | 53 · 57               |
| Age (# of years)           | 43                     | 37                    | 38                    | 38                    |
| Condition                  | Average                | Average               | Average               | Good                  |
| Sales Type                 |                        | Fair Market Value     | Fair Market Value     | Fair Market Value     |
| Location                   | Neutral ; Residential  | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| View                       | Neutral ; Residential  | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| Style/Design               | 1 Story Ranch          | 1 Story Ranch         | 1 Story Ranch         | 1 Story Ranch         |
| # Units                    | 1                      | 1                     | 1                     | 1                     |
| Living Sq. Feet            | 1,377                  | 1,344                 | 1,392                 | 1,176                 |
| Bdrm · Bths · ½ Bths       | 3 · 2                  | 3 · 2                 | 3 · 2                 | 3 · 2                 |
| Total Room #               | 6                      | 6                     | 6                     | 6                     |
| Garage (Style/Stalls)      | Attached 2 Car(s)      | Attached 2 Car(s)     | Attached 2 Car(s)     | Attached 2 Car(s)     |
| Basement (Yes/No)          | No                     | No                    | No                    | No                    |
| Basement (% Fin)           | 0%                     | 0%                    | 0%                    | 0%                    |
| Basement Sq. Ft.           |                        |                       |                       |                       |
| Pool/Spa                   |                        |                       |                       |                       |
| Lot Size                   | 0.48 acres             | 0.46 acres            | 0.46 acres            | 0.99 acres            |
| Other                      | Patio, porch           | Patio, porch          | Patio, porch          | Patio, porch          |

\* Listing 1 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 Similar in build, interior condition is assumed to need average updating though no interior photos provided, equal in location.

**Listing 2** Similar in build, interior condition is assumed to need average updating though no interior photos provided, equal in location.

**Listing 3** Equal in location, similar in build, interior has been fully updated and is move in ready.

by ClearCapital

### **18174 MANZANITA STREET**

HESPERIA, CA 92345 Loan Number

\$265,000 • As-Is Value

43398

### **Recent Sales**

|                            | Subject                | Sold 1 *              | Sold 2                | Sold 3               |
|----------------------------|------------------------|-----------------------|-----------------------|----------------------|
| Street Address             | 18174 Manzanita Street | 11773 Peach Ave       | 17789 Alder St        | 18019 Sequoia St     |
| City, State                | Hesperia, CA           | Hesperia, CA          | Hesperia, CA          | Hesperia, CA         |
| Zip Code                   | 92345                  | 92345                 | 92345                 | 92345                |
| Datasource                 | Tax Records            | MLS                   | MLS                   | MLS                  |
| Miles to Subj.             |                        | 0.19 1                | 0.51 <sup>1</sup>     | 0.33 1               |
| Property Type              | SFR                    | SFR                   | SFR                   | SFR                  |
| Original List Price \$     |                        | \$249,900             | \$260,777             | \$309,900            |
| List Price \$              |                        | \$249,900             | \$260,777             | \$309,900            |
| Sale Price \$              |                        | \$240,000             | \$290,000             | \$302,000            |
| Type of Financing          |                        | 0 Fha                 | 0 Conv                | 0 Cash               |
| Date of Sale               |                        | 10/22/2020            | 11/24/2020            | 10/23/2020           |
| DOM $\cdot$ Cumulative DOM | ·                      | 41 · 41               | 50 · 50               | 21 · 21              |
| Age (# of years)           | 43                     | 43                    | 38                    | 43                   |
| Condition                  | Average                | Average               | Good                  | Good                 |
| Sales Type                 |                        | Fair Market Value     | Fair Market Value     | Fair Market Value    |
| Location                   | Neutral ; Residential  | Neutral ; Residential | Neutral ; Residential | Neutral ; Residentia |
| View                       | Neutral ; Residential  | Neutral ; Residential | Neutral ; Residential | Neutral ; Residentia |
| Style/Design               | 1 Story Ranch          | 1 Story Ranch         | 1 Story Ranch         | 1 Story Ranch        |
| # Units                    | 1                      | 1                     | 1                     | 1                    |
| Living Sq. Feet            | 1,377                  | 1,216                 | 1,240                 | 1,377                |
| Bdrm · Bths · ½ Bths       | 3 · 2                  | 2 · 1                 | 3 · 2                 | 3 · 2                |
| Total Room #               | 6                      | 4                     | 6                     | 6                    |
| Garage (Style/Stalls)      | Attached 2 Car(s)      | Attached 2 Car(s)     | Attached 2 Car(s)     | Attached 2 Car(s)    |
| Basement (Yes/No)          | No                     | No                    | No                    | No                   |
| Basement (% Fin)           | 0%                     | 0%                    | 0%                    | 0%                   |
| Basement Sq. Ft.           |                        |                       |                       |                      |
| Pool/Spa                   |                        |                       |                       |                      |
| Lot Size                   | 0.48 acres             | 0.46 acres            | 0.45 acres            | 0.47 acres           |
| Other                      | Patio, porch           | Sunroom               | Patio, porch          | ADU Shed             |
| Net Adjustment             |                        | +\$19,600             | -\$20,200             | -\$30,000            |
| Adjusted Price             |                        | \$259,600             | \$269,800             | \$272,000            |

\* Sold 1 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

HESPERIA, CA 92345

### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** \*Inferior room count, lack of comps\* Equal in location, similar in build, interior shows minimal signs of updating or repairs needed with minor value updating having been done in recent years, move in ready. +4K bath, +5K room, +5600 sqft
- Sold 2 Equal in location, similar in build, interior has been fully updated in recent years and is move in ready. -25K cond, +4800 sqft
- Sold 3 Equal in location, similar in build, interior has been fully updated and is move in ready, shed turned to ADU in rear. -25K cond, -5K shed

### **18174 MANZANITA STREET**

HESPERIA, CA 92345

### \$265,000 As-Is Value

43398

Loan Number

### Subject Sales & Listing History

| Current Listing S           | tatus                  | Not Currently L    | isted               | Listing History | Comments    |              |        |
|-----------------------------|------------------------|--------------------|---------------------|-----------------|-------------|--------------|--------|
| Listing Agency/F            | irm                    |                    |                     | No priors       |             |              |        |
| Listing Agent Na            | me                     |                    |                     |                 |             |              |        |
| Listing Agent Ph            | one                    |                    |                     |                 |             |              |        |
| # of Removed Lis<br>Months  | stings in Previous 12  | 0                  |                     |                 |             |              |        |
| # of Sales in Pre<br>Months | vious 12               | 0                  |                     |                 |             |              |        |
| Original List<br>Date       | Original List<br>Price | Final List<br>Date | Final List<br>Price | Result          | Result Date | Result Price | Source |

| Marketing Strategy                  |             |                |  |  |
|-------------------------------------|-------------|----------------|--|--|
|                                     | As Is Price | Repaired Price |  |  |
| Suggested List Price                | \$275,000   | \$275,000      |  |  |
| Sales Price                         | \$265,000   | \$265,000      |  |  |
| 30 Day Price                        | \$255,000   |                |  |  |
| Comments Regarding Pricing Strategy |             |                |  |  |

#### Comments Regarding Pricing Strategy

Adjustments to the comps have been made, where necessary, to bring the comps as close to subject as possible for accurate pricing. The most weight has been placed on sold comp 1 which is most similar in appeal and condition. Subject is located in a populated area that can be marketed to most average home buyers. Subject list price should be competitive with the available list comps for maximum exposure with pricing emphasis placed on the pending list comps. 90 day marketing times are uncommon in this area so an increased list price above available list comps would be needed if 90+ day marketing time is the goal. Value is based on exterior only and the assumption the interior is in average condition. Any discrepancies in this assumption could affect the suggested value either way.

HESPERIA, CA 92345



### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

## DRIVE-BY BPO by ClearCapital

## 18174 MANZANITA STREET

HESPERIA, CA 92345

# **Subject Photos**







Address Verification



Side



Side





reet

Effective: 02/12/2021

Page: 7 of 14



Street

by ClearCapital

HESPERIA, CA 92345

# **Listing Photos**

18319 Deodar St L1 Hesperia, CA 92345



Front



18176 Birch St Hesperia, CA 92345



Front

18254 Alder St Hesperia, CA 92345 L3



Front



HESPERIA, CA 92345

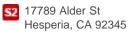
**43398 \$265,000** Loan Number • As-Is Value

# **Sales Photos**

S1 11773 Peach Ave Hesperia, CA 92345









Front

18019 Sequoia St Hesperia, CA 92345



Front

by ClearCapital

### **18174 MANZANITA STREET**

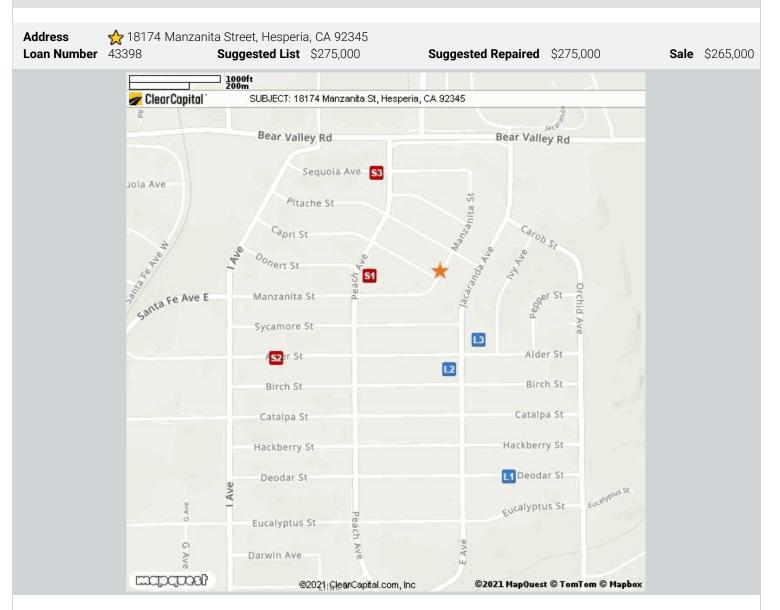
HESPERIA, CA 92345

### \$265,000 • As-Is Value

43398

Loan Number

### ClearMaps Addendum



| Cor        | nparable  | Address                                    | Miles to Subject | Mapping Accuracy |
|------------|-----------|--|------------------|------------------|
| *          | Subject   | 18174 Manzanita Street, Hesperia, CA 92345 |                  | Parcel Match     |
| L1         | Listing 1 | 18319 Deodar St, Hesperia, CA 92345        | 0.61 Miles 1     | Parcel Match     |
| L2         | Listing 2 | 18176 Birch St, Hesperia, CA 92345         | 0.27 Miles 1     | Parcel Match     |
| L3         | Listing 3 | 18254 Alder St, Hesperia, CA 92345         | 0.22 Miles 1     | Parcel Match     |
| <b>S1</b>  | Sold 1    | 11773 Peach Ave, Hesperia, CA 92345        | 0.19 Miles 1     | Parcel Match     |
| <b>S2</b>  | Sold 2    | 17789 Alder St, Hesperia, CA 92345         | 0.51 Miles 1     | Parcel Match     |
| <b>S</b> 3 | Sold 3    | 18019 Sequoia St, Hesperia, CA 92345       | 0.33 Miles 1     | Parcel Match     |
|            |           |  |                  |                  |

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

### **18174 MANZANITA STREET**

HESPERIA, CA 92345

### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

| Fair Market Price        | A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.  |
|--------------------------|--|
| Distressed Price         | A price at which the property would sell between a willing buyer and a seller acting under duress.   |
| Marketing Time           | The amount of time the property is exposed to a pool of prospective buyers before going into contract.<br>The customer either specifies the number of days, requests a marketing time that is typical to the<br>subject's market area and/or requests an abbreviated marketing time. |
| Typical for Local Market | The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.   |

HESPERIA, CA 92345

### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area. Customer Specific Requests:

Customer Specific Requests

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report. 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

### **18174 MANZANITA STREET**

HESPERIA, CA 92345



### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

### **18174 MANZANITA STREET**

HESPERIA, CA 92345

\$265,000 • As-Is Value

43398

Loan Number

### **Broker Information**

| Broker Name                | Jessica Lynn Lewis 1 | Company/Brokerage | Elite REO Services                      |
|----------------------------|----------------------|-------------------|---|
| License No                 | 01733706             | Address           | 13735 Kiowa Rd Apple Valley CA<br>92308 |
| License Expiration         | 12/27/2022           | License State     | CA                                      |
| Phone                      | 7607845224           | Email             | jessica.lewis@elitereo.com              |
| Broker Distance to Subject | 4.28 miles           | Date Signed       | 02/15/2021                              |

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or nace, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the prospective of the state with the properties by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.