# **DRIVE-BY BPO**

#### **30 SONOMA AVENUE**

GOLETA, CALIFORNIA 93117

43488 Loan Number **\$860,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	30 Sonoma Avenue, Goleta, CALIFORNIA 93117 07/22/2021 43488 Redwood Holdings LLC	Order ID Date of Report APN County	7452859 07/27/2021 077-153-012 Santa Barbara	Property ID	30696016
Tracking IDs					
Order Tracking ID	BPO_Updates	Tracking ID 1	BPO_Updates		
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	Kimbrough John William And	Condition Comments				
	Kimbrough Nellie	Subject is in average condition and no repairs were suggested a				
R. E. Taxes	\$1,024	the time of inspection.				
Assessed Value	\$71,609					
Zoning Classification	R-1					
Property Type	SFR					
Occupancy	Occupied					
Ownership Type	Fee Simple					
Property Condition	Average					
Estimated Exterior Repair Cost	\$0					
Estimated Interior Repair Cost	\$0					
Total Estimated Repair \$0						
HOA	No					
Visible From Street	Partially Visible					
Road Type	Private					

Neighborhood & Market Da	ta				
Location Type	Suburban	Neighborhood Comments			
Local Economy	Stable	This market has been stable for the past 18 months. Rental			
Sales Prices in this Neighborhood	Low: \$803,000 High: \$1,050,000	market is strong. Neighborhood is approximate to shopping, transportation, recreation and schools. Some REO activity is			
Market for this type of property	Remained Stable for the past 6 months.	present in the area. If priced correctly, property will sell within the local average DOM. The average marketing time is 61 day			
Normal Marketing Days	<30				

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	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	30 Sonoma Avenue	4910 Cervato Way	23 Calaveras Ave	298 San Napoli Dr
City, State	Goleta, CALIFORNIA	Santa Barbara, CA	Goleta, CA	Goleta, CA
Zip Code	93117	93111	93117	93117
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		4.80 1	0.23 1	1.35 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$1,195,000	\$850,000	\$995,000
List Price \$		\$1,150,000	\$850,000	\$995,000
Original List Date		05/14/2020	06/29/2021	07/01/2021
DOM · Cumulative DOM		434 · 439	19 · 28	6 · 26
Age (# of years)	62	57	62	53
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story contemporary	1 Story contemporary	1 Story contemporary	1 Story contemporary
# Units	1	1	1	1
Living Sq. Feet	1,125	2,331	1,142	1,512
Bdrm · Bths · ½ Bths	3 · 1 · 1	4 · 3 · 1	3 · 1 · 1	4 · 2
Total Room #	6	7	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.16 acres	0.19 acres	.18 acres	.20 acres
Other	fireplace	fireplace	fireplace	fireplace

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Comp compare with the subject in style, amenities, room count, location and desirability. Comp has paved driveway and lawn
- Listing 2 Comp compare with the subject in style, amenities, room count, location and desirability. Comp has patio area and front porch.
- Listing 3 Comp compare with the subject in style, amenities, room count, location and desirability. Comp has wood flooring and patio area.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales				
	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	30 Sonoma Avenue	7095 Del Norte Dr	30 San Jano Dr	7180 Alameda Ave
City, State	Goleta, CALIFORNIA	Goleta, CA	Goleta, CA	Goleta, CA
Zip Code	93117	93117	93117	93117
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.16 1	0.78 1	0.31 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$795,000	\$825,000	\$997,000
List Price \$		\$795,000	\$825,000	\$970,000
Sale Price \$		\$803,000	\$845,000	\$970,000
Type of Financing		0	0	0
Date of Sale		02/10/2021	10/16/2020	11/10/2020
DOM · Cumulative DOM	·	72 · 72	45 · 45	115 · 115
Age (# of years)	62	63	56	63
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story contemporary	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary
# Units	1	1	1	1
Living Sq. Feet	1,125	1,125	1,056	1,322
Bdrm · Bths · ½ Bths	3 · 1 · 1	3 · 2 · 1	3 · 2	3 · 2
Total Room #	6	6	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.16 acres	0.17 acres	.16 acres	.18 acres
Other	fireplace	fireplace	fireplace	fireplace
Net Adjustment		-\$4,000	-\$5,100	-\$21,700
Adjusted Price		\$799,000	\$839,900	\$948,300

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Comp compare with the subject in style, amenities, room count, location and desirability. Comp has lawn area and front porch. Adjustment was made for the following: -4000 bath
- **Sold 2** Comp compare with the subject in style, amenities, room count, location and desirability. Comp has paved driveway and patio area. Adjustment was made for the following: -4000 bath, + 2000 1/2 bath, -3100 square footage
- **Sold 3** Comp compare with the subject in style, amenities, room count, location and desirability. Comp has lawn area and patio area. Adjustment was made for the following: -4000 bath, -19700 square footage +2000 1/2 bath

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Command Linding C	*****	Not Currently	intod	listina llista	v Commonto		
Current Listing S	otatus	Not Currently Listed		Listing History Comments			
Listing Agency/F	irm			There is no	sales history withir	n the past 12 montl	hs.
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$870,000	\$870,000			
Sales Price	\$860,000	\$860,000			
30 Day Price	\$850,000				
Comments Bogarding Prining S	Comments Degarding Pricing Strategy				

#### **Comments Regarding Pricing Strategy**

Price opinion was executed through Flex MLS. The search for comps was based upon room count, square footage, location and neighborhoods. Many comparables were reviewed/analyzed before price opinion was set. All comps are located in the same market as the subject. These comps are considered of similar overall quality as possible. These comps are considered the most appropriate currently available after a thorough search of market data services limited to MLS. There is a shortage of comps in the subject's immediate neighborhood. The Santa Barbara market has a shortage of comps, which makes searching for comps within a 2 mile range a necessity. Note: Some requirements had to be exceeded due to no other appropriate comps available in an appropriate neighborhood and location.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

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Front



Address Verification



Side



Side



Street



Street

# **Listing Photos**

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Front





Front





Front

# **Sales Photos**





Front



Front



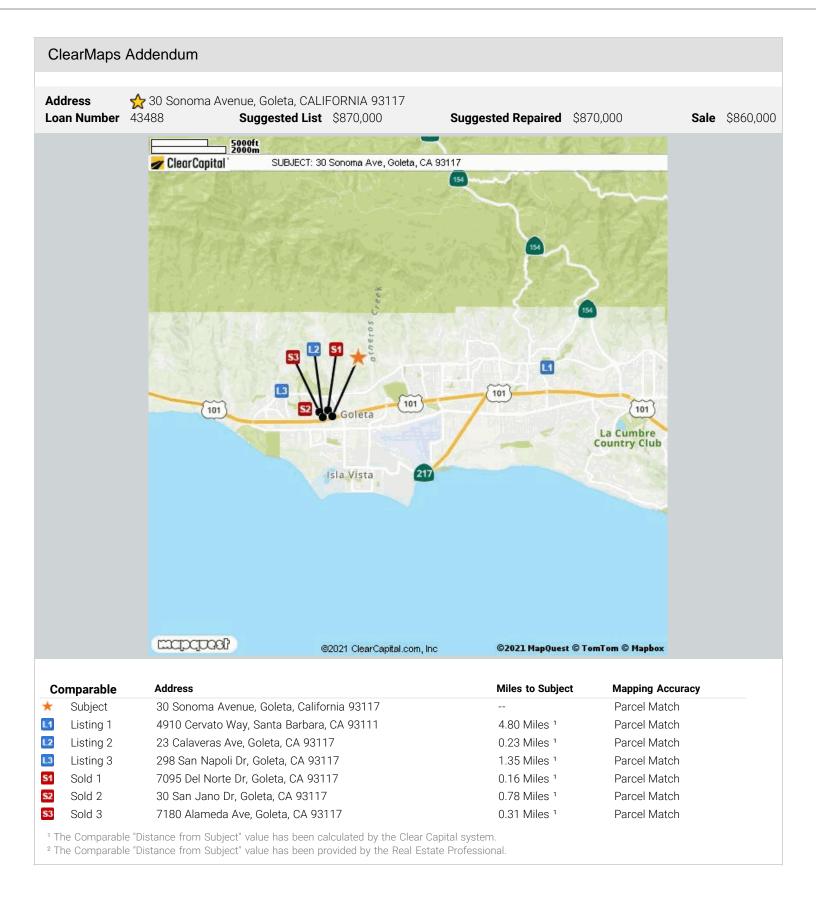


Front

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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### **Report Instructions**

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This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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#### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### Broker Information

**Broker Name** James VanPelt Berkshire-Hathaway HomeServices Company/Brokerage

3868 State Street Santa Barbara CA License No 01822551 Address

93105

**License State** CA **License Expiration** Email

**Phone** 8056373684 doug@dougvanpeltrealtor.com

**Broker Distance to Subject** 7.13 miles **Date Signed** 07/25/2021

02/03/2024

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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