## **DRIVE-BY BPO**

## **4561 W FAIRWAY DRIVE**

COEUR D ALENE, ID 83815

43841 Loan Number **\$680,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

| Address<br>Inspection Date<br>Loan Number<br>Borrower Name | 4561 W Fairway Drive, Coeur D Alene, ID 83815<br>09/08/2022<br>43841<br>Catamount Properties 2018 LLC | Order ID<br>Date of Report<br>APN<br>County | 8418392<br>09/10/2022<br>C2790002018<br>Kootenai | Property ID | 33273393 |
|--|---|---|--|-------------|----------|
| Tracking IDs   |   |   |  |             |          |
| Order Tracking ID  | 09.07.22 CS-Citi Update   | Tracking ID 1                               | 09.07.22 CS-Citi U                               | Update      |          |
| Tracking ID 2  |   | Tracking ID 3                               |  |             |          |

| General Conditions             |                    |   |
|--------------------------------|--------------------|---|
| Owner                          | JEFF HEITZ         | Condition Comments  |
| R. E. Taxes                    | \$2,412            | The subject was sold more than a year ago, currently listed and |
| Assessed Value                 | \$370,136          | has been updated. conforms to the area.                         |
| Zoning Classification          | Residential        |   |
| Property Type                  | SFR                |   |
| Occupancy                      | Vacant             |   |
| Secure?                        | Yes (locked doors) |   |
| Ownership Type                 | Fee Simple         |   |
| Property Condition             | Average            |   |
| Estimated Exterior Repair Cost | \$0                |   |
| Estimated Interior Repair Cost | \$0                |   |
| Total Estimated Repair         | \$0                |   |
| HOA                            | No                 |   |
| Visible From Street            | Visible            |   |
| Road Type                      | Public             |   |
|                                |                    |   |

| Neighborhood & Market Data  |                                   |  |  |  |
|---|-----------------------------------|--|--|--|
| Location Type   | Suburban                          | Neighborhood Comments  |  |  |
| Local Economy   | Stable                            | The area is well maintained and conforms to the area, with no                |  |  |
| Sales Prices in this Neighborhood                                       | Low: \$450,000<br>High: \$900,000 | noted major repairs. Located within 1 mile of schools, shoppir and services. |  |  |
| Market for this type of property Remained Stable for the past 6 months. |                                   |  |  |  |
| Normal Marketing Days   | <90                               |  |  |  |
|   |                                   |  |  |  |

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| Current Listings       |                       |                       |                       |                       |
|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|                        | Subject               | Listing 1             | Listing 2             | Listing 3 *           |
| Street Address         | 4561 W Fairway Drive  | 2432 N 8th St         | 3868 N Palmer Dr      | 3680 W Evergreen Dr   |
| City, State            | Coeur D Alene, ID     |
| Zip Code               | 83815                 | 83814                 | 83815                 | 83815                 |
| Datasource             | Public Records        | MLS                   | MLS                   | MLS                   |
| Miles to Subj.         |                       | 1.88 1                | 0.42 1                | 0.77 1                |
| Property Type          | SFR                   | SFR                   | SFR                   | SFR                   |
| Original List Price \$ | \$                    | \$589,000             | \$708,500             | \$775,000             |
| List Price \$          |                       | \$589,000             | \$625,000             | \$649,000             |
| Original List Date     |                       | 08/30/2022            | 06/02/2022            | 06/01/2022            |
| DOM · Cumulative DOM   | ·                     | 10 · 11               | 99 · 100              | 100 · 101             |
| Age (# of years)       | 44                    | 48                    | 31                    | 48                    |
| Condition              | Average               | Average               | Average               | Average               |
| Sales Type             |                       | Fair Market Value     | Fair Market Value     | Fair Market Value     |
| Location               | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| View                   | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| Style/Design           | 1 Story ranch         | 1 Story ranch         | 1 Story ranch         | 1 Story ranch         |
| # Units                | 1                     | 1                     | 1                     | 1                     |
| Living Sq. Feet        | 1,452                 | 2,922                 | 2,184                 | 1,698                 |
| Bdrm · Bths · ½ Bths   | 5 · 3                 | 3 · 2                 | 4 · 3                 | 5 · 3                 |
| Total Room #           | 10                    | 8                     | 9                     | 10                    |
| Garage (Style/Stalls)  | Attached 2 Car(s)     | Attached 2 Car(s)     | Attached 2 Car(s)     | Attached 2 Car(s)     |
| Basement (Yes/No)      | Yes                   | No                    | Yes                   | Yes                   |
| Basement (% Fin)       | 100%                  | 0%                    | 100%                  | 100%                  |
| Basement Sq. Ft.       | 1,452                 |                       | 650                   | 1,698                 |
| Pool/Spa               |                       |                       |                       |                       |
| Lot Size               | 0.24 acres            | .28 acres             | .24 acres             | .34 acres             |
| Other                  | none                  | none                  | none                  | none                  |

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Comp is about the same size, the total GLA, no basement all above ground. Updated and MLS states newly remodeled down to the studs inside and out.
- Listing 2 Comp is larger, smaller basement and has been updated, conforms to the area and no noted major repairs.
- Listing 3 Comp is most like the subject due to the location, compares to the subject and no noted major repairs. larger

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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|                        | Subject               | Sold 1                | Sold 2 *              | Sold 3                |
|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Street Address         | 4561 W Fairway Drive  | 3842 N Player Dr      | 5777 N Toulon Dr      | 3823 N Player Dr      |
| City, State            | Coeur D Alene, ID     |
| Zip Code               | 83815                 | 83815                 | 83815                 | 83815                 |
| Datasource             | Public Records        | MLS                   | MLS                   | MLS                   |
| Miles to Subj.         |                       | 0.41 1                | 1.24 1                | 0.43 1                |
| Property Type          | SFR                   | SFR                   | SFR                   | SFR                   |
| Original List Price \$ |                       | \$710,000             | \$699,900             | \$749,999             |
| List Price \$          |                       | \$710,000             | \$699,900             | \$749,999             |
| Sale Price \$          |                       | \$724,000             | \$679,900             | \$780,000             |
| Type of Financing      |                       | Va                    | Cash                  | Conventional          |
| Date of Sale           |                       | 05/27/2022            | 08/17/2022            | 05/11/2022            |
| DOM · Cumulative DOM   | ·                     | 30 · 30               | 33 · 33               | 33 · 33               |
| Age (# of years)       | 44                    | 30                    | 26                    | 31                    |
| Condition              | Average               | Average               | Average               | Average               |
| Sales Type             |                       | Fair Market Value     | Fair Market Value     | Fair Market Value     |
| Location               | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| View                   | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| Style/Design           | 1 Story ranch         | 1 Story ranch         | 1 Story ranch         | 2 Stories ranch       |
| # Units                | 1                     | 1                     | 1                     | 1                     |
| Living Sq. Feet        | 1,452                 | 1,517                 | 1,355                 | 2,263                 |
| Bdrm · Bths · ½ Bths   | 5 · 3                 | 4 · 3                 | 5 · 3 · 1             | 3 · 2 · 1             |
| Total Room #           | 10                    | 9                     | 10                    | 8                     |
| Garage (Style/Stalls)  | Attached 2 Car(s)     | Attached 2 Car(s)     | Attached 3 Car(s)     | Attached 2 Car(s)     |
| Basement (Yes/No)      | Yes                   | Yes                   | Yes                   | Yes                   |
| Basement (% Fin)       | 100%                  | 100%                  | 100%                  | 100%                  |
| Basement Sq. Ft.       | 1452                  | 1,421                 | 1,355                 | 868                   |
| Pool/Spa               |                       |                       |                       |                       |
| Lot Size               | 0.24 acres            | .24 acres             | .24 acres             | .24 acres             |
| Other                  | none                  | none                  | none                  | none                  |
| Net Adjustment         |                       | -\$1,020              | -\$4,680              | -\$5,310              |
| Adjusted Price         |                       | \$722,980             | \$675,220             | \$774,690             |

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Comp is about the same size, conforms to the area and no noted major repairs. The main difference maybe the inside upgrades. Adjustments: GLA -1950, basement 930
- **Sold 2** Comp is about the same size, conforms to the area and no noted major repairs. Adjustments: \$5000 credit, GLA 2910, Bathroom -1500, garage -2000, basement 2910.
- **Sold 3** Comp has a smaller basement, about the same GLA and conforms to the area, no noted major repairs and the main difference maybe inside upgrades.

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| Current Listing Status         |                        | Currently Listed   |   | Listing History Comments |             |              |        |
|--------------------------------|------------------------|--------------------|---|--------------------------|-------------|--------------|--------|
| Listing Agency/Firm EXP Realty |                        |                    | no other listing or sold in the last 12 months. |                          |             |              |        |
| Listing Agent Na               | me                     | Gil Martinez       |   |                          |             |              |        |
| Listing Agent Ph               | one                    | 661-435-7471       |   |                          |             |              |        |
| # of Removed Li<br>Months      | stings in Previous 12  | 0                  |   |                          |             |              |        |
| # of Sales in Pre<br>Months    | vious 12               | 0                  |   |                          |             |              |        |
| Original List<br>Date          | Original List<br>Price | Final List<br>Date | Final List<br>Price                             | Result                   | Result Date | Result Price | Source |
| 08/24/2022                     | \$699,900              |                    |   |                          |             |              | MLS    |

| Marketing Strategy                             |             |                |  |  |
|--|-------------|----------------|--|--|
|  | As Is Price | Repaired Price |  |  |
| Suggested List Price                           | \$685,000   | \$685,000      |  |  |
| Sales Price                                    | \$680,000   | \$680,000      |  |  |
| 30 Day Price                                   | \$676,000   |                |  |  |
| One was the Demonstrate Deficient Observations |             |                |  |  |

#### **Comments Regarding Pricing Strategy**

The subject is an older built home and no noted major repairs, the main difference in the area may be inside upgrades. Due to the season few listings in the area to compare. The search of the area was conducted of 20% GLA, 10 miles, 180 DOM, and 10 Years. Needed to expand the search. The comps used in this order are the most like the subject. The pandemic is affecting the listings in the area, with few listings to compare, however, the sold comps are staying steady. Many homes are selling for more than the list price due to the lack of comps in the area listed. Due to the lack of comps may of not been able to bracket the listing values. This is a non-disclosure state, and the land value is set by the county assessment information.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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## **Subject Photos**

by ClearCapital



Front



Address Verification



Side



Side



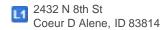
Street



Street

# by ClearCapital

## **Listing Photos**





Front

3868 N Palmer Dr Coeur D Alene, ID 83815



Front

3680 W Evergreen Dr Coeur D Alene, ID 83815



Front

by ClearCapital

## **Sales Photos**





Front

52 5777 N Toulon Dr Coeur D Alene, ID 83815



Front

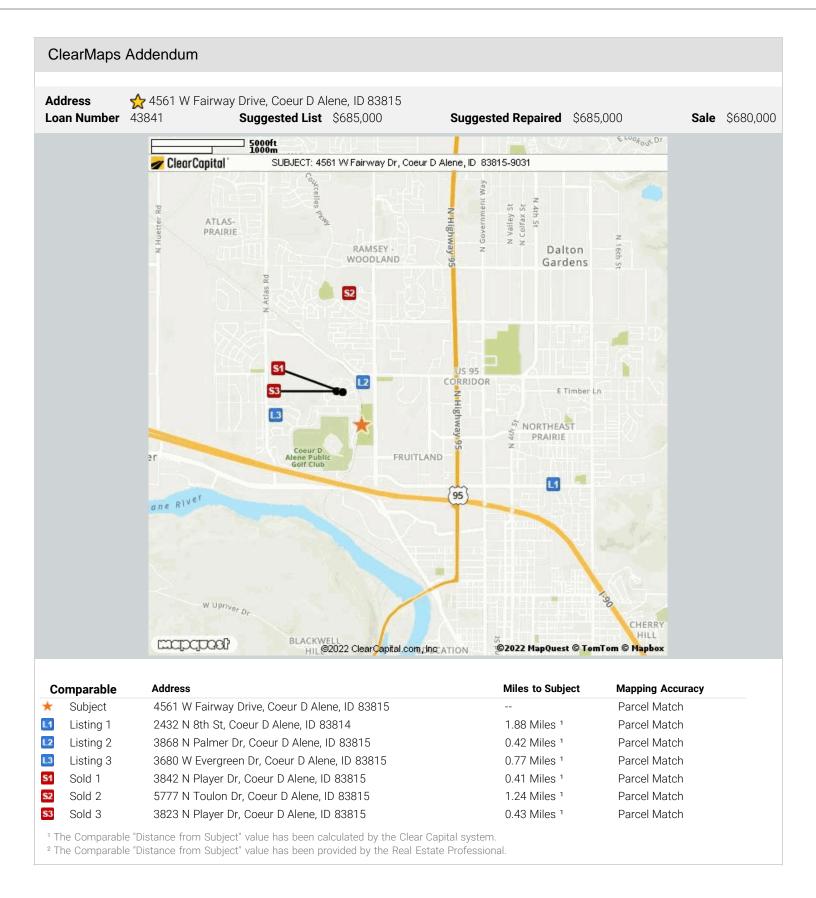
3823 N Player Dr Coeur D Alene, ID 83815



Front

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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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## Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### Broker Information

**Broker Name** Janet Ratzlaff Company/Brokerage Ratzlaff Investment Estates 4879 E 16Th Post Falls ID 83854 AB42864 License No Address

**License Expiration** 10/31/2022 License State

Phone 2087554699 Email janratzlaff@gmail.com

**Date Signed** 09/10/2022 **Broker Distance to Subject** 3.39 miles

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

Unless the broker is licensed under the Idaho Real Estate Appraisers Act, Chapter 41, Title 54, Idaho Code, this report is not intended to meet the uniform standard of professional appraisal practice. It is not intended to be an appraisal of the market value of the property, and if an appraisal is desired, the services of a licensed or certified appraiser should be obtained.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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