## **DRIVE-BY BPO**

**3243 E KINGS** PHOENIX, AZ 85032

43843 Loan Number **\$180,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	3243 E Kings, Phoenix, AZ 85032 04/02/2021 43843 Catamount Properties 2018 LLC	Order ID Date of Report APN County	7209536 04/04/2021 214-32-069 Maricopa	Property ID	29895115
Tracking IDs					
Order Tracking ID	0401BPO	Tracking ID 1	0401BPO		
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	GAIL BARTON	Condition Comments				
R. E. Taxes	\$492	The subject property appears to be in overall average exterior				
Assessed Value	\$84,100	condition. The subject does not appear to be in need of major				
Zoning Classification	Residential	exterior repairs.				
Property Type	Manuf. Home					
Occupancy	Occupied					
Ownership Type	Fee Simple					
Property Condition	Average					
Estimated Exterior Repair Cost	\$0					
Estimated Interior Repair Cost	\$0					
Total Estimated Repair	\$0					
НОА	Palm Lakes Village 602-944-3338					
Association Fees	\$73 / Month (Other: Common Area Maint.)					
Visible From Street	Visible					
Road Type	Private					

Neighborhood & Market Da	nta				
Location Type	Suburban	Neighborhood Comments			
Local Economy	Excellent	Market conditions and property values are improving within this			
Sales Prices in this Neighborhood	Low: \$140,000 High: \$275,000	area. This market area currently has strong demand and ther are very limited homes listed for sale. Marketing Times are			
Market for this type of property	Increased 6 % in the past 6 months.	typically less than 45 days. REO/SS transactions are less than 1% of recent sales and listings in this area.			
Normal Marketing Days	<90				

by ClearCapital

	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	3243 E Kings	16229 N 32nd Way	16419 N 35th Pl	16443 N 33rd St
City, State	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ
Zip Code	85032	85032	85032	85032
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.10 1	0.32 1	0.07 1
Property Type	Manuf. Home	Manufactured	Manufactured	Manufactured
Original List Price \$	\$	\$175,000	\$178,000	\$225,000
List Price \$		\$175,000	\$175,000	\$212,550
Original List Date		04/01/2021	03/07/2021	03/04/2021
DOM · Cumulative DOM	·	3 · 3	28 · 28	31 · 31
Age (# of years)	44	41	47	48
Condition	Average	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Manufactured	1 Story Manufactured	1 Story Manufactured	1 Story Manufactured
# Units	1	1	1	1
Living Sq. Feet	1,536	1,541	1,270	1,417
Bdrm · Bths · ½ Bths	2 · 2	3 · 2	2 · 2	2 · 2
Total Room #	5	6	5	5
Garage (Style/Stalls)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.14 acres	0.15 acres	0.15 acres	0.17 acres
Other	None	None	None	None

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Listing 1 is very similar to the subject property based on GLA and Condition. However, the comp is superior in bedroom counts to the subject.
- **Listing 2** List Comp 2 is inferior to the subject property based on GLA. However, the comp is similar in room counts and condition to the subject.
- Listing 3 Listing #3 is superior in condition to the subject property. It is slightly inferior in GLA, and similar in room counts.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

by ClearCapital

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	3243 E Kings	3302 E Beverly Ln	16444 N 35th Way	16201 N 35th Pl
City, State	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ
Zip Code	85032	85032	85032	85032
Datasource	Tax Records	MLS	Public Records	MLS
Miles to Subj.		0.12 1	0.35 1	0.36 1
Property Type	Manuf. Home	Manufactured	Manufactured	Manufactured
Original List Price \$		\$164,900	\$180,000	\$225,000
List Price \$		\$164,900	\$180,000	\$225,000
Sale Price \$		\$164,900	\$165,000	\$210,000
Type of Financing		Va	Cash	Conventional
Date of Sale		12/30/2020	11/20/2020	11/02/2020
DOM · Cumulative DOM		36 · 36	37 · 37	52 · 52
Age (# of years)	44	39	48	42
Condition	Average	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Manufactured	1 Story Manufactured	1 Story Manufactured	1 Story Manufactured
# Units	1	1	1	1
Living Sq. Feet	1,536	1,296	1,344	1,542
Bdrm · Bths · ½ Bths	2 · 2	2 · 2	3 · 2	3 · 3
Total Room #	5	5	6	7
Garage (Style/Stalls)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.14 acres	0.14 acres	0.19 acres	0.16 acres
Other	None	None	None	None
Net Adjustment		\$0	-\$2,000	-\$15,000
Adjusted Price		\$164,900	\$163,000	\$195,000

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

43843 Loan Number **\$180,000**• As-Is Value

by ClearCapital

### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Sale # 1 is inferior in GLA to the subject property. However, the comp is similar in room counts and lot size. GLA: +\$3000, Concessions -\$3000. Total: \$0
- **Sold 2** Sold Comp 2 is inferior in GLA to the subject property, and is superior in bedroom counts. GLA: +\$2000, Bedroom -\$2000. Lot Size -\$2000, Total: -\$2000
- Sold 3 Sale #3 is superior to the subject property based on Room Counts and Condition. The comp is similar in carport count. Condition -\$10000, Lot Size -\$1000, Bedroom -\$2000, Bathroom -\$2000. Total: -\$15000

Client(s): Wedgewood Inc Property ID: 29895115 Effective: 04/02/2021 Page: 4 of 15

43843 Loan Number **\$180,000**• As-Is Value

by ClearCapital

Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
# of Sales in Pre Months	vious 12	0					
# of Removed Listings in Previous 12 Months		0					
Listing Agent Ph	one						
Listing Agent Na	me						
Listing Agency/Firm				Not Listed.			
Current Listing Status		Not Currently Listed		Listing History Comments			
Subject Sale	es & Listing Hist	ory					

Marketing Strategy						
	As Is Price	Repaired Price				
Suggested List Price	\$185,000	\$185,000				
Sales Price	\$180,000	\$180,000				
30 Day Price	\$172,000					
Commente Poserding Prining S	tratagy	Comments Degarding Pricing Strategy				

#### **Comments Regarding Pricing Strategy**

The subject property is a Manufactured home, which is in overall average condition on the exterior. The subject is located within an Age Restricted Subdivision. All comps were located within the same subdivision. The distance searched for similar comps was 1 Mile and the time searched was 12 Months time. It was necessary to search beyond 3 months time for sold comps as there were limited recent similar sales in this area. The GLA Tolerance searched for comps was +/- 20% of the subject's GLA. The subject is in average exterior condition and emphasis was placed on using comps which were also in average condition. However, this market area is saturated with comps which have updating and remodeling. In addition, there are limited comps which support the subject's GLA and other attributes. Therefore, it was necessary to use two superior condition comps within this report. This factor was considered and the superior condition comps received the least weight on the subject's final price. Market conditions and property values are improving within this area due to very strong demand and limited inventory of homes for sale. The subject property did not appear to have any major negative site influences. The subject's price has been bracketed within the range of comp values, with the most weight placed on Sale 2.

Client(s): Wedgewood Inc

Property ID: 29895115

Effective: 04/02/2021

Page: 5 of 15

43843 Loan Number **\$180,000**• As-Is Value

by ClearCapital

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The current report has included the most current and most proximate data available to support the price conclusion. The broker's comps are appropriate for the subject's attributes, surrounding amenities and market conditions. Thus, the price conclusion appears to be adequately supported

Client(s): Wedgewood Inc Property ID: 29895115 Effective: 04/02/2021 Page: 6 of 15

# **Subject Photos**



Front



Address Verification



Address Verification





Side



Street

# **Subject Photos**





Street Other

# **Listing Photos**



16229 N 32ND WAY Phoenix, AZ 85032



Front



16419 N 35th Pl Phoenix, AZ 85032



Front

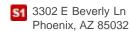


16443 N 33rd St Phoenix, AZ 85032



Front

### **Sales Photos**





Front

16444 N 35th Way Phoenix, AZ 85032



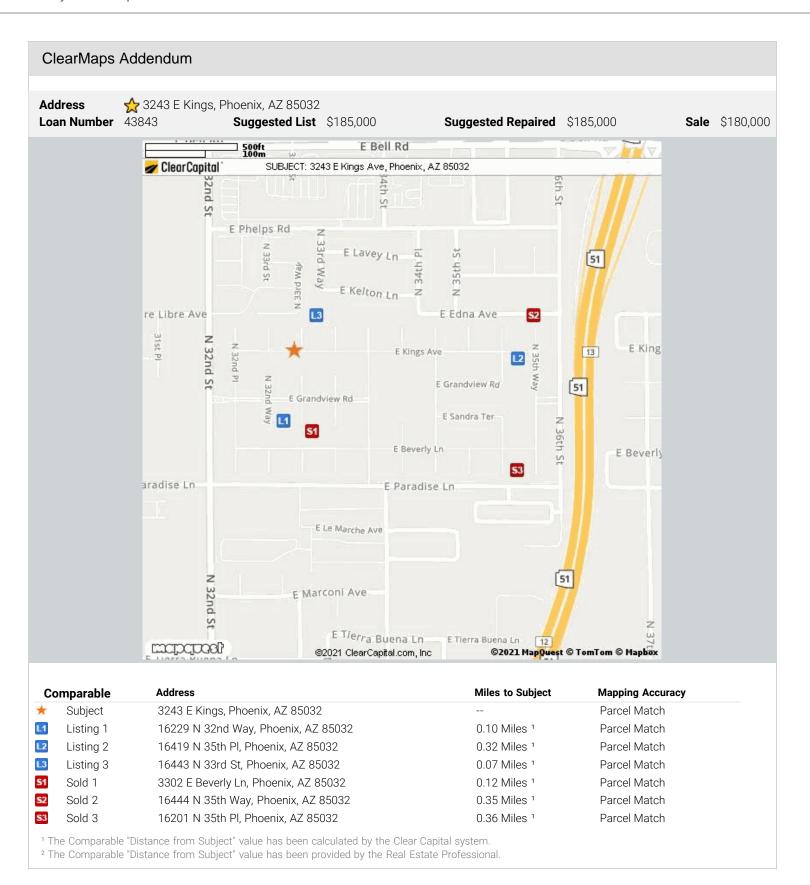
Front

16201 N 35th Pl Phoenix, AZ 85032



Front

by ClearCapital



43843 Loan Number **\$180,000**• As-Is Value

by ClearCapital

Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc

Property ID: 29895115

Page: 12 of 15

43843 Loan Number \$180,000

As-Is Value

by ClearCapital

#### Addendum: Report Purpose - cont.

#### Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Client(s): Wedgewood Inc

Property ID: 29895115

Effective: 04/02/2021 Page: 13 of 15

43843 Loan Number **\$180,000**• As-Is Value

by ClearCapital

### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc Property ID: 29895115 Effective: 04/02/2021 Page: 14 of 15

3243 E KINGS

43843 Loan Number \$180,000

As-Is Value

PHOENIX, AZ 85032 L

#### **Broker Information**

by ClearCapital

Broker Name Matthew Desaulniers Company/Brokerage Sunny Life Real Estate LLC

License No BR638988000 Address 530 E McDowell Road Phoenix AZ

85004

License Expiration06/30/2022License StateAZ

Phone 6023500495 Email mattdesaulniers@gmail.com

**Broker Distance to Subject** 12.14 miles **Date Signed** 04/04/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

Client(s): Wedgewood Inc Property ID: 29895115 Effective: 04/02/2021 Page: 15 of 15