# **DRIVE-BY BPO**

**6742 N 77TH AVENUE** 

GLENDALE, AZ 85303

43896 Loan Number **\$269,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	6742 N 77th Avenue, Glendale, AZ 85303 03/19/2021 43896 Catamount Properties 2018 LLC	Order ID Date of Report APN County	7180872 03/20/2021 102-06-568 Maricopa	Property ID	29834633
Tracking IDs					
Order Tracking ID	0319BPO	Tracking ID 1	0319BPO		
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	MAGDALENA CARABAYO RICARDO A ZADUMBIDE	Condition Comments				
R. E. Taxes	\$1,641	The exterior of the subject property appears to be in overall average condition. No major exterior repairs appear to be				
Assessed Value	\$174,800	needed.				
Zoning Classification	Residential					
Property Type	SFR					
Occupancy	Occupied					
Ownership Type	Fee Simple					
Property Condition	Average					
Estimated Exterior Repair Cost	\$0					
Estimated Interior Repair Cost	\$0					
Total Estimated Repair	\$0					
НОА	CASA LINDA 480-551-4300					
Association Fees	\$49 / Month (Other: Common Area Maint.)					
Visible From Street	Visible					
Road Type	Public					

Neighborhood & Market Da	ata				
Location Type	Suburban	Neighborhood Comments			
Local Economy	Excellent	Market conditions and property values are improving within this			
Sales Prices in this Neighborhood	Low: \$200,000 High: \$450,000	area. This market area currently has strong demand and there are very limited homes listed for sale. Marketing Times are			
Market for this type of property	Increased 7 % in the past 6 months.	typically less than 45 days. REO/SS transactions are less than 1% of recent sales and listings in this area.			
Normal Marketing Days	<90				

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Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	6742 N 77th Avenue	6823 N 78th Ave	7430 W Fleetwood Ln	7121 N 71st Dr N
City, State	Glendale, AZ	Glendale, AZ	Glendale, AZ	Glendale, AZ
Zip Code	85303	85303	85303	85303
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.15 1	0.33 1	0.77 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$295,000	\$275,000	\$260,000
ist Price \$		\$295,000	\$275,000	\$260,000
Original List Date		03/17/2021	02/16/2021	03/18/2021
DOM · Cumulative DOM		2 · 3	3 · 32	2 · 2
Age (# of years)	22	32	22	17
Condition	Average	Average	Good	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
ocation	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
/iew	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Conventional	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
_iving Sq. Feet	1,600	1,500	1,362	1,343
Bdrm · Bths · ½ Bths	3 · 2 · 1	3 · 2	3 · 2	3 · 2
Total Room #	7	6	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa		Pool - Yes		
Lot Size	0.14 acres	0.14 acres	0.17 acres	0.18 acres
Other	None	None	None	None

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Listing 1 is inferior to the subject in terms of GLA and inferior room count, similar in lot size and inferior in age.
- Listing 2 This comp is inferior to the subject in terms of GLA and inferior room count, superior in lot size and similar in age.
- Listing 3 This comp is inferior to the subject in terms of GLA and inferior room count, superior in lot size and superior in age.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	6742 N 77th Avenue	6822 N 77th Ave	6228 N 79th Cir	6630 N 78th Ave
City, State	Glendale, AZ	Glendale, AZ	Glendale, AZ	Glendale, AZ
	85303	85303	85303	85303
Zip Code Datasource	Tax Records	63303 MLS	63303 MLS	MLS
Miles to Subj.		0.15 <sup>1</sup>	0.66 <sup>1</sup>	0.23 1
Property Type	SFR	SFR	SFR	SFR
	5FK			
Original List Price \$		\$269,900	\$275,000	\$289,777
List Price \$	<del></del>	\$269,900	\$275,000	\$289,777
Sale Price \$		\$269,000	\$279,000	\$270,000
Type of Financing		Fha	Conventional	Fha
Date of Sale		11/09/2020	11/02/2020	11/24/2020
DOM · Cumulative DOM		36 · 35	3 · 45	90 · 39
Age (# of years)	22	22	26	27
Condition	Average	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Conventional	2 Stories Conventional	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,600	1,458	1,804	1,390
Bdrm · Bths · ½ Bths	3 · 2 · 1	3 · 2 · 1	3 · 2	3 · 2
Total Room #	7	7	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.14 acres	0.31 acres	0.20 acres	0.14 acres
Other	None	None	None	None
Net Adjustment		-\$380	-\$5,940	-\$9,150
Adjusted Price		\$268,620	\$273,060	\$260,850

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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## Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 GLA = \$1420, Bedroom = \$0, Bathroom = \$0, Age = \$0, Lot size = \$1700, Garage = \$0, Concessions -\$3500 Total = \$-380, This comp is inferior to the subject in terms of GLA and similar room count, superior in lot size and similar in age.
- Sold 2 GLA = -\$2040, Bedroom = \$0, Bathroom = \$1000, Age = -\$400, Lot size = -\$600, Garage = \$0, Concessions -\$3900 Total = -\$5940, This comp is superior to the subject in terms of GLA and inferior room count, superior in lot size and inferior in age.
- Sold 3 GLA = \$2100, Bedroom = \$0, Bathroom = \$1000, Age = -\$500, Lot size = \$0, Garage = \$0, Condition -\$5000 Concessions -\$6750 Total = \$-9150, This comp is inferior to the subject in terms of GLA and inferior room count, similar in lot size and inferior in age.

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Subject Sale	es & Listing His	tory					
Current Listing Status		Not Currently Listed		Listing History Comments			
Listing Agency/Fi	irm			Not Listed.			
Listing Agent Na	me						
Listing Agent Pho	one						
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$279,000	\$279,000		
Sales Price	\$269,000	\$269,000		
30 Day Price	\$262,000			
Commente Degarding Drieing St	Comments Departing Driging Strategy			

#### **Comments Regarding Pricing Strategy**

The subject property is a single family home, which is in overall average condition on the exterior. The distance searched for similar comps was 1 Mile and the time searched was 6 Months time. It was necessary to search beyond 3 months time for sold comps as there were limited recent similar sales in this area. The GLA Tolerance searched for comps was +/- 20% of the subject's GLA. The subject is in average exterior condition and emphasis was placed on using comps which were also in average condition. However, this market area is saturated with comps which have updating and remodeling. In addition, there are limited comps which support the subject's GLA and other attributes. Therefore, it was necessary to use two superior condition comps within this report. This factor was considered and the superior condition comps received the least weight on the subject's final price. Market conditions and property values are improving within this area due to very strong demand and limited inventory of homes for sale. The subject property did not appear to have any major negative site influences. The subject has a Coming Soon Listing in the MLS. The Coming Soon Listing Price is \$259,900. Comps within the subject's market area support a price which is slightly higher than the Coming Soon Price.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

by ClearCapital



Front



Address Verification



Address Verification



Side



Side



Street

**DRIVE-BY BPO** 

# **Subject Photos**





Other Street

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# **Listing Photos**





Front





Front





Front

## **Sales Photos**





**Front** 

6228 N 79TH CIR Glendale, AZ 85303



Front

6630 N 78TH AVE Glendale, AZ 85303

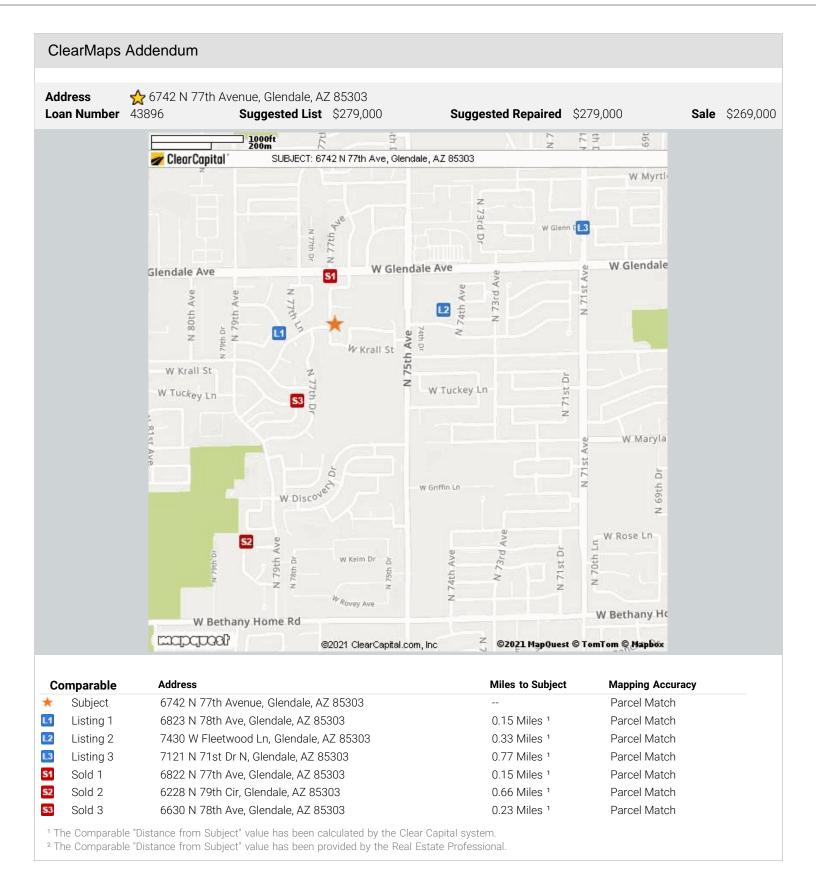


Front

\$269,000 As-Is Value

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

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Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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## Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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### **Broker Information**

by ClearCapital

Broker Name Matthew Desaulniers Company/Brokerage Sunny Life Real Estate LLC

License No BR638988000 Address 2315 E Pinchot Avenue Phoenix AZ

85016

**License Expiration** 06/30/2022 **License State** AZ

Phone 6023500495 Email mattdesaulniers@gmail.com

**Broker Distance to Subject** 11.71 miles **Date Signed** 03/20/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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