## **DRIVE-BY BPO**

## **4128 FALCON AVENUE**

LONG BEACH, CA 90807

43975 Loan Number **\$910,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	4128 Falcon Avenue, Long Beach, CA 90807 09/09/2021 43975 Redwood Holdings LLC	Order ID Date of Report APN County	7570523 09/09/2021 7137006037 Los Angeles	Property ID	31006901
Tracking IDs					
Order Tracking ID	0908BPO_Update	Tracking ID 1	0908BPO_Update	е	
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	REDWOOD HOLDINGS LLC	Condition Comments				
R. E. Taxes	\$1,006	The subject appeared to be in overall average condition.				
Assessed Value	\$64,056	Construction quality is also in average condition. Subject				
Zoning Classification	Residential LBR1N	conforms to surrounding properties within the neighborhood.				
Property Type	SFR					
Occupancy	Occupied					
Ownership Type	Fee Simple					
Property Condition	Average					
Estimated Exterior Repair Cost	\$0					
Estimated Interior Repair Cost	\$0					
Total Estimated Repair	\$0					
НОА	No					
Visible From Street	Visible					
Road Type	Public					

Neighborhood & Market Data					
Location Type	Suburban	Neighborhood Comments			
Local Economy	Improving	Comparables across major roadways are still within subjects			
Sales Prices in this Neighborhood	Low: \$840,000 High: \$980,000	location and market area, they are still considered to be reliable comparables. Neighborhood market is increasing, overall market is increasing.			
Market for this type of property	Increased 6 % in the past 6 months.	trend is still experiencing growth, conditions for values are increasing, supply and demand is stable, there is no REO			
Normal Marketing Days	<30	prevalence and seller concessions are at a minimum due to increased buyer demand and low inventory.			

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Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	4128 Falcon Avenue	3973 Gardenia Ave	3468 Lewis Ave	4202 Nelsonbark Ave
City, State	Long Beach, CA	Long Beach, CA	Long Beach, CA	Lakewood, CA
Zip Code	90807	90807	90807	90712
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.26 1	0.99 1	0.64 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$899,000	\$950,000	\$915,000
List Price \$		\$899,000	\$950,000	\$915,000
Original List Date		08/10/2021	08/26/2021	09/06/2021
DOM · Cumulative DOM		29 · 30	13 · 14	2 · 3
Age (# of years)	78	78	74	65
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	Other Contemporary	Other Contemporary	Other Contemporary	Other Contemporary
# Units	1	1	1	1
Living Sq. Feet	1,412	1,520	1,364	1,680
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.13 acres	0.14 acres	0.13 acres	0.13 acres

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Other

Listing Comments Why the comparable listing is superior or inferior to the subject.

None

**Listing 1** Listing was used as it is similar to subject due to condition and similar subject dimensions. Noted to be in the same market area as subject property.

None

- **Listing 2** Listing was found to be similar location and appeal, similar gla and condition, overall comparable in terms of both size and market area.
- Listing 3 Listing is smilar to subject with similar condition. Similar property style and location when compared to the subject property.

None

None

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales				
	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	4128 Falcon Avenue	3743 Gardenia Ave	4552 Goldfield Ave	1202 E Roosevelt Rd
City, State	Long Beach, CA	Long Beach, CA	Long Beach, CA	Long Beach, CA
Zip Code	90807	90807	90807	90807
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.57 1	0.54 1	0.32 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$928,000	\$845,000	\$849,000
List Price \$		\$928,000	\$845,000	\$849,000
Sale Price \$		\$925,000	\$890,000	\$950,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		05/29/2021	07/20/2021	07/12/2021
DOM · Cumulative DOM		16 · 75	7 · 42	6 · 54
Age (# of years)	78	82	76	70
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	Other Contemporary	Other Contemporary	Other Contemporary	Other Contemporary
# Units	1	1	1	1
Living Sq. Feet	1,412	1,410	1,533	1,555
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	4 · 3
Total Room #	7	7	7	9
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.13 acres	0.13 acres	0.14 acres	0.17 acres
Other	None	None	None	None
Net Adjustment		+\$100	-\$6,050	-\$17,150
Adjusted Price		\$925,100	\$883,950	\$932,850

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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## Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 This sale is noted to be similar to subject due to similar condition and property type. This sale was used for overall comparable location to subject property. SC 1 bed variance ADJ 0. ADJ for bath variance 0. Adjusted for GLA variance 100
- Sold 2 This comp is noted to be similar to subject with similar condition. Similar property style and dimensions. This sale was used for similar size in terms of GLA. SC 2 bed variance ADJ 0. ADJ for bath variance 0. Adjusted for GLA variance -6050
- Sold 3 Sale comparable is similar to subject due to condition and property type. Similar property style. This sale used as it is comparable in market area to subject property. SC 3 bed variance ADJ -5000. ADJ for bath variance -5000. Adjusted for GLA variance -7150

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Current Listing Status Not Currently Listed			Listing History Comments				
Listing Agency/Firm		No recent listing history found, checked MLS and online sources					
Listing Agent Name			as well as tax records.				
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$920,000	\$920,000			
Sales Price	\$910,000	\$910,000			
30 Day Price	\$890,000				
Comments Degarding Driging St	Comments Departing Driving Stretagy				

#### **Comments Regarding Pricing Strategy**

Property value of the subject was assessed based upon the values of comparable properties in the area, as well as their condition, and comparison to the subject. Subject's lot size varies over 10% of comparables, the age difference in some comparables are over 5 years and distance of some comparables are over 1 mile from subject in terms of driving distance, this is due to the property type, size and location, I had to extend search criteria to obtain sales and listings comparable to subject. The comparables used are still suitable comparables to subject property and market value is not affected. Used comparables over 120 days, although they vary in the sale date from inspection date, they are still considered reliable to subject property.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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## **Subject Photos**

by ClearCapital



Front



Address Verification



Side



Side



Street



Street

## **Subject Photos**

by ClearCapital



Other

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# by ClearCapital

## **Listing Photos**





Front

3468 Lewis Ave Long Beach, CA 90807



Front

4202 Nelsonbark Ave Lakewood, CA 90712



Front

43975

## by ClearCapital

## **Sales Photos**





Front

4552 Goldfield Ave Long Beach, CA 90807



Front

1202 E Roosevelt Rd Long Beach, CA 90807



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#### ClearMaps Addendum **Address** ☆ 4128 Falcon Avenue, Long Beach, CA 90807 Loan Number 43975 Suggested List \$920,000 \$920,000 **Sale** \$910,000 **Suggested Repaired** Clear Capital SUBJECT: 4128 Falcon Ave, Long Beach, CA 90807 Del Amo Blvd F Del Amo Blvd LOS CE slvd Deeboyar Ave Arbor Rd S2 County E 45th St Cerritos Ave Boyar inia y Club Carson St E Marshall Pl **S**3 Gaviota Ave Pacific Ave E Roosevelt Rd E Bixby Rd **S1** ocust Ave Atlantic Ave California Ave Linden Ave Olive Ave 405 E Wardlow Rd 1-405 Cedar Long Beach 1-405 Airport AVE G2021 MapQuest © TomTom © Mapbox @2021 ClearCapital.com, Inc Address Miles to Subject **Mapping Accuracy** Comparable Subject 4128 Falcon Avenue, Long Beach, CA 90807 Parcel Match L1 3973 Gardenia Ave, Long Beach, CA 90807 Listing 1 0.26 Miles 1 Parcel Match Listing 2 3468 Lewis Ave, Long Beach, CA 90807 0.99 Miles 1 Parcel Match Listing 3 4202 Nelsonbark Ave, Lakewood, CA 90712 0.64 Miles 1 Parcel Match **S1** Sold 1 3743 Gardenia Ave, Long Beach, CA 90807 0.57 Miles 1 Parcel Match S2 Sold 2 4552 Goldfield Ave, Long Beach, CA 90807 0.54 Miles 1 Parcel Match **S**3 Sold 3 1202 E Roosevelt Rd, Long Beach, CA 90807 0.32 Miles 1 Parcel Match <sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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Addendum: Report Purpose

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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## Report Instructions - cont.

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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### **Broker Information**

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Broker Name Rodrigo Ursulo Company/Brokerage Pollard Properties

**License No**01971199
Address
5804 Hooper Ave Los Angeles CA
90011

License Expiration 12/03/2023 License State CA

Phone 3235404212 Email ursulro@gmail.com

**Broker Distance to Subject** 11.75 miles **Date Signed** 09/09/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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