# **DRIVE-BY BPO**

## **300 ENCINA AVENUE**

REDWOOD CITY, CA 94061

44807 Loan Number \$2,250,000 • As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	300 Encina Avenue, Redwood City, CA 94061 11/09/2021 44807 Redwood Holdings LLC	Order ID Date of Report APN County	7729506 11/23/2021 059112070 San Mateo	Property ID	31564703
Tracking IDs					
Order Tracking ID	AgedBPOs_110821	Tracking ID 1	AgedBPOs_1108	21	
Tracking ID 2		Tracking ID 3			

REDWOOD HOLDINGS LLC \$1,634	Condition Comments				
\$1,634					
	Remodel of prior existing single family residences. Under				
\$139,539	construction when viewed. Security is a function of contractors				
Residential					
Multifamily					
Vacant					
No					
is a function of contractors)					
Fee Simple					
Average					
\$0					
\$0					
\$0					
No					
Visible					
Public					
	Residential  Multifamily  Vacant  No s a function of contractors)  Fee Simple  Average  \$0  \$0  \$0  No  Visible				

Neighborhood & Market Da	ata	
Location Type	Urban	Neighborhood Comments
Local Economy	Stable	Neighborhood under redevelopment by Fix and Flippers.
Sales Prices in this Neighborhood	Low: \$1172800 High: \$3188500	inventory increasing towards end of year and buyer are becoming reluctant to make offers
Market for this type of property	Decreased 3 % in the past 6 months.	
Normal Marketing Days	<30	

Client(s): Wedgewood Inc

Property ID: 31564703

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	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	300 Encina Avenue	202 Linden St	210 Linden St	1128 Mckinley St
City, State	Redwood City, CA	Redwood City, CA	Redwood City, CA	Redwood City, CA
Zip Code	94061	94061	94061	94061
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.59 1	0.58 1	0.96 1
Property Type	Multifamily	4 Plex	4 Plex	Duplex
Original List Price \$	\$	\$1,980,000	\$1,980,000	\$2,750,000
List Price \$		\$1,980,000	\$1,980,000	\$2,750,000
Original List Date		10/27/2021	10/27/2021	04/19/2021
DOM · Cumulative DOM	•	23 · 27	23 · 27	214 · 218
Age (# of years)	111	59	59	0
Condition	Average	Average	Average	Excellent
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Cottage	2 Stories Contemporary	2 Stories Contemporary	2 Stories Contemporary
# Units	3	4	4	2
Living Sq. Feet	3,186	2,880	2,880	3,414
Bdrm · Bths · ½ Bths	6 · 4	7 · 4	7 · 4	6 · 4
Total Room #	13	14	14	13
Garage (Style/Stalls)	Attached 2 Car(s)	Carport 5+ Car(s)	Carport 5+ Car(s)	Attached 4 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.25 acres	0.11 acres	0.11 acres	0.20 acres
Other				

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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## Current Listings - Cont.

by ClearCapital

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 202 Linden Street offers a beautifully maintained 4-unit building located west of El Camino and just one mile from Downtown Redwood City. The building consists of (3) 2 bedroom / 1 bathroom units and (1) 1 bedroom / 1 bathroom unit. The building features all dual pane windows, new sewer lines, copper plumbing throughout, new exterior paint, drought tolerant landscaping, and a 50 year pitched composition shingle roof installed in 2013. The identical neighboring building at 210 Linden Street is also for sale, giving the buyer the ability to get two separate loans and sell the assets individually in the future.
- Listing 2 210 Linden Street offers a beautifully maintained 4-unit building located west of El Camino and just one mile from Downtown Redwood City. The building consists of (3) 2 bedroom / 1 bathroom units and (1) 1 bedroom / 1 bathroom unit. The building features all dual pane windows, new sewer lines, copper plumbing throughout, new exterior paint, drought tolerant landscaping, and a 50 year pitched composition shingle roof installed in 2013. The identical neighboring building at 202 Linden Street is also for sale, giving the buyer the ability to get two separate loans and sell the assets individually in the future.
- Listing 3 Brand new homesite built by Thomas James Homes, professionally designed with high end finishes and hand-crafted to fit your needs. This newly constructed duplex in Redwood City is a unique opportunity and comes with income potential! Both residences feature attached 2-car garages (1130 tandem and 1128 side-by-side) with 3 bedrooms, 2.5 baths, and laundry room upstairs. The open floorplan is thoughtfully designed with a large kitchen flowing into the dining and great room and transitions easily from indoors to outdoors with a covered porch in the backyard. This modern duplex is perfect for multi-generational living or as an income opportunity. 1128 and 1120 McKinley comes with a full 10 year new home warranty and integrated smart home technology.

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		- 11 -	- 11 -	
	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	300 Encina Avenue	70 Orchard Ave	201 Redwood Ave	1217 Reese St
City, State	Redwood City, CA	Redwood City, CA	Redwood City, CA	Redwood City, CA
Zip Code	94061	94061	94061	94061
Datasource	Public Records	Public Records	Public Records	MLS
Miles to Subj.		0.23 1	0.71 1	0.77 1
Property Type	Multifamily	Multifamily	Multifamily	Duplex
Original List Price \$		\$2,450,000	\$1,630,000	\$1,830,000
List Price \$		\$245,000	\$1,630,000	\$1,830,000
Sale Price \$		\$2,450,000	\$1,630,000	\$1,830,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		02/26/2021	08/19/2021	09/24/2021
DOM · Cumulative DOM		0 · 0	0 · 0	49 · 49
Age (# of years)	111	51	67	75
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Cottage	2 Stories Contemporary	1 Story Split Level	1 Story Cottage
# Units	3	1	1	2
Living Sq. Feet	3,186	3,651	2,306	2,151
Bdrm · Bths · ½ Bths	6 · 4	6 · 4	5 · 2 · 1	6 · 4
Total Room #	13	13	10	14
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 1 Car	Attached 2 Car(s)	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.25 acres	0.23 acres	0.13 acres	0.12 acres
Other				
Net Adjustment		-\$139,000	+\$384,600	+\$440,500
Adjusted Price		\$2,311,000	\$2,014,600	\$2,270,500

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** The property is located at 70 Orchard Ave, Redwood City, CA 94061. This is a duplex, triplex, quadplex built in 1970. It has 6 bedrooms, 4 bathrooms, and 1 half bathroom. The home has a total lot size of 0.23 acres. This property was last sold for \$2,200,000. Adjustments: GLA -\$139,000,
- Sold 2 Harcourts Auctions Certified & Transparent Non-Distressed Auction Platform! Luxury Live Auction! Bidding to start from \$1,199,000! Live Auction August 20, 2020 @ 12pm. No Buyer Premium. All Property, Seller Reports/Disclosures completed. Download at www.liveauction.link/redwoodAv All offers encouraged. Contingencies and variations considered. Submit offer to stop auction -- loan or cash. Easy process to register to bid. Online bidding and streaming available. Back unit is VACANT, front unit lease ends August room for increase!!! Text Nneka to show or with questions; 408-391-7083. Please email PEADs to nneka@therealexperts.com and cc listings@therealexperts.comAdjustments: Lot +120000, GLA +264,600
- Sold 3 The Home Consists Of Two 3 Bedroom, 2 Bathroom Units. Each Home Features A Large Yard, Strand Bamboo Hardwood Floors, Crown Molding, Recessed Lighting, Fireplace In Living Rooms With Natural Sunlight Making It Ready To Move In. Oversized One Car Garage With Laundry Hookups Servicing Both Units. The 5, 369 Squ Ft Lot Boasts A Large Front Yard With Flag Stone Walkway Leading To The Front Artificial Turf In The Backyards Making It Easy To Maintain. Not To Forget The Beautiful Trellis Between The Entries Creating A Private Separation Between The Units. Adjustment: Lot +130000, GLA 310500

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Current Listing S	current Listing Status Not Currently Listed		Listing History Comments				
Listing Agency/Firm			Sold 5/12/21 to LLC for \$1805000. In process of development				
Listing Agent Na	ime						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
				Sold	05/12/2021	\$1,805,000	Tax Records

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$2,250,000	\$2,250,000			
Sales Price	\$2,250,000	\$2,250,000			
30 Day Price	\$2,250,000				
Comments Regarding Pricing S	trategy				
Pricing in income properties is based upon cap rates not comps.					

## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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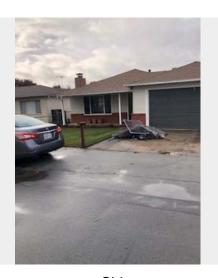
# **Subject Photos**



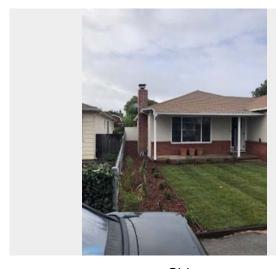
Front



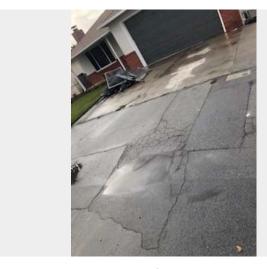
Address Verification



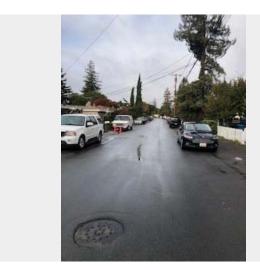
Side



Side



Street



Street

# **Listing Photos**



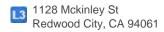


Front





Front





by ClearCapital

# **Sales Photos**

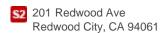




Front



Front

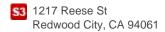




Front



Front





Front



Front

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#### ClearMaps Addendum ☆ 300 Encina Avenue, Redwood City, CA 94061 **Address** Loan Number 44807 Suggested List \$2,250,000 Suggested Repaired \$2,250,000 Sale \$2,250,000 Bee Clear Capital SUBJECT: 300 Encina Ave, Redwood City, CA 94061 Oxford St Regent St Gordon St Union Ave ©2021 ClearCapital com Jac ©2021 MapQuest © TomTom © Mapbox Address Miles to Subject **Mapping Accuracy** Comparable Subject 300 Encina Avenue, Redwood City, CA 94061 Parcel Match Listing 1 202 Linden St, Redwood City, CA 94061 0.59 Miles 1 Parcel Match Listing 2 210 Linden St, Redwood City, CA 94061 0.58 Miles 1 Parcel Match Listing 3 1128 Mckinley St, Redwood City, CA 94061 0.96 Miles 1 Parcel Match **S1** Sold 1 70 Orchard Ave, Redwood City, CA 94061 0.23 Miles 1 Parcel Match S2 Sold 2 201 Redwood Ave, Redwood City, CA 94061 0.71 Miles 1 Parcel Match **S**3 Sold 3 1217 Reese St, Redwood City, CA 94061 0.77 Miles <sup>1</sup> Parcel Match <sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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#### Report Instructions - cont.

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Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Gary McKae Company/Brokerage McKae Properties

**License No** 01452438 **Address** eXp Realty of California Redwood

City CA 94061

License Expiration 12/13/2024 License State CA

Phone6507437249Emailgary.mckae@exprealty.com

Broker Distance to Subject 0.30 miles Date Signed 11/19/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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