by ClearCapital

\$2,300,000 45069 Loan Number As-Is Value



### **Subject Details**

PROPERTY TYPE	<b>GLA</b>
SFR	1,530 Sq. Ft.
BEDS	<b>BATHS</b>
3	2.0
<b>STYLE</b>	<b>YEAR BUILT</b>
Ranch	1955
LOT SIZE	<b>OWNERSHIP</b>
0.14 Acre(s)	Fee Simple
GARAGE TYPE	<b>GARAGE SIZE</b>
Attached Garage	2 Car(s)
<b>HEATING</b>	<b>COOLING</b>
Forced Air	None
<b>COUNTY</b>	<b>APN</b>
San Mateo	062401530

### **Analysis Of Subject**

#### **CONDITION RATING**

1	2	3	4	5	6	1	2	3	4	5	6
	ance and	l physica	re some r al deterior						y rating m icable bui		
VIEW						LOCA	ΓΙΟΝ				
						Ω	_				

### **Residential**

Beneficial

Neutral

Busy Road

**QUALITY RATING** 

Beneficial	Neutral	Adverse

#### SUBJECT COMMENTS (SITE, CONDITION, QUALITY)

Adverse

The subject is located in the city of Menlo Park. The area consists of well maintained homes 1 to 2 story and multi-family dwellings that for the most part have effective ages less than actual ages. The subject is located on a neighborhood feeder street and is described as a SFR in a typical subdivision neighborhood. I ... (continued in Appraiser Commentary Summary)

Provided by

Appraiser

by ClearCapital

**35 Willow Rd** Menlo Park, CA 94025 **45069 \$2,3** Loan Number • A

\$2,300,000 • As-Is Value



**Sales Comparison** 

		MOST COMPAR	ABLE				
	S Willow Rd Menio Park, CA 94025	0 401 Sherwood Way Menio Park, CA 940	25	2 116 Emerson St Palo Alto, CA 94301		357 Mckendry Dr Menio Park, CA 9402	5
COMPARABLE TYPE		Sale		Sale		Sale	
MILES TO SUBJECT	-	0.11 miles		0.29 miles		0.81 miles	
DATA/ VERIFICATION SOURCE	MLS	MLS		MLS		MLS	
LIST PRICE							
LIST DATE		01/14/2021		08/18/2020		03/29/2021	
SALE PRICE/PPSF	-	\$2,830,000	\$1,673/Sq. Ft.	\$3,075,000	\$2,046/Sq. Ft.	\$2,150,000	\$1,720/Sq. Ft.
CONTRACT/ PENDING DATE	-	01/19/2021		01/01/2021		04/07/2021	
SALE DATE		02/17/2021		01/29/2021		05/06/2021	
DAYS ON MARKET		34		164		38	
LOCATION	A; BsyRd	N; Res	-\$50,000	N; Res	-\$50,000	N; Res	-\$50,000
LOT SIZE	0.14 Acre(s)	0.17 Acre(s)	-\$25,000	0.18 Acre(s)	-\$25,000	0.11 Acre(s)	
VIEW	N; Res	N; Res		N; Res		N; Res	
DESIGN (STYLE)	Ranch	Ranch		Ranch		Conventional	
QUALITY OF CONSTRUCTION	Q4	Q3	-\$100,000	Q2	-\$150,000	Q4	
ACTUAL AGE	66	68		99		77	
CONDITION	C4	C3	-\$100,000	C2	-\$150,000	C3	-\$50,000
SALE TYPE		Arms length		Arms length		Arms length	
ROOMS/BEDS/BATHS	5/3/2	5/3/2		5/3/1.1	\$2,000	5/3/1.1	-\$2,000
GROSS LIVING AREA	1,530 Sq. Ft.	1,692 Sq. Ft.	-\$121,000	1,503 Sq. Ft.		1,250 Sq. Ft.	\$210,000
BASEMENT	None	None		None		None	
HEATING	Forced Air	Central		Central		Floor/Wall	
COOLING	None	Unknown		None		None	
GARAGE	2 GA	2 GA		2 GD		1 GD	\$5,000
OTHER		-				-	
OTHER		-		-		-	
NET ADJUSTMENTS		-13.9	99% -\$396,000	-12.7	13% -\$373,000	5.20	5% \$113,000
GROSS ADJUSTMENTS		13.9	99% \$396,000	12.2	26% \$377,000	14.74	4% \$317,000
ADJUSTED PRICE			\$2,434,000		\$2,702,000		\$2,263,000

by ClearCapital

### **35 Willow Rd** Menlo Park, CA 94025

45069 Loan Number \$2,300,000



Provided by Appraiser

## Sales Comparison (Continued)

COMPARABLE TYPE	S Willow Rd Menio Park, CA 94025	• 754 Gilbert Ave Menlo Park, CA 940	25	219 Willow Rd Menio Park, CA 940 Sale	25	
MILES TO SUBJECT	-	0.84 miles		0.63 miles		 
DATA/ VERIFICATION SOURCE	MLS	MLS		MLS		
LIST PRICE	-					
LIST DATE		04/13/2021		06/01/2020		
SALE PRICE/PPSF		\$2,175,000	\$1,521/Sq. Ft.	\$1,910,000	\$1,481/Sq. Ft.	
CONTRACT/ PENDING DATE		04/26/2021		06/11/2020		
SALE DATE		05/24/2021		07/15/2020		
DAYS ON MARKET		41		44		
LOCATION	A; BsyRd	N; Res	-\$50,000	A; BsyRd		
LOT SIZE	0.14 Acre(s)	0.13 Acre(s)		0.23 Acre(s)	-\$50,000	
VIEW	N; Res	N; Res		N; Res		
DESIGN (STYLE)	Ranch	Ranch		Conventional		
QUALITY OF CONSTRUCTION	Q4	Q4		Q4		
ACTUAL AGE	66	70		99	\$25,000	
CONDITION	C4	C4		C3	-\$50,000	
SALE TYPE		Arms length		Arms length		
ROOMS/BEDS/BATHS	5/3/2	5/3/2		6/4/2		
GROSS LIVING AREA	1,530 Sq. Ft.	1,430 Sq. Ft.	\$75,000	1,290 Sq. Ft.	\$180,000	
BASEMENT	None	None		None		
HEATING	Forced Air	Floor/Wall		Heat Pump		
COOLING	None	None		None		
GARAGE	2 GA	1 GA	\$5,000	3 None	\$15,000	
OTHER	-			In law suite	-\$25,000	
OTHER	-					
NET ADJUSTMENTS		1.3	38% \$30,000	4.9	97% \$95,000	
GROSS ADJUSTMENTS		5.9	98% \$130,000	18.0	06% \$345,000	
ADJUSTED PRICE			\$2,205,000		\$2,005,000	

45069 Loan Number





### Value Conclusion + Reconciliation

**\$2,300,000** AS-IS VALUE 1-120 Days EXPOSURE TIME **EXTERIOR** INSPECTION PERFORMED BY A 3RD PARTY

### Sales Comparison Analysis

#### DESCRIPTION OF COMPARABLE SEARCH CRITERIA

All comps are from the subject's neighborhood and are recently closed. The appraiser chose the best comparables available. All comps except 5 are located on less traveled roads. Comp 2 is less than 100sf different in GLA therefore, no adjustment is warranted however it is superior in condition/quality and appears to be a high sale for the area. It is given the least weight in this analysis. Comps 1, 2, and 5 are on slightly larger sites. Per online photos comp 1 is slightly superior in condition/quality while comps 3 and 5 are slightly superior in quality. Comp 5, located on the subject's street, was included for its similar location and is given the least weight. Most weight is given to comp 1 for its proximity.

#### EXPLANATION OF ADJUSTMENTS

Amenity differences have been adjusted properly and are deemed customary for the area. Net/gross adjustments are within the standard 15%/25% guidelines. No negative external factors were noted which would negatively impact marketability. Value appears to be adequately supported.

ADDITIONAL COMMENTS (OPTIONAL)

### Reconciliation Summary

After reconciliation of the supplied comparables, a value estimate of \$2,300,000 is considered reasonable as of 6/07/21. Extra ordinary assumptions were made in terms of interior condition/finishes, room count, etc. The comparables sales are acceptable and appear to be competitive in age, GLA and appeal to the subject.

Effective: 06/07/2021

35 Willow Rd

Menlo Park, CA 94025

### Subject Comments (Site, Condition, Quality)

Appraiser Commentary Summary

The subject is located in the city of Menlo Park. The area consists of well maintained homes 1 to 2 story and multi-family dwellings that for the most part have effective ages less than actual ages. The subject is located on a neighborhood feeder street and is described as a SFR in a typical subdivision neighborhood. It has 1,530sf, 5/3/2 room count built in 1955 in average condition. No interior photos were available. A repair budget of \$25k was provided for landscape.

### Neighborhood and Market

**Clear** Val Plus

by ClearCapital

Market research indicates the subject's market have remained stable/increasing in value. The subject's market does not appear to be a REO driven market. Marketing time is noted at 90 days or less for properly priced homes.

### Analysis of Prior Sales & Listings

The subject has not been listed or sold within the last 3 years.

### Highest and Best Use Additional Comments

The highest and best use is as a SFR.





From Page 1

From Page 7

From Page 6

Sales and Listing History

Client(s): Wedgewood Inc

st Use		Economic	
ST USE THE PRESENT USE		<b>R.E. TAXES</b> \$16,550	<b>HOA FEE</b> S N/A
BLE? FINANCIALLY FEASIBL	E?	<b>Fema Flood Zoni</b> X	-
BLE? MOST PRODUCTIVE US	E?	FEMA SPECIAL FLO No	OOD ZONE A

PRIOR SALES OR TRANSFERS WITHIN 3 YEARS?	Event	Date	Price	Data Source
No				
LISTING STATUS				
Not Listed in Past Year				
DATA SOURCE(S)				
Public Records				
EFFECTIVE DATE				
06/07/2021				
SALES AND LISTING HISTORY ANALYSIS	last 0 veers			
The subject has not been listed or sold within the	last 5 years.			

Legal

**OWNER** 

R10008

**DENNIS CRONIN** 

**ZONING CLASS** 

LEGAL DESC.

MENLO PARK

Order	Information
Uluel	mornation

Redwood Holdings LLC

**ORDER TRACKING ID** 

BORROWER

**PROPERTY ID** 

30420839

0602CV

Highest and Best Use	
IS HIGHEST AND BEST USE TH Yes	E PRESENT USE
PHYSICALLY POSSIBLE?	FINANCIALLY FEASIBLE?
LEGALLY PERMISSABLE?	MOST PRODUCTIVE USE?

LOAN NUMBER

**TRACKING ID 1** 

45069

**ORDER ID** 

7336491

0602CV

Economic		
<b>R.E. TAXES</b> \$16,550	<b>HOA FEES</b> N/A	<b>PROJECT TYPE</b> N/A
<b>FEMA FLOOD ZONE</b> X		
FEMA SPECIAL FLO No	OD ZONE AREA	

**ZONING DESC.** 

ZONING COMPLIANCE

Residential

Legal

LOT 145 LINFIELD OAKS UNIT NO 2 RSM 32/40 41 CITY OF





As-Is Value

84

101

SOUTH OF

3

COLLEGE

Stanford

Palo Alto

35 Willow Rd Menlo Park, CA 94025

Loan Number

45069

\$2,300,000 As-Is Value

Provided by



Menlo

**Clear** Val Plus

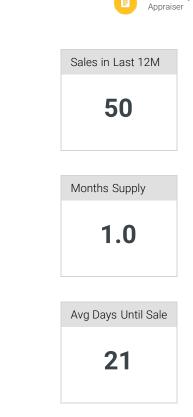
by ClearCapital

5000ft 101

Redwood City

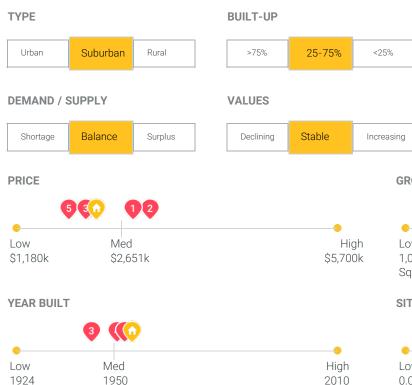
mapquel

84 US-101



Subject Neighborhood as defined by the Appraiser

West Menlo Park



**NEIGHBORHOOD & MARKET COMMENTS** 

Market research indicates the subject's market have remained stable/increasing in value. The subject's market does not appear to be a REO driven market. Marketing time is noted at 90 days or less for properly priced homes.

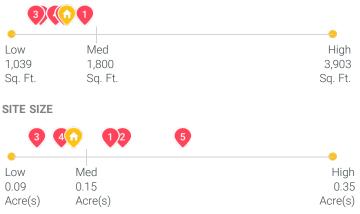
**GROSS LIVING AREA** 

101

CHARLESTON

PALO

BARRON ©2021 MapQuest © TomTom © Mapbo



by ClearCapital

**35 Willow Rd** Menlo Park, CA 94025 **45069** Loan Number



## **Subject Photos**



Front



Address Verification



Side



Street

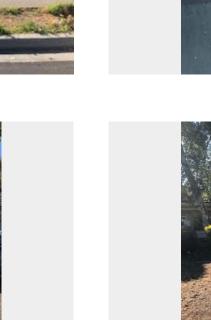
Appraisal Format: Appraisal Report





Side





## **Comparable Photos**

1 401 Sherwood Way Menlo Park, CA 94025



Front





Front

3 357 Mckendry Dr Menlo Park, CA 94025











## **Comparable Photos**

754 Gilbert Ave Menlo Park, CA 94025



Front





Front

**35 Willow Rd** Menlo Park, CA 94025







### Scope of Work

#### **REPORT FORMAT:**

This report has been prepared under the following USPAP reporting option: Appraisal Report. The content of this Appraisal Report has been supplemented with additional information and data about the subject property and its market, as well as the data, reasoning, and analyses that were used in the valuation process. The cost approach and income approach have been omitted from this report as they are not necessary to produce credible assignment results. If the appraiser determines that credible assignment results cannot be provided without employing either the cost or income approaches to value, this assignment will be rejected by the appraiser or the scope expanded to the extent required to produce credible assignment results in compliance with USPAP. Unless otherwise stated, the appraiser has incorporated only the Sales Comparison Approach.

#### PURPOSE OF THE ASSIGNMENT:

The purpose of this Appraisal Report is to determine an and theopinion of the market value for the subject property, at which it could sell in a typical exposure time for the area, considering current market conditions, the condition of the subject and necessary repairs.

#### SCOPE OF WORK:

This Appraisal Report was performed by a Licensed or Certified Real Estate Appraiser to estimate the market value of the subject property being evaluated as of the effective date of value stated. Clear Capital has provided the appraiser with additional preliminary data resources for consideration in the analysis, which may include: Property Inspection, MLS records, and Public Records. Although the appraiser did not physically inspect the subject property, at a minimum the appraiser has considered the results of a recent visual property inspection completed by Gary McKae, a licensed real estate agent having completed the above referenced Property Inspection.

#### AT A MINIMUM, THE APPRAISER HAS:

- 1. considered the additional data resources provided by Clear Capital as a resource for subject property and market data/characteristics;
- 2. consulted and considered supplemental market data from readily available data sources;
- 3. estimated the market value of the subject as of the effective date of this report restricting the desktop analysis to a sales comparison approach unless this was insufficient for credible assignment results.

#### THE APPRAISER HAS NOT:

1. Physically inspected the subject property or any of the comparables contained within the original report(s) or comparables presented in support of the appraiser's value opinion(s).

#### **INTENDED USE:**

The intended use of this Appraisal Report is for the lender/client to evaluate the property that is the subject of this appraisal for home equity line of credit, loan funding due diligence, loan sale, loan modification or loan securitization purposes.

#### **INTENDED USER:**

The intended user of this appraisal report is the lender/client.

#### DEFINITION OF MARKET VALUE

Market value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. buyer and seller are typically motivated;
- 2. both parties are well informed or well advised, and acting in what they consider their own best interest;
- 3. a reasonable time is allowed for exposure in the open market;
- 4. payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- 5. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

#### (Source of Market Value Definition: Fannie Mae Selling Guide; Section B4-1.1-01: Definition of Market Value (04/15/2014))

SCOPE OF WORK COMMENTS none





45069

Loan Number



\$2,300,000 As-Is Value

45069

## Assumptions, Conditions, Certifications, & Signature

**EXTRAORDINARY ASSUMPTIONS** 

The appraiser did not perform a physical inspection, interior or exterior of the subject property or any of the comparable sales and assumes that the inspection information reported within the Property Inspection provided as well as the aerial images supplied and reviewed by the appraiser are accurate as of the effective date, unless otherwise stated. Should the information found in the Property Inspection be inaccurate, these assumptions could significantly alter the opinions and conclusions contained within this report.

EXTRAORDINARY ASSUMPTIONS AND HYPOTHETICAL CONDITIONS COMMENTS none

STATEMENT OF ASSUMPTIONS AND LIMITED CONDITIONS:

- 1. The appraiser did not perform a physical inspection, interior or exterior, of the subject property or any of the comparable sales presented.
- 2. The physical inspection, interior or exterior, was performed by a licensed real estate professional as noted in the additional data resources provided. For the purposes of this analysis, the description of the subject and comps in the additional data resources provided for use in this analysis are assumed to be true, current and accurate unless specifically found to be otherwise.
- 3. The appraiser assumes no responsibility for matters of a legal nature affecting the property which is the subject of this assignment or the title thereto, nor does the appraiser render any opinion as to the title, which is assumed to be good and marketable and free from known value influencing easements, restrictions, encumbrances, leases, reservations, covenants, contracts, declarations, special assessments, ordinances or other items of a similar nature, unless otherwise noted.
- 4. The appraiser assumes that there are no hidden or unapparent conditions of the property, subsoil, or structures, which would render the property less valuable. The appraiser assumes no responsibility for such conditions, or for engineering which might be required to discover such factors.
- 5. Information, estimates, and opinions furnished to the appraiser, and contained in the additional data resources provided, were obtained from sources considered reliable and believed to be true and correct, unless stated elsewhere. If contradictory information is obtained and deemed more reliable, the appraiser will cite that source and the assumptions associated with that information.
- 6. Disclosure of the contents of the report is governed by USPAP and the Bylaws and Regulations of the professional appraisal organizations with which the appraiser is affiliated.
- No change of any item in the report shall be made by anyone other than the appraiser and the appraiser shall have no responsibility for any such unauthorized change. The use of this report is limited to the named client and intended user(s) identified within this report.

LIMITING CONDITIONS COMMENTS none

Appraisal Format: Appraisal Report

Effective: 06/07/2021



\$2,300,000 As-Is Value

45069

## Assumptions, Conditions, Certifications, & Signature (Cont.)

Provided by Appraiser

I CERTIFY THAT, TO THE BEST OF MY KNOWLEDGE AND BELIEF:

Clear Val Plus

by ClearCapital

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions
- 3. I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. Unless otherwise stated below in the "Additions to Appraiser's Certification" section; I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- 5. I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 6. My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. My employment and/or compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 8. My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- 9. The appraiser relied on the additional data sources for subject property characteristics and the physical inspection information performed by Gary McKae and did not make a personal inspection of the property that is the subject of this report.
- 10.1 personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is gualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.

APPRAISER'S CERTIFICATION COMMENTS none

SIGNATURE	<b>NAME</b>	<b>EFFECTIVE DATE</b>	<b>DATE OF REPORT</b>
Ing Bliend	Gina Blizard	06/07/2021	06/07/2021
LICENSE #	<b>STATE</b>	<b>EXPIRATION</b> 02/27/2023	<b>COMPANY</b>
AR030212	CA		Independent Contractor

Effective: 06/07/2021

by ClearCapital

45069

Loan Number



Provided by Onsite Inspector

## **Property Condition Inspection**



PROPERTY TYPE	CURRENT USE	PROJECTED USE
SFR	SFR	SFR
OCCUPANCY	GATED COMMUNITY	ATTACHED TYPE
Occupied	No	Attached
PARKING TYPE Attached Garage; 2 spaces	<b>STORIES</b>	<b>UNITS</b> 1
EXTERIOR REPAIRS	INTERIOR REPAIRS	TOTAL REPAIRS

### Condition & Marketability

o officiation of marketability			
CONDITION		Fair	Grass is dried and dead. Dandelions growing in front. Poor Curb appeal. Neighborhood has well kept lawns and great curb appeal
SIGNIFICANT REPAIRS NEEDED		Yes	Landscape front lawn and or replant with new lawn.
CURRENT ZONING VIOLATIONS/ POTENTIAL ZONING CHANGES	~	No	-
SUBJECT CONFORMITY TO NEIGHBORHOOD (QUALITY, AGE, STYLE, & SIZE)	~	Yes	home matches the community
AVERAGE CONDITION OF NEIGHBORING PROPERTIES	~	Good	Well kept lawns and homes
BOARDED OR VACANT PROPERTIES NEAR SUBJECT	~	No	-
SUBJECT NEAR POWERLINES	~	No	-
SUBJECT NEAR RAILROAD	~	No	-
SUBJECT NEAR COMMERCIAL PROPERTY	~	No	-

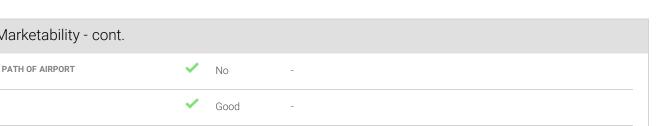
Appraisal Format: Appraisal Report

**Clear** Val Plus

by ClearCapital

Condition & Marketability - cont.			
SUBJECT IN FLIGHT PATH OF AIRPORT	~	No	-
ROAD QUALITY	~	Good	-
NEGATIVE EXTERNALITIES		Yes	Lawn needs to be replaced, or replanted
POSITIVE EXTERNALITIES	~	Yes	Surrounding neighborhood well kept homes on quiet streets. near parks and recreation center.

## **Property Condition Inspection - Cont.**



35 Willow Rd

Menlo Park, CA 94025



As-Is Value

Provided by

Onsite Inspector

## **Repairs Needed**

Exterior Repair	S	
ITEM	COMMENTS	COST
Exterior Paint	-	\$0
Siding/Trim Repair	-	\$0
Exterior Doors	-	\$0
Windows	-	\$0
Garage /Garage Door	-	\$0
Roof/Gutters	-	\$0
Foundation	-	\$0
Fencing	-	\$0
Landscape	Replace or replant lawn and repair irrigation	\$25,000
Pool /Spa	-	\$0
Deck/Patio	-	\$0
Driveway	-	\$0
Other	-	\$0
	TOTAL EXTERIOR REPAIRS	\$25,000

## Clear Val Plus by ClearCapital

### Agent / Broker

ELECTRONIC SIGNATURE /Gary McKae/ LICENSE # 01452438 NAME Gary McKae **COMPANY** McKae Properties **INSPECTION DATE** 06/02/2021