CLARKSVILLE, TN 37042

45324 Loan Number **\$191,425**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	3738 Heather Drive, Clarksville, TN 37042 06/22/2021 45324 Catamount Properties 2018 LLC	Order ID Date of Report APN County	7384542 06/23/2021 017H A 0110 Montgomery	Property ID 0 000	30535433
Tracking IDs					
Order Tracking ID	0622BPO_Citi	Tracking ID 1	0622BPO_Citi		
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	Hubacher John Hubacher Anna-	Condition Comments				
	Pia Trustees	The market in Clarksville is very healthy, homes have been				
R. E. Taxes	\$1,346	selling in hours to days, in the right neighborhood. They are appreciating nicely and at a steady pace. The sold comps in this				
Assessed Value	\$33,475					
Zoning Classification	Residential R-2	neighborhood all went under contract in under a month. This neighborhood is a suburban subdivision surrounded by other				
Property Type	SFR	homes like it				
<b>Occupancy</b> Occupied						
Ownership Type	Fee Simple					
Property Condition	Average					
Estimated Exterior Repair Cost	\$0					
Estimated Interior Repair Cost	\$0					
Total Estimated Repair	\$0					
НОА	No					
Visible From Street	Visible					
Road Type	Public					

Neighborhood & Market Da	nta				
Location Type	Suburban	Neighborhood Comments			
Local Economy	Improving	The market in Clarksville is very healthy, homes have been			
Sales Prices in this Neighborhood	Low: \$173000 High: \$263920	selling in hours to days, in the right neighborhood. They are appreciating nicely and at a steady pace. The sold comps in this			
Market for this type of property	Increased 5 % in the past 6 months.	neighborhood all went under contract in under a month. This neighborhood is a suburban subdivision surrounded by other homes like it.			
Normal Marketing Days	<30				

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	0	1:		1 i - 4i 2
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	3738 Heather Drive	3747 Cave Mill Ct	1365 Jenny Ln	3722 Trenton Rd
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37040
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.21 1	0.29 1	0.38 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$177,000	\$192,500	\$194,900
List Price \$		\$192,000	\$192,500	\$194,900
Original List Date		05/30/2021	06/10/2021	06/16/2021
DOM · Cumulative DOM		23 · 24	12 · 13	6 · 7
Age (# of years)	20	19	22	25
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,200	1,089	1,241	1,288
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.32 acres	0.24 acres	0.26 acres	0.35 acres
Other				

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 comp is 1 year younger -100, comp is 111 sq ft smaller +3330, comp is .08 acres smaller +120
- **Listing 2** comp is 2 years older +200, comp is 41 sq ft larger -1230, comp has a 1 car garage subject has 2 +5000, comp is .06 acres smaller +90
- **Listing 3** comp is 5 years older +500, comp is 88 sq ft larger -2640, comp has a 1 car garage subject has 2 +5000, comp is .03 acres larger -45

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<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	3738 Heather Drive	1372 Man O War Ct	3856 Marla Cir	1348 Jenny Ln
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	MLS	MLS	Public Records	Public Records
Miles to Subj.		0.18 1	0.29 1	0.27 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$190,000	\$185,000	\$187,000
List Price \$		\$190,000	\$185,000	\$187,000
Sale Price \$		\$200,000	\$193,000	\$187,000
Type of Financing	<del></del>	Va	Va	Va
Date of Sale		03/12/2021	03/26/2021	05/26/2021
DOM · Cumulative DOM		49 · 49	1 · 30	1 · 25
Age (# of years)	20	17	21	24
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	2 Stories Split Level
# Units	1	1	1	1
Living Sq. Feet	1,200	1,460	1,177	1,242
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2 · 1	3 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.32 acres	0.34 acres	0.23 acres	0.37 acres
Other				
Net Adjustment		-\$8,130	-\$1,575	-\$785
Adjusted Price		\$191,870	\$191,425	\$186,215

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 comp is 3 years younger -300, comp is 260 sq ft larger -7800, comp is .02 acres larger -30

Sold 2 comp is 1 year older +100, comp is 23 sq ft smaller +690, comp has one more half bath -2500, comp is .09 acres smaller +135

**Sold 3** comp is 4 years older +400, comp is 42 sq ft larger -1260, comp is .05 acres larger +75

Effective: 06/22/2021

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Current Listing Status Not Currently Listed		Listing Histor	v Comments				
Listing Agency/Firm		This home has been listed and sold one time in the past 12 months.					
Listing Agent Name							
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
06/04/2021	\$184,900			Sold	06/21/2021	\$191,000	MLS

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$191,425	\$191,425		
Sales Price	\$191,425	\$191,425		
30 Day Price	\$186,215			
Comments Regarding Pricing Strategy				

This neighborhood is appreciating. The listings are listed higher than the sold homes. The reason I am pricing it at this is the subject is the most similar to sold comp #2. It's adjusted price is \$191,425. This would be a solid listing price to sell this home. Most of the homes in this neighborhood are selling over asking price.

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# **3738 HEATHER DRIVE**

CLARKSVILLE, TN 37042

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Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc Property ID: 30535433 Effective: 06/22/2021 Page: 5 of 13

**DRIVE-BY BPO** 



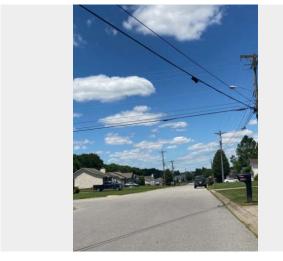
Front



Address Verification



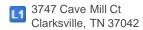
Street



Street

CLARKSVILLE, TN 37042

# **Listing Photos**





Front

1365 Jenny Ln Clarksville, TN 37042



Front

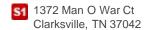
3722 Trenton Rd Clarksville, TN 37040



Front

by ClearCapital

# **Sales Photos**





Front

\$2 3856 Marla Cir Clarksville, TN 37042



Front

1348 Jenny Ln Clarksville, TN 37042

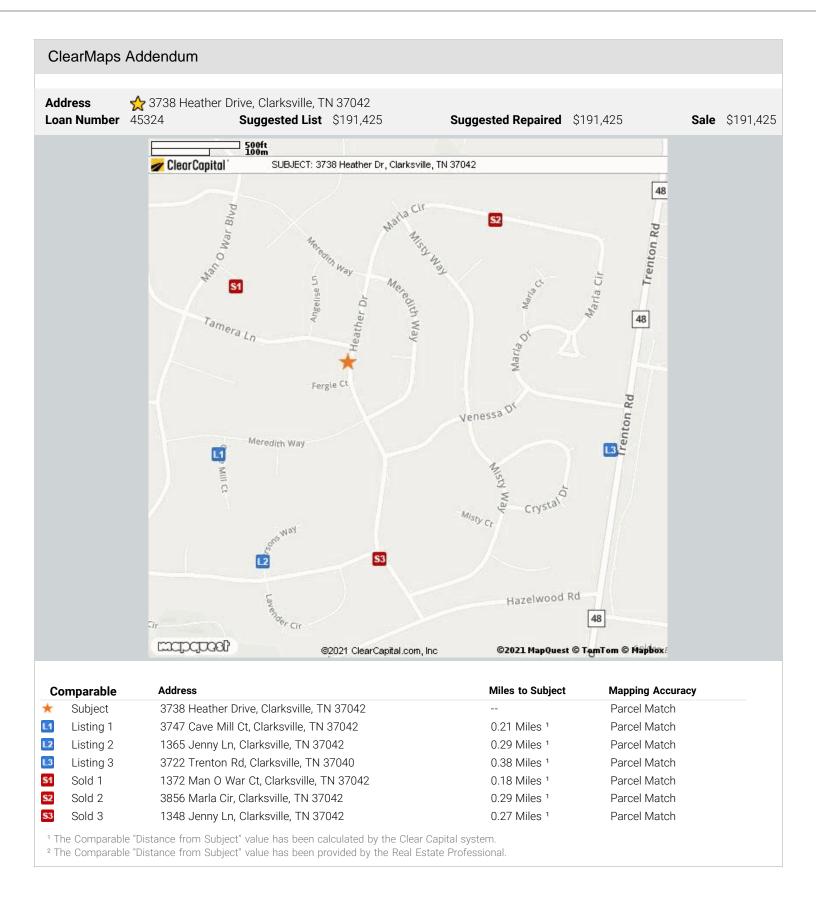


Front

\$191,425 As-Is Value

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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### Report Instructions - cont.

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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CLARKSVILLE, TN 37042

45324

TN

\$191,425

Loan Number As-Is Value

#### **Broker Information**

**License Expiration** 

by ClearCapital

Broker Name James Grekousis Company/Brokerage HUNEYCUTT REALTORS

**License No** 354673 **Address** 1715 Fort Campbell Blvd Clarksville

**License State** 

TN 37042

Phone 9312034128 Email Jamesgreko@gmail.com

**Broker Distance to Subject** 5.31 miles **Date Signed** 06/22/2021

02/25/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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