## **DRIVE-BY BPO**

### **563 DANIELLE DRIVE**

CLARKSVILLE, TN 37042

45538 Loan Number **\$185,660**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	563 Danielle Drive, Clarksville, TN 37042 07/15/2021 45538 Catamount Properties 2018 LLC	Order ID Date of Report APN County	7435899 07/15/2021 044M F 02100 Montgomery	Property ID	30656410
Tracking IDs					
Order Tracking ID	0715BPO_Citi	Tracking ID 1	0715BPO_Citi		
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	STEPHEN E TELLESS	Condition Comments
R. E. Taxes	\$1,177	The subject appears vacant. The lawn is 4 ft high and growing all
Assessed Value	\$104,700	over the property. Lawn maintenance and some kind of
Zoning Classification	Residential R-2	landscaping is needed. The roof appears good and the siding. I had to take a picture of the neighbor's mailbox as the subject
Property Type	SFR	had no address posted on the property.
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$500	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$500	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	ata	
Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	The Clarksville Real Estate market is extremely healthy. Homes
Sales Prices in this Neighborhood	Low: \$182,000 High: \$200,000	have been going under contract in hours to days and selling for 2% above the listed price on average since February. Multiple
Market for this type of property	Increased 10 % in the past 6 months.	offers are everywhere. It is a good time to sell. I had to take a picture of the neighbor's mailbox there was none posted on the
Normal Marketing Days	<30	house. The neighborhood is cute with a lot of cape cods and ranches that are well kept.

Client(s): Wedgewood Inc

Property ID: 30656410

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Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	563 Danielle Drive	360 Lafayette Point Circle	587 Anita Drive	578 Garnet
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.72 1	0.25 1	0.21 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$180,000	\$200,000	\$179,900
List Price \$		\$180,000	\$199,000	\$179,900
Original List Date		05/07/2021	06/19/2021	06/07/2021
DOM · Cumulative DOM		68 · 69	26 · 26	38 · 38
Age (# of years)	28	24	31	26
Condition	Average	Average	Good	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,047	1,025	1,080	1,100
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 1 · 1	3 · 2
Total Room #	6	6	7	5
Garage (Style/Stalls)	None	None	None	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.21 acres	0.16 acres	0.29 acres	0.21 acres
Other				

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

CLARKSVILLE, TN 37042

45538 Loan Number \$185,660 • As-Is Value

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### Current Listings - Cont.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** This property went under contract in 5 days. sub is 22 sq ft larger +660, sub has .05 more acreaage +500, comp is 4 yrs younger than sub -400, total adj = +\$760, total adj price = \$180,760. Sub needs landscaping -\$500. Total = \$180,160.
- **Listing 2** This property went under contract in 9 days. Recently updated -\$20,000. Comp has .08 acreage more -400, comp has 33 more sq ft -990, comp is 3 yrs older +300. sub needs landscaping -\$500 Comp has one more room -5,000, comp has one less 1/2 ba +2500. total adjustments = -\$24,090. Total adjusted price = \$174,910.
- **Listing 3** Comp has new windows and gutters -10,000, Property went under contract in 9 days. Sub has one more room than comp \$5,000, comp is 2 yrs younger than sub +\$200, sub needs landscaping -\$500. Total adjustments = -15,300. Total adjusted price = \$164,600.

Client(s): Wedgewood Inc Property ID: 30656410

Effective: 07/15/2021

Page: 3 of 15

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	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	563 Danielle Drive	571 Danielle Dr	706 Spees Drive	534 Donna Dr
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.05 1	0.25 1	0.26 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$197,900	\$185,000	\$177,000
List Price \$		\$197,900	\$185,000	\$177,000
Sale Price \$		\$200,000	\$185,000	\$182,000
Type of Financing		Conv	Va	Va
Date of Sale		06/01/2021	06/25/2021	06/28/2021
DOM · Cumulative DOM	•	5 · 32	0 · 33	1 · 34
Age (# of years)	28	28	30	30
Condition	Average	Good	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,047	1,025	1,229	1,208
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 3	4 · 1
Total Room #	6	5	6	6
Garage (Style/Stalls)	None	None	Attached 1 Car	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.21 acres	0.21 acres	0.33 acres	0.28 acres
Other			6	
Net Adjustment		-\$14,340	-\$17,020	-\$25,130
Adjusted Price		\$185,660	\$167,980	\$156,870

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

CLARKSVILLE, TN 37042

45538 Loan Number **\$185,660**• As-Is Value

by ClearCapital

### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** This home has a new roof and was recently updated with appliances etc. -20,000, Subject has one more room +5,000, sub is 22 sq ft larger than comp +660,
- **Sold 2** comp has .12 acreage larger than sub -600, comp has attached gar -5,000, comp has one more bath -5,000, comp is 204 sq ft larger than sub -6,120. sub needs landscaping -500 sub is 2 yrs younger than comp +200.
- **Sold 3** comp was recently updated with newer roof, appliances, flooring etc. -20,000.Comp has one more bed and one less bath 0. comp is 161 sq ft larger than sub -\$4,830,comp is 2 yrs older than sub +200. sub needs landscaping -500.

Client(s): Wedgewood Inc Property ID: 30656410 Effective: 07/15/2021 Page: 5 of 15

CLARKSVILLE, TN 37042

45538 Loan Number **\$185,660**• As-Is Value

by ClearCapital

Subject Sal	es & Listing Hist	ory					
Current Listing S	Status	Not Currently I	Listed	Listing Histor	y Comments		
Listing Agency/F	irm			this subject	is not presently lis	ted, nor has it beer	n in the recent
Listing Agent Na	me			past.			
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy		
	As Is Price	Repaired Price
Suggested List Price	\$185,660	\$186,660
Sales Price	\$185,660	\$186,660
30 Day Price	\$184,000	
Comments Regarding Pricing S	trategy	

The two comps most similar to the subject are listing comp 1 and sold comp 1. The market in Clarksville has been solid for a few years and recently exploded I think the sub will sell for this price in today's market. The only thing is someone needs to make the lawn presentable.

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc

Property ID: 30656410

# **Subject Photos**

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Effective: 07/15/2021

Page: 7 of 15

Side Side

**DRIVE-BY BPO** 

# **Subject Photos**





Street Street

# **Listing Photos**

by ClearCapital

360 Lafayette Point Circle Clarksville, TN 37042



Front

587 Anita Drive Clarksville, TN 37042



Front

578 Garnet Clarksville, TN 37042



Front

## **Sales Photos**

by ClearCapital





Front

52 706 Spees Drive Clarksville, TN 37042



Front

534 Donna DR Clarksville, TN 37042



Front

by ClearCapital

# ClearMaps Addendum 🗙 563 Danielle Drive, Clarksville, TN 37042 **Address** Loan Number 45538 Suggested List \$185,660 Suggested Repaired \$186,660 **Sale** \$185,660 Clear Capital SUBJECT: 563 Danielle Dr, Clarksville, TN 37042 Craig Dr Raintree Dr Mallory Dr aman Dr Sunshine Shelton Cir Inver Ln Piney Janie Ln Miles Ct 792021 ClearCapital.com, Inc

Comparable		Address	Miles to Subject	Mapping Accuracy	
	* Subject	563 Danielle Drive, Clarksville, Tn 37042		Parcel Match	
	Listing 1	360 Lafayette Point Circle, Clarksville, TN 37042	0.72 Miles <sup>1</sup>	Parcel Match	
	Listing 2	587 Anita Drive, Clarksville, TN 37042	0.25 Miles 1	Parcel Match	
	Listing 3	578 Garnet, Clarksville, TN 37042	0.21 Miles <sup>1</sup>	Parcel Match	
	Sold 1	571 Danielle Dr, Clarksville, TN 37042	0.05 Miles <sup>1</sup>	Parcel Match	
	Sold 2	706 Spees Drive, Clarksville, TN 37042	0.25 Miles 1	Parcel Match	
	Sold 3	534 Donna Dr, Clarksville, TN 37042	0.26 Miles <sup>1</sup>	Parcel Match	

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

©⊋@21 MapQuest © TomTom © Mapbox

Loan Number

45538

**\$185,660**• As-Is Value

by ClearCapital

Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc

Property ID: 30656410

Page: 12 of 15

CLARKSVILLE, TN 37042

45538 Loan Number \$185,660
• As-Is Value

by ClearCapital

#### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

Client(s): Wedgewood Inc

Property ID: 30656410

Effective: 07/15/2021 Page: 13 of 15

CLARKSVILLE, TN 37042

45538 Loan Number **\$185,660**• As-Is Value

### Report Instructions - cont.

by ClearCapital

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc Property ID: 30656410 Effective: 07/15/2021 Page: 14 of 15



37042

45538

\$185,660 As-Is Value

by ClearCapital

CLARKSVILLE, TN 37042 Loan Number

#### Broker Information

**Broker Name** Laura Grekousis **Huneycutt Realtors** Company/Brokerage

3412 Oak Lawn Dr Clarksville TN License No 349983 Address

**License State** TN **License Expiration** 03/11/2023

9312417112 Phone Email soldagainbylaurie@gmail.com

**Broker Distance to Subject** 5.34 miles **Date Signed** 07/15/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

> Client(s): Wedgewood Inc Property ID: 30656410 Effective: 07/15/2021 Page: 15 of 15