## 415 KELSEY DRIVE

CLARKSVILLE, TENNESSEE 37042

**45667 \$203,185** Loan Number • As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	415 Kelsey Drive, Clarksville, TENNESSEE 37042 07/26/2021 45667 Catamount Properties 2018 LLC	Order ID Date of Report APN County	7460285 07/26/2021 054G A 0410 Montgomery	Property ID	30723173
Tracking IDs					
Order Tracking ID	0726BPO_Citi	Tracking ID 1	0726BPO_Citi		
Tracking ID 2		Tracking ID 3			

### **General Conditions**

Owner	ANTHONY HILL	Condition Comments
R. E. Taxes	\$1,192	Subject property doesn't appear to need any repairs, is inaverage
Assessed Value	\$29,650	condition with the other homes in the neighborhood.
Zoning Classification	Residential R-1A	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

### Neighborhood & Market Data

Location Type	Suburban	Neighborhood Comments
Local Economy	Improving	The market in Clarksville is very healthy, homes have been
Sales Prices in this Neighborhood	Low: \$124300 High: \$254630	selling in hours to days, in the right neighborhood. They are appreciating nicely and at a steady pace. This neighborhood is a
Market for this type of property Increased 8 % in the past months.		suburban subdivision surrounded by other homes like it.
Normal Marketing Days	<30	

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45667 \$2 Loan Number • A

\$203,185 • As-Is Value

### **Current Listings**

	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	415 Kelsey Drive	310 Chateauroux Dr	580 Somerset Ln	313 Nice Dr
City, State	Clarksville, TENNESSEE	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
-				
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.45 1	0.37 1	0.44 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$205,000	\$199,000	\$235,000
List Price \$		\$197,000	\$199,000	\$235,000
Original List Date		05/28/2021	07/13/2021	07/01/2021
$\text{DOM} \cdot \text{Cumulative DOM}$		59 · 59	13 · 13	25 · 25
Age (# of years)	27	45	25	59
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	2 Stories sfr
# Units	1	1	1	1
Living Sq. Feet	1,239	1,378	1,208	1,425
Bdrm · Bths · ½ Bths	3 · 2	3 · 1 · 1	3 · 2	4 · 2
Total Room #	6	6	6	7
Garage (Style/Stalls)	Attached 1 Car	None	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.37 acres	0.36 acres	0.44 acres	0.49 acres
Other				

\* Listing 2 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

 $\label{eq:Listing Comments} \ensuremath{\mathsf{Why}} \ensuremath{\mathsf{the}} \ensuremath{\mathsf{ comparable}} \ensuremath{\mathsf{ listing}} \ensuremath{\mathsf{ is superior or inferior to the subject}.$ 

Listing 1 comp is 18 years older +1800, comp is 139 sq ft larger -4170, comp has one less full bath and one more half bath +2500, comp does not have garage +5000, comp is .01 acres smaller +15

Listing 2 comp is 2 years younger -200, comp is 21 sq ft smaller +630, comp is .07 acres larger -105

Listing 3 comp is 32 years older +3200, comp is 186 sq ft larger -5580, comp has one more room -5000, comp is .12 acres larger -180

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**Recent Sales** 

	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	415 Kelsey Drive	420 Kelsey Dr	5019 Collinwood Dr	417 Chestnut Grove Wa
City, State	Clarksville, TENNESSEE	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	MLS	MLS	Public Records	MLS
Miles to Subj.		0.07 1	0.32 1	0.37 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$194,900	\$159,900	\$190,000
List Price \$		\$194,900	\$164,900	\$190,000
Sale Price \$		\$205,000	\$165,000	\$200,000
Type of Financing		Cash	Va	Va
Date of Sale		06/18/2021	02/24/2021	06/18/2021
DOM $\cdot$ Cumulative DOM	•	22 · 22	1 · 34	32 · 32
Age (# of years)	27	27	58	13
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,239	1,300	1,326	1,312
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 1	3 · 2
Total Room #	6	6	6	6
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	None	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.37 acres	0.36 acres	0.36 acres	0.39 acres
Other				
Net Adjustment		-\$1,815	+\$5,505	-\$3,620
Adjusted Price		\$203,185	\$170,505	\$196,380

\* Sold 1 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

**Sold 1** comp is 61 sq ft larger -1830, comp is .01 acres smaller +15

Sold 2 comp is 31 years older +3100, comp is 87 sq ft larger -2610, comp does not have a garage +5000, comp is .01 acres smaller +15

Sold 3 comp is 14 years younger -1400, comp is 73 sq ft larger -2190, comp is .02 acres larger -30

### 415 KELSEY DRIVE

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### Subject Sales & Listing History

Current Listing S	Listing Status Not Currently Listed		Listing Histor	ry Comments			
Listing Agency/F	irm			Subject has been listed and closed one time in the past			ne past
Listing Agent Na	me			12months.			
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
07/14/2021	\$179,900			Sold	07/23/2021	\$181.000	MLS

### Marketing Strategy

	As Is Price	Repaired Price		
Suggested List Price	\$203,185	\$203,285		
Sales Price	\$203,185	\$203,185		
30 Day Price	\$196,380			
Commente Deservicing Driving Strategy				

#### **Comments Regarding Pricing Strategy**

The reason I am pricing it at this is the subject is the most similar to sold comp #1. \$203,185 is a solid listing price to sell this home. If it does not sell in 30 days I would suggest adjusting the price to \$196,380.

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

by ClearCapital

### **415 KELSEY DRIVE** CLARKSVILLE, TENNESSEE 37042

**45667** Loan Number

\$203,185 • As-Is Value

## **Subject Photos**



Front



Address Verification



Street



Street

by ClearCapital

### **415 KELSEY DRIVE** CLARKSVILLE, TENNESSEE 37042

45667 Loan Number

\$203,185 As-Is Value

## **Listing Photos**

310 Chateauroux Dr L1 Clarksville, TN 37042



Front



580 Somerset Ln Clarksville, TN 37042



Front

313 Nice Dr Clarksville, TN 37042 L3



Front

by ClearCapital

### **415 KELSEY DRIVE** CLARKSVILLE, TENNESSEE 37042

45667 Loan Number

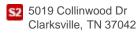
\$203,185 As-Is Value

### **Sales Photos**

420 Kelsey Dr **S1** Clarksville, TN 37042



Front





Front



417 Chestnut Grove Way Clarksville, TN 37042



Front

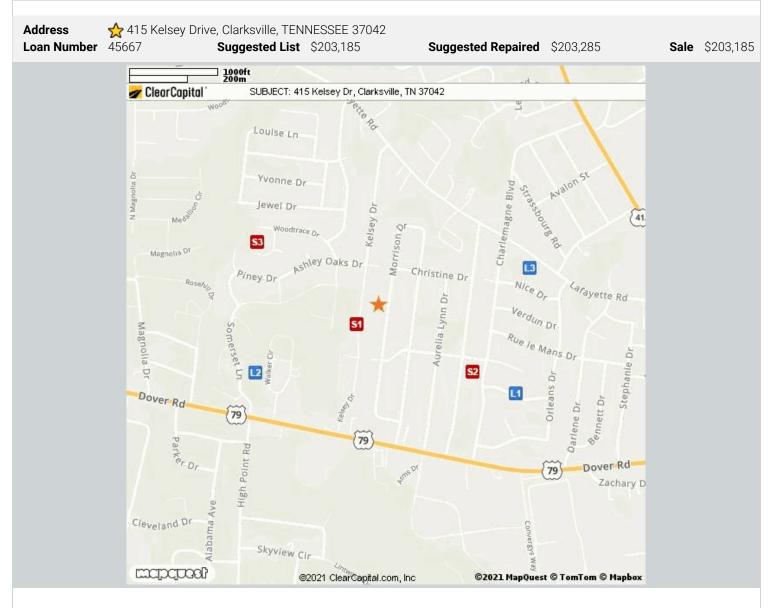
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**45667 \$203,185** Loan Number • As-Is Value

### ClearMaps Addendum



Compara	able Address		Miles to Subject	Mapping Accuracy
★ Subje	ect 415 Kelsey Dr	ive, Clarksville, Tennessee 37042		Parcel Match
🗾 Listin	g 1 310 Chateaur	oux Dr, Clarksville, TN 37042	0.45 Miles 1	Parcel Match
💶 Listin	ig 2 580 Somerse	t Ln, Clarksville, TN 37042	0.37 Miles 1	Parcel Match
🚨 Listin	ig 3 313 Nice Dr, 0	Clarksville, TN 37042	0.44 Miles 1	Parcel Match
S1 Sold	1 420 Kelsey Dr	, Clarksville, TN 37042	0.07 Miles 1	Parcel Match
S2 Sold	2 5019 Collinwo	ood Dr, Clarksville, TN 37042	0.32 Miles 1	Parcel Match
Sold	3 417 Chestnut	Grove Way, Clarksville, TN 37042	0.37 Miles 1	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:	
Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. \*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report. 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

415 KELSEY DRIVE

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### Report Instructions - cont.

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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45667 \$2 Loan Number • A

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### **Broker Information**

Broker Name	James Grekousis	Company/Brokerage	HUNEYCUTT REALTORS
License No	354673	Address	1715 Fort Campbell Blvd Clarksville TN 37042
License Expiration	02/25/2022	License State	TN
Phone	9312034128	Email	Jamesgreko@gmail.com
Broker Distance to Subject	1.88 miles	Date Signed	07/26/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or nace, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the prospective of the state with the properties by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.