MESA, AZ 85208

46500 Loan Number

\$420,000 As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	817 S Del Rancho, Mesa, AZ 85208 10/29/2021 46500 Silverado Properties Inc	Order ID Date of Report APN County	7702615 10/31/2021 22071660 Maricopa	Property ID	31500875
Tracking IDs					
Order Tracking ID	1028BPO	Tracking ID 1	SPI		
Tracking ID 2		Tracking ID 3			

Owner	SECRETARY OF HOUSING &	Condition Comments				
	URBAN DEVELO	Subject conforms to the neighborhood. Subject has good curb				
R. E. Taxes	\$1,563	appeal. The subject property appears to be in good condition so				
Assessed Value	\$228,700	the property should be marketed as-is.				
Zoning Classification	Residential R-6					
Property Type	SFR					
Occupancy	Occupied					
Ownership Type	Fee Simple					
<b>Property Condition</b>	Average					
<b>Estimated Exterior Repair Cost</b>	\$0					
<b>Estimated Interior Repair Cost</b>	\$0					
Total Estimated Repair	\$0					
НОА	Parkwood Ranch 480-813-6788					
Association Fees	\$150 / Quarter (Other: Common Area Maint)					
Visible From Street	Visible					
Road Type	Public					

	ata				
Location Type	Suburban	Neighborhood Comments			
Local Economy	Stable	The neighborhood is located in Mesa. The subject is close to			
Sales Prices in this Neighborhood	Low: \$389,000 High: \$459,000	schools, shopping, major employment, and freeway access nearby.			
Market for this type of property	Increased 0 % in the past 6 months.				
Normal Marketing Days	<90				

MESA, AZ 85208 Loan Number

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Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	817 S Del Rancho	329 Del Rancho	10532 Flossmoor Ave	10411 Crescent Ave
City, State	Mesa, AZ	Mesa, AZ	Mesa, AZ	Mesa, AZ
Zip Code	85208	85208	85208	85208
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.62 1	0.52 1	0.58 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$425,000	\$448,100	\$399,900
List Price \$		\$425,000	\$448,100	\$399,900
Original List Date		09/15/2021	10/27/2021	10/01/2021
DOM · Cumulative DOM	•	26 · 46	2 · 4	3 · 30
Age (# of years)	23	23	23	21
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,879	1,717	1,789	1,693
Bdrm · Bths · ½ Bths	3 · 2	4 · 2	4 · 2	4 · 2
Total Room #	6	7	7	7
Garage (Style/Stalls)	Attached 3 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.17 acres	0.15 acres	0.13 acres	0.18 acres
Other	MLS#6272603	MLS#6293849	MLS#6313084	MLS#6301230

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 List 1 has 4 bedrooms 2 bathrooms, no pool, square feet that is inferior to the subject, with a 2 car garage.
- Listing 2 List 2 has four bedrooms two bathrooms, no pool, square feet that is inferior to the subject, with a two car garage.
- Listing 3 List 3 has square feet that is inferior to the subject, no pool, 4 bed 2 bathrooms, with a 2 car garage.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

46500 Loan Number **\$420,000**• As-Is Value

by ClearCapital

	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	817 S Del Rancho	10908 Forge Ave	10637 El Moro Ave	10641 Emelita Ave
City, State	Mesa, AZ	Mesa, AZ	Mesa, AZ	Mesa, AZ
Zip Code	85208	85208	85208	85208
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.29 1	0.17 1	0.14 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$390,000	\$415,900	\$397,000
List Price \$		\$380,000	\$415,900	\$397,000
Sale Price \$	<del></del>	\$410,000	\$432,000	\$435,000
Type of Financing		Cash	Conventional	Conventional
Date of Sale		08/04/2021	06/17/2021	07/28/2021
DOM · Cumulative DOM		2 · 29	31 · 50	21 · 35
Age (# of years)	23	21	23	23
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	2 Stories Colonial	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,879	1,717	1,917	1,687
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	4 · 3	3 · 2
Total Room #	6	6	7	6
Garage (Style/Stalls)	Attached 3 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa			Pool - Yes	
Lot Size	0.17 acres	0.17 acres	0.17 acres	0.16 acres
Other	MLS#6272603	MLS#6260689	MLS#6228211	MLS#6254713
Net Adjustment		+\$7,500	-\$8,500	+\$7,700
Adjusted Price		\$417,500	\$423,500	\$442,700

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 Sale 1 has square feet that is inferior to the subject, no pool, 3 bedrooms 2 bathrooms, with a 2 car garage.

**Sold 2** Sale 2 has four bedrooms three baths, has a pool, square feet that is superior to the subject, with a two car garage.

Sold 3 Sale 3 has 3 bed 2 bathrooms, no pool, square feet that is inferior to the subject, with a 2 car garage.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

MESA, AZ 85208

46500 Loan Number

\$420,000 As-Is Value

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Subject Sal	es & Listing Hi	story						
Current Listing Status Not Currently Listed			isted	Listing History Comments				
Listing Agency/Firm Listing Agent Name Listing Agent Phone					The subject property was listed as a HUD owned property on			
				07/30/2021 for \$405,000 and went under contract on				
		10/01/2021. The price was reduced on 10/27/2021 to \$392,500 and closed the same day.						
# of Removed Li Months	stings in Previous 12	<b>2</b> 0		and closed	the same day.			
# of Sales in Pre Months	evious 12	1						
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source	
07/30/2021	\$405,000	10/27/2021	\$392,500	Sold	10/27/2021	\$392,500	MLS	

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$425,000	\$425,000			
Sales Price	\$420,000	\$420,000			
30 Day Price	\$415,000				
Comments Regarding Pricing Strategy					

#### Comments Regarding Pricing Strategy

Most weight given to sold comp 1 because it is most similar to the subject in sqft, location and age. Homes priced in line with the projected market price of the subject are selling in a shorter than normal market time. The current marketing strategy for the subject property is based on an increasing market with homes and land in the subjects area increasing in the last 6 months. The inventory of the homes in the area is at a 3 months supply. The comps that are being used are the best available for determining value.

Client(s): Wedgewood Inc

Property ID: 31500875

Effective: 10/29/2021 Page: 4 of 14

46500 Loan Number **\$420,000**• As-Is Value

by ClearCapital

## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc Property ID: 31500875 Effective: 10/29/2021 Page: 5 of 14

## **Subject Photos**

by ClearCapital



**Front** 



Address Verification



Side



Side



Street



Street

46500 Loan Number **\$420,000**• As-Is Value

# **Subject Photos**

by ClearCapital



Other

Client(s): Wedgewood Inc

Property ID: 31500875

Effective: 10/29/2021

Page: 7 of 14

# **Listing Photos**





Front

10532 FLOSSMOOR AVE Mesa, AZ 85208



Front

10411 CRESCENT AVE Mesa, AZ 85208



Front

46500

by ClearCapital

## **Sales Photos**





Front

10637 EL MORO AVE Mesa, AZ 85208



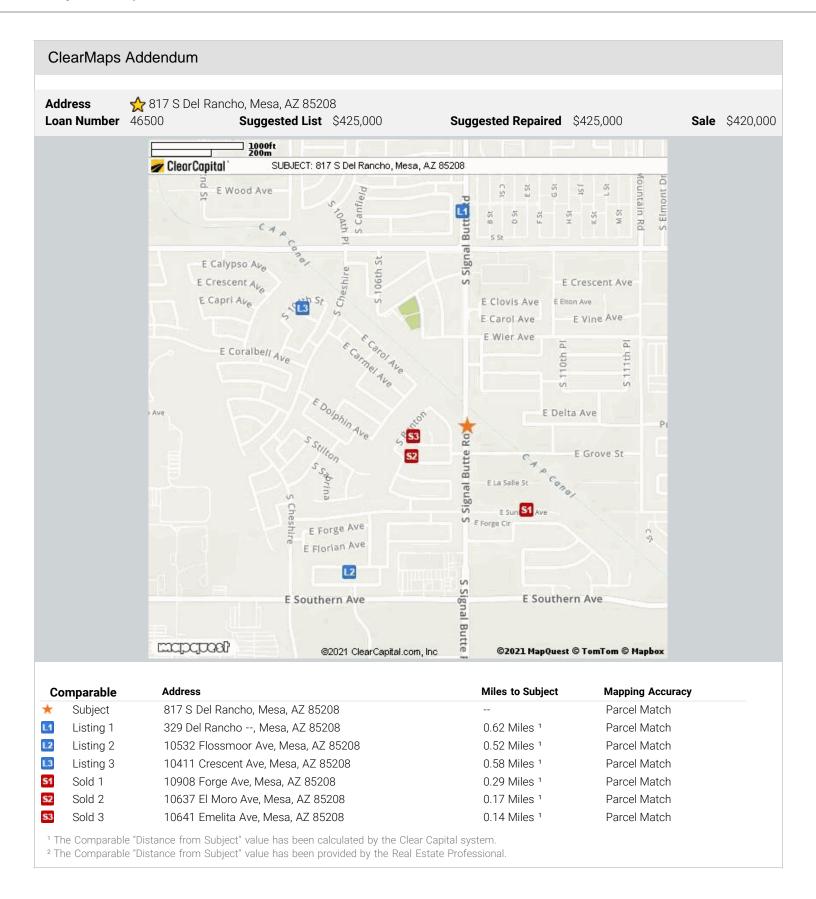
Front

10641 EMELITA AVE Mesa, AZ 85208



Front

by ClearCapital



Loan Number

### Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

by ClearCapital

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc

Property ID: 31500875

Page: 11 of 14

46500

**\$420,000**As-Is Value

5208 Loan Number

#### Addendum: Report Purpose - cont.

#### **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Client(s): Wedgewood Inc

Property ID: 31500875

Page: 12 of 14

MESA, AZ 85208

46500 Loan Number **\$420,000**• As-Is Value

by ClearCapital

### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc Property ID: 31500875 Effective: 10/29/2021 Page: 13 of 14

MESA, AZ 85208

46500

**\$420,000**As-Is Value

Loan Number

#### **Broker Information**

by ClearCapital

Broker Name David Cole Company/Brokerage REI & REO Realty LLC

**License No** BR522060000 **Address** 3415 S 157th St Gilbert AZ 85297

License Expiration 04/30/2022 License State AZ

Phone4807032060EmailReiReoDave@gmail.com

**Broker Distance to Subject** 11.42 miles **Date Signed** 10/30/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

Client(s): Wedgewood Inc Property ID: 31500875 Effective: 10/29/2021 Page: 14 of 14