### **DRIVE-BY BPO**

### **2505 S ENCINA STREET**

VISALIA, CA 93277

46601

\$209,000 As-Is Value

by ClearCapital

Loan Number

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this

| Address<br>Inspection Date<br>Loan Number<br>Borrower Name | 2505 S Encina Street, Visalia, CA 93277<br>10/18/2021<br>46601<br>Breckenridge Property Fund 2016 LLC | Order ID<br>Date of Report<br>APN<br>County | 7673425<br>10/19/2021<br>123-032-006<br>Tulare | Property ID | 31432047 |
|--|---|---|--|-------------|----------|
| Tracking IDs   |   |   |  |             |          |
| Order Tracking ID  | 1018BPO   | Tracking ID 1                               | 1018BPO  |             |          |
| Tracking ID 2  |   | Tracking ID 3                               |  |             |          |

| General Conditions                 |                  |  |  |  |  |  |
|------------------------------------|------------------|--|--|--|--|--|
| Owner                              | Michael W. Snell | Condition Comments   |  |  |  |  |
| R. E. Taxes                        | \$1,807          | Request for exterior inspection only therefore any interior repairs  |  |  |  |  |
| Assessed Value                     | \$169,889        | and/or updates needed are unknown. Please note that subject  |  |  |  |  |
| Zoning Classification              | R16              | property is still in the MLS Listing as a Sold Listing as of 10/15/2021 and is showing subject property as "A Fixer"           |  |  |  |  |
| Property Type                      | SFR              | therefore we expect there are some interior repairs needed, but  |  |  |  |  |
| Occupancy                          | Vacant           | to what extent is unknown. From exterior inspection requested  |  |  |  |  |
| Secure?                            | Yes              | and completed 10/18/2021 subject property is a single sto<br>single family residence with a covered front porch, covere        |  |  |  |  |
| (MLS Sold Listing # 213690 with le | ockboxes)        | patio, Central heating and cool98ng, fenced in-ground swimmin  |  |  |  |  |
| Ownership Type                     | Fee Simple       | pool and two (2) car attached garage. Not in a FEMA Flood Zon  |  |  |  |  |
| Property Condition                 | Fair             | area. From exterior inspection subject property appears to be in somewhat acceptable condition, but there are a few repair     |  |  |  |  |
| Estimated Exterior Repair Cost     | \$10,500         | issues noted. Repair issues noted: 1. Repair exterior dry roissues and siding (2500). 2. Paint exterior (4000) 3. Secure       |  |  |  |  |
| Estimated Interior Repair Cost     | \$0              |  |  |  |  |  |
| Total Estimated Repair             | \$10,500         | inspection with certification (500) 4. Landscape front and front sides (3500) - While landscape is often considered "Cosmetic" |  |  |  |  |
| НОА                                | No               | the majority of the immediate neighborhood properties as   |  |  |  |  |
| Visible From Street                | Visible          | mostly fairly well I;andscape therefore for subject to be in   |  |  |  |  |
| Road Type                          | Public           | continuity with the immediate neighborhood recommend landscape be considered.  |  |  |  |  |

| Neighborhood & Market Da          | ta                                  |  |  |  |  |
|-----------------------------------|-------------------------------------|--|--|--|--|
| Location Type                     | Suburban                            | Neighborhood Comments  |  |  |  |
| Local Economy                     | Stable                              | Subject property immediate neighborhood is of single family residence pr4operties in Southeast Visalia with an elementa school at the Northwest corner of subject street. Of the SFF |  |  |  |
| Sales Prices in this Neighborhood | Low: \$159,950<br>High: \$304,000   |  |  |  |  |
| Market for this type of property  | Increased 9 % in the past 6 months. | properties within the immediate neighborhood the majority appear to be mostly owner occupied with some rental  |  |  |  |
| Normal Marketing Days             | <90                                 | properties. There is easy access to major streets, schools, shopping, downtown Visalia, etc.   |  |  |  |

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| Current Listings                 |                       |                       |                       |                        |
|----------------------------------|-----------------------|-----------------------|-----------------------|------------------------|
|                                  | Subject               | Listing 1 *           | Listing 2             | Listing 3              |
| Street Address                   | 2505 S Encina Street  | 213 W Howard Avenue   | 912 East K Avenue # A | 1414 W Paradise Avenue |
| City, State                      | Visalia, CA           | Visalia, CA           | Visalia, CA           | Visalia, CA            |
| Zip Code                         | 93277                 | 93277                 | 93292                 | 93277                  |
| Datasource                       | Tax Records           | MLS                   | MLS                   | MLS                    |
| Miles to Subj.                   |                       | 0.68 1                | 0.68 1                | 0.92 1                 |
| Property Type                    | SFR                   | SFR                   | SFR                   | SFR                    |
| Original List Price \$           | \$                    | \$198,000             | \$249,900             | \$272,500              |
| List Price \$                    |                       | \$198,000             | \$249,900             | \$272,500              |
| Original List Date               |                       | 10/01/2021            | 08/30/2021            | 09/19/2021             |
| DOM · Cumulative DOM             | •                     | 4 · 18                | 10 · 50               | 4 · 30                 |
| Age (# of years)                 | 65                    | 74                    | 77                    | 66                     |
| Condition                        | Fair                  | Fair                  | Average               | Average                |
| Sales Type                       |                       | Fair Market Value     | Fair Market Value     | Fair Market Value      |
| Location                         | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential  |
| View                             | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential  |
| Style/Design                     | 1 Story Ranch         | 1 Story Ranch         | 1 Story Ranch         | 1 Story Ranch          |
| # Units                          | 1                     | 1                     | 1                     | 1                      |
| Living Sq. Feet                  | 1,120                 | 994                   | 1,336                 | 1,215                  |
| Bdrm $\cdot$ Bths $\cdot$ ½ Bths | 3 · 1                 | 3 · 1                 | 3 · 2                 | 3 · 2                  |
| Total Room #                     | 6                     | 5                     | 6                     | 5                      |
| Garage (Style/Stalls)            | Attached 2 Car(s)     | Attached 1 Car        | None                  | Attached 1 Car         |
| Basement (Yes/No)                | No                    | No                    | No                    | No                     |
| Basement (% Fin)                 | 0%                    | 0%                    | 0%                    | 0%                     |
| Basement Sq. Ft.                 |                       |                       |                       |                        |
| Pool/Spa                         | Pool - Yes            |                       |                       | Pool - Yes             |
| Lot Size                         | 0.22 acres            | 0.18 acres            | 0.26 acres            | 0.21 acres             |
| Other                            |                       |                       |                       | Fireplace              |
|                                  |                       |                       |                       |                        |

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Traditional sale property with inside laundry. One (1) car attached garage. "No landscape in front or back, new owner to landscape and make it their own". Covered patio. Not in a FEMA Flood Zone area.
- **Listing 2** Traditional sale property. Newer flooring throughout. Fresh paint. Newer granite counter tops. No garage noted. Not in a FEMA Flood Zone area.
- **Listing 3** Traditional sale property with hardwood floors throughout. Fireplace in living room. In- ground swimming pool and pergola. Leased solar system. Newer roof and HVAC (2017). Laundry in garage. Sprinklers front qnd rear. One (1) car attached garage. Not in a FEMA Flood Zone area.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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|                        | Subject               | Sold 1 *              | Sold 2                | Sold 3                |
|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Street Address         | 2505 S Encina Street  | 702 E Cast Avenue     | 2106 S Court Street   | 2326 S Church Street  |
| City, State            | Visalia, CA           | Visalia, CA           | Visalia, CA           | Visalia, CA           |
| Zip Code               | 93277                 | 93292                 | 93277                 | 93277                 |
| Datasource             | Tax Records           | MLS                   | MLS                   | MLS                   |
| Miles to Subj.         |                       | 0.52 1                | 0.30 1                | 0.24 1                |
| Property Type          | SFR                   | SFR                   | SFR                   | SFR                   |
| Original List Price \$ |                       | \$200,000             | \$190,000             | \$230,000             |
| List Price \$          |                       | \$200,000             | \$200,000             | \$230,000             |
| Sale Price \$          |                       | \$175,000             | \$200,000             | \$230,000             |
| Type of Financing      |                       | Cash                  | Fha                   | Cash                  |
| Date of Sale           |                       | 02/24/2021            | 02/18/2021            | 01/26/2021            |
| DOM · Cumulative DOM   | •                     | 5 · 20                | 14 · 86               | 1 · 39                |
| Age (# of years)       | 65                    | 62                    | 67                    | 53                    |
| Condition              | Fair                  | Fair                  | Fair                  | Average               |
| Sales Type             |                       | Fair Market Value     | Fair Market Value     | Fair Market Value     |
| Location               | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| View                   | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| Style/Design           | 1 Story Ranch         | 1 Story Ranch         | 1 Story Ranch         | 1 Story Ranch         |
| # Units                | 1                     | 1                     | 1                     | 1                     |
| Living Sq. Feet        | 1,120                 | 1,065                 | 1,076                 | 1,176                 |
| Bdrm · Bths · ½ Bths   | 3 · 1                 | 3 · 1                 | 3 · 1                 | 3 · 2                 |
| Total Room #           | 6                     | 5                     | 5                     | 6                     |
| Garage (Style/Stalls)  | Attached 2 Car(s)     | Attached 2 Car(s)     | Attached 2 Car(s)     | Attached 2 Car(s)     |
| Basement (Yes/No)      | No                    | No                    | No                    | No                    |
| Basement (% Fin)       | 0%                    | 0%                    | 0%                    | 0%                    |
| Basement Sq. Ft.       |                       |                       |                       |                       |
| Pool/Spa               | Pool - Yes            |                       |                       |                       |
| Lot Size               | 0.22 acres            | 0.23 acres            | 0.20 acres            | 0.23 acres            |
| Other                  |                       |                       |                       | Fireplace             |
| Net Adjustment         |                       | +\$10,122             | +\$11,462             | +\$4,379              |
| Adjusted Price         |                       | \$185,122             | \$211,462             | \$234,379             |

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Traditional sale property on a corner lot that "Home is in need of repair". "Great for a handyman". Laundry in garage. Two (2) car attached garage. Not in a FEMA Flood Zone area. Adjustm,ents for swimming pool (10000) plus difference in house square footage (908) minus difference in lot size (726).
- **Sold 2** Traditional sale property that "Some repairs and/or updating needed", Newer AC unit. Central heating and cooling. Two (2) car "Pass through" garage. Covered patio. Not in a FEMA Flood Zone area. Adjustments for swimming pool (10000) plus difference in house (726) and lot (736) square footage.
- **Sold 3** Traditional sale property with inside laundry. Fireplace in living room. Force air heating and central cooling. Two (2) car attached garage. Not in a FEMA Flood Zone area. Adjustments for swimming pool (10000 minus 1 bathroom (2500), fireplace (1500) plus difference in house (924) and lot (697) square footage.

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| Subject Sal  | es & Listing His                        | story  |   |                    |                     |           |                             |              |        |  |  |  |  |
|--|---|--|---|--------------------|---------------------|-----------|-----------------------------|--------------|--------|--|--|--|--|
| Current Listing S  | Current Listing Status Currently Listed |  | Listing History Comments  Subject property was put on the market 9/30/2021 asking \$245,000, price changed 10/02/2021 to \$219,000 with closed cash transaction on 10/15/2021 at \$209,000. |                    |                     |           |                             |              |        |  |  |  |  |
| Listing Agency/Firm Listing Agent Name Listing Agent Phone # of Removed Listings in Previous 12 Months |   | RE/MAX Visalia<br>Kathleen Hagin<br>(559) 280-3828 |   |                    |                     |           |                             |              |        |  |  |  |  |
|  |   |  |   |                    |                     |           | 2 0                         | 0            |        |  |  |  |  |
|  |   |  |   |                    |                     |           | # of Sales in Pre<br>Months | evious 12    | 1      |  |  |  |  |
|  |   | Original List<br>Date                              | Original List<br>Price  | Final List<br>Date | Final List<br>Price | Result    | Result Date                 | Result Price | Source |  |  |  |  |
| 09/30/2021   | \$245,000                               | 10/04/2021   | \$219,000   | Sold               | 10/15/2021          | \$209,000 | MLS                         |              |        |  |  |  |  |

| Marketing Strategy           |             |                |  |  |  |
|------------------------------|-------------|----------------|--|--|--|
|                              | As Is Price | Repaired Price |  |  |  |
| Suggested List Price         | \$214,900   | \$229,900      |  |  |  |
| Sales Price                  | \$209,000   | \$225,000      |  |  |  |
| 30 Day Price                 | \$202,500   |                |  |  |  |
| Comments Regarding Pricing S | itrategy    |                |  |  |  |

Due to location of subject property, yearbuilt, house square footage, bedrooms, bathrooms and lot size all comps considered are within 1 milwe of subject proerty, but necessary to expand year built to 15 +/- years, house square footage to 25% +/- sq. ft. and sold comps back 12 months. Markets in this are have seen some recent price increases with generally around an 18% price increase over the last 12 months.

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### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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Front Front





Front Front





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Front Front

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### **Subject Photos**

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Front Front





Front Front





Front Front

by ClearCapital





Front Front





Front Address Verification





Side Side

by ClearCapital





Side Side





Side Street





Street Street

### by ClearCapital

## **Subject Photos**





Garage



Other



Other



Other



Other Other

### **Subject Photos**

by ClearCapital





Other Other





Other Other





Other Other

by ClearCapital



Other

by ClearCapital



213 W Howard Avenue Visalia, CA 93277



Front



912 East K Avenue # A Visalia, CA 93292



Front



1414 W Paradise Avenue Visalia, CA 93277



Front

### **Sales Photos**





Front

2106 S Court Street Visalia, CA 93277



Front

2326 S Church Street Visalia, CA 93277



Front

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ClearMaps Addendum

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**Address** 

☆ 2505 S Encina Street, Visalia, CA 93277

Loan Number 46601 Suggested List \$214,900 Suggested Repaired \$229,900

**Sale** \$209,000

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Addendum: Report Purpose

Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

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Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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### Report Instructions - cont.

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personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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**Broker Information** 

Broker Name Richard Bird Company/Brokerage Modern Broker, Inc.

License No 01779518 Address 1126 N. Bollinger Ct Visalia CA

93291 **License Expiration**09/28/2022 **License State**CA

Phone 5596350200 Email r.bird@comcast.net

**Broker Distance to Subject** 3.30 miles **Date Signed** 10/19/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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