# **DRIVE-BY BPO**

### 120 CARLOTTA CIRCLE MILL VALLEY, CALIFORNIA 94941

46627 Loan Number \$1,899,000 • As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	120 Carlotta Circle, Mill Valley, CALIFORNIA 94941 04/07/2022 46627 Redwood Holdings LLC	Order ID Date of Report APN County	8108925 04/09/2022 043-091-02 Marin	Property ID	32500968
Tracking IDs					
Order Tracking ID	BPO_Update_04.06.22	Tracking ID 1	BPO_Update_04.06	.22	
Tracking ID 2	<del></del>	Tracking ID 3			

General Conditions				
Owner	Redwood Holdings LLC	Condition Comments		
R. E. Taxes	\$3,292	subject is in good recently remodeled condition. current MLS		
Assessed Value	\$167,933	indicates that the remodel was done without permits. MLS shee		
Zoning Classification	R1	has been uploaded		
Property Type	SFR			
Occupancy	Vacant			
Secure?	Yes (door locks)			
Ownership Type	Fee Simple			
Property Condition	Good			
Estimated Exterior Repair Cost	\$0			
Estimated Interior Repair Cost	\$0			
Total Estimated Repair	\$0			
НОА	No			
Visible From Street	Visible			
Road Type	Public			

Neighborhood & Market Da	nta	
Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	area is a mix of street level retail uses with low rise multi unit
Sales Prices in this Neighborhood	Low: \$1,225,000 High: \$3,100,000	residential buildings both condos and rentals with predominantly detached SFR. average or better condition is typical for the
Market for this type of property	Increased 4 % in the past 6 months.	market area
Normal Marketing Days	<30	

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Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	120 Carlotta Circle	11 Wildflower Court	34 Granada Drive	261 Morning Sun Avenue
City, State	Mill Valley, CALIFORNIA	Corte Madera, CA	Corte Madera, CA	Mill Valley, CA
Zip Code	94941	94925	94925	94941
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		1.14 1	1.41 1	1.25 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$1,895,000	\$1,995,000	\$2,100,000
List Price \$		\$1,895,000	\$1,995,000	\$2,100,000
Original List Date		04/08/2022	04/08/2022	04/06/2022
DOM · Cumulative DOM	+	1 · 1	1 · 1	3 · 3
Age (# of years)	71	24	66	67
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Beneficial; Residential	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential
View	Beneficial; Residential	Beneficial ; Residential	Beneficial; Residential	Beneficial ; Residential
Style/Design	2 Stories contemporary	2 Stories contemporary	2 Stories contemporary	2 Stories contemporary
# Units	1	1	1	1
Living Sq. Feet	1,876	2,010	1,668	1,920
Bdrm · Bths · ½ Bths	4 · 2	3 · 2 · 1	4 · 3	3 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Carport 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Carport 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.30 acres	0.10 acres	0.14 acres	0.14 acres
Other	n, a	n, a	n, a	n, a

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 comparable condition, comparable location, superior size, superior parking

Listing 2 comparable condition, inferior size, superior location, superior parking

Listing 3 comparable condition, superior size, superior location, superior parking

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	120 Carlotta Circle	32 Milland Drive	213 Belvedere Drive	45 S Knoll Road
City, State	Mill Valley, CALIFORNIA	Mill Valley, CA	Mill Valley, CA	Mill Valley, CA
Zip Code	94941	94941	94941	94941
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.32 1	0.48 1	0.20 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$1,749,000	\$1,997,000	\$1,495,000
List Price \$		\$1,749,000	\$1,997,000	\$1,495,000
Sale Price \$		\$1,900,000	\$1,955,000	\$2,315,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		11/12/2021	03/23/2022	02/04/2022
DOM · Cumulative DOM		7 · 38	28 · 41	6 · 22
Age (# of years)	71	45	80	65
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Beneficial; Residential	Beneficial ; Residential	Beneficial; Residential	Beneficial ; Residential
View	Beneficial; Residential	Beneficial ; Residential	Beneficial; Residential	Beneficial ; Residential
Style/Design	2 Stories contemporary	2 Stories contemporary	2 Stories contemporary	2 Stories contemporary
# Units	1	1	1	1
Living Sq. Feet	1,876	2,158	1,800	2,111
Bdrm · Bths · ½ Bths	4 · 2	3 · 2 · 1	3 · 2	3 · 3
Total Room #	7	8	7	8
Garage (Style/Stalls)	Carport 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.30 acres	0.22 acres	0.14 acres	0.25 acres
Other	n, a	n, a	n, a	n, a
Net Adjustment		-\$106,000	-\$134,800	-\$197,000
Adjusted Price		\$1,794,000	\$1,820,200	\$2,118,000

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 comparable condition, superior size -\$56,000, superior location, superior parking -\$50,000

**Sold 2** comparable condition, inferior size +\$15,200, superior location -\$100,000, superior parking -\$50,000

Sold 3 comparable condition, superior size -\$47,000, superior location -\$100,000, superior parking \$50,000

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Current Listing Status Currently Listed		Listing History Comments					
Listing Agency/Firm Corcoran Global Living		al Living	prior sale of subject was in 1964. sale price not noted				
Listing Agent Name		Scott Rose	Scott Rose				
Listing Agent Phone		415-678-7883					
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pro Months	evious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
09/30/2021	\$1,449,000	03/18/2022	\$1,988,000	Sold	10/13/2021	\$1,650,000	MLS

Marketing Strategy			
	As Is Price	Repaired Price	
Suggested List Price	\$1,949,000	\$1,949,000	
Sales Price	\$1,899,000	\$1,899,000	
30 Day Price	\$1,850,000		
Commente Domandina Driaina C	**************************************		

#### **Comments Regarding Pricing Strategy**

Subject was valued using the best of the relevant comps available. Due to the lack of available relevant comps it was necessary to exceed the guideline search radius and to search back more than 6 months. subject is in close proximity to commercial uses including schools, shopping, fire houses, and places of worship which will have no negative affect on subject's marketability. Range in ages of construction and lot sizes reflect the area and do not affect subject's marketability. The surrounding area is diverse with a wide range of architectural styles and size homes. The subject conforms to both the immediate and surrounding area Due to the lack of listed comps, it is expected that subject would sell with multiple offers and overbids regardless of condition. This is typical for the area and reflects strong buyer demand with low supply. It is expected that the listed comps would sell above their listing prices which is typical for this market area. Sold comps were selected using GLA and proximity as primary search criteria. As noted above, the range in ages of construction and lot sizes reflect the market area and will not affect subject's marketability. Age of construction does not reflect the effective age of subject and lot sizes are not primary value determinants in this market.

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### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**





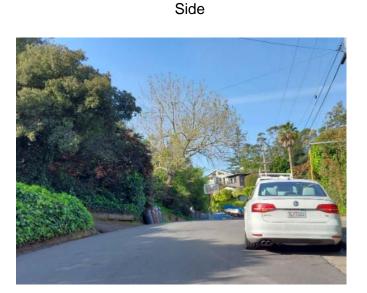
Front





Address Verification





Side Street

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# **Subject Photos**

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Street Other

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# **Listing Photos**



11 Wildflower Court Corte Madera, CA 94925



Front



34 Granada Drive Corte Madera, CA 94925



Front



261 Morning Sun Avenue Mill Valley, CA 94941



Front

### **Sales Photos**





Front

213 Belvedere Drive Mill Valley, CA 94941



Front

45 S Knoll Road Mill Valley, CA 94941



Front

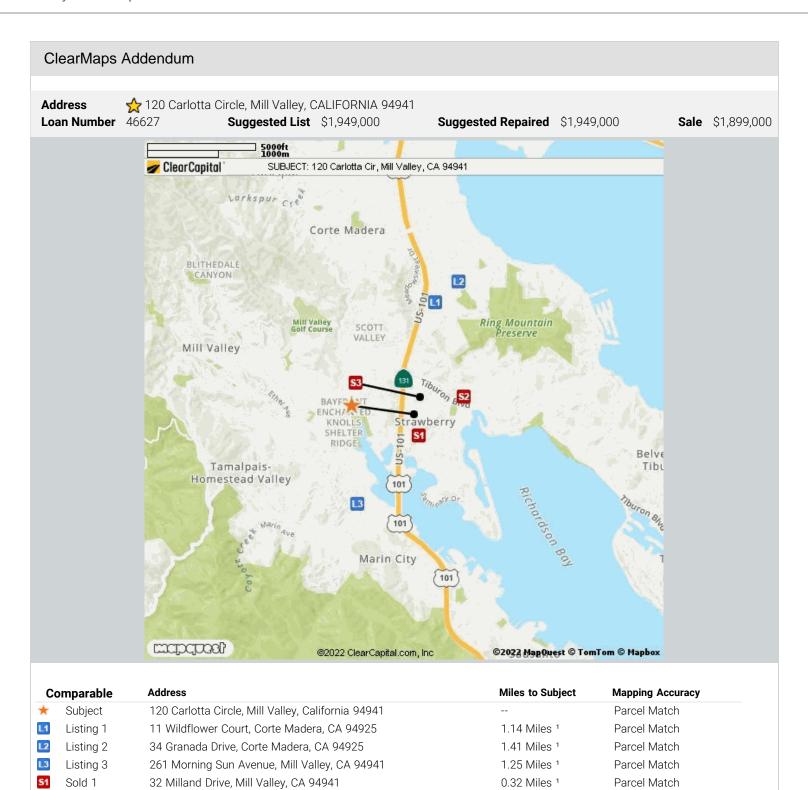
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S2

**S**3

Sold 2

Sold 3



<sup>1</sup> The Comparable	"Distance from	Subject" valu	ie has been	calculated by	the Clear Capital syste	-m

213 Belvedere Drive, Mill Valley, CA 94941

45 S Knoll Road, Mill Valley, CA 94941

0.48 Miles 1

0.20 Miles <sup>1</sup>

Parcel Match

Parcel Match

<sup>&</sup>lt;sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Doug Gillies Company/Brokerage Douglas & Co. Real Estate Inc.

License No 01170222 Address 1907 Market Street San Francisco

CA 94103

License Expiration 11/07/2024 License State CA

Phone4155182589Emaildouggillies2010@gmail.com

**Broker Distance to Subject** 10.01 miles **Date Signed** 04/09/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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