

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price** , Marketing Time: **Typical** . Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

<b>Address</b>	1474 Cobra Lane, Clarksville, TN 37042	<b>Order ID</b>	7807665	<b>Property ID</b>	31774201
<b>Inspection Date</b>	12/10/2021	<b>Date of Report</b>	12/10/2021		
<b>Loan Number</b>	47336	<b>APN</b>	007G B 02900 000		
<b>Borrower Name</b>	Breckenridge Property Fund 2016 LLC	<b>County</b>	Montgomery		

**Tracking IDs**

<b>Order Tracking ID</b>	1209BPO	<b>Tracking ID 1</b>	1209BPO
<b>Tracking ID 2</b>	--	<b>Tracking ID 3</b>	--

**General Conditions**

<b>Owner</b>	COREY L SMITH	<b>Condition Comments</b> This home is in a suburban subdivision with other homes built around the same time, quality and style as it. It is in average condition with it's neighbors and appears well kept.
<b>R. E. Taxes</b>	\$2,599	
<b>Assessed Value</b>	\$55,525	
<b>Zoning Classification</b>	Residential R-2	
<b>Property Type</b>	SFR	
<b>Occupancy</b>	Occupied	
<b>Ownership Type</b>	Fee Simple	
<b>Property Condition</b>	Average	
<b>Estimated Exterior Repair Cost</b>	\$0	
<b>Estimated Interior Repair Cost</b>	\$0	
<b>Total Estimated Repair</b>	\$0	
<b>HOA</b>	No	
<b>Visible From Street</b>	Visible	
<b>Road Type</b>	Public	

**Neighborhood & Market Data**

<b>Location Type</b>	Suburban	<b>Neighborhood Comments</b> This is a subdivision in a suburb. Clarksville is very hot. Homes are going under contract in hours to days and appreciating at a steady pace. This neighborhood is sought after.
<b>Local Economy</b>	Improving	
<b>Sales Prices in this Neighborhood</b>	Low: \$305,000 High: \$320,000	
<b>Market for this type of property</b>	Increased 15 % in the past 6 months.	
<b>Normal Marketing Days</b>	<30	

### Current Listings

	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	1474 Cobra Lane	2912 Brewster Dr	3407 Quicksilver	3312 Melissa
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.	--	0.36 <sup>1</sup>	0.70 <sup>1</sup>	0.38 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$303,000	\$355,000	\$304,900
List Price \$	--	\$303,000	\$355,000	\$304,900
Original List Date		11/04/2021	10/25/2021	10/23/2021
DOM · Cumulative DOM	-- · --	5 · 36	22 · 46	4 · 48
Age (# of years)	10	11	11	12
Condition	Average	Average	Average	Average
Sales Type	--	Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Historical	2 Stories 2 stry	2 Stories 2 stry	2 Stories 2 stry
# Units	1	1	1	1
Living Sq. Feet	2,277	2,228	2,137	2,312
Bdrm · Bths · ½ Bths	4 · 3 · 1	3 · 2 · 1	5 · 3	3 · 2 · 1
Total Room #	8	8	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	Yes	No
Basement (% Fin)	0%	0%	100%	0%
Basement Sq. Ft.	--	--	2,000	--
Pool/Spa	--	--	--	--
Lot Size	0.23 acres	0.20 acres	0.23 acres	0.19 acres
Other	--	--	--	--

\* Listing 3 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

**Listing Comments** Why the comparable listing is superior or inferior to the subject.

**Listing 1** .03 acres+180, bedroom -5,000, 1 yr -100. 49 sq ft+1,470, TOTAL -3,450 TOTAL PRICE =299,550

**Listing 2** 1 room +5,000, 1 bed -5,000, 140 sq ft +4,200, finished basemnt -20,000= -15,800=335,000

**Listing 3** .04 acres +240, bedroom +5,000, 35 sq ft -1,050, 2 yrs +200, = +4,390 = 309,290

### Recent Sales

	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	1474 Cobra Lane	1341 Allmon Drive	3342 Cotham Ln	2901 Brewster Dr
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.	--	0.87 <sup>1</sup>	0.94 <sup>1</sup>	0.36 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	--	\$290,000	\$299,900	\$309,000
List Price \$	--	\$290,000	\$299,900	\$309,000
Sale Price \$	--	\$305,000	\$305,000	\$320,000
Type of Financing	--	Va	Va	Cash
Date of Sale	--	12/06/2021	11/02/2021	10/20/2021
DOM · Cumulative DOM	-- · --	2 · 38	12 · 74	2 · 14
Age (# of years)	10	10	9	11
Condition	Average	Average	Average	Average
Sales Type	--	Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Historical	2 Stories 2 stry	2 Stories 2 stry	2 Stories 2 stry
# Units	1	1	1	1
Living Sq. Feet	2,277	2,126	2,280	2,371
Bdrm · Bths · ½ Bths	4 · 3 · 1	4 · 2 · 1	4 · 2 · 1	4 · 2 · 1
Total Room #	8	7	7	8
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	--	--	--	--
Pool/Spa	--	--	--	--
Lot Size	0.23 acres	0.17 acres	0.17 acres	0.20 acres
Other	--	--	--	--
Net Adjustment	--	+\$10,830	+\$15,260	+\$7,560
Adjusted Price	--	\$315,830	\$320,260	\$327,560

\* Sold 3 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

#### Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

**Sold 1** .06 acres +360, 1 room +5,000, bathroom +10,000. 151 sq ft -4,530 = +10,830. total price =

**Sold 2** .06 acres +360, 1 room +5,000, bthrom+10,000, 6 sq ft -180,1 year -100

**Sold 3** .03 acres +180, bathroom +10,000, 94 sq ft -2,820, 2 yrs +200

## Subject Sales & Listing History

<b>Current Listing Status</b>	Not Currently Listed			<b>Listing History Comments</b>			
<b>Listing Agency/Firm</b>				This home is not listed for sale nor has it been for sale in the recent past.			
<b>Listing Agent Name</b>							
<b>Listing Agent Phone</b>							
<b># of Removed Listings in Previous 12 Months</b>	0						
<b># of Sales in Previous 12 Months</b>	0						
<b>Original List Date</b>	<b>Original List Price</b>	<b>Final List Date</b>	<b>Final List Price</b>	<b>Result</b>	<b>Result Date</b>	<b>Result Price</b>	<b>Source</b>

## Marketing Strategy

	<b>As Is Price</b>	<b>Repaired Price</b>
<b>Suggested List Price</b>	\$327,550	\$327,550
<b>Sales Price</b>	\$327,550	\$327,550
<b>30 Day Price</b>	\$325,000	--
<b>Comments Regarding Pricing Strategy</b>		
<p>Listing 3 and sold 3 are the most similar comps. I don't know how many beds there are but the system pre filled 3 baths, and it is on zillow 3 baths, so I put 3 baths, 4 bedrooms in the report for the subect. I am unsure that is accurate. We should price off the sold comp because we know what it sold for and it is the higher of the two. The market in Clarksville is good. Homes are selling very fast and high. It is a good time to sell! If it doesn't sell, \$325,00 should do it at the 30 day mark.</p>		

### Subject Photos



Front



Address Verification



Street



Street

## Listing Photos

**L1** 2912 Brewster Dr  
Clarksville, TN 37042



Front

**L2** 3407 Quicksilver  
Clarksville, TN 37042



Front

**L3** 3312 Melissa  
Clarksville, TN 37042



Front

## Sales Photos

**S1** 1341 Allmon Drive  
Clarksville, TN 37042



Front

**S2** 3342 Cotham Ln  
Clarksville, TN 37042




Front

**S3** 2901 Brewster Dr  
Clarksville, TN 37042



Front

### ClearMaps Addendum

**Address**  1474 Cobra Lane, Clarksville, TN 37042

**Loan Number** 47336

**Suggested List** \$327,550

**Suggested Repaired** \$327,550

**Sale** \$327,550



## Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.)

The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price

A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price

A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time

The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market

The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

## Addendum: Report Purpose - cont.

**Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
5. Do not approach occupants or owners.
6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

## Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

## Broker Information

<b>Broker Name</b>	Laura Grekousis	<b>Company/Brokerage</b>	Veterans Realty Services
<b>License No</b>	349983	<b>Address</b>	3412 Oak Lawn Dr Clarksville TN 37042
<b>License Expiration</b>	03/11/2023	<b>License State</b>	TN
<b>Phone</b>	9312417112	<b>Email</b>	soldagainbylaurie@gmail.com
<b>Broker Distance to Subject</b>	2.53 miles	<b>Date Signed</b>	12/10/2021

*By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.*

## Disclaimer

**This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.**

### **Unless otherwise specifically agreed to in writing:**

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