### **DRIVE-BY BPO**

**37226 BEAVER ROAD** 

HANSVILLE, WA 98340

47436 Loan Number **\$345,977**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	37226 Beaver Road, Hansville, WA 98340 09/12/2022 47436 Catamount Properties 2018 LLC	Order ID Date of Report APN County	8418392 09/18/2022 42600000230 Kitsap	Property ID	33274028
Tracking IDs					
Order Tracking ID	09.07.22 CS-Citi Update	Tracking ID 1	09.07.22 CS-C	iti Update	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	CATAMOUNT PROPERTIES 2018 LLC	Condition Comments
R. E. Taxes	\$2,599	The property was in distressed condition at the time of inspection.
Assessed Value	\$289,820	
Zoning Classification	Residential RR	
Property Type	SFR	
Occupancy	Vacant	
Secure?	No	
(The property had broken/missing	windows at the time of inspection.)	
Ownership Type	Fee Simple	
Property Condition	Fair	
<b>Estimated Exterior Repair Cost</b>	\$25,000	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$25,000	
НОА	Driftwood Key Club	
Association Fees	\$591 / Year (Pool,Other: marina)	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Data				
Location Type	Suburban	Neighborhood Comments		
Local Economy	Stable	The subject is located in an established neighborhood. It is		
Sales Prices in this Neighborhood	Low: \$393,800 High: \$1,263,000	located on a peninsula with many of the homes having mountian and water views and some waterfront properties.		
Market for this type of property	Remained Stable for the past 6 months.			
Normal Marketing Days	<30			

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Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	37226 Beaver Road	5466 Ne Birch Ct	6751 Admiralty Ln	38168 Fawn Rd Ne
City, State	Hansville, WA	Hansville, WA	Hansville, WA	Hansville, WA
Zip Code	98340	98340	98340	98340
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.39 1	1.59 1	0.68 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$350,000	\$385,000	\$6,999,000
List Price \$		\$290,000	\$385,000	\$619,000
Original List Date		06/16/2022	04/21/2022	07/05/2022
DOM · Cumulative DOM	•	55 · 94	36 · 150	30 · 75
Age (# of years)	49	41	26	32
Condition	Fair	Fair	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Beneficial; Water	Neutral ; Residential
Style/Design	1 Story Ranch/Rambler	2 Stories contemporary	1 Story contemporary	1 Story contemporary
# Units	1	1	1	1
Living Sq. Feet	704	2,244	1,176	1,945
Bdrm · Bths · ½ Bths	1 · 2	2 · 2	3 · 2	3 · 2
Total Room #	7	8	8	8
Garage (Style/Stalls)	Attached 2 Car(s)	Carport 2 Car(s)	None	Attached 2 Car(s)
Basement (Yes/No)	Yes	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	704			
Pool/Spa				
Lot Size	0.21 acres	.38 acres	.2 acres	.28 acres
Other	deck	deck	deck	deck, part fenced

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Current Listings - Cont.

by ClearCapital

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Comp is most like the subject property. Comp is equal for condition, view, location, bedrooms, bathrooms and garage. Comp is superior for age 8 years (\$1000 per difference of year) = -\$8,000, superior for GLA 1540 x \$149.19 (price per sq foot per tax record)= -\$229,752, inferior for basement square footage 704 x \$149.19 (price for sq footage per tax record)= \$105,030, superior for acreage .17 x \$197,952 (price per acre per tax record) = -\$33,651. Total adjustment -\$166,000. Final value \$123,627.
- Listing 2 Comp is equal for location and bathrooms. Comp is superior for age 23 years (\$1000 per difference of year) = -\$23,000, superior for condition (\$50,000 per change in condition) x 1 = -\$50,000, superior for water view = \$50,000, superior for GLA 472 x \$149.19 (price per sq foot per tax record)= -\$70,418, superior for 1 bedroom (\$50,000 per bedroom) -\$50,000, inferior for 2 garage stall at \$6,000 per stall= \$12,000, inferior for basement square footage 704 x \$149.19 (price for sq footage per tax record)= \$105,030, inferior for acreage .01 x \$197,952 (price per acre per tax record) = \$1980. Total adjustment -\$74,408. Final value \$310,592.
- Listing 3 Comp is equal for view, location, garage and bathrooms. Comp is superior for age 9 years (\$1000 per difference of year) = -\$9,000, superior for condition (\$50,000 per change in condition) x 2 = -\$100,000, superior for GLA 1240 x \$149.19 (price per sq foot per tax record) = -\$184,996, superior for 1 bedroom (\$50,000 per bedroom) -\$50,000, inferior for basement square footage 704 x \$149.19 (price for sq footage per tax record) = \$105,030, inferior for acreage .07 x \$197,952 (price per acre per tax record) = -\$13,857. Total adjustment -\$252,823. Final value \$366,177.

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	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	37226 Beaver Road	5940 Cedar Ct Ne	37250 Beaver Rd Ne	37339 Hazel Place Ne
City, State	Hansville, WA	Hansville, WA	Hansville, WA	Hansville, WA
Zip Code	98340	98340	98340	98340
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.64 1	0.01 1	0.18 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$265,000	\$399,950	\$549,000
List Price \$		\$265,000	\$399,950	\$549,000
Sale Price \$		\$275,000	\$425,000	\$605,000
Type of Financing		Cash	Conventional	Conventional
Date of Sale		07/06/2022	04/21/2022	07/11/2022
DOM · Cumulative DOM		5 · 20	1 · 31	20 · 53
Age (# of years)	49	46	34	49
Condition	Fair	Fair	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch/Rambler	1 Story contemporary	1.5 Stories contemporary	1 Story contemporary
# Units	1	1	1	1
Living Sq. Feet	704	980	1,272	1,752
Bdrm · Bths · ½ Bths	1 · 2	2 · 1 · 1	2 · 2	3 · 2
Total Room #	7	7	8	8
Garage (Style/Stalls)	Attached 2 Car(s)	None	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	Yes	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	704			
Pool/Spa				
Lot Size	0.21 acres	.27 acres	.2 acres	.46 acres
Other	deck	deck	deck	deck
Net Adjustment		\$0	\$0	\$0
Adjusted Price		\$275,000	\$425,000	\$605,000

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Comp is most like the subject property. Comp is equal for condition, view, location and bedrooms. Comp is superior for age 3 years (\$1000 per difference of year) = -\$3,000, superior for GLA 276 x \$149.19 (price per sq foot per tax record) = -\$41,176, inferior for 1 half bathrooms (\$10,000 per .5 bath) = \$10,000, inferior for 2 garage stall at \$6,000 per stall= \$6,000, inferior for basement square footage 704 x \$149.19 (price for sq footage per tax record)= \$105,030, superior for acreage .06 x \$197,952 (price per acre per tax record) = -\$11,877. Total adjustment \$70,977. Final value \$345,977.
- Sold 2 Comp is equal for view, location, bedrooms, bathrooms and garage. Comp is superior for age 15 years (\$1000 per difference of year) = -\$15,000, superior for condition (\$50,000 per change in condition) x 1 = -\$50,000, superior for GLA 568 x \$149.19 (price per sq foot per tax record)= -\$84,739, inferior for basement square footage 704 x \$149.19 (price for sq footage per tax record)= \$105,030, inferior for acreage .01 x \$197,952 (price per acre per tax record) = \$1980. Total adjustment -\$42,729. Final value \$382,271.
- Sold 3 Comp is equal for age, view, location, bathrooms and garage. Superior for condition (\$50,000 per change in condition) x 2 = -\$100,000, superior for GLA 1048 x \$149.19 (price per sq foot per tax record)= -\$156,351, superior for 1 bedroom (\$50,000 per bedroom) -\$50,000, inferior for basement square footage 704 x \$149.19 (price for sq footage per tax record)= \$105,030, superior for acreage .25 x \$197,952 (price per acre per tax record) = -\$49,488. Total adjustment -\$250,809. Final value \$354,191.

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Date

#### **37226 BEAVER ROAD**

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Tax Records

10 Loan Number

\$335,000

Subject Sales & Listing History **Current Listing Status** Not Currently Listed **Listing History Comments** Listing Agency/Firm The property last sold for \$335,000 on 01/21/2022. **Listing Agent Name Listing Agent Phone** # of Removed Listings in Previous 12 0 Months # of Sales in Previous 12 1 Months Original List **Original List Final List Final List** Result **Result Date Result Price** Source

Price

Marketing Strategy			
	As Is Price	Repaired Price	
Suggested List Price	\$345,977	\$382,000	
Sales Price	\$345,977	\$382,000	
30 Day Price	\$345,977		

Sold

01/21/2022

#### **Comments Regarding Pricing Strategy**

**Price** 

Date

I went back 6 months and out a distance of 2 miles to find comparable properties. The comparable properties I used are the best currently available comps less than 2 miles and the adjustments are sufficient for this area to account for the differences in the subject and comps. I weighed the location, age, lot size, bedroom/bathroom count and GLA most heavily. The market in the area has cooled off significantly in the last 3 months. Properties are staying on the market longer and we are seeing price reductions. Two of the 3 current listings have had price reductions, with an average of \$70,500. None of the sold comps had a price reduction. Additionally, the DOM average for current listings is 33 days while the average sold DOM was just 8 days. To arrive at my price conclusion, I averaged the adjusted comps for the current listings, \$266,798, and adjusted comps for the recent sales, \$360,813, then averaged those two adjusted values together for a final adjusted value, taking all comps into account, of \$313,805. Ultimately, I used the lowest sold adjusted comp of \$345,977 for my final "as-is" value for a with a suggested list price of \$345,977. For the repaired price, I used the inspection pictures and the MLS pictures of the 2022 sale to estimate the rehab costs to be \$25,000. The final repaired sales price would be \$382,000. This report was performed following public awareness that COVID-19 was affecting residents in the United States. At the time of the report, COVID-19 was having widespread health and economic impacts. The effects of COVID-19 on the real estate market in the area of the subject property were not yet measurable based on reliable data. The analysis and value opinion in this report are based on the data available at the time of the assignment and apply only as of the effective date indicated. No analysis or opinions contained in this report should be construed as predictions of future market conditions or value.

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Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

by ClearCapital



Front



Front



Address Verification



Address Verification



Address Verification



Address Verification

# **Subject Photos**







Side



Side



Back



Street



Street

**DRIVE-BY BPO** 

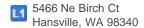
# **Subject Photos**





Street Other

# **Listing Photos**





Front

6751 Admiralty Ln Hansville, WA 98340

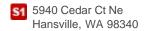


Front

38168 Fawn Rd Ne Hansville, WA 98340



### **Sales Photos**





Front

37250 Beaver Rd Ne Hansville, WA 98340



Front

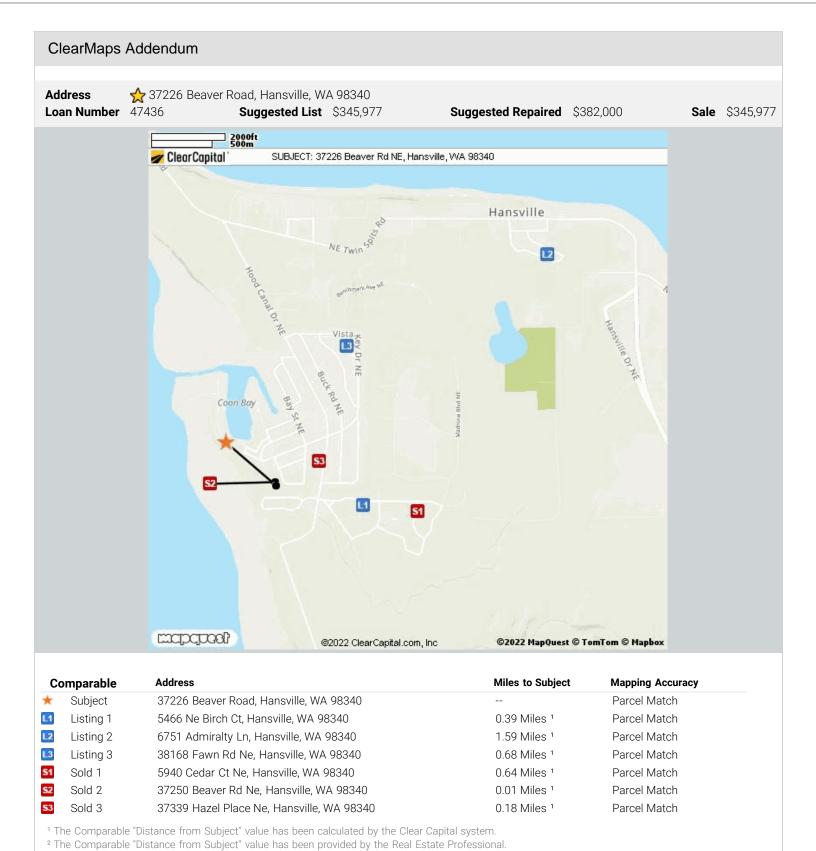
37339 Hazel Place Ne Hansville, WA 98340



Front

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Addendum: Report Purpose

by ClearCapital

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### Broker Information

**License Expiration** 

**Broker Name** Strategy Real Estate, Inc. Jeremy Morrison Company/Brokerage

2706 Hefner Ave Bremerton WA License No 134109 Address

**License State** 

98310

Phone **Email** 3309333981 jtmorri1@gmail.com

**Broker Distance to Subject** 21.96 miles **Date Signed** 09/15/2022

04/03/2024

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

If this report is developed as a brokers price opinion, this brokers price opinion is not an appraisal as defined in chapter 18.140 RCW and has been prepared by a real estate licensee, licensed under chapter 18.85 RCW, who IS/IS NOT also state-certified or state-licensed as a real estate appraiser under chapter 18.140 RCW.

If this report is developed as an Evaluation, this Evaluation is not an appraisal as defined in chapter 18.140 RCW and has been prepared by a real estate licensee, licensed under chapter 18.85 RCW who IS/IS NOT also state-certified or state-licensed as a real estate appraiser under chapter 18.140 RCW.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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