### by ClearCapital

### **597 POWELL STREET**

SALINAS, CA 93907

**\$605,000** • As-Is Value

47459

Loan Number

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	597 Powell Street, Salinas, CA 93907 06/09/2022 47459 Redwood Holdings LLC	Order ID Date of Report APN County	8257367 06/09/2022 261796008000 Monterey	Property ID	32890214
Tracking IDs					
Order Tracking ID	20220607_BPO_Updates	Tracking ID 1	20220607_BP0	D_Updates	
Tracking ID 2		Tracking ID 3			

### **General Conditions**

Owner	REDWOOD HOLDINGS LLC	Condition Comments
R. E. Taxes	\$2,608	Attached patio home with solar panels. Normal wear and tear
Assessed Value	\$197,957	with no visual damage observed.
Zoning Classification	Residential	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost		
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

### Neighborhood & Market Data

Location Type	Urban	Neighborhood Comments
Local Economy	Stable	Maintained Attached and detached homes. Streets have
Sales Prices in this Neighborhood Low: \$419500 High: \$699000		sidewalks. Close to schools, shopping centers, parks, and Hwy 101. 20 minutes to the ocean.
Market for this type of property	Increased 10 % in the past 6 months.	
Normal Marketing Days	<30	

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### **Current Listings**

	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	597 Powell Street	1010 Sherman Dr	772 Alvarado Dr	6 Geary Cir
City, State	Salinas, CA	Salinas, CA	Salinas, CA	Salinas, CA
Zip Code	93907	93907	93907	93907
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.48 <sup>1</sup>	0.50 <sup>1</sup>	0.46 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$649,000	\$605,000	\$649,000
List Price \$		\$649,000	\$605,000	\$649,000
Original List Date		05/02/2022	04/12/2022	05/05/2022
$\text{DOM} \cdot \text{Cumulative DOM}$	•	38 · 38	58 · 58	35 · 35
Age (# of years)	33	43	42	35
Condition	Average	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential
View	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential
Style/Design	1 Story Attached	1 Story Ranch	1 Story Attached	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,180	1,105	1,114	1,212
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.16 acres	0.14 acres	0.08 acres	0.10 acres
Other				

\* Listing 2 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 Inferior to lot. Similar to curb appeal and characteristics. There has been limited listing activity in the immediate area.

Listing 2 Inferior to lot. Similar to curb appeal and characteristics.

Listing 3 Inferior to lot. Similar to curb appeal and characteristics.

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### **Recent Sales**

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	597 Powell Street	739 Colton Dr	517 Victor St	1002 Sherman Dr
City, State	Salinas, CA	Salinas, CA	Salinas, CA	Salinas, CA
Zip Code	93907	93907	93907	93907
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.37 1	0.08 1	0.46 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$619,500	\$599,900	\$589,000
List Price \$		\$619,500	\$599,900	\$589,000
Sale Price \$		\$635,000	\$605,000	\$605,000
Type of Financing		Conv	Va	Conv
Date of Sale		02/08/2022	03/07/2022	03/02/2022
DOM $\cdot$ Cumulative DOM	•	40 · 40	45 · 45	82 · 82
Age (# of years)	33	43	36	44
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential
View	Beneficial ; Residential	Beneficial ; Residential	Adverse ; Residential	Beneficial ; Residentia
Style/Design	1 Story Attached	1 Story Ranch	2 Stories Attached	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,180	1,194	1,165	1,110
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	2 · 2	3 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.16 acres	0.14 acres	0.09 acres	0.19 acres
Other				
Net Adjustment		\$0	\$0	\$0
Adjusted Price		\$635,000	\$605,000	\$605,000

\* Sold 2 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

### **597 POWELL STREET**

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Similar in characteristics. Well sought out neighborhood for buyers. There has been limited sales activity in the immediate area.
- **Sold 2** Similar in curb appeal and characteristics. Well sought out neighborhood for buyers. There has been limited sales activity in the immediate area.
- **Sold 3** Similar in curb appeal and characteristics. Well sought out neighborhood for buyers. There has been limited sales activity in the immediate area.

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#### Subject Sales & Listing History

Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm		No MLS act	ivity.				
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$609,000	\$609,000		
Sales Price	\$605,000	\$605,000		
30 Day Price	\$603,000			
Comments Regarding Pricing Strategy				

#### Comments Regarding Pricing Strategy

I went back 3 months, out in distance .25 miles, and was able to find 1 sold comps of which I could use that fit the requirements. I had to go out in distance .5 and found 2 sold comp of which I could use that fit the correct requirements. I went out in distance 1 mile in similar neighborhood with same market values and found 3 active comps of which I could only use due to low or zero inventory factors. The comps used are the best possible currently available comps within 1 mile and the adjustments are sufficient for this area to account for the differences in the subject and comparables. There are more buyers than listings. Most sellers are receiving multiple initial offers over asking price due to low or zero inventory. The market isn't driven by REOs.

### 597 POWELL STREET

SALINAS, CA 93907



### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

by ClearCapital

### 597 POWELL STREET

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## Subject Photos





Front



Address Verification



Street

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SALINAS, CA 93907

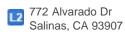
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**Listing Photos** 

1010 Sherman Dr Salinas, CA 93907



Front





Front

6 Geary Cir Salinas, CA 93907



Front

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SALINAS, CA 93907

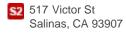
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## **Sales Photos**

S1 739 Colton Dr Salinas, CA 93907



Front





Front

S3 1002 Sherman Dr Salinas, CA 93907



Front

### **597 POWELL STREET**

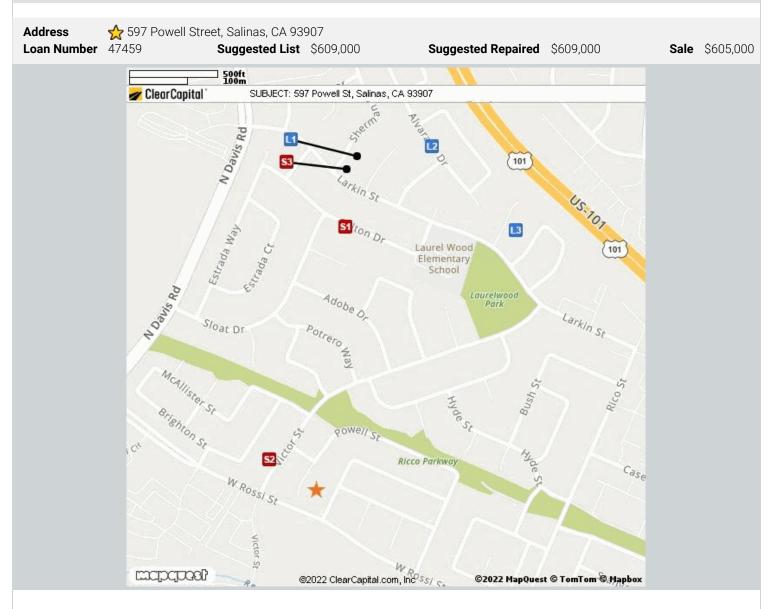
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### ClearMaps Addendum



Co	omparable	Address	Miles to Subject	Mapping Accuracy
$\star$	Subject	597 Powell Street, Salinas, CA 93907		Parcel Match
L1	Listing 1	1010 Sherman Dr, Salinas, CA 93907	0.48 Miles 1	Parcel Match
L2	Listing 2	772 Alvarado Dr, Salinas, CA 93907	0.50 Miles 1	Parcel Match
L3	Listing 3	6 Geary Cir, Salinas, CA 93907	0.46 Miles 1	Parcel Match
<b>S1</b>	Sold 1	739 Colton Dr, Salinas, CA 93907	0.37 Miles 1	Parcel Match
<b>S2</b>	Sold 2	517 Victor St, Salinas, CA 93907	0.08 Miles 1	Parcel Match
<b>S</b> 3	Sold 3	1002 Sherman Dr, Salinas, CA 93907	0.46 Miles 1	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

### **597 POWELL STREET**

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### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions: Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

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### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area. Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report. 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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### **Broker Information**

Broker Name	Joanne Smith	Company/Brokerage	Coast to Valley Realty
License No	01850616	Address	422 Salinas Street Salinas CA 93901
License Expiration	11/18/2024	License State	CA
Phone	8312064302	Email	joannesmithrealtor@gmail.com
Broker Distance to Subject	1.21 miles	Date Signed	06/09/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or nace, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the prospective of the state with the properties by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.