

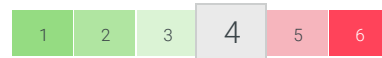
## Subject Details

<b>PROPERTY TYPE</b>	<b>GLA</b>
SFR	1,180 Sq. Ft.
<b>BEDS</b>	<b>BATHS</b>
3	2.0
<b>STYLE</b>	<b>YEAR BUILT</b>
Ranch	1989
<b>LOT SIZE</b>	<b>OWNERSHIP</b>
0.15 Acre(s)	Fee Simple
<b>GARAGE TYPE</b>	<b>GARAGE SIZE</b>
Attached Garage	2 Car(s)
<b>HEATING</b>	<b>COOLING</b>
Forced Air	None
<b>COUNTY</b>	<b>APN</b>
Monterey	261796008000

## Analysis Of Subject

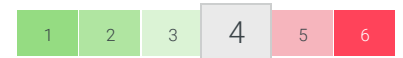
Provided by Appraiser

### CONDITION RATING



The improvements feature some minor deferred maintenance and physical deterioration due to normal wear and tear.

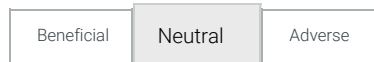
### QUALITY RATING



Dwellings with this quality rating meet or exceed the requirements of applicable building codes.

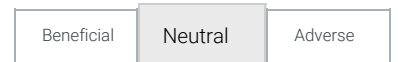
### VIEW

**Residential**



### LOCATION

**Residential**







### SUBJECT COMMENTS (SITE, CONDITION, QUALITY)

The subject is located in the city of Salinas. The area consists of well maintained homes in a typical subdivision density neighborhood. No negative external influence was noted. The subject is described as a Ranch style SFR with 5/3/2 room count, with 1,180sf built in 1989 on a .15 acre site (mostly level) in average ... **(continued in Appraiser Commentary Summary)**



# Sales Comparison

Provided by  
Appraiser

	MOST COMPARABLE							
	 <p><b>597 Powell St</b> Salinas, CA 93907</p>	 <p><b>549 Powell St</b> Salinas, CA 93907</p>	 <p><b>511 Powell St</b> Salinas, CA 93907</p>	 <p><b>552 Stockton St</b> Salinas, CA 93907</p>				
COMPARABLE TYPE	--	Sale	Sale	Sale				
MILES TO SUBJECT	--	0.15 miles	0.16 miles	0.16 miles				
DATA/ VERIFICATION SOURCE	MLS	Public Records	MLS	MLS				
LIST PRICE	--	--	--	--				
LIST DATE	--	11/01/2021	08/19/2021	11/30/2021				
SALE PRICE/PPSF	--	\$595,000	\$477/Sq. Ft.	\$560,000	\$449/Sq. Ft.	\$600,000	\$508/Sq. Ft.	
CONTRACT/ PENDING DATE	--	Unknown		08/23/2021		12/07/2021		
SALE DATE	--	12/06/2021		10/13/2021		12/23/2021		
DAYS ON MARKET	--	10		55		23		
LOCATION	N; Res	N; Res		N; Res		N; Res		
LOT SIZE	0.15 Acre(s)	0.08 Acre(s)	\$5,000	0.09 Acre(s)	\$5,000	0.08 Acre(s)	\$5,000	
VIEW	N; Res	N; Res		N; Res		N; Res		
DESIGN (STYLE)	Ranch	Ranch		Ranch		Ranch		
QUALITY OF CONSTRUCTION	Q4	Q3	-\$20,000	Q4		Q3	-\$20,000	
ACTUAL AGE	32	32		32		32		
CONDITION	C4	C3	-\$20,000	C4		C3	-\$20,000	
SALE TYPE		Arms length		Arms length		Arms length		
ROOMS/BEDS/BATHS	5/3/2	5/3/2		5/3/2		5/3/2		
GROSS LIVING AREA	1,180 Sq. Ft.	1,248 Sq. Ft.		1,248 Sq. Ft.		1,180 Sq. Ft.		
BASEMENT	None	None		None		None		
HEATING	Forced Air	Central		Central		Central		
COOLING	None	Central		None		None		
GARAGE	2 GA	2 GA		2 GA		2 GA		
OTHER	--	--		--		--		
OTHER	--	--		--		--		
NET ADJUSTMENTS			-5.88% -\$35,000		0.89% \$5,000		-5.83% -\$35,000	
GROSS ADJUSTMENTS			7.56% \$45,000		0.89% \$5,000		7.50% \$45,000	
ADJUSTED PRICE			\$560,000		\$565,000		\$565,000	

## Sales Comparison (Continued)

Provided by  
Appraiser

	 <p><b>597 Powell St</b> Salinas, CA 93907</p>	 <p><b>962 Estrada Ct</b> Salinas, CA 93907</p>			
COMPARABLE TYPE	--	Sale			
MILES TO SUBJECT	--	0.39 miles			
DATA/ VERIFICATION SOURCE	MLS	MLS			
LIST PRICE	--	--			
LIST DATE	--	09/25/2021			
SALE PRICE/PPSF	--	\$635,000	\$532/Sq. Ft.		
CONTRACT/ PENDING DATE	--	10/15/2021			
SALE DATE	--	11/30/2021			
DAYS ON MARKET	--	66			
LOCATION	N; Res	N; Res			
LOT SIZE	0.15 Acre(s)	0.17 Acre(s)			
VIEW	N; Res	N; Res			
DESIGN (STYLE)	Ranch	Ranch			
QUALITY OF CONSTRUCTION	Q4	Q4			
ACTUAL AGE	32	38			
CONDITION	C4	C4			
SALE TYPE		Arms length			
ROOMS/BEDS/BATHS	5/3/2	5/3/2			
GROSS LIVING AREA	1,180 Sq. Ft.	1,194 Sq. Ft.			
BASEMENT	None	None			
HEATING	Forced Air	Central			
COOLING	None	None			
GARAGE	2 GA	2 GA			
OTHER	--	--	--	--	--
OTHER	--	--	--	--	--
NET ADJUSTMENTS			0.00%	\$0	
GROSS ADJUSTMENTS			0.00%	\$0	
ADJUSTED PRICE				\$635,000	

## Value Conclusion + Reconciliation

 Provided by Appraiser

**\$565,000**  
AS-IS VALUE

**1-120 Days**  
EXPOSURE TIME

**EXTERIOR**  
INSPECTION PERFORMED  
BY A 3RD PARTY

### Sales Comparison Analysis

#### DESCRIPTION OF COMPARABLE SEARCH CRITERIA

All comps are located in the subject's general neighborhood and are recently closed. Appraiser choose the best comps available. Comps 1 - 3 are on slightly smaller sites. Per online photos comps 1 and 3 are slightly superior in condition/quality. Most weight is given to comp 2, located on the subject's street.

#### EXPLANATION OF ADJUSTMENTS

Amenity differences have been adjusted properly and are deemed customary for the area. Net/gross adjustments are within the standard 15%/25% guidelines. No negative external factors were noted which would negatively impact marketability. Value appears to be adequately supported.

#### ADDITIONAL COMMENTS (OPTIONAL)

### Reconciliation Summary

After reconciliation of the supplied comparables, a value estimate of \$565k considered reasonable as of 12/26/21. Extra ordinary assumptions were made in terms of interior condition/finishes, room count, etc. The comparables sales are acceptable and appear to be competitive in age, GLA and appeal to the subject.

## Appraiser Commentary Summary

 Provided by  
Appraiser

### Subject Comments (Site, Condition, Quality)

From Page 1

The subject is located in the city of Salinas. The area consists of well maintained homes in a typical subdivision density neighborhood. No negative external influence was noted. The subject is described as a Ranch style SFR with 5/3/2 room count, with 1,180sf built in 1989 on a .15 acre site (mostly level) in average condition. The subject would benefit from updates. Improvements include: tile flooring, tile countertops, and a 2 car garage.

### Neighborhood and Market

From Page 7

Market research indicates the subject's market have remained stable/increasing in value. The subject's market does not appear to be a REO driven market. Marketing time is noted at 90 days or less for properly priced homes.

### Analysis of Prior Sales & Listings

From Page 6

The subject has not been listed or sold within the last 3 years.

### Highest and Best Use Additional Comments

The highest and best use is as a SFR.

## Subject Details

 Provided by Appraiser

### Sales and Listing History

PRIOR SALES OR TRANSFERS WITHIN 3 YEARS?	Event	Date	Price	Data Source
No				

**LISTING STATUS**

Not Listed in Past Year

**DATA SOURCE(S)**

Public Records

**EFFECTIVE DATE**

12/26/2021

**SALES AND LISTING HISTORY ANALYSIS**

The subject has not been listed or sold within the last 3 years.

### Order Information

<b>BORROWER</b>	<b>LOAN NUMBER</b>
Redwood Holdings LLC	47459
<b>PROPERTY ID</b>	<b>ORDER ID</b>
31859520	7840700
<b>ORDER TRACKING ID</b>	<b>TRACKING ID 1</b>
12.22.21_CV	12.22.21_CV

### Legal

<b>OWNER</b>	<b>ZONING DESC.</b>
RAMON H ALEJANDRE	Residential
<b>ZONING CLASS</b>	<b>ZONING COMPLIANCE</b>
Residential	Legal
<b>LEGAL DESC.</b>	
LAUREL WEST UNIT NO 11 LOT 15 BLK 3	

### Highest and Best Use

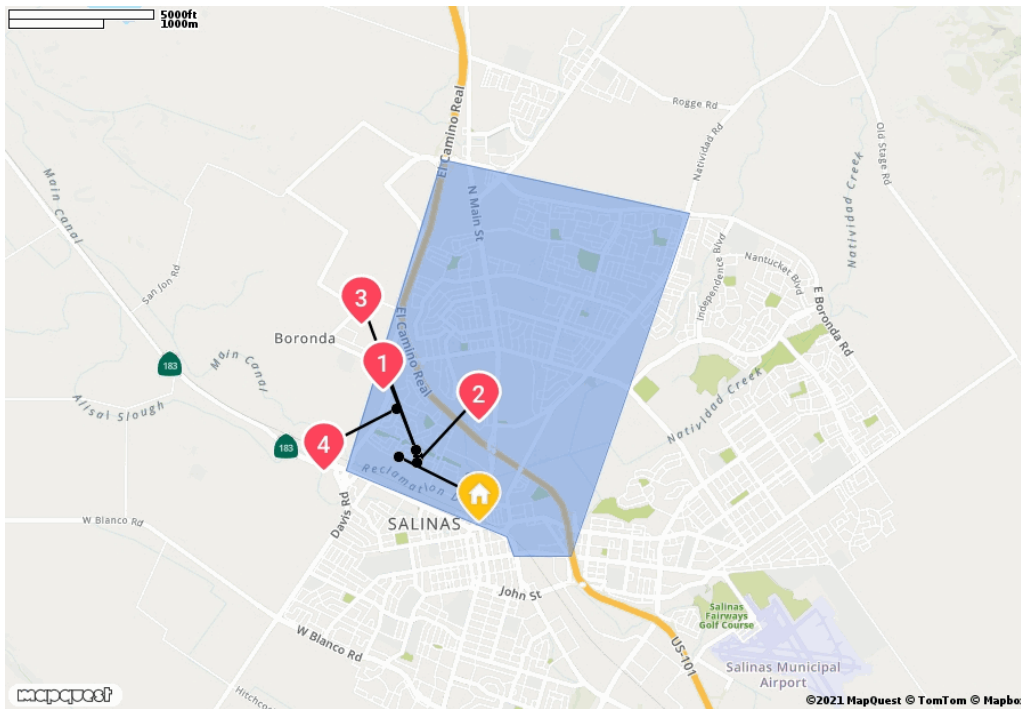
<b>IS HIGHEST AND BEST USE THE PRESENT USE</b>	
Yes	
<b>PHYSICALLY POSSIBLE?</b>	<b>FINANCIALLY FEASIBLE?</b>
✓	✓
<b>LEGALLY PERMISSABLE?</b>	<b>MOST PRODUCTIVE USE?</b>
✓	✓

### Economic

<b>R.E. TAXES</b>	<b>HOA FEES</b>	<b>PROJECT TYPE</b>
\$2,608	N/A	N/A
<b>FEMA FLOOD ZONE</b>		
X		
<b>FEMA SPECIAL FLOOD ZONE AREA</b>		
No		

# Neighborhood + Comparables

Provided by Appraiser



Sales in Last 12M

**60**

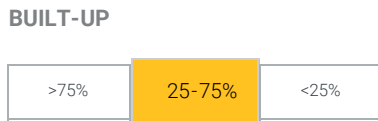
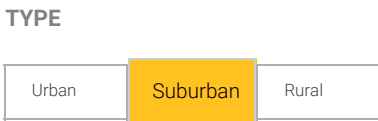
Months Supply

**1.0**

Avg Days Until Sale

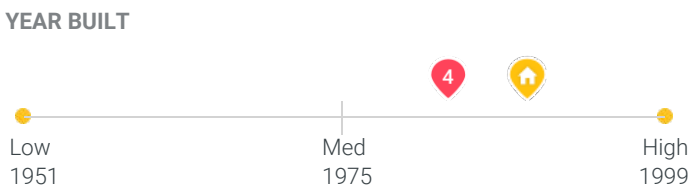
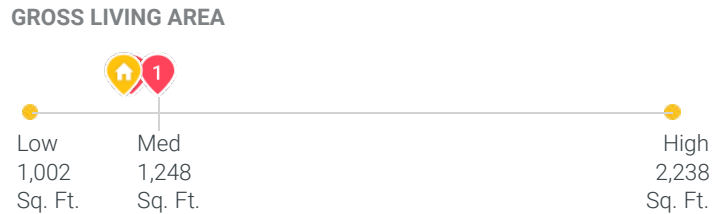
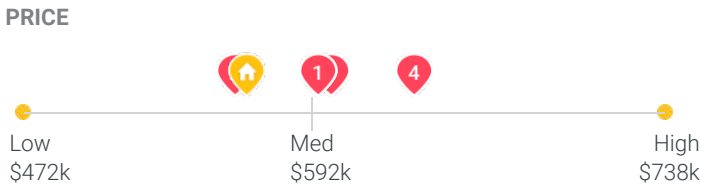
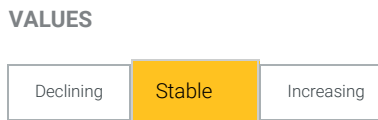
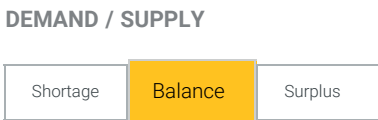
**20**

Subject Neighborhood as defined by the Appraiser



**NEIGHBORHOOD & MARKET COMMENTS**

Market research indicates the subject's market have remained stable/increasing in value. The subject's market does not appear to be a REO driven market. Marketing time is noted at 90 days or less for properly priced homes.



### Subject Photos



Front



Front



Address Verification



Side



Street



Street



## Comparable Photos

Provided by  
Appraiser

1 549 Powell St  
Salinas, CA 93907



Front

2 511 Powell St  
Salinas, CA 93907



Front

3 552 Stockton St  
Salinas, CA 93907



Front

### Comparable Photos

Provided by Appraiser

4 962 Estrada Ct  
Salinas, CA 93907



Front

## Scope of Work



### REPORT FORMAT:

This report has been prepared under the following USPAP reporting option: Appraisal Report. The content of this Appraisal Report has been supplemented with additional information and data about the subject property and its market, as well as the data, reasoning, and analyses that were used in the valuation process. The cost approach and income approach have been omitted from this report as they are not necessary to produce credible assignment results. If the appraiser determines that credible assignment results cannot be provided without employing either the cost or income approaches to value, this assignment will be rejected by the appraiser or the scope expanded to the extent required to produce credible assignment results in compliance with USPAP. Unless otherwise stated, the appraiser has incorporated only the Sales Comparison Approach.

### PURPOSE OF THE ASSIGNMENT:

The purpose of this Appraisal Report is to determine an and the opinion of the market value for the subject property, at which it could sell in a typical exposure time for the area, considering current market conditions, the condition of the subject and necessary repairs.

### SCOPE OF WORK:

This Appraisal Report was performed by a Licensed or Certified Real Estate Appraiser to estimate the market value of the subject property being evaluated as of the effective date of value stated. Clear Capital has provided the appraiser with additional preliminary data resources for consideration in the analysis, which may include: Property Inspection, MLS records, and Public Records. Although the appraiser did not physically inspect the subject property, at a minimum the appraiser has considered the results of a recent visual property inspection completed by Joanne Smith, a licensed real estate agent having completed the above referenced Property Inspection.

### AT A MINIMUM, THE APPRAISER HAS:

1. considered the additional data resources provided by Clear Capital as a resource for subject property and market data/characteristics;
2. consulted and considered supplemental market data from readily available data sources;
3. estimated the market value of the subject as of the effective date of this report restricting the desktop analysis to a sales comparison approach unless this was insufficient for credible assignment results.

### THE APPRAISER HAS NOT:

1. Physically inspected the subject property or any of the comparables contained within the original report(s) or comparables presented in support of the appraiser's value opinion(s).

### INTENDED USE:

The intended use of this Appraisal Report is for the lender/client to evaluate the property that is the subject of this appraisal for home equity line of credit, loan funding due diligence, loan sale, loan modification or loan securitization purposes.

### INTENDED USER:

The intended user of this appraisal report is the lender/client.

### DEFINITION OF MARKET VALUE

Market value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

1. buyer and seller are typically motivated;
2. both parties are well informed or well advised, and acting in what they consider their own best interest;
3. a reasonable time is allowed for exposure in the open market;
4. payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
5. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

*(Source of Market Value Definition: Fannie Mae Selling Guide; Section B4-1.1-01: Definition of Market Value (04/15/2014))*

### SCOPE OF WORK COMMENTS

none

## Assumptions, Conditions, Certifications, & Signature



### EXTRAORDINARY ASSUMPTIONS

The appraiser did not perform a physical inspection, interior or exterior of the subject property or any of the comparable sales and assumes that the inspection information reported within the Property Inspection provided as well as the aerial images supplied and reviewed by the appraiser are accurate as of the effective date, unless otherwise stated. Should the information found in the Property Inspection be inaccurate, these assumptions could significantly alter the opinions and conclusions contained within this report.

### EXTRAORDINARY ASSUMPTIONS AND HYPOTHETICAL CONDITIONS COMMENTS

*none*

### STATEMENT OF ASSUMPTIONS AND LIMITED CONDITIONS:

1. The appraiser did not perform a physical inspection, interior or exterior, of the subject property or any of the comparable sales presented.
2. The physical inspection, interior or exterior, was performed by a licensed real estate professional as noted in the additional data resources provided. For the purposes of this analysis, the description of the subject and comps in the additional data resources provided for use in this analysis are assumed to be true, current and accurate unless specifically found to be otherwise.
3. The appraiser assumes no responsibility for matters of a legal nature affecting the property which is the subject of this assignment or the title thereto, nor does the appraiser render any opinion as to the title, which is assumed to be good and marketable and free from known value influencing easements, restrictions, encumbrances, leases, reservations, covenants, contracts, declarations, special assessments, ordinances or other items of a similar nature, unless otherwise noted.
4. The appraiser assumes that there are no hidden or unapparent conditions of the property, subsoil, or structures, which would render the property less valuable. The appraiser assumes no responsibility for such conditions, or for engineering which might be required to discover such factors.
5. Information, estimates, and opinions furnished to the appraiser, and contained in the additional data resources provided, were obtained from sources considered reliable and believed to be true and correct, unless stated elsewhere. If contradictory information is obtained and deemed more reliable, the appraiser will cite that source and the assumptions associated with that information.
6. Disclosure of the contents of the report is governed by USPAP and the Bylaws and Regulations of the professional appraisal organizations with which the appraiser is affiliated.
7. No change of any item in the report shall be made by anyone other than the appraiser and the appraiser shall have no responsibility for any such unauthorized change. The use of this report is limited to the named client and intended user(s) identified within this report.

### LIMITING CONDITIONS COMMENTS

*none*

## Assumptions, Conditions, Certifications, & Signature (Cont.)



**I CERTIFY THAT, TO THE BEST OF MY KNOWLEDGE AND BELIEF:**

1. The statements of fact contained in this report are true and correct.
2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions
3. I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
4. Unless otherwise stated below in the "Additions to Appraiser's Certification" section; I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
5. I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
6. My engagement in this assignment was not contingent upon developing or reporting predetermined results.
7. My employment and/or compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
8. My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
9. The appraiser relied on the additional data sources for subject property characteristics and the physical inspection information performed by Joanne Smith and did not make a personal inspection of the property that is the subject of this report.
10. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.

**APPRAISER'S CERTIFICATION COMMENTS**

*none*

**SIGNATURE**

**NAME**

**EFFECTIVE DATE**

**DATE OF REPORT**

*Gina Blizard*

Gina Blizard

12/26/2021

12/26/2021

**LICENSE #**

**STATE**

**EXPIRATION**

**COMPANY**

AR030212

CA

02/27/2023

Independent Contractor

## Property Condition Inspection

Provided by  
Onsite Inspector



PROPERTY TYPE	CURRENT USE	PROJECTED USE
SFR	SFR	SFR
OCCUPANCY	GATED COMMUNITY	ATTACHED TYPE
Occupied	No	Attached
PARKING TYPE	STORIES	UNITS
Attached Garage; 2 spaces	1	1
EXTERIOR REPAIRS	INTERIOR REPAIRS	TOTAL REPAIRS
\$0	N/A	\$0

### Condition & Marketability

CONDITION	✓ Good	well-maintained and in good condition.
SIGNIFICANT REPAIRS NEEDED	✓ No	None.
CURRENT ZONING VIOLATIONS/ POTENTIAL ZONING CHANGES	✓ No	None.
SUBJECT CONFORMITY TO NEIGHBORHOOD (QUALITY, AGE, STYLE, & SIZE)	✓ Yes	Subject is a single-story patio home and conforms to the neighborhood.
AVERAGE CONDITION OF NEIGHBORING PROPERTIES	✓ Good	Well-maintained patio homes in good condition.
BOARDED OR VACANT PROPERTIES NEAR SUBJECT	✓ No	None.
SUBJECT NEAR POWERLINES	✓ No	None.
SUBJECT NEAR RAILROAD	✓ No	None.
SUBJECT NEAR COMMERCIAL PROPERTY	✓ No	None.

## Property Condition Inspection - Cont.

 Provided by  
Onsite Inspector

### Condition & Marketability - cont.

SUBJECT IN FLIGHT PATH OF AIRPORT	✓	No	None.
ROAD QUALITY	✓	Good	Well-maintained.
NEGATIVE EXTERNALITIES	✓	No	None.
POSITIVE EXTERNALITIES	✓	Yes	Close to schools, shopping centers, and parks. Centralized location to Monterey and Santa Cruz.

## Repairs Needed

### Exterior Repairs

ITEM	COMMENTS	COST
Exterior Paint	-	\$0
Siding/Trim Repair	-	\$0
Exterior Doors	-	\$0
Windows	-	\$0
Garage /Garage Door	-	\$0
Roof/Gutters	-	\$0
Foundation	-	\$0
Fencing	-	\$0
Landscape	-	\$0
Pool /Spa	-	\$0
Deck/Patio	-	\$0
Driveway	-	\$0
Other	-	\$0
TOTAL EXTERIOR REPAIRS		\$0



## Agent / Broker

ELECTRONIC SIGNATURE	LICENSE #	NAME	COMPANY	INSPECTION DATE
/Joanne Smith/	01850616	Joanne Smith	Coast to Valley Realty	12/24/2021