# **DRIVE-BY BPO**

# **18008 DUNKIRK STREET**

HESPERIA, CA 92345

48236

\$395,000 As-Is Value

by ClearCapital

Loan Number

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	18008 Dunkirk Street, Hesperia, CA 92345 02/09/2022 48236 Breckenridge Property Fund 2016 LLC	Order ID Date of Report APN County	7959093 02/09/2022 0398-123-01 San Bernardii		32104883
Tracking IDs					
Order Tracking ID	47395_Multiple Days	Tracking ID 1	47395_Multiple	e Days	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Balderrama, Gilbert	Condition Comments
R. E. Taxes	\$3,528	Subject property is middle aged/sized SFR property in older
Assessed Value	\$249,439	semi-rural area in the SE quadrant of Hesperia, an area know
Zoning Classification	R1-one SFR per lot	as, "the Mesa" by locals, an area with very strong market acti Property is occupied, presumably by owner. Appears to be in
Property Type	SFR	generally maintained condition, no repairs noted. Fenced & x-
Occupancy	Occupied	fenced lot, many trees, shrubs. Front porch. There are solar
Ownership Type	Fee Simple	panels on roof-unknown if leased or purchased. Aerial view appears to show rear covered patio-not 100% sure. Within ab
Property Condition	Average	1 block of an elementary schools. At drop off & pick up times
Estimated Exterior Repair Cost	\$0	there is extra traffic on this street-no impact on value or
Estimated Interior Repair Cost	\$0	marketability.
Total Estimated Repair	\$0	
HOA	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Data					
Location Type	Rural	Neighborhood Comments			
Local Economy	Stable	Older semi-rural area in the SE quadrant of Hesperia, an area			
Sales Prices in this Neighborhood	Low: \$249,000 High: \$725,000	known as, "the Mesa" by locals. This area has very strong marke activity & demand. The majority of homes in this area are small			
Market for this type of property	Increased 6 % in the past 6 months.	to mid sized, single story, mostly built in the 70's-90's. Some older homes from the 50's, 60's through out the area, along wi			
Normal Marketing Days <90		some newer as well as large & very large homes.			

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Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	18008 Dunkirk Street	7978 Minstead Ave.	7818 Langdon Ave.	7554 Montrose Ave.
City, State	Hesperia, CA	Hesperia, CA	Hesperia, CA	Hesperia, CA
Zip Code	92345	92345	92345	92345
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.69 1	0.40 1	0.69 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$379,900	\$389,900	\$440,000
List Price \$		\$379,900	\$389,900	\$429,000
Original List Date		02/08/2022	01/03/2022	10/01/2021
DOM · Cumulative DOM		1 · 1	1 · 37	116 · 131
Age (# of years)	38	38	36	35
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,650	1,621	1,660	1,614
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	7	6	7	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.44 acres	.44 acres	.41 acres	.57 acres
Other	fence, comp roof, porch	fence, comp roof,	fence, comp roof, porch	fence, comp roof, porch

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Current Listings - Cont.

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Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Regular resale in same "Mesa" market area. Slightly smaller SF, similar age, exterior style, features, BR/BA count, lot size, garage. Fenced & x-fenced lot, land/rockscaped yard areas, trees, shrubs. Front porch.
- **Listing 2** Regular resale in same market area. Similar size, age, exterior style, features, room count, lot size, garage. Fenced back yard, land/rockscaped yard areas, trees, shrubs. Circle drive, front porch. Some interior features updated but not a current remodel. Above ground pool-no value. In escrow after only 1 DOM, probably at higher than list price.
- **Listing 3** Regular resale in same "Mesa" market area. Slightly smaller SF, similar age, features, BR/BA count, garage. Larger lot-still typical for the area, adjusted at about \$5000 per acre. Fenced & x-fenced lot, rockscaped yard areas, trees, shrubs. Circle drive, front porch. Rear covered patio with extended concrete work. Back yard is land/rocskcaped with more trees, shrubs. Currently in escrow.

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	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	18008 Dunkirk Street	7867 Oxford Ave.	18192 Preston St.	7608 Kenyon Ave.
City, State	Hesperia, CA	Hesperia, CA	Hesperia, CA	Hesperia, CA
Zip Code	92345	92345	92345	92345
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.76 1	1.01 1	0.88 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$350,000	\$395,000	\$399,800
List Price \$		\$350,000	\$395,000	\$399,800
Sale Price \$		\$360,000	\$400,000	\$400,000
Type of Financing		Fha	Fha	Cash
Date of Sale		12/27/2021	01/19/2022	12/16/2021
DOM · Cumulative DOM	·	6 · 56	19 · 50	34 · 33
Age (# of years)	38	40	34	37
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,650	1,609	1,544	1,804
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	7	6	6	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.44 acres	.44 acres	.74 acres	.44 acres
Other	fence, comp roof, porch	fence, comp roof, porch	fence, comp roof, porch	fence, comp roof, porcl
Net Adjustment		+\$1,025	+\$1,150	-\$3,850
Adjusted Price		\$361,025	\$401,150	\$396,150

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Regular resale in same "Mesa" area. Slightly smaller SF, similar age, exterior style, features, BR/BA count, lot size, garage. Fenced back yard, some trees, shrubs, no other landscaping. Front porch, rear covered patio. Some interior features updated but not a current remodel. Adjusted only for slightly smaller SF (+\$1025).
- **Sold 2** Regular resale in same "Mesa" market area. Smaller SF, similar age, exterior style, features, BR/BA count, garage. Larger lot-still typical for the area. Fenced back yard, trees, shrubs. Front porch. Rear covered patio, landscaped area in back yard. Many interior features updated but not a current rehab. Adjusted for smaller SF (+\$2650) & offset by larger lot (-\$1500).
- **Sold 3** Regular resale in same "Mesa" market area. Larger SF, similar age, features, room count, lot size, garage. Fenced back yard, many trees, shrubs. Circle drive, front porch. Adjusted only for larger SF (-\$3850).

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Subject Sal	es & Listing His	tory					
Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/F	irm			n/a			
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$398,000	\$398,000			
Sales Price	\$395,000	\$395,000			
30 Day Price	\$379,000				
Comments Domanding Drising C	Comments Departing Delains Charles				

#### **Comments Regarding Pricing Strategy**

Search was expanded to include the whole large market area in order to find best comps & to try & bracket subject features. Every effort made to find/use comps with as close proximity as possible. In this case search was expanded up to 1 mile to find best comps. It should be noted that the market is starting to level out, inventory is increasing & DOM stats are starting to increase. There are fewer instances of multiple offers & sellers are once again offering concessions to buyers. Competitive pricing int his changing market is very important.

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# **Subject Photos**

by ClearCapital

**DRIVE-BY BPO** 



Front



Address Verification



Side



Street

# **Listing Photos**





Front

7818 Langdon Ave. Hesperia, CA 92345



Front

7554 Montrose Ave. Hesperia, CA 92345



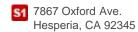
Front

HESPERIA, CA 92345

48236

by ClearCapital

# **Sales Photos**





Front

\$2 18192 Preston St. Hesperia, CA 92345



Front

7608 Kenyon Ave. Hesperia, CA 92345

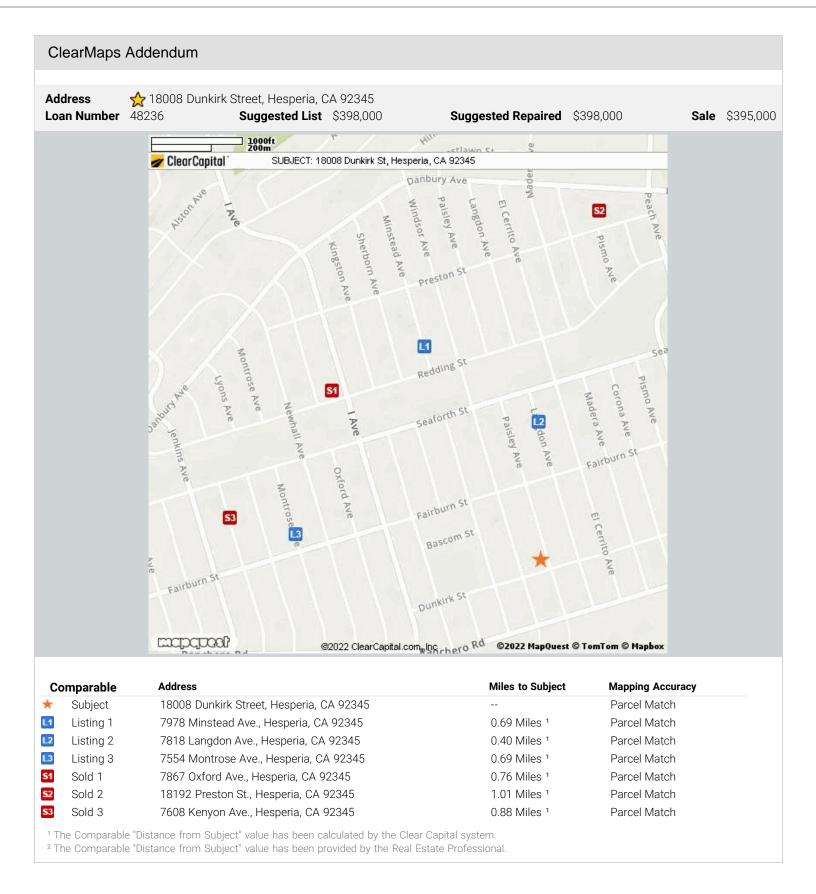


Front

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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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### Report Instructions - cont.

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personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

by ClearCapital

Broker Name Teri Ann Bragger Company/Brokerage First Team Real Estate

**License No** 00939550 **Address** 15545 Bear Valley Rd. Hesperia CA

92345

**License Expiration** 10/09/2022 **License State** CA

Phone 7609000529 Email teribragger@firstteam.com

**Broker Distance to Subject** 6.52 miles **Date Signed** 02/09/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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