

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price** , Marketing Time: **Typical** . Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

<b>Address</b>	41 Poppy Road, Carmel Valley, CA 93924	<b>Order ID</b>	8367661	<b>Property ID</b>	33141609
<b>Inspection Date</b>	08/07/2022	<b>Date of Report</b>	08/08/2022		
<b>Loan Number</b>	48271	<b>APN</b>	187503022000		
<b>Borrower Name</b>	Redwood Holdings	<b>County</b>	Monterey		

<b>Tracking IDs</b>					
<b>Order Tracking ID</b>	UNKNOWN	<b>Tracking ID 1</b>	UNKNOWN		
<b>Tracking ID 2</b>	--	<b>Tracking ID 3</b>	--		

## General Conditions

<b>Owner</b>	REDWOOD HOLDINGS LLC	<b>Condition Comments</b>	
<b>R. E. Taxes</b>	\$9,010	It looks like there is new exterior paint and roof. Construction tools in front yard. Close to schools, Shopping centers, parks, and walking trails. 10 miles to Carmel-by-the-Sea.	
<b>Assessed Value</b>	\$838,727		
<b>Zoning Classification</b>	Residential		
<b>Property Type</b>	SFR		
<b>Occupancy</b>	Vacant		
<b>Secure?</b>	Yes		
(Secured windows and doors. )			
<b>Ownership Type</b>	Fee Simple		
<b>Property Condition</b>	Average		
<b>Estimated Exterior Repair Cost</b>	\$0		
<b>Estimated Interior Repair Cost</b>			
<b>Total Estimated Repair</b>	\$0		
<b>HOA</b>	No		
<b>Visible From Street</b>	Visible		
<b>Road Type</b>	Public		

## Neighborhood & Market Data

<b>Location Type</b>	Urban	<b>Neighborhood Comments</b>	
<b>Local Economy</b>	Stable	Maintained normal wear and tear with no visual damage observed. Subject conforms to the neighborhood in quality, size, style and age. Subject has a good view if mountains. There has been limited sales and listing activity in the immediate area.	
<b>Sales Prices in this Neighborhood</b>	Low: \$1,150,000 High: \$1,455,000		
<b>Market for this type of property</b>	Increased 9 % in the past 6 months.		
<b>Normal Marketing Days</b>	<30		

## Current Listings

	Subject	Listing 1	Listing 2 *	Listing 3
<b>Street Address</b>	41 Poppy Road	95 Calle De Quien Sabe	19 Village Drive	73 Poppy Road B
<b>City, State</b>	Carmel Valley, CA	Carmel Valley, CA	Carmel Valley, CA	Carmel Valley, CA
<b>Zip Code</b>	93924	93924	93924	93924
<b>Datasource</b>	Public Records	MLS	MLS	MLS
<b>Miles to Subj.</b>	--	0.60 <sup>1</sup>	0.52 <sup>1</sup>	0.13 <sup>1</sup>
<b>Property Type</b>	SFR	SFR	SFR	SFR
<b>Original List Price \$</b>	\$	\$1,195,000	\$1,299,999	\$1,800,000
<b>List Price \$</b>	--	\$1,095,000	\$1,299,999	\$1,800,000
<b>Original List Date</b>		06/15/2022	07/18/2022	08/05/2022
<b>DOM · Cumulative DOM</b>	-- · --	54 · 54	21 · 21	3 · 3
<b>Age (# of years)</b>	63	53	75	0
<b>Condition</b>	Average	Average	Average	Good
<b>Sales Type</b>	--	Fair Market Value	Fair Market Value	Fair Market Value
<b>Location</b>	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential
<b>View</b>	Beneficial ; Mountain	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Mountain
<b>Style/Design</b>	1 Story Ranch	2 Stories Ranch	1 Story Ranch	1 Story Ranch
<b># Units</b>	1	1	1	1
<b>Living Sq. Feet</b>	1,795	1,450	1,492	1,588
<b>Bdrm · Bths · ½ Bths</b>	3 · 2	2 · 2	4 · 3	2 · 2
<b>Total Room #</b>	10	8	10	8
<b>Garage (Style/Stalls)</b>	None	Attached 2 Car(s)	None	Attached 2 Car(s)
<b>Basement (Yes/No)</b>	No	No	No	No
<b>Basement (% Fin)</b>	0%	0%	0%	0%
<b>Basement Sq. Ft.</b>	--	--	--	--
<b>Pool/Spa</b>	--	--	--	--
<b>Lot Size</b>	0.34 acres	0.62 acres	.44 acres	.34 acres
<b>Other</b>	--	--	--	--

\* Listing 2 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

**Listing Comments** Why the comparable listing is superior or inferior to the subject.

**Listing 1** Inferior to GLA. Superior to lot. Similar in curb appeal and characteristics.

**Listing 2** Inferior to GLA. Superior to lot. Superior to bathrooms. Similar in curb appeal and characteristics.

**Listing 3** Inferior to GLA. Superior to lot. Superior to age. Superior to condition. Similar in curb appeal and characteristics.

## Recent Sales

	Subject	Sold 1 *	Sold 2	Sold 3
<b>Street Address</b>	41 Poppy Road	52 Calle De Los Ositos	18 Calle De Los Helechos	39 Lilac Ln
<b>City, State</b>	Carmel Valley, CA	Carmel Valley, CA	Carmel Valley, CA	Carmel Valley, CA
<b>Zip Code</b>	93924	93924	93924	93924
<b>Datasource</b>	Public Records	MLS	MLS	MLS
<b>Miles to Subj.</b>	--	0.40 <sup>1</sup>	0.42 <sup>1</sup>	0.10 <sup>1</sup>
<b>Property Type</b>	SFR	SFR	SFR	SFR
<b>Original List Price \$</b>	--	\$1,150,000	\$1,395,000	\$1,250,000
<b>List Price \$</b>	--	\$1,150,000	\$1,395,000	\$1,250,000
<b>Sale Price \$</b>	--	\$1,150,000	\$1,455,000	\$1,300,000
<b>Type of Financing</b>	--	Conv	Va	Conv
<b>Date of Sale</b>	--	07/08/2022	07/12/2022	06/10/2022
<b>DOM · Cumulative DOM</b>	-- · --	25 · 25	67 · 67	39 · 39
<b>Age (# of years)</b>	63	67	62	57
<b>Condition</b>	Average	Average	Average	Average
<b>Sales Type</b>	--	Fair Market Value	Fair Market Value	Fair Market Value
<b>Location</b>	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential
<b>View</b>	Beneficial ; Mountain	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Mountain
<b>Style/Design</b>	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
<b># Units</b>	1	1	1	1
<b>Living Sq. Feet</b>	1,795	2,133	1,548	1,994
<b>Bdrm · Bths · ½ Bths</b>	3 · 2	4 · 2	3 · 1 · 1	4 · 3
<b>Total Room #</b>	10	9	9	10
<b>Garage (Style/Stalls)</b>	None	None	None	Detached 2 Car(s)
<b>Basement (Yes/No)</b>	No	No	No	No
<b>Basement (% Fin)</b>	0%	0%	0%	0%
<b>Basement Sq. Ft.</b>	--	--	--	--
<b>Pool/Spa</b>	--	--	--	Pool - Yes
<b>Lot Size</b>	0.34 acres	0.15 acres	0.26 acres	0.25 acres
<b>Other</b>	--	--	--	--
<b>Net Adjustment</b>	--	+\$5,500	+\$11,000	-\$24,500
<b>Adjusted Price</b>	--	\$1,155,500	\$1,466,000	\$1,275,500

\* Sold 1 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

### Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

**Sold 1** Superior to GLA -12,000. Inferior to lot +7,500. Inferior to view +10,000. Similar in curb appeal and characteristics.

**Sold 2** Inferior to GLA +8,000. Inferior to lot +3,000. Similar in curb appeal and characteristics.

**Sold 3** Superior to GLA -7,000. Inferior to lot +2,500. Superior to bathrooms -10,000. Superior to garage -5,000. Similar in curb appeal and characteristics.

## Subject Sales & Listing History

<b>Current Listing Status</b>	Not Currently Listed		<b>Listing History Comments</b>				
<b>Listing Agency/Firm</b>			See activity.				
<b>Listing Agent Name</b>							
<b>Listing Agent Phone</b>							
<b># of Removed Listings in Previous 12 Months</b>	0						
<b># of Sales in Previous 12 Months</b>	1						
<b>Original List Date</b>	<b>Original List Price</b>	<b>Final List Date</b>	<b>Final List Price</b>	<b>Result</b>	<b>Result Date</b>	<b>Result Price</b>	<b>Source</b>
01/07/2022	\$1,225,000	--	--	Sold	02/15/2022	\$1,175,000	MLS

## Marketing Strategy

	<b>As Is Price</b>	<b>Repaired Price</b>
<b>Suggested List Price</b>	\$1,279,000	\$1,279,000
<b>Sales Price</b>	\$1,275,000	\$1,275,000
<b>30 Day Price</b>	\$1,235,000	--
<b>Comments Regarding Pricing Strategy</b>		
<p>I went back 3 months, out in distance .5 mile, and was able to find 3 sold comps of which I could only use. I went out in distance .6 miles and found 3 active comps of which I could only use due to low or zero inventory factors. The comps used are the best possible currently available comps within 1 mile and the adjustments are sufficient for this area to account for the differences in the subject and comparables. Some sellers are receiving multiple initial offers over asking price due to low or zero inventory. The market isn't driven by REOs.</p>		

## Clear Capital Quality Assurance Comments Addendum

**Reviewer's Notes** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

## Subject Photos



Front



Front



Front



Address Verification



Other

## Listing Photos

**L1** 95 Calle De Quien Sabe  
Carmel Valley, CA 93924



Front

**L2** 19 Village Drive  
Carmel Valley, CA 93924



Front

**L3** 73 Poppy Road B  
Carmel Valley, CA 93924



Front

## Sales Photos

**S1** 52 Calle De Los Ositos  
Carmel Valley, CA 93924



Front

**S2** 18 Calle De Los Helechos  
Carmel Valley, CA 93924



Front

**S3** 39 Lilac Ln  
Carmel Valley, CA 93924

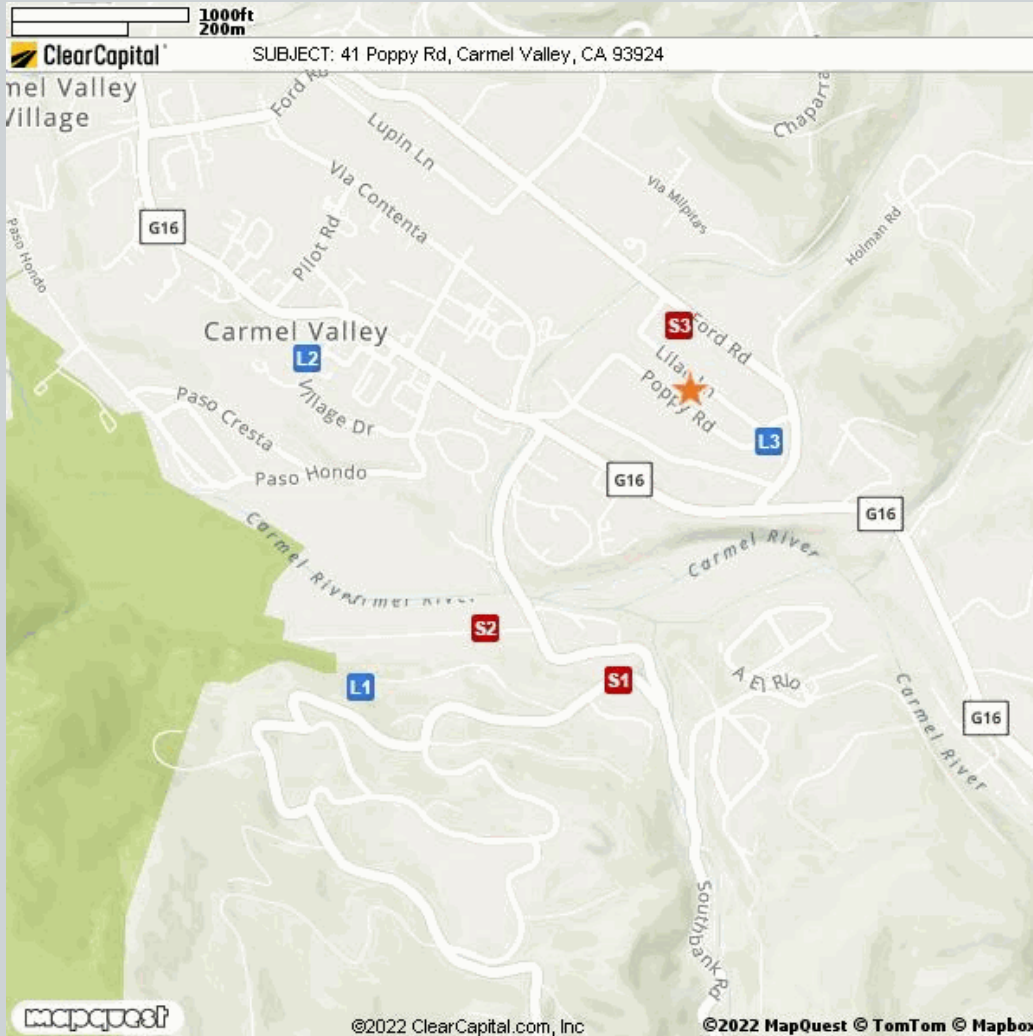


Front



## ClearMaps Addendum

**Address** ★ 41 Poppy Road, Carmel Valley, CA 93924  
**Loan Number** 48271      **Suggested List** \$1,279,000      **Suggested Repaired** \$1,279,000      **Sale** \$1,275,000



Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	41 Poppy Road, Carmel Valley, CA 93924	--	Parcel Match
L1 Listing 1	95 Calle De Quien Sabe, Carmel Valley, CA 93924	0.60 Miles <sup>1</sup>	Parcel Match
L2 Listing 2	19 Village Drive, Carmel Valley, CA 93924	0.52 Miles <sup>1</sup>	Parcel Match
L3 Listing 3	73 Poppy Road B, Carmel Valley, CA 93924	0.13 Miles <sup>1</sup>	Parcel Match
S1 Sold 1	52 Calle De Los Ositos, Carmel Valley, CA 93924	0.40 Miles <sup>1</sup>	Parcel Match
S2 Sold 2	18 Calle De Los Helechos, Carmel Valley, CA 93924	0.42 Miles <sup>1</sup>	Parcel Match
S3 Sold 3	39 Lilac Ln, Carmel Valley, CA 93924	0.10 Miles <sup>1</sup>	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.  
<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

## Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.)

The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

## Addendum: Report Purpose - cont.

**Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
5. Do not approach occupants or owners.
6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

## Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

## Broker Information

<b>Broker Name</b>	Joanne Smith	<b>Company/Brokerage</b>	Coast to Valley Realty
<b>License No</b>	01850616	<b>Address</b>	422 Salinas Street Salinas CA 93901
<b>License Expiration</b>	11/18/2024	<b>License State</b>	CA
<b>Phone</b>	8312064302	<b>Email</b>	joannesmithrealtor@gmail.com
<b>Broker Distance to Subject</b>	13.88 miles	<b>Date Signed</b>	08/08/2022

*By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.*

## Disclaimer

**This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.**

### **Unless otherwise specifically agreed to in writing:**

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