# **DRIVE-BY BPO**

## 34 KEYSTONE WAY

SAN FRANCISCO, CA 94127

48352 Loan Number **\$1,585,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	34 Keystone Way, San Francisco, CA 94127 06/05/2023 48352 Champery Rental REO LLC	Order ID Date of Report APN County	8768453 06/06/2023 3282 023 San Francisco	Property ID	34234432
Tracking IDs					
Order Tracking ID	06.02.23 Citi-CS BPO Request	Tracking ID 1	06.02.23 Citi-CS	BPO Request	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	CHAMPERY RENTAL REO LLC,	Condition Comments
R. E. Taxes	\$5,950	Two story detached home, good condition, updated per current
Assessed Value	\$442,219	MLS, no repairs needed at the time of the exterior inspection.
Zoning Classification	Residential RH1D	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Good	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Data				
Location Type	Urban	Neighborhood Comments		
Local Economy	Stable	Established neighborhood with mature trees. Close to		
Sales Prices in this Neighborhood	Low: \$1,250,000 High: \$3,750,000	transportation, schools and shopping.		
Market for this type of property	Decreased 18 4 % in the past 6 months.			
Normal Marketing Days	<90			

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	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	34 Keystone Way	458 Mangels Ave	44 Lenox Way	115 Dalewood Way
City, State	San Francisco, CA	San Francisco, CA	San Francisco, CA	San Francisco, CA
Zip Code	94127	94127	94127	94127
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.92 1	1.16 1	0.83 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$1,299,000	\$1,398,000	\$1,899,000
List Price \$		\$1,299,000	\$1,398,000	\$1,899,000
Original List Date		04/28/2023	05/26/2023	05/11/2023
DOM · Cumulative DOM		39 · 39	6 · 11	12 · 26
Age (# of years)	97	114	97	60
Condition	Good	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Beneficial; Water
Style/Design	2 Stories Trad.	2 Stories Trad.	2 Stories Trad.	2 Stories Trad.
# Units	1	1	1	1
Living Sq. Feet	1,350	947	1,332	2,126
Bdrm · Bths · ½ Bths	3 · 1	2 · 1	3 · 1 · 1	3 · 2
Total Room #	6	5	6	7
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Attached 1 Car	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.09 acres	0.06 acres	0.12 acres	0.08 acres
Other				

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Current Listings - Cont.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Welcome to 458 Mangels Avenue, a charming Edwardian, nestled on a tranquil street in the Sunnyside Neighborhood! The home is detached on three and a half sides and has a bright interior that includes a spacious kitchen, and formal dining room, two bedrooms, a Jack-and-Jill bathroom and a comfortable living room. There are large doors from the kitchen that lead to a deck and patio area in the serene garden---making it a wonderful indoor/outdoor home. It has a basement with ample storage space and garage for one vehicle, as well as a driveway space for another vehicle. Features of note include: original period details, hardwood floors, a box-beam ceiling in the dining room, dual-paned windows.
- Listing 2 Treasured by the same family since 1938, this detached single family residence, situated in idyllic West Portal, evokes feelings of the golden age of San Francisco. Captivating natural light effortlessly streams throughout the graceful floor plan showcasing classic 1920s architectural elements, attractive built-ins, detailed moldings, and rich oak hardwood floors. Overlooking the dining room, the formal yet inviting living room features a classic brick fireplace and an expansive radius window that impeccably frames verdant rolling hills in the distance. Thoughtfully placed in the heart of the home, the kitchen artfully weaves the living spaces and the bedroom wing together. Down the stairs, a tandem garage, storage room, unlimited expansion potential, and access to the lush backyard await. New paint, new landscaping and just steps from quaint downtown West Portal, schools, the library, Muni, and commuting routes easily makes this one of San Francisco's most remarkable opportunities.
- Listing 3 This fully detached mid-century home in peaceful Sherwood Forest boasts many updates, a stellar social layout, and considerable privacy. The large great room features room to dine, relax, and cook, plus hardwood floors, recessed lighting, and speakers. Skylit kitchen w/ large island, deluxe appliances including hooded Wolf range and wine cooler, and ample cabinets. Highly desirable floor plan has all three bedrooms on this level. Sunny primary suite w/ backyard outlook and luxe bathroom w/ dual sink vanity. Second and third bedrooms include closets w/ custom organizers, and large windows. Renovated hall bath w/ large cabinets plus coat, linen, and utility closets complete this level. Internal stairs lead down to XL family room w/ large nook great for WFH, flexible bonus room, and laundry room w/ storage. Potential to reconfigure lower level w/ additional bedroom suite. Family room opens to terraced backyard w/ mature perimeter landscaping, ocean views & succulent gardens.

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	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	34 Keystone Way	52 Fairfield Way	22 Fairfield Way	155 Manor Dr
City, State	San Francisco, CA	San Francisco, CA	San Francisco, CA	San Francisco, CA
Zip Code	94127	94127	94127	94127
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.07 1	0.05 1	0.20 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$895,000	\$1,195,000	\$1,495,000
List Price \$		\$895,000	\$1,195,000	\$1,495,000
Sale Price \$		\$1,250,000	\$1,450,000	\$1,600,000
Type of Financing		Cash	Cash	Conv.
Date of Sale		09/23/2022	03/30/2023	11/16/2022
DOM · Cumulative DOM		11 · 15	13 · 20	19 · 41
Age (# of years)	97	94	95	91
Condition	Good	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Beneficial; Water
Style/Design	2 Stories Trad.	2 Stories Trad.	2 Stories Trad.	2 Stories Trad.
# Units	1	1	1	1
Living Sq. Feet	1,350	1,476	1,296	1,370
Bdrm · Bths · ½ Bths	3 · 1	3 · 1	2 · 2	2 · 1 · 1
Total Room #	6	6	6	5
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.09 acres	0.07 acres	0.09 acres	0.07 acres
Other				
Net Adjustment		+\$110,310	+\$160,000	-\$15,000
Adjusted Price		\$1,360,310	\$1,610,000	\$1,585,000

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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# Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 -39,690 bigger GLA, +150,000 inferior condition, Spacious, detached, Mount Davidson Manor Home with many original details in need of complete remodel. Upon entering this home there is an entry foyer with coat closet next to the spacious living room with original fireplace and nice southwesterly views. Large formal dining room with wood trim. Adjacent to the dining room is the original kitchen and breakfast room with built-in cabinet. Full bath with stall shower and separate tub. Three spacious bedrooms complete this level.
- **Sold 2** +10,000 one less bedroom and one more bathroom, +150,000 inferior location, Welcome to 22 Fairfield Way in Mt Davidson Manor, San Francisco. This 2 bedroom, 2 bathroom home is a detached house. 22 Fairfield Way also features 2 car parking, 1 in the garage, and the other in the driveway, a rare and valuable asset in San Francisco. The versatile family room downstairs provides additional living space that can be used for various purposes, such as a home office, a playroom, or a guest room. Beautiful wood floors throughout most of the home help make this place feel cozy and inviting.
- **Sold 3** +15,000 one less bedroom and one more half bath, -30,000 ocean views, Bright entry with expansive ceilings and luminous chandelier leads to stunning oversized sunken living room with floor to ceiling arched picture window and center fireplace. Separate formal dining room leads to the bright, updated kitchen with new stainless-steel appliances, built-in hutch, and walk-out deck perfect for grilling and dining alfresco. This split-level plan offers privacy to the bedrooms and bathrooms. Great light from front bedroom and sweeping view from the rear bedroom.

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<b>Current Listing S</b>	Status	Currently Listed	d	Listing Histor	y Comments		
Listing Agency/F	Firm	Corcoran Icon	Properties	Property is	active listed.		
Listing Agent Na	ime	Scott Rose					
Listing Agent Ph	one	(415) 678-7883	3				
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
05/04/2023	\$1,999,000	06/01/2023	\$1,599,000				MLS

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$1,589,000	\$1,589,000			
Sales Price	\$1,585,000	\$1,585,000			
30 Day Price	\$1,550,000				
Comments Regarding Pricing S	trategy				

## Clear Capital Quality Assurance Comments Addendum

Reviewer's The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**



Front



Address Verification



Street

# **Listing Photos**





Front

44 Lenox WAY San Francisco, CA 94127



Front

115 Dalewood Way San Francisco, CA 94127



**Front** 

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## **Sales Photos**



52 Fairfield WAY San Francisco, CA 94127



Front



22 Fairfield WAY San Francisco, CA 94127



Front



155 Manor DR San Francisco, CA 94127



Front

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#### ClearMaps Addendum **Address** ☆ 34 Keystone Way, San Francisco, CA 94127 Loan Number 48352 Suggested List \$1,589,000 Suggested Repaired \$1,589,000 Sale \$1,585,000 Magellan Ave. Clear Capital SUBJECT: 34 Keystone Way, San Francisco, CA 94127 Evelyn Wy Rockdale Peresita Blvd Potola Dr. San Pablo Ava Marietta Mol/no Robinhood Cresta Vista Dr. Melro terey Blvd. Joost Ave Monterey Blvc Hearst Ave. Flood Ave. Staples Ave Judson Ave Cedro Frida Kahlo mapapagg; @2023 ClearCapital.com, Inc Address Miles to Subject **Mapping Accuracy** Comparable Subject 34 Keystone Way, San Francisco, CA 94127 Parcel Match Listing 1 458 Mangels Ave, San Francisco, CA 94127 0.92 Miles 1 Parcel Match Listing 2 44 Lenox Way, San Francisco, CA 94127 Parcel Match 1.16 Miles <sup>1</sup> Listing 3 115 Dalewood Way, San Francisco, CA 94127 0.83 Miles 1 Parcel Match **S1** Sold 1 52 Fairfield Way, San Francisco, CA 94127 0.07 Miles 1 Parcel Match S2 Sold 2 22 Fairfield Way, San Francisco, CA 94127 0.05 Miles 1 Parcel Match **S**3 Sold 3 155 Manor Dr, San Francisco, CA 94127 0.20 Miles 1 Parcel Match

The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.
The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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## Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

### Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Nina Pozdnyakova Company/Brokerage New Light Realty

License No 01851157 Address 216 Castleton Way San Bruno CA

94066

**License Expiration** 10/08/2024 **License State** CA

Phone 6506196249 Email nina@newlightrealty.com

**Broker Distance to Subject** 6.65 miles **Date Signed** 06/06/2023

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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