# **DRIVE-BY BPO**

### 2988 KINCAID AVENUE

SAINT LOUIS, MISSOURI 63114

48424 Loan Number \$107,000

As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	2988 Kincaid Avenue, Saint Louis, MISSOURI 63114 02/21/2022 48424 Catamount Properties 2018 LLC	Order ID Date of Report APN County	7986592 02/22/2022 14K610303 St. Louis	Property ID	32210229
Tracking IDs					
Order Tracking ID	02.19.22_BPO	Tracking ID 1	)2.19.22_BPO		
Tracking ID 2		Tracking ID 3	-		

General Conditions					
Owner	DANIEL C WINKLER and Sandra Winkler	Condition Comments			
R. E. Taxes	\$1,199	2988 Kincaid Ave is a one story, framed, bungalow style, sfr. The			
Assessed Value	\$12,280	subject is similar in style and conforms to some other homes in the neighborhood. The subject's view is of similar homes and is			
Zoning Classification	Residential 51R-1	in a suburban subdivision. This is a similar view as other homes			
Property Type	SFR	in the area. I observed no required repairs from the exterior inspection.			
Occupancy	Occupied				
Ownership Type	Fee Simple				
Property Condition	Average				
Estimated Exterior Repair Cost	\$0				
Estimated Interior Repair Cost	\$0				
Total Estimated Repair	\$0				
НОА	No				
Visible From Street	Visible				
Road Type	Public				

Neighborhood & Market Data				
Location Type	Suburban	Neighborhood Comments		
Local Economy	Stable	Please see the attached neighborhood profile for detailed		
Sales Prices in this Neighborhood	Low: \$54,000 High: \$170,000	neighborhood information. I've also attached a market report with market trends in the neighborhood. The neighborhood was		
Market for this type of property	Increased 4 % in the past 6 months.	driven by fair market sales. There is a lack of active list comps the current market. The neighborhood is 50% owner occupied, 40% rentals and 10% vacant. The median DOM is 23. The		
Normal Marketing Days	<30	subject is located in a suburban subdivision. The subject is located less than 5 blocks from a main road and commercial/employment centers. The subject is less than 2 blocks from a county park.		

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Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	2988 Kincaid Avenue	8545 Kathlyn Drive	8809 Kathlyn Dr	9028 Argyle Ave
City, State	Saint Louis, MISSOURI	Saint Louis, MO	Saint Louis, MO	Saint Louis, MO
Zip Code	63114	63134	63134	63114
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.75 1	0.89 1	0.98 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$115,000	\$124,900	\$84,000
List Price \$		\$115,000	\$122,500	\$84,000
Original List Date		02/17/2022	11/19/2021	11/19/2021
DOM · Cumulative DOM		4 · 5	94 · 95	94 · 95
Age (# of years)	71	69	69	92
Condition	Average	Average	Average	Fair
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Beneficial ; Residential
Style/Design	1 Story Bungalow	1 Story Bungalow	1 Story Bungalow	1 Story Bungalow
# Units	1	1	1	1
Living Sq. Feet	720	816	962	756
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	3 · 1	2 · 1
Total Room #	5	6	6	5
Garage (Style/Stalls)	None	Detached 1 Car	Detached 1 Car	None
Basement (Yes/No)	Yes	Yes	Yes	Yes
Basement (% Fin)	70%	70%	70%	0%
Basement Sq. Ft.	720	816	962	240
Pool/Spa				
Lot Size	0.15 acres	.15 acres	.15 acres	.18 acres
Other				

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

**Listing 1** I adjusted the comp for superior garage (-3000) I made no other adjustments to the comp. The other features were similar to the subject.

Listing 2 | I adjusted the comp for superior garage (-3000), superior bed count (-4000), superior gla (-5324)

Listing 3 | I adjusted the comp for inferior damage flooring (+4000), inferior partially finished lower level (+8,000), inferior age (+2100)

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<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales Subject Sold 1 Sold 2 \* Sold 3 Street Address 2988 Kincaid Avenue 2995 Hilleman Ave 8511 Betty Lee Ave 3011 Ridgeway Ave City, State Saint Louis, MISSOURI Saint Louis, MO Saint Louis, MO Saint Louis, MO Zip Code 63114 63114 63114 63114 **Datasource** Public Records MLS MLS MLS Miles to Subj. 0.29 1 0.17 1  $0.12^{1}$ **Property Type** SFR SFR SFR SFR Original List Price \$ --\$84,900 \$110,000 \$119,900 List Price \$ \$84,900 \$110,000 \$119,900 Sale Price \$ --\$105,000 \$110,000 \$120,000 Type of Financing Fha Conventional Conventional **Date of Sale** --04/08/2021 02/04/2022 12/13/2021 97 · 93 2 · 37 **DOM** · Cumulative DOM -- - -- $6 \cdot 36$ 71 67 67 65 Age (# of years) Condition Average Average Average Good Sales Type Fair Market Value Fair Market Value Fair Market Value Location Neutral ; Residential Neutral: Residential Neutral ; Residential Neutral ; Residential View Neutral; Residential Neutral; Residential Neutral; Residential Neutral; Residential 1 Story Bungalow Style/Design 1 Story Bungalow 1 Story Bungalow 1 Story Bungalow 1 1 # Units 1 1 720 780 792 792 Living Sq. Feet Bdrm · Bths · ½ Bths  $2 \cdot 1$ 2 · 1 2 · 1 3 · 1 5 Total Room # 5 4 6 Detached 1 Car Detached 2 Car(s) Garage (Style/Stalls) None None Yes Yes Yes Yes Basement (Yes/No) 70% 0% 70% 70% Basement (% Fin) Basement Sq. Ft. 720 780 792 792 Pool/Spa ----Lot Size 0.15 acres .23 acres .18 acres .30 acres Other

--

**Net Adjustment** 

**Adjusted Price** 

+\$8,000

\$113,000

-\$3,000

\$107,000

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-\$23,000

\$97,000

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 I adjusted the comp for inferior partially finished lower level (+8,000) The other features were similar to the subject.
- **Sold 2** I adjusted the comp for superior garage (-3000) I made no other adjustments to the comp. The other features were similar to the subject.
- **Sold 3** I adjusted the comp for superior updated bath (-5000), superior garage (-4000), superior updated kitchen (-10,000), superior bed count (-4000),

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Subject Sale	es & Listing His	tory					
Current Listing Status		Not Currently I	_isted	Listing Histor	y Comments		
Listing Agency/Firm				No recent sa	ales history.		
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Listings in Previous 12 Months		0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$110,000	\$110,000		
Sales Price	\$107,000	\$107,000		
30 Day Price	\$105,000			
Comments Degarding Pricing Strategy				

#### **Comments Regarding Pricing Strategy**

I used the attached tax records for the subject's characteristics. In order to find similar comps I searched the MLS and tax records. I started with a .35 mile radius in the same zip code. I used a gla range of 576-864 sq. ft. (20%) I used an age range of 50-92 years (30%) I looked at all one story homes that have sold in the last 6 months. The search produced 5 sales that ranged from 110,000- 135,000. I used 2 non updated homes in the same subdivision. I had to look back 12 months to have a 3rd sale that was in C4 condition.

\*\*Proximity and condition were a high priority in comp selection\*\* I used the same search to look for similar active listings. I found 0 listings in a .5 mile radius. I had to look out 1 mile and relax the gla range to have enough list comps. Value is a fair market value. Value is based on the subject being in C4/ average/ non updated condition. \*\*There is a higher tier of values for renovated homes in the area. \*\*\* I was not able to find a comp that was smaller in size. I chose to use the most proximate comps and adjust as opposed to looking outside the area to have a home with a smaller GLA.

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### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

by ClearCapital



Front



Address Verification



Side



Street



Street

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# **Listing Photos**

by ClearCapital





Front

8809 Kathlyn Dr Saint Louis, MO 63134



Front

9028 Argyle Ave Saint Louis, MO 63114



Front

## **Sales Photos**

by ClearCapital





Front

8511 Betty Lee Ave Saint Louis, MO 63114



Front

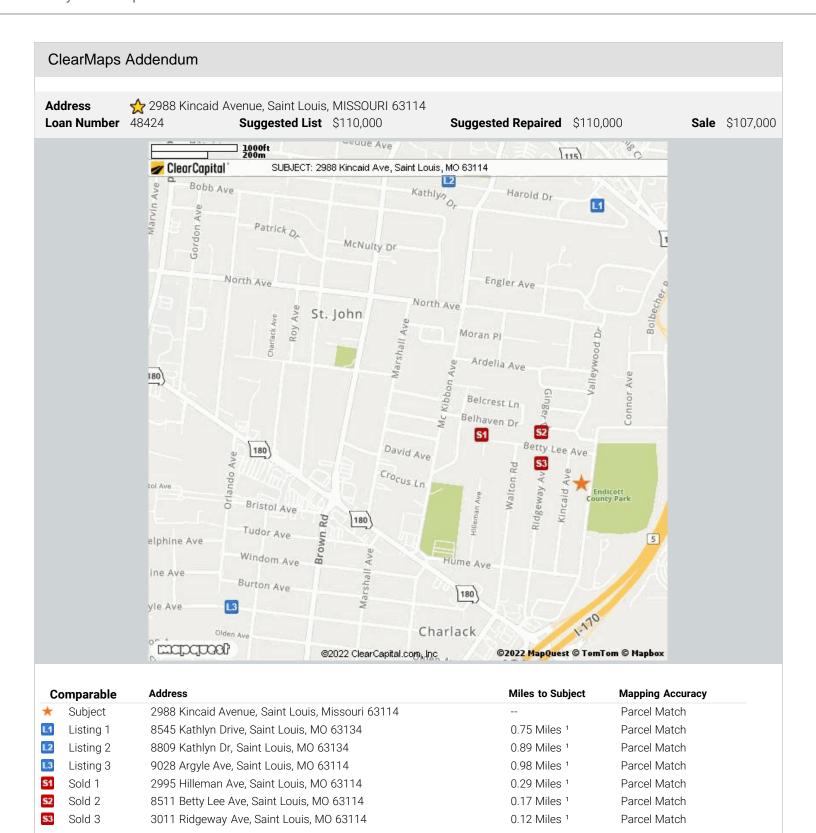
3011 Ridgeway Ave Saint Louis, MO 63114



Front

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The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.
 The Comparable "Distance from Subject" value has been provided by the Real Estate Professional

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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License Expiration

Broker Information

by ClearCapital

**Broker Name** Wood Realty Phillip Jones Company/Brokerage

4110 Concordia ave Saint Louis MO License No 2002027650 Address

**License State** 

63116

**Phone** 3144841653 Email philjones7989@gmail.com

**Broker Distance to Subject** 10.26 miles **Date Signed** 02/21/2022

09/30/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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