# **DRIVE-BY BPO**

## **6797 HUNTINGTON CIRCLE SE**

SALEM, OR 97306

48775 Loan Number **\$380,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	6797 Huntington Circle Se, Salem, OR 97306 09/08/2022 48775 Catamount Properties 2018 LLC	Order ID Date of Report APN County	8418392 09/11/2022 565939 Marion	Property ID	33273758
Tracking IDs					
Order Tracking ID	09.07.22 CS-Citi Update	Tracking ID 1	09.07.22 CS-Citi	Update	
Tracking ID 2		Tracking ID 3			

General Conditio	ns				
Owner	CATAMOUNT PROPERTIES 2018 LLC	Condition Comments			
R. E. Taxes	\$4,196	The subject appears maintained for its year built. Roof, paint and			
Assessed Value	\$213,440	siding are maintained. Landscaping is similar to other homes in			
Zoning Classification	Residential RS	the immediate area. There were no repair issues immediately apparent that would affect value or create concerns from my			
Property Type	Condo	limited exterior inspection. There were no external influences			
Occupancy	Vacant	that positively or negatively impact the subject. There are no			
Secure?	Yes	positive or negative features noted that would distinguish the subject from its comps. The current active listing, attached to			
(Doors and windows	closed at the time of the inspection)	this report, states the subject has updated kitchen, baths,			
Ownership Type	Fee Simple	fixtures and paint. It will be considered in good condition for			
<b>Property Condition</b>	Good	purposes of this report.			
Estimated Exterior Repair Cost	\$0				
Estimated Interior Repair Cost	\$0				
Total Estimated Repair	\$0				
НОА	Battlecreek Commons 503-371-3013				
Association Fees	\$525 / Month (Pool,Landscaping,Insurance,Tennis,Greenbelt,Other: Maintenance)				
Visible From Street	Visible				
Road Type	Private				

	Neighborhood Comments
Improving	The neighborhood is the condo market of the city of Salem and
Low: \$85,000 High: \$838,000	Keizer. Condos are a very small segment of the market and are located throughout the city. They share the same city services
Increased 6 % in the past 6 months.	and shopping amenities and all are in the same school district.  The rental and sales market in this area is similar throughout.
<90	There are 17 active listings of all sizes and ages in the Salem- Keizer market. There were 58 sales of all sizes and ages in the
	Low: \$85,000 High: \$838,000 Increased 6 % in the past 6 months.

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Current Listings				
	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	6797 Huntington Circle Se	1132 Cayuse Cl Se	6059 Blue River Dr Se	6083 Blue River Dr Se
City, State	Salem, OR	Salem, OR	Salem, OR	Salem, OR
Zip Code	97306	97306	97306	97306
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.57 1	0.74 1	0.73 1
Property Type	Condo	Condo	Condo	Condo
Original List Price \$	\$	\$389,000	\$369,000	\$379,000
List Price \$		\$389,000	\$359,000	\$379,000
Original List Date		09/09/2022	08/18/2022	07/12/2022
DOM · Cumulative DOM		2 · 2	24 · 24	61 · 61
Age (# of years)	47	39	14	14
Condition	Good	Good	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Condo Floor Number	1	1	1	1
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Townhouse	1 Story Traditional	3 Stories Townhouse	3 Stories Townhouse
# Units	1	1	1	1
Living Sq. Feet	1,947	1,396	2,090	2,090
Bdrm · Bths · ½ Bths	3 · 2	2 · 2	3 · 3 · 1	3 · 3 · 1
Total Room #	7	6	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0 acres	0 acres	0 acres	0 acres

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Inferior. The comp is 8 years newer but over 550sf smaller. Listing states remodeled with updated kitchen, baths, paint and floor coverings. Third largest active comp of any size and age in the market.
- **Listing 2** Similar. The comp is 33 years newer and over 150sf larger with an additional half bath but it has a garage stall less and has not been updated and differences offset for value. Listing states move in ready with no updates noted.
- **Listing 3** Similar. The comp is 33 years newer and over 150sf larger with an additional half bath but it has a garage stall less and has not been updated and differences offset for value. Listing states no condition with no updates noted.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	6797 Huntington Circle Se			
		6644 Huntington Cir Se	674 Salem Heights Ave S	6625 Huntington Cir Se
City, State	Salem, OR	Salem, OR	Salem, OR	Salem, OR
Zip Code	97306	97306	97302	97306
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.11 1	3.79 1	0.10 1
Property Type	Condo	Condo	Condo	Condo
Original List Price \$		\$369,000	\$399,900	\$422,000
List Price \$		\$369,000	\$389,900	\$422,000
Sale Price \$		\$350,000	\$385,000	\$422,000
Type of Financing		Cash	Conventional	Conventional
Date of Sale		07/01/2022	08/24/2022	08/18/2022
DOM · Cumulative DOM		24 · 24	110 · 110	63 · 63
Age (# of years)	47	48	52	47
Condition	Good	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Condo Floor Number	1	1	1	1
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Townhouse	1 Story Traditional	2 Stories Townhouse	2 Stories Townhouse
# Units	1	1	1	1
Living Sq. Feet	1,947	1,621	2,064	2,244
Bdrm · Bths · ½ Bths	3 · 2	2 · 2	3 · 1 · 1	3 · 2 · 1
Total Room #	7	6	7	8
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0 acres	0 acres	0 acres	0 acres
Other	Deck	Deck	Patio	Patio, Deck
Net Adjustment		+\$16,800	+\$19,650	-\$17,850
Adjusted Price		\$366,800	\$404,650	\$404,150

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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## Recent Sales - Cont.

by ClearCapital

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Inferior. The comp is a year older and over 300sf smaller. Listing states beautiful condition with newer counters and floor coverings.
- **Sold 2** Inferior. The comp is over 100sf larger but is 5 years older with a half bath less and has not been remodeled. Listing states no condition or update information.
- **Sold 3** Superior. The comp is the same age but is almost 300sf larger with an additional half bath. Listing states completely updated with kitchen, baths and light fixtures.

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Current Listing Status Listing Agency/Firm Listing Agent Name Listing Agent Phone		Currently Listed Kinected Realty Aleaha Myers 541-731-3004		Listing History Comments  The subject is currently listed for \$369,000. It last sold on 03/22/2022 for \$283,501 according to online tax records.							
								# of Removed Li Months	stings in Previous 12	0	
				# of Sales in Previous 12 Months		1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source				
				Sold	03/22/2022	\$283,501	Tax Record				
08/18/2022	\$369,900						MLS				

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$385,000	\$385,000		
Sales Price	\$380,000	\$380,000		
30 Day Price	\$350,000			
Comments Regarding Pricing S	trategy			

#### Comments Regarding Pricing Strategy

The subject is larger than almost all condos in the Salem-Keizer market. The 3 largest active condo listings were used in the report. There were 7 sales in the last 6 months within 20 years age and 20% size of the subject. Of those, 3 were on a golf course. The value was placed at the lower end of the sales comp range because the active comparable market, while small, is very competitively priced at this time. This value makes the subject competitive against its market while still reflecting recent sales values. The market in this area is up 7% so far in 2022, was up 14% in 2021, was up 10% in 2020, was up 2% in 2019, was up 12% in 2018 and was up 9% in 2017 according to MLS statistics. Listings are down up over 17% and sales are up over % in volume in 2022 from 2021 according to MLS statistics. Seller concessions are not prevalent. Seller concessions are becoming more prevalent in the market. REO and short sales are starting to return to the market. Area unemployment is 3.3% as of 7/22.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**



Front



Address Verification



Side



Side



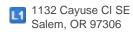
Street



Street

48775

# **Listing Photos**





Front

6059 Blue River Dr SE Salem, OR 97306



Front

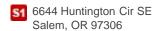
6083 Blue River Dr SE Salem, OR 97306



Front

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## **Sales Photos**





Front

674 Salem Heights Ave S Salem, OR 97302

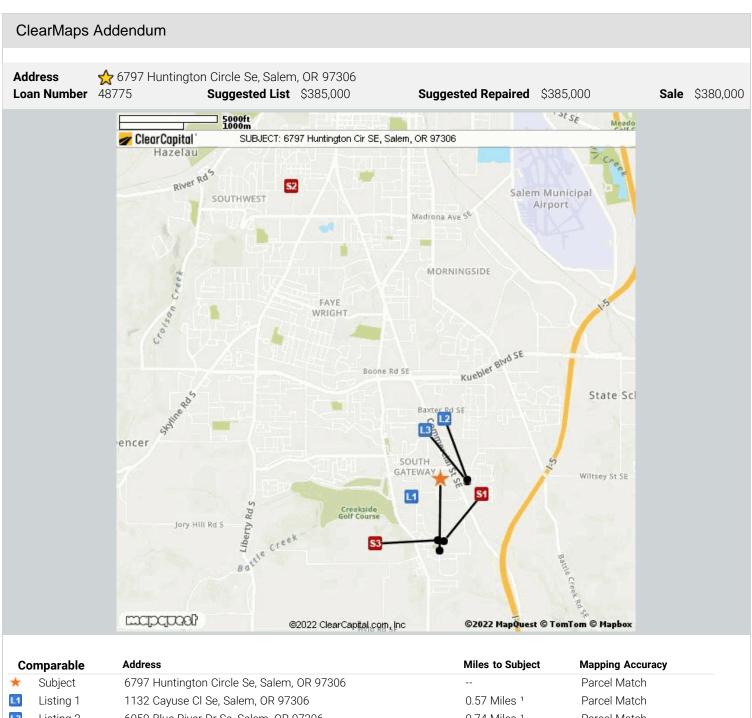


Front

6625 Huntington Cir SE Salem, OR 97306



Front



Comparable		iliparable	71441-000	mico to oubject	mapping / toodiacy
	*	Subject	6797 Huntington Circle Se, Salem, OR 97306		Parcel Match
	L1	Listing 1	1132 Cayuse Cl Se, Salem, OR 97306	0.57 Miles <sup>1</sup>	Parcel Match
	L2	Listing 2	6059 Blue River Dr Se, Salem, OR 97306	0.74 Miles <sup>1</sup>	Parcel Match
	L3	Listing 3	6083 Blue River Dr Se, Salem, OR 97306	0.73 Miles <sup>1</sup>	Parcel Match
	<b>S1</b>	Sold 1	6644 Huntington Cir Se, Salem, OR 97306	0.11 Miles <sup>1</sup>	Parcel Match
	<b>S2</b>	Sold 2	674 Salem Heights Ave S, Salem, OR 97302	3.79 Miles <sup>1</sup>	Parcel Match
	<b>S</b> 3	Sold 3	6625 Huntington Cir Se, Salem, OR 97306	0.10 Miles <sup>1</sup>	Parcel Match

<sup>&</sup>lt;sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>&</sup>lt;sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

## Addendum: Report Purpose

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

### **Report Instructions**

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This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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## Report Instructions - cont.

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Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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### **Broker Information**

Broker Name Rick Nasset Company/Brokerage NW Homes and Land LLC

License No 200206015 Address 3857 Wolverine Dr NE C-36 SALEM

OR 97305

**License Expiration** 09/30/2022 **License State** OR

Phone 5034091799 Email bpooregon@gmail.com

**Broker Distance to Subject** 7.27 miles **Date Signed** 09/11/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

Unless the licensee who prepared this report is also licensed by the Appraiser Certification and Licensure Board, the report is not intended to meet the requirements set out in the Uniform Standards of Appraisal Practice. The report is a competitive market analysis or letter opinion and is not intended as an appraisal. If an appraisal is desired, the services of a competent professional licensed appraiser should be obtained.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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