## **DRIVE-BY BPO**

**306 DEAN WAY** 

FOLSOM, CA 95630

**49110** Loan Number

\$510,000

ber • As-Is Value

### by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	306 Dean Way, Folsom, CA 95630 04/05/2022 49110 Breckenridge Property Fund 2016 LLC	Order ID Date of Report APN County	8100852 04/05/2022 07002100270 Sacramento	Property ID	32482065
Tracking IDs					
Order Tracking ID	04.04.22 BPO	Tracking ID 1	04.04.22 BPC	)	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	DEAN O GREEN SR	Condition Comments
R. E. Taxes	\$2,229	Detached single story home on a 6413 sf residential lot in City of
Assessed Value	\$208,794	Folsom. Subject is on a corner lot, middle school property across
Zoning Classification	Residential R-1-M	Coloma Street from left side of home Tax record indicates 1448 sf home size built 1950, MLS from 2022 indicates 2240 sf home
Property Type	SFR	size built 2013. I have attached MLS sheet and tax record to this
Occupancy	Occupied	report but MLS info appears to be wrong house and is in error.
Ownership Type	Fee Simple	This was an exterior inspection only, property is owner occupied per tax record and appears to be in maintained condition with no
Property Condition	Average	repairs indicated.
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Location Type	Suburban	Neighborhood Comments		
Local Economy	Stable	Established suburban residential neighborhood in City of Folsor		
Sales Prices in this Neighborhood	Low: \$350,000 High: \$1,399,000	with a mix of detached home sizes, ages and lot sizes. Mic school property located across the road from Subject's left		
Market for this type of property	Increased 15 % in the past 6 months.	commercial uses on Bidwell Street within 2 blocks. This neighborhood has experienced short marketing periods f		
Normal Marketing Days	<30	listings during 2021 with significant price appreciation due to high buyer demand and a shortage of listings. REO transaction are not a factor in this area at this time. Seller concessions, when they occur, typically where Seller pays Buyer Closing Cos for transactions with conve		

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### **Neighborhood Comments**

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Established suburban residential neighborhood in City of Folsom with a mix of detached home sizes, ages and lot sizes. Middle school property located across the road from Subject's left side, commercial uses on Bidwell Street within 2 blocks. This neighborhood has experienced short marketing periods for listings during 2021 with significant price appreciation due to high buyer demand and a shortage of listings. REO transactions are not a factor in this area at this time. Seller concessions, when they occur, typically where Seller pays Buyer Closing Costs for transactions with conventional, FHA or VA financing. Availability and cost of fire insurance is a significant factor in this area at this time. This neighborhood has This neighborhood has experienced short marketing periods for listings during 2021 with significant price appreciation due to high buyer demand and a shortage of listings. REO transactions are not a factor in this area at this time. Seller concessions, when they occur, typically where Seller pays Buyer Closing Costs for transactions with conventional, FHA or VA financing. Availability and cost of fire insurance is a significant factor in this area at this time. experienced short marketing periods for listings over the past year with significant price appreciation due to high buyer demand and a shortage of listings. REO transactions are not a factor in this area at this time. This neighborhood has experienced short marketing periods for listings over the past year with significant price appreciation due to high buyer demand and a shortage of listings. REO transactions are not a factor in this area at this time.

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by ClearCapital

	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	306 Dean Way	144 Mckiernan Dr	175 Price Way	136 Fargo Way
City, State	Folsom, CA	Folsom, CA	Folsom, CA	Folsom, CA
Zip Code	95630	95630	95630	95630
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.45 1	0.28 1	0.58 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$565,000	\$542,900	\$499,950
List Price \$		\$565,000	\$489,900	\$499,950
Original List Date		10/23/2021	01/04/2022	03/10/2022
DOM · Cumulative DOM	•	86 · 164	86 · 91	6 · 26
Age (# of years)	72	63	65	57
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,448	1,417	1,038	1,330
Bdrm · Bths · ½ Bths	2 · 2	3 · 2	3 · 1	4 · 2
Total Room #	5	5	5	6
Garage (Style/Stalls)	Attached 1 Car	Attached 2 Car(s)	Attached 1 Car	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa		Pool - Yes		
Lot Size	0.15 acres	0.21 acres	0.14 acres	0.19 acres
Other	None	None	None	Patio cover

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Smaller single story home size, newer than Subject built 1959, larger lot with superior 3 bedrooms, 2 car garage and back yard pool. Standard listing, vacant, pending, sold in 86 DOM, no change in list price, 2 offers per MLS comments.
- **Listing 2** Smaller single story home, newer than Subject built 1957, smaller lot with similar one car garage, inferior one bath. Standard Zillow owned listing, vacant, active after 86 DOM, 4 price reductions.
- **Listing 3** Smaller single story home size, newer than Subject built 1965, larger lot with superior 4 BR and 2 car garage. Standard listing, vacant, pending, sold in 6 DOM, 7 offers per MLS comments.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

by ClearCapital

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	306 Dean Way	174 Glenn Dr	860 School St	1020 School St
City, State	Folsom, CA	Folsom, CA	Folsom, CA	Folsom, CA
Zip Code	95630	95630	95630	95630
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.33 1	0.18 1	0.27 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$489,000	\$517,000	\$490,000
List Price \$		\$489,000	\$517,000	\$490,000
Sale Price \$		\$530,000	\$519,300	\$490,000
Type of Financing		Conv	Conv	Conv
Date of Sale		03/30/2022	10/22/2021	10/28/2021
DOM · Cumulative DOM		7 · 41	11 · 30	4 · 34
Age (# of years)	72	64	65	67
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,448	1,176	1,492	1,307
Bdrm · Bths · ½ Bths	2 · 2	3 · 2	3 · 2	3 · 1
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 1 Car	Attached 2 Car(s)	Attached 2 Car(s)	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.15 acres	0.18 acres	0.18 acres	0.28 acres
Other	None	Storage shed	Shed	None
Net Adjustment		-\$400	-\$12,400	-\$2,500
*				

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

by ClearCapital

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Smaller single story home, newer than Subject built 1958, larger lot with superior 3BR and 2 car garage. Standard sale, vacant, sold in 7 DOM for more than list price, 4 offers, no seller concessions, conventional financing.
- **Sold 2** Slightly larger single story home size, newer than Subject built 1957, larger lot with superior 3BR and 2 car garage. Standard sale, vacant, sold in 11 DOM for more than list price, \$800 seller concession, conventional financing.
- Sold 3 Smaller single story home size, similar age built 1955, larger lot with similar one car garage, inferior one bath. Some updating per MLS comments incl. newer kitchen. Standard listing, vacant, sold in 4 DOM for full list price, \$2500 seller concession, conventional financing.

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# of Removed Listings in Previous 12

**Original List** 

Price

\$699,000

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by ClearCapital

**Current Listing Status** 

# of Sales in Previous 12

Listing Agency/Firm **Listing Agent Name Listing Agent Phone** 

Months

Months

**Original List** 

Date

03/21/2022

	'	
Subject Sal	les & Listing History	

**Final List** 

**Price** 

Not Currently Listed

0

**Final List** 

Date

Listing Histor	y Comments		
,	tion are of the wro	2022 canceled 3/22 ong property, this in	
Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$519,000	\$519,000		
Sales Price	\$510,000	\$510,000		
30 Day Price	\$500,000			
Comments Regarding Pricing S	itrategy			

Subject's valuation is supported with current listings and recent sales within .6 miles. I was able to bracket Subject's home size and lot size for purposes of this report, Sold Three most similar in age. My conclusion reflects current market conditions with a shortage of listings, strong buyer demand and a recent surge in sales prices, List Comps One and Three are pending sales at this time.

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### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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## **Subject Photos**



Front



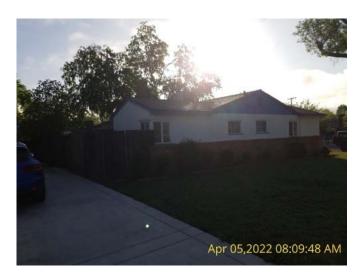
Address Verification



Side



Side



Back



Street

**DRIVE-BY BPO** 

## **Subject Photos**



Street



Other



Other



Other

# **Listing Photos**



144 Mckiernan Dr Folsom, CA 95630



Front



175 Price Way Folsom, CA 95630



Front



136 Fargo Way Folsom, CA 95630



Front

### **Sales Photos**





Front

860 School St Folsom, CA 95630



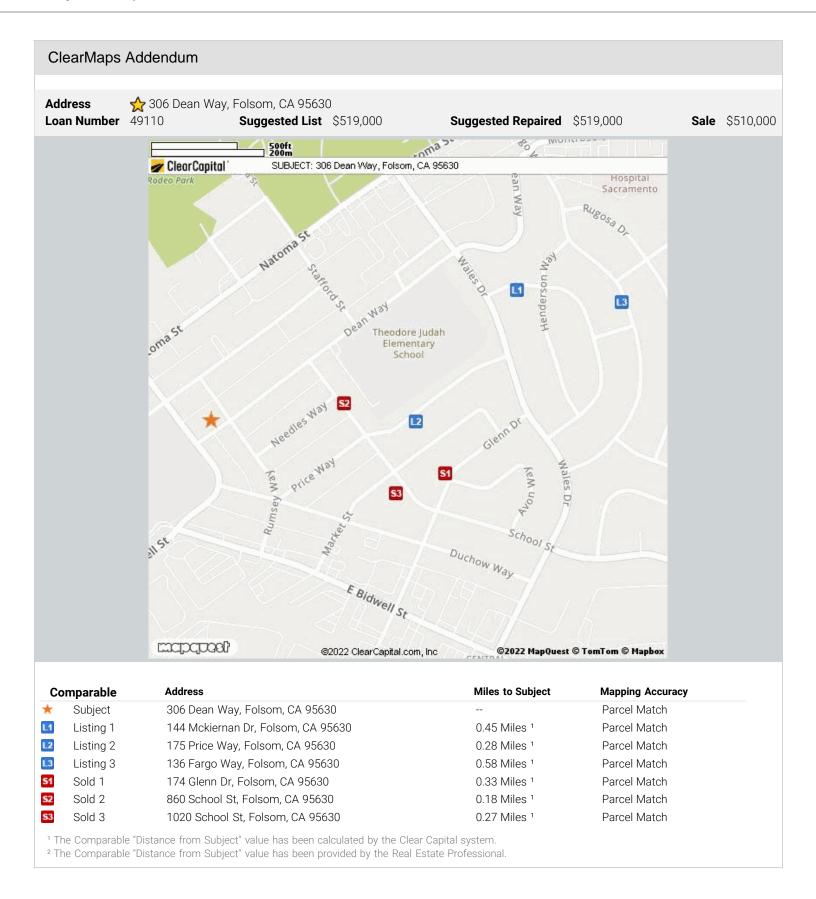
Front

1020 School St Folsom, CA 95630



by ClearCapital

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### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

### Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:

- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

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### Report Instructions - cont.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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\$510,000 As-Is Value

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#### Broker Information

by ClearCapital

**Broker Name** Jon Carson Company/Brokerage Carson Property Group

2100 Valley View Pkwy El Dorado License No 00597310 Address

Hills CA 95762

**License State License Expiration** 10/27/2022

Phone 9169366116 Email jon@carsonpropertygroup.com

**Broker Distance to Subject** 6.25 miles **Date Signed** 04/05/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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