# **DRIVE-BY BPO**

by ClearCapital

### **2850 HILLTOP DRIVE**

PLACERVILLE, CA 95667

49214 Loan Number \$500,000

As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	2850 Hilltop Drive, Placerville, CA 95667 04/08/2022 49214 Breckenridge Property Fund 2016 LLC	Order ID Date of Report APN County	8107297 04/08/2022 050150016000 El Dorado	Property ID	32496867
Tracking IDs					
Order Tracking ID	04.06.22 BPO	Tracking ID 1	04.06.22 BPO		
Tracking ID 2		Tracking ID 3			

R. E. Taxes \$  Assessed Value \$  Zoning Classification R	HANNS BERGQUIST 64,456 6412,796 Residential R110	Condition Comments  Detached single story home built 1973 with 2 car garage on lower level. Additional 2 car detached garage with owned solar has access from alley to the rear. This was an exterior inspection only, property appears vacant but not verfiied,			
Assessed Value \$  Zoning Classification R	Residential R110	lower level. Additional 2 car detached garage with owned solar has access from alley to the rear. This was an exterior			
Zoning Classification R	Residential R110	has access from alley to the rear. This was an exterior			
•					
Property Type S	SFR	inopection only, property appears vacant but not vernica,			
		appears to be in maintained condition with no repairs needed.			
<b>Occupancy</b> V	/acant				
Secure?	es es				
(Appears vacant with closed doors, assumed to be locked.)					
Ownership Type	ee Simple				
Property Condition A	Average				
Estimated Exterior Repair Cost \$	00				
Estimated Interior Repair Cost \$	00				
Total Estimated Repair \$	00				
<b>HOA</b> N	No				
Visible From Street	/isible				
Road Type	Public				

Neighborhood & Market Da	ta			
Location Type	Urban	Neighborhood Comments		
Local Economy	Stable	Established residential neighborhood in City of Placerville, p		
Sales Prices in this Neighborhood	Low: \$290,000 High: \$765,000	10K with a mix of detached home sizes, ages and lot size school property located within 1/4 mile. This neighborhood		
Market for this type of property	Increased 12 % in the past 6 months.	experienced short marketing periods for listings over the past 1 months with significant price appreciation due to high buyer		
Normal Marketing Days	<30	demand and a shortage of listings. REO transactions are not a factor in this area at this time.		

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Current Listings				
	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	2850 Hilltop Drive	460 Canal St	837 Hillcrest St	3721 Forni Rd
City, State	Placerville, CA	Placerville, CA	Placerville, CA	Placerville, CA
Zip Code	95667	95667	95667	95667
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.11 1	0.45 1	1.81 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$460,000	\$449,500	\$489,000
List Price \$		\$460,000	\$449,500	\$489,000
Original List Date		03/30/2022	03/12/2022	02/23/2022
DOM · Cumulative DOM		6 · 9	12 · 27	3 · 44
Age (# of years)	49	58	59	58
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,290	1,392	1,040	1,376
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 1	3 · 2
Total Room #	6	6	5	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				Pool - Yes
Lot Size	0.35 acres	0.19 acres	0.17 acres	0.31 acres
Other	Addl. 2 car garage, shed	Carport	Shed	None

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Larger single story home size with 2 car garage below, older than Subject buit 1964, smaller lot. Standard listing, owner occupied, pending, sold in 6 DOM, 3 offers per MLS comments.
- **Listing 2** Smaller single story home size, older than Subject built 1963, smaller lot with inferior 1 bath. Some recent updates and fresh paint. Standard listing, vacant, pending, sold in 12 DOM.
- **Listing 3** Larger single story home size, older than Subject built 1964, similar lot size with 2 car garage. Pool is built-in, vinyl liner. Roof 3 year old. Standard listing, vacant, pending, sold in 3 DOM, 3 offers per MLS comments.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

Loan Number

49214

**\$500,000**• As-Is Value

by ClearCapital

Recent Sales				
	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	2850 Hilltop Drive	2837 Canal St	2438 State Highway 49	2857 Northgridge Dr
City, State	Placerville, CA	Placerville, CA	Placerville, CA	Placerville, CA
Zip Code	95667	95667	95667	95667
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.08 1	0.63 1	0.67 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$450,000	\$415,000	\$449,500
List Price \$		\$450,000	\$415,000	\$449,500
Sale Price \$		\$457,000	\$430,000	\$445,000
Type of Financing		Conv	Fha	Conv
Date of Sale		12/13/2021	02/08/2022	11/18/2021
DOM · Cumulative DOM	·	7 · 46	8 · 26	7 · 47
Age (# of years)	49	34	68	48
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Adverse ; Busy Road	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,290	1,285	1,348	1,260
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	6	6	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	None	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.35 acres	0.35 acres	0.40 acres	0.25 acres
Other	Addl. 2 car garage, shed	Shed	Two sheds	None
Net Adjustment		+\$50,000	+\$44,500	+\$62,500
Adjusted Price		\$507,000	\$474,500	\$507,500

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

PLACERVILLE, CA 95667

49214 Loan Number **\$500,000**• As-Is Value

Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Similar single story home size, newer than Subject built 1988, similar lot size with 2 car garage. Some updating incl. kitchen and baths per MLS comments. Standard sale, owner occupied, sold in 7 DOM for more than list price, 2 offers, no seller concessions, conventional financing.
- **Sold 2** Larger single story home, older than Subject built 1964, larger .4 acre lot, no garage. Recent updates incl. new HVAC, windows, remodeled baths. Standard sale, vacant, sold in 8 DOM, 4 offers, no seller concessions, FHA financing.
- **Sold 3** Similar single story home size, similar age built 1974, smaller 1/4 acre lot with 2 car garage. Standard sale, owner occupied, sold in 7 DOM, no seller concessions, conventional financing.

Client(s): Wedgewood Inc Property ID: 32496867 Effective: 04/08/2022

Page: 4 of 15

PLACERVILLE, CA 95667

49214 Loan Number

\$500,000 As-Is Value

by ClearCapital

Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm			Purchased by current owner 2017. Last on MLS in 2019,				
Listing Agent Name			canceled.				
Listing Agent Phone							
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$519,000	\$519,000		
Sales Price	\$500,000	\$500,000		
30 Day Price	\$475,000			
Comments Regarding Pricing S	Strategy			

Subject's valuation is supported with current listings in Placerville within 2 mile and recent sales of similar detached homes within 1 mile. I was able to bracket Subject's age, home size and lot size for purposes of this report. However, I could not located relevant comps with an additional 2 car garage with solar and have made adjustment to Subject's value as necessary. My conclusion reflects current market conditions with a shortage of listings, strong buyer demand and a recent surge in sales prices, all List Comps are pending sales at this time. Subject has 2car garage plus 2car detached garage plus owned solar for a 1290 sf home. All the comps for homes of that size don't have the big lot, 4 car garage and solar.

Client(s): Wedgewood Inc

Property ID: 32496867

PLACERVILLE, CA 95667

49214 Loan Number

\$500,000 As-Is Value

by ClearCapital

### Clear Capital Quality Assurance Comments Addendum

Reviewer's The subject property has some unique characteristics that make it difficult to comp. It is noted that the subject's detached garage and solar create a unique valuation situation because all the comps for homes of that size don't have the big lot, 4 car garage, and solar. These particular features add to the value of the home. The result is an as-is conclusion that falls outside of the parameters created by the comps. The broker has chosen the most applicable comps and valued the subject accordingly. Note sold comp 1 as the most similar and best supportive of the broker's as-is conclusion. The broker has placed the as-is conclusion of the subject toward the high of the sold comp range based on the subject's unique characteristics.

> Client(s): Wedgewood Inc Property ID: 32496867 Effective: 04/08/2022 Page: 6 of 15

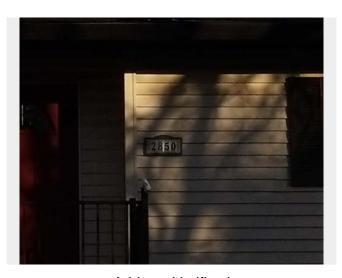
# **Subject Photos**

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Front





Address Verification



Side



Street Street

**DRIVE-BY BPO** 

# **Subject Photos**





Other Other



Other

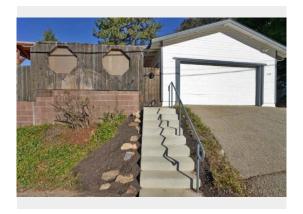
# **Listing Photos**





Front

837 Hillcrest St Placerville, CA 95667



Front

3721 Forni Rd Placerville, CA 95667



Front

### **Sales Photos**

by ClearCapital





Front

2438 State Highway 49 Placerville, CA 95667



Front

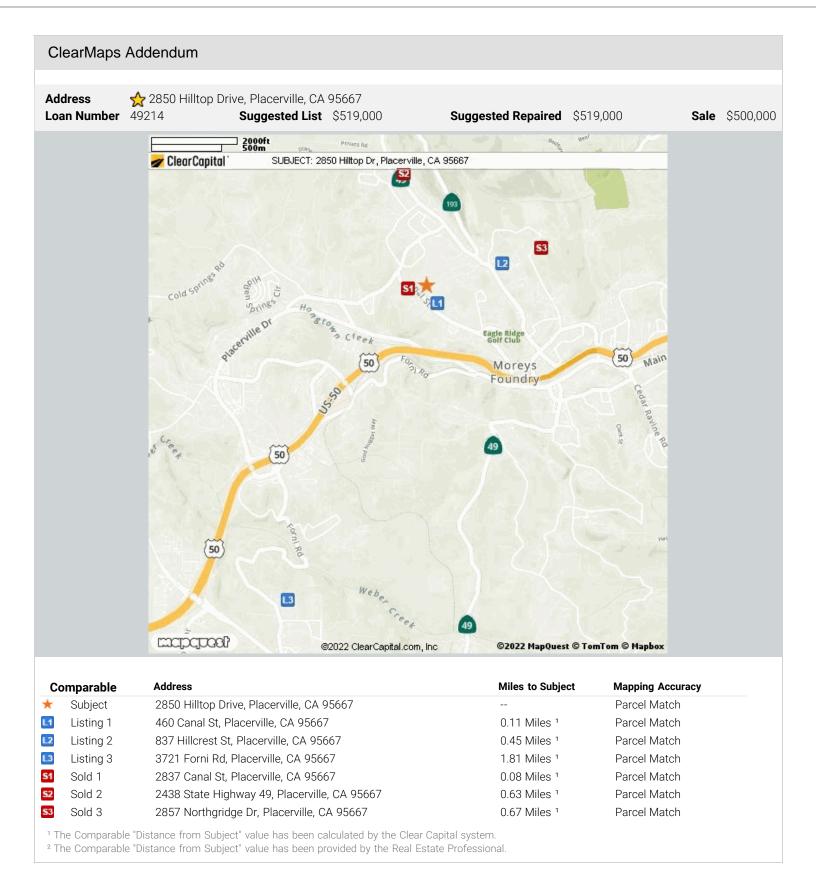
2857 Northgridge Dr Placerville, CA 95667



Front

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49214 PLACERVILLE, CA 95667 Loan Number



PLACERVILLE, CA 95667

49214 Loan Number **\$500,000**• As-Is Value

by ClearCapital

Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc

Property ID: 32496867

Page: 12 of 15

PLACERVILLE, CA 95667

49214 Loan Number \$500,000

As-Is Value

by ClearCapital

#### Addendum: Report Purpose - cont.

#### Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

Client(s): Wedgewood Inc

Property ID: 32496867

Page: 13 of 15

PLACERVILLE, CA 95667

49214 Loan Number **\$500,000**• As-Is Value

by ClearCapital

#### Report Instructions - cont.

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc Pro

Property ID: 32496867

Page: 14 of 15

PLACERVILLE, CA 95667

49214

\$500,000

As-Is Value

Loan Number

#### **Broker Information**

by ClearCapital

Broker Name Jon Carson Company/Brokerage Carson Property Group

**License No** 00597310 **Address** 2100 Valley View Pkwy El Dorado

Hills CA 95762

License Expiration 10/27/2022 License State CA

Phone9169366116Emailjon@carsonpropertygroup.com

**Broker Distance to Subject** 14.43 miles **Date Signed** 04/08/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

Client(s): Wedgewood Inc Property ID: 32496867 Effective: 04/08/2022 Page: 15 of 15