## **DRIVE-BY BPO**

#### **407 PARADISE ROAD E UNIT E**

SALINAS, CA 93907

49316 Loan Number **\$818,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

| Address<br>Inspection Date<br>Loan Number<br>Borrower Name | 407 Paradise Road E Unit E, Salinas, CA 93907<br>04/08/2022<br>49316<br>Hollyvale Rental Holdings LLC | Order ID<br>Date of Report<br>APN<br>County | 8113902<br>04/27/2022<br>129-101-050-<br>Monterey | Property ID | 32508220 |
|--|---|---|---|-------------|----------|
| Tracking IDs   |   |   |   |             |          |
| Order Tracking ID  | 04.08.22 BPO  | Tracking ID 1                               | 04.08.22 BPO                                      |             |          |
| Tracking ID 2  |   | Tracking ID 3                               |   |             |          |

| General Conditions             |                 |   |
|--------------------------------|-----------------|---|
| Owner                          | Eugenia B Larva | Condition Comments  |
| R. E. Taxes                    | \$1,815         | Address is a public street with a private road leading to subject's |
| Assessed Value                 | \$158,889       | property, unit E. Locked gate and unable to view subject, I placed  |
| Zoning Classification          | R1              | in average condition.   |
| Property Type                  | SFR             |   |
| Occupancy                      | Occupied        |   |
| Ownership Type                 | Fee Simple      |   |
| Property Condition             | Average         |   |
| Estimated Exterior Repair Cost | \$0             |   |
| Estimated Interior Repair Cost |                 |   |
| Total Estimated Repair         | \$0             |   |
| HOA                            | No              |   |
| Visible From Street            | Not Visible     |   |
| Road Type                      | Private         |   |
|                                |                 |   |

| Neighborhood & Market Da          | nta                                  |   |  |  |
|-----------------------------------|--------------------------------------|---|--|--|
| Location Type                     | Suburban                             | Neighborhood Comments   |  |  |
| Local Economy                     | Stable                               | Country-like neighborhood with views of a grove of trees  |  |  |
| Sales Prices in this Neighborhood | Low: \$710,000<br>High: \$912,000    | maintained without sidewalks. Narrow roads. Close to schools shopping centers, parks, and highway 101 easy access.      |  |  |
| Market for this type of property  | Increased 12 % in the past 6 months. | Centralized location to Monterey and Santa Cruz. Most ho<br>are located on a private road off the public street address |  |  |
| Normal Marketing Days             | <30                                  |   |  |  |

|                        | Subject                  | Listing 1                | Listing 2 *             | Listing 3                     |
|------------------------|--------------------------|--------------------------|-------------------------|-------------------------------|
| Street Address         | 407 Paradise Road E Unit | E 15855 Sage Court       | 620 Hidden Valley Road  | 1666 San Miguel Canyo<br>Road |
| City, State            | Salinas, CA              | Salinas, CA              | Salinas, CA             | Salinas, CA                   |
| Zip Code               | 93907                    | 93907                    | 93907                   | 93907                         |
| Datasource             | Tax Records              | MLS                      | MLS                     | MLS                           |
| Miles to Subj.         |                          | 0.43 1                   | 1.16 1                  | 1.41 1                        |
| Property Type          | SFR                      | SFR                      | SFR                     | SFR                           |
| Original List Price \$ | \$                       | \$899,999                | \$899,998               | \$899,000                     |
| List Price \$          |                          | \$849,999                | \$899,998               | \$905,000                     |
| Original List Date     |                          | 04/02/2022               | 04/26/2022              | 12/27/2021                    |
| DOM · Cumulative DOM   | +                        | 23 · 25                  | 1 · 1                   | 59 · 121                      |
| Age (# of years)       | 45                       | 53                       | 38                      | 74                            |
| Condition              | Average                  | Good                     | Average                 | Good                          |
| Sales Type             |                          | Fair Market Value        | Fair Market Value       | Fair Market Value             |
| Location               | Beneficial; Residential  | Beneficial ; Residential | Beneficial; Residential | Beneficial; Public Trans      |
| View                   | Beneficial; Woods        | Beneficial; Woods        | Beneficial; Woods       | Beneficial; Woods             |
| Style/Design           | 1 Story Ranch            | 1 Story Ranch            | 2 Stories Ranch         | 1 Story Ranch                 |
| # Units                | 1                        | 1                        | 1                       | 1                             |
| Living Sq. Feet        | 1,855                    | 2,100                    | 1,941                   | 1,744                         |
| Bdrm · Bths · ½ Bths   | 2 · 3                    | 4 · 3                    | 3 · 2                   | 4 · 2                         |
| Total Room #           | 8                        | 9                        | 9                       | 8                             |
| Garage (Style/Stalls)  | Detached 2 Car(s)        | Attached 2 Car(s)        | Carport 2 Car(s)        | Carport 3 Car(s)              |
| Basement (Yes/No)      | No                       | No                       | No                      | No                            |
| Basement (% Fin)       | 0%                       | 0%                       | 0%                      | 0%                            |
| Basement Sq. Ft.       |                          |                          |                         |                               |
| Pool/Spa               |                          |                          |                         |                               |
| Lot Size               | 1.33 acres               | .79 acres                | 1.18 acres              | 1.59 acres                    |
| Other                  |                          |                          |                         |                               |

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Superior to GLA. Inferior to lot. Superior to condition. There has been limited listing activity in subject's immediate area.
- **Listing 2** Superior to lot. Inferior to bathrooms. Similar neighborhood with same market values. There has been limited listing activity in subject's immediate area.
- **Listing 3** Superior to lot. Inferior to age. Superior to condition. Similar neighborhood with same market values. There has been limited listing activity in subject's immediate area.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

| Recent Sales           |                            |                          |                          |                          |
|------------------------|----------------------------|--------------------------|--------------------------|--------------------------|
|                        | Subject                    | Sold 1                   | Sold 2 *                 | Sold 3                   |
| Street Address         | 407 Paradise Road E Unit E | 455 Paradise Road        | 6925 Long Valley Spur    | 486 Paradise Road        |
| City, State            | Salinas, CA                | Salinas, CA              | Salinas, CA              | Salinas, CA              |
| Zip Code               | 93907                      | 93907                    | 93907                    | 93907                    |
| Datasource             | Tax Records                | MLS                      | MLS                      | MLS                      |
| Miles to Subj.         |                            | 0.21 1                   | 1.02 1                   | 0.36 1                   |
| Property Type          | SFR                        | SFR                      | SFR                      | SFR                      |
| Original List Price \$ |                            | \$720,000                | \$799,000                | \$828,000                |
| List Price \$          |                            | \$720,000                | \$799,000                | \$828,000                |
| Sale Price \$          |                            | \$803,000                | \$820,000                | \$842,000                |
| Type of Financing      |                            | Conventional             | Conventional             | Conventional             |
| Date of Sale           |                            | 01/04/2022               | 12/13/2021               | 01/10/2022               |
| DOM · Cumulative DOM   | ·                          | 9 · 43                   | 4 · 66                   | 7 · 28                   |
| Age (# of years)       | 45                         | 61                       | 58                       | 31                       |
| Condition              | Average                    | Average                  | Average                  | Average                  |
| Sales Type             |                            | Fair Market Value        | Fair Market Value        | Fair Market Value        |
| Location               | Beneficial ; Residential   | Beneficial ; Residential | Beneficial ; Residential | Beneficial ; Residential |
| View                   | Beneficial; Woods          | Beneficial; Woods        | Beneficial; Woods        | Beneficial; Woods        |
| Style/Design           | 1 Story Ranch              | 1 Story Ranch            | 1 Story Ranch            | 2 Stories Ranch          |
| # Units                | 1                          | 1                        | 1                        | 1                        |
| Living Sq. Feet        | 1,855                      | 1,490                    | 1,515                    | 1,924                    |
| Bdrm · Bths · ½ Bths   | 2 · 3                      | 3 · 2                    | 3 · 2                    | 3 · 2 · 1                |
| Total Room #           | 8                          | 8                        | 8                        | 9                        |
| Garage (Style/Stalls)  | Detached 2 Car(s)          | Attached 2 Car(s)        | None                     | Carport 4 Car(s)         |
| Basement (Yes/No)      | No                         | No                       | No                       | No                       |
| Basement (% Fin)       | 0%                         | 0%                       | 0%                       | 0%                       |
| Basement Sq. Ft.       |                            |                          |                          |                          |
| Pool/Spa               |                            |                          |                          |                          |
| Lot Size               | 1.33 acres                 | .50 acres                | 1.47 acres               | 1.39 acres               |
| Other                  |                            |                          |                          |                          |
| Net Adjustment         |                            | +\$15,000                | +\$15,000                | \$0                      |
| Adjusted Price         |                            | \$818,000                | \$835,000                | \$842,000                |

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Inferior to GLA +5,000. Inferior to lot +5,000. Inferior to bathroom +5,000. There has been limited sales in subject's immediate area.
- **Sold 2** Inferior to GLA +5,000. Inferior to bathrooms +5,000. Inferior to garage +5,000. Similar neighborhood with same market values. There has been limited sales in subject's immediate area.
- **Sold 3** There aren't any adjustments on this comp. Carports are similar to garages in this area. There has been limited sales in subject's immediate area.

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| Subject Sale                | es & Listing His       | tory               |                      |        |                          |              |        |
|-----------------------------|------------------------|--------------------|----------------------|--------|--------------------------|--------------|--------|
| Current Listing Status Not  |                        | Not Currently I    | Not Currently Listed |        | Listing History Comments |              |        |
| Listing Agency/F            | irm                    |                    |                      | None.  |                          |              |        |
| Listing Agent Na            | me                     |                    |                      |        |                          |              |        |
| Listing Agent Pho           | one                    |                    |                      |        |                          |              |        |
| # of Removed Lis<br>Months  | stings in Previous 12  | 0                  |                      |        |                          |              |        |
| # of Sales in Pre<br>Months | vious 12               | 0                  |                      |        |                          |              |        |
| Original List<br>Date       | Original List<br>Price | Final List<br>Date | Final List<br>Price  | Result | Result Date              | Result Price | Source |

| Marketing Strategy           |                                     |                |  |  |  |
|------------------------------|-------------------------------------|----------------|--|--|--|
|                              | As Is Price                         | Repaired Price |  |  |  |
| Suggested List Price         | \$819,000                           | \$819,000      |  |  |  |
| Sales Price                  | \$818,000                           | \$818,000      |  |  |  |
| 30 Day Price                 | \$790,000                           |                |  |  |  |
| Comments Degarding Drising S | Comments Departing Driving Strategy |                |  |  |  |

#### **Comments Regarding Pricing Strategy**

I went back 3 months, out in distance .25 miles, and was unable to find all 3 sold comps that fit the correct requirements. I had to go back 5 months out in distance 1 mile and found 3 sold comps of which I could use in similar neighborhoods with same market values. I had to go out in distance 1.4 miles to find 3 active comps of which I could only use due to low or zero inventory factors. The comps used are the best possible currently available comps within 1 mile and the adjustments are sufficient for this area to account for the differences in the subject and comparables. Most sellers are receiving multiple initial offers over asking price due to low or zero inventory. There are more buyers than listings. The market isn't driven by REOs.

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#### **407 PARADISE ROAD E UNIT E**

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### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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**DRIVE-BY BPO** 

# **Subject Photos**



Front



Address Verification



Street



Street



Other



Other

49316

Loan Number

**DRIVE-BY BPO** 

# **Subject Photos**



Other

**DRIVE-BY BPO** 

# **Listing Photos**





Front

620 Hidden Valley Road Salinas, CA 93907



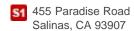
Front

1666 San Miguel Canyon Road Salinas, CA 93907



Front

## **Sales Photos**





Front

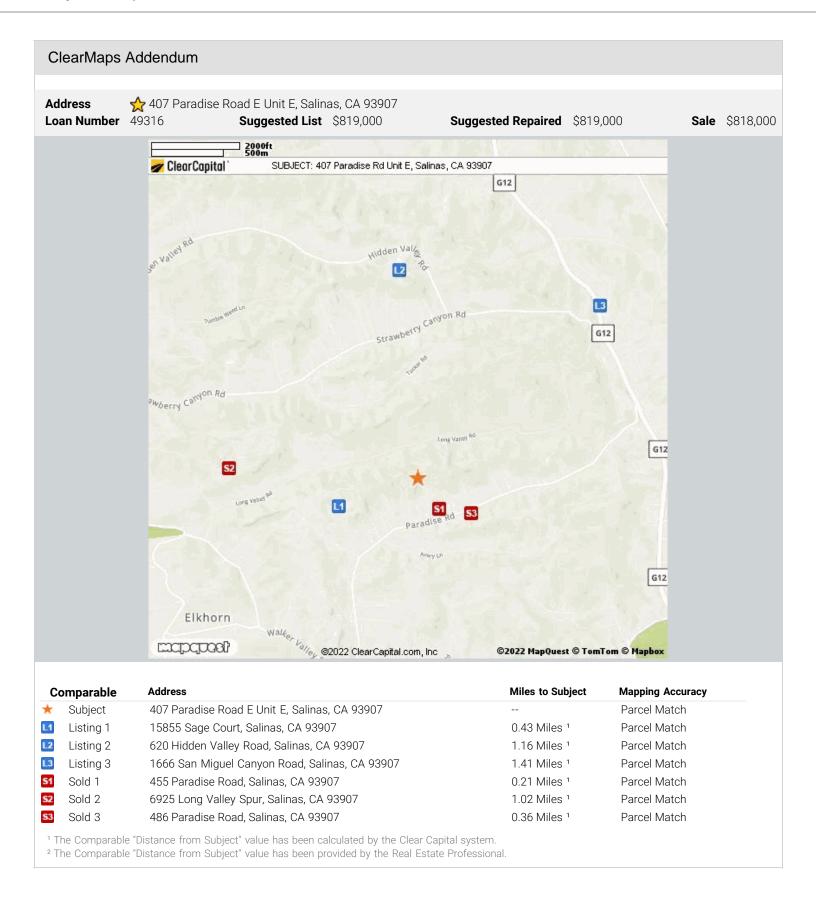
6925 Long Valley Spur Salinas, CA 93907



Front

486 Paradise Road Salinas, CA 93907





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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:

Standard Instructions

- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

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### Report Instructions - cont.

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9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Joanne Smith Company/Brokerage Coast to Valley Realty

License No 01850616 Address 422 Salinas Street Salinas CA

93901

License Expiration 11/18/2024 License State CA

Phone 8312064302 Email joannesmithrealtor@gmail.com

**Broker Distance to Subject** 10.45 miles **Date Signed** 04/27/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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