### **1869 CHEROKEE DRIVE UNIT 1**

SALINAS, CA 93906

**49384 \$301,000** Loan Number • As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	1869 Cherokee Drive Unit 1, Salinas, CA 93906 04/13/2022 49384 Breckenridge Property Fund 2016 LLC	Order ID Date of Report APN County	8124860 04/14/2022 26176504900 Monterey	Property ID	32547520
Tracking IDs					
Order Tracking ID Tracking ID 2	04.13.22 BPO	Tracking ID 1 Tracking ID 3	04.13.22 BPO		

### **General Conditions**

Owner	JAMES K SWAFFORD JR	Condition Comments		
R. E. Taxes	\$1,879	Normal wear and tear with missing garage door. Subject		
Assessed Value	\$128,316	conforms to the neighborhood in quality, size, style and age.		
Zoning Classification	Residential			
Property Type	Condo			
Occupancy	Occupied			
Ownership Type	Fee Simple			
Property Condition	Average			
Estimated Exterior Repair Cost	\$1,200			
Estimated Interior Repair Cost				
Total Estimated Repair	\$1,200			
НОА	Northgate Village			
Association Fees	\$400 / Month (Other: Landscaping/Gardening, Maintenance - Exterior, Pools, Spa, or Tennis, Roof)			
Visible From Street	Visible			
Road Type	Public			

### Neighborhood & Market Data

Location Type	Urban	Neighborhood Comments		
Local Economy	Stable	Maintained condos in Northgate village. Close to schools, shopping centers, parks and close to highway 101 access.		
Sales Prices in this Neighborhood	Low: \$210000 High: \$550000			
Market for this type of property	Increased 8 % in the past 6 months.			
Normal Marketing Days	<30			

### DRIVE-BY BPO by ClearCapital

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### **Current Listings**

	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	1869 Cherokee Drive Unit	1 1821 Cherokee Dr Unit 2	1883 Cherokee Drive,#3	2440 N Main Street #H
City, State	Salinas, CA	Salinas, CA	Salinas, CA	Salinas, CA
Zip Code	93906	93906	93906	93906
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.17 1	0.07 <sup>1</sup>	1.56 1
Property Type	Condo	Condo	Condo	Condo
Original List Price \$	\$	\$369,900	\$375,000	\$295,000
List Price \$		\$369,900	\$375,000	\$295,000
Original List Date		03/26/2022	04/11/2022	04/04/2022
DOM $\cdot$ Cumulative DOM	·	18 · 19	2 · 3	5 · 10
Age (# of years)	38	38	39	42
Condition	Average	Good	Good	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Condo Floor Number	1	1	1	1
Location	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential	Neutral ; Busy Road
View	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential
Style/Design	1 Story Condo	2 Stories condo	2 Stories Condo	1 Story Condo
# Units	1	1	1	1
Living Sq. Feet	585	1,083	1,083	820
Bdrm · Bths · ½ Bths	1 · 1	3 · 1 · 1	3 · 1 · 1	1 · 1
Total Room #	4	7	7	4
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Carport 1 Car	Carport 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa		Pool - Yes		
Lot Size	0 acres	0 acres	0 acres	0 acres
Other				

\* Listing 3 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 Superior to GLA. Superior to condition. Superior to bathrooms. Superior to curb appeal. Similar to characteristics.

Listing 2 Superior to GLA. Superior to condition. Superior to bathrooms. Inferior to garage. Superior to curb appeal. Similar to characteristics.

Listing 3 Superior to GLA. Inferior to garage. Similar to curb appeal and characteristics. Inferior to street. Similar neighborhood with same market values.

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### **Recent Sales**

	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	1869 Cherokee Drive Unit 1	1881 Cherokee Dr Unit 1	427 W Laurel Drive,#I	2392-H N Main Street
City, State	Salinas, CA	Salinas, CA	Salinas, CA	Salinas, CA
Zip Code	93906	93906	93906	93906
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.06 1	0.90 1	1.48 <sup>1</sup>
Property Type	Condo	Condo	Condo	Condo
Original List Price \$		\$324,900	\$289,000	\$295,000
List Price \$		\$324,900	\$289,000	\$295,000
Sale Price \$		\$326,000	\$295,000	\$295,000
Type of Financing		Conventional	Cash	Cash
Date of Sale		03/07/2022	04/12/2022	03/02/2022
$DOM \cdot Cumulative DOM$	•	0 · 28	2 · 21	8 · 58
Age (# of years)	38	39	37	42
Condition	Average	Good	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Condo Floor Number	1	1	1	1
Location	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential
View	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential	Beneficial ; Residential
Style/Design	1 Story Condo	2 Stories Condo	1 Story Condo	1 Story Condo
# Units	1	1	1	1
Living Sq. Feet	585	924	682	820
Bdrm · Bths · ½ Bths	1 · 1	2 · 1 · 1	1 · 1	1 · 1
Total Room #	4	6	4	4
Garage (Style/Stalls)	Attached 1 Car	Detached 1 Car	Detached 1 Car	Carport 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0 acres	0 acres	0 acres	0 acres
Other				
Net Adjustment		-\$21,000	\$0	-\$5,000
Adjusted Price		\$305,000	\$295,000	\$290,000

\* Sold 1 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 Superior to GLA -6,000. Superior to bathrooms -5,000. Superior to condition -10,000. Similar to curb appeal and characteristics.

Sold 2 Similar neighborhood with same market values. Similar to characteristics.

Sold 3 Superior to GLA -5,000. Similar to characteristics. Similar neighborhood with same market values.

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### Subject Sales & Listing History

	-						
Current Listing St	atus	Not Currently L	isted	Listing Histor	y Comments		
Listing Agency/Firm				None.			
Listing Agent Name							
Listing Agent Pho	one						
# of Removed Lis Months	tings in Previous 12	0					
# of Sales in Pre- Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

#### Marketing Strategy As Is Price **Repaired Price** Suggested List Price \$305,000 \$310,000 Sales Price \$301,000 \$303,000 \$300,000 30 Day Price --

#### **Comments Regarding Pricing Strategy**

I went back 3 months, out in distance .25 miles, and was able to find 1 sold comp that fit the correct requirements. There aren't any similar sold comps in subject's immediate neighborhood, except for 1 comp. I had to go out in distance 1.48 miles and found 2 sold comps of which I could use in similar neighborhoods with same market values. I went out in distance 1.48 miles and found 3 active comps of which I could only use due to low or zero inventory factors. The comps used are the best possible currently available comps and the adjustments are sufficient for this area to account for the differences in the subject and comparables. Most sellers are receiving multiple initial offers over asking price due to low or zero inventory. There are more buyers than listings. The market isn't driven by REOs.

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\$301,000 • As-Is Value

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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## **Subject Photos**







Front



Address Verification



Address Verification



Address Verification



Back

by ClearCapital

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## **Subject Photos**







Street



Other



Other

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**Listing Photos** 

1821 Cherokee Dr Unit 2 L1 Salinas, CA 93906



Front



1883 Cherokee Drive,#3 Salinas, CA 93906



Front



2440 N Main Street #H Salinas, CA 93906



Front

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### **Sales Photos**

S1 1881 Cherokee Dr Unit 1 Salinas, CA 93906



Front





Front



2392-H N Main Street Salinas, CA 93906

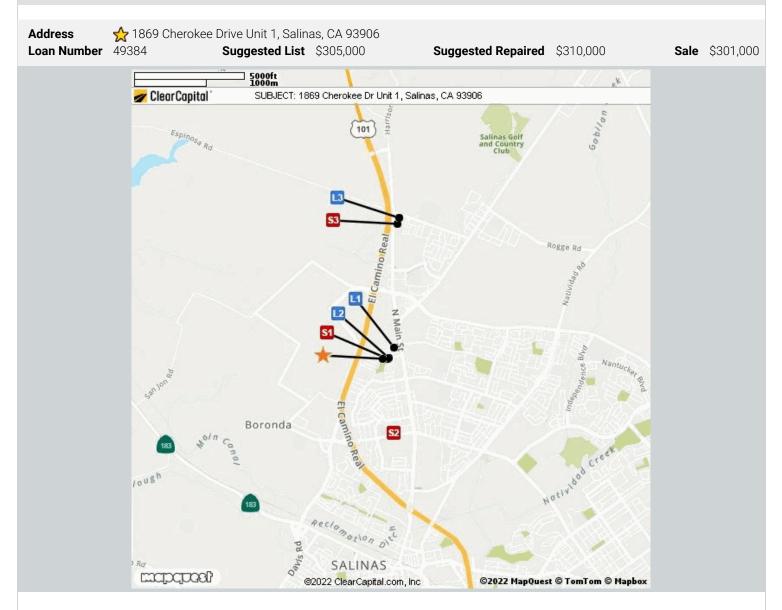


Front

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### ClearMaps Addendum



Co	omparable	Address	Miles to Subject	Mapping Accuracy
*	Subject	1869 Cherokee Drive Unit 1, Salinas, CA 93906		Parcel Match
L1	Listing 1	1821 Cherokee Dr Unit 2, Salinas, CA 93906	0.17 Miles 1	Parcel Match
L2	Listing 2	1883 Cherokee Drive,#3, Salinas, CA 93906	0.07 Miles 1	Parcel Match
L3	Listing 3	2440 N Main Street #H, Salinas, CA 93906	1.56 Miles 1	Parcel Match
<b>S1</b>	Sold 1	1881 Cherokee Dr Unit 1, Salinas, CA 93906	0.06 Miles 1	Parcel Match
<b>S</b> 2	Sold 2	427 W Laurel Drive,#I, Salinas, CA 93906	0.90 Miles 1	Parcel Match
<b>S</b> 3	Sold 3	2392-H N Main Street, Salinas, CA 93906	1.48 Miles 1	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.



### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:	
Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

SALINAS, CA 93906

### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.

7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

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#### Report Instructions - cont.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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### **Broker Information**

Broker Name	Joanne Smith	Company/Brokerage	Coast to Valley Realty
License No	01850616	Address	422 Salinas Street Salinas CA 93901
License Expiration	11/18/2024	License State	CA
Phone	8312064302	Email	joannesmithrealtor@gmail.com
Broker Distance to Subject	2.76 miles	Date Signed	04/13/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or nace, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the prospective of the state with the properties by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.