# **DRIVE-BY BPO**

## 2425 KIESS BARN PLACE

NAPA, CA 94558

49523 Loan Number **\$957,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	2425 Kiess Barn Place, Napa, CA 94558 11/03/2022 49523 Redwood Holdings LLC	Order ID Date of Report APN County	8501269 11/06/2022 007103008000 Napa	Property ID	33514676
Tracking IDs					
Order Tracking ID	11.02.22 CS_Citi Update	Tracking ID 1	11.02.22 CS_Cit	ti Update	
Tracking ID 2		Tracking ID 3			

General Conditions					
Owner	REDWOOD HOLDINGS LLC,	Condition Comments			
R. E. Taxes	\$7,088	Subject property has recently been updated and is in Good			
Assessed Value	\$563,783	condition.			
Zoning Classification	Residential RS 7				
Property Type	SFR				
Occupancy	Vacant				
Secure?	Yes				
(Door locks and deadbolts on prin	nar entrances.)				
Ownership Type	Fee Simple				
Property Condition	Good				
Estimated Exterior Repair Cost	\$0				
Estimated Interior Repair Cost	\$0				
Total Estimated Repair	\$0				
НОА	No				
Visible From Street	Visible				
Road Type	Public				

Neighborhood & Market Da	nta				
Location Type	Suburban	Neighborhood Comments			
Local Economy	Stable	Subject property is located in mature residential neighborhood			
Sales Prices in this Neighborhood	Low: \$770000 High: \$1529750	consisting primarily of single family homes. REO/distressed property sales are uncommon and do not effect home prices.			
Market for this type of property Remained Stable for the past 6 months.		The supply of comparable listings is currently in balance with demand, resulting in stable prices over the past 6 months.			
Normal Marketing Days	<90				

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Current Listings				
	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	2425 Kiess Barn Place	8 Lloyd Court	3766 Jomar Drive	94 Winedale Lane
City, State	Napa, CA	Napa, CA	Napa, CA	Napa, CA
Zip Code	94558	94558	94558	94558
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.15 1	0.52 1	0.32 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$945,000	\$910,000	\$1,100,000
List Price \$		\$920,000	\$910,000	\$995,000
Original List Date		09/27/2022	10/19/2022	10/14/2022
DOM · Cumulative DOM	•	40 · 40	18 · 18	23 · 23
Age (# of years)	36	25	58	23
Condition	Good	Good	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary
# Units	1	1	1	1
Living Sq. Feet	1,876	1,443	1,626	1,916
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 3 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.17 acres	.1495 acres	.1615 acres	.1892 acres
Other				

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 has less GLA and a smaller lot.

Listing 2 Listing 2 has less GLA and a slightly smaller lot. The home is in average condition.

Listing 3 has slightly more GLA, a slightly larger lot, and an additional garage space.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	2425 Kiess Barn Place	2206 Culpepper Street	2528 Napier Court	4405 Dalton Drive
City, State	Napa, CA	Napa, CA	Napa, CA	Napa, CA
Zip Code	94558	94558	94558	94558
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.33 1	0.46 1	0.18 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$860,000	\$1,199,000	\$957,000
List Price \$		\$860,000	\$1,199,000	\$975,000
Sale Price \$		\$878,535	\$1,100,000	\$930,000
Type of Financing		1031 Exchange	Conventional	Conventional
Date of Sale		06/08/2022	05/11/2022	07/06/2022
DOM · Cumulative DOM	•	17 · 19	39 · 54	41 · 71
Age (# of years)	36	30	46	26
Condition	Good	Average	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Beneficial ; Adjacent to F
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary	2 Stories Contemporary
# Units	1	1	1	1
Living Sq. Feet	1,876	1,686	1,845	1,926
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	4 · 2	4 · 2 · 1
Total Room #	7	7	8	9
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.17 acres	.1188 acres	.2250 acres	.1161 acres
Other				
Net Adjustment		+\$36,365	-\$12,225	-\$23,262
Adjusted Price		\$914,900	\$1,087,775	\$906,738

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Comp 1 has less GLA, a smaller lot, and is in Average condition. Seller Concessions: \$18,535 (repairs). Adjustments: GLA (+\$28,500); lot (+\$6,400); condition (+\$20,000); concessions (-\$18,535).
- **Sold 2** Comp 2 has slightly less GLA, a larger lot, and 1 additional bedroom. Adjustments: GLA (+\$4,650); lot (-\$6,875); bedroom (-\$10,000).
- **Sold 3** Comp 3 has more GLA, a smaller lot, 1 additional bedroom, 1 half bath, and is located adjacent to a park and community center. Adjustments: GLA (-\$7,500); lot (+\$6,737); bed (-\$10,000); half bath (-\$2,500); location (-\$10,000).

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Current Listing Status Currently Listed		d	Listing History Comments				
Listing Agency/Firm Listing Agent Name Listing Agent Phone # of Removed Listings in Previous 12 Months		KW Advisors Zack Sperow (707) 514-8288		Subject property was listed Active 4/5/2022 and Closed 4/27/2022. Currently listed Active with On Market Date			
				# of Sales in Pre Months	evious 12	1	
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
04/05/2022	\$850,000			Sold	04/27/2022	\$885,000	MLS
10/12/2022	\$979.000	11/01/2022	\$949,000				MLS

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$957,000	\$957,000			
Sales Price	\$957,000	\$957,000			
30 Day Price	\$945,000				
Comments Regarding Pricing S	Comments Regarding Pricing Strategy				

As-Is and Repaired Prices are the same due to no deferred maintenance or damage being observed during inspection. The 30 Day Price is discounted due to the typical marketing period for comparable homes in the neighborhood being 30 to 60 days. Suggested List and Sale Prices support a standard sale within the neighborhood's typical marketing period.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**





Front





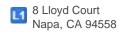


Street

Other

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# **Listing Photos**





Front





Front





Front

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## **Sales Photos**





Front

2528 Napier Court Napa, CA 94558



Front

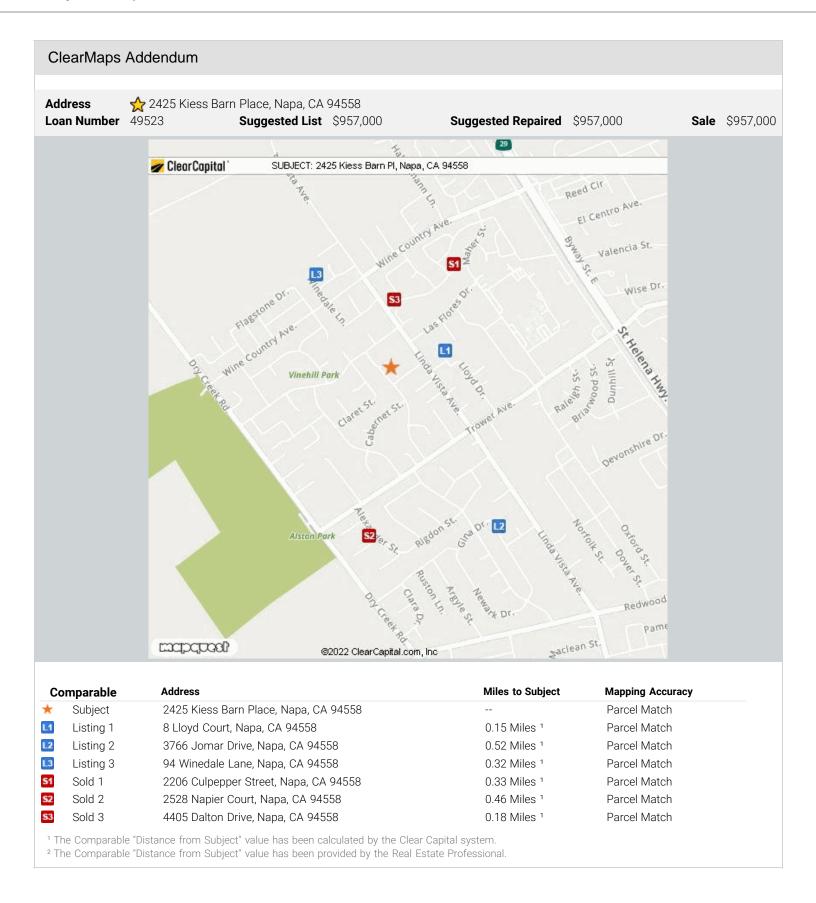
4405 Dalton Drive Napa, CA 94558



Front

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

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Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

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Broker Name John Souerbry Company/Brokerage Cordon Real Estate

License No 01370983 Address 637 Barrington Court Fairfield CA

 License Expiration
 03/02/2024
 License State
 CA

Phone 7073170280 Email john@cordonrealestate.com

**Broker Distance to Subject** 14.06 miles **Date Signed** 11/06/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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