# **DRIVE-BY BPO**

## **2720 W LA SALLE STREET**

PHOENIX, AZ 85041

49604 Loan Number **\$480,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	2720 W La Salle Street, Phoenix, AZ 85041 10/15/2022 49604 Catamount Properties 2018 LLC	Order ID Date of Report APN County	8472990 10/15/2022 105-46-178 Maricopa	Property ID	33458720
Tracking IDs					
Order Tracking ID	10.14.22 CS-Citi Update BPOs	Tracking ID 1	10.14.22 CS-Citi	i Update BPOs	
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	CATAMOUNTPROPERTIES 2018 LLC	Condition Comments				
R. E. Taxes	\$2,098	The subject property is in Good Exterior Condition. In addition, the subject's attached Current MLS Listing shows that the				
Assessed Value	\$153,300	subject property is in Good Condition with updating.				
Zoning Classification	Residential					
Property Type	SFR					
Occupancy	Vacant					
Secure?	Yes					
(Subject appears secured.)						
Ownership Type	Fee Simple					
<b>Property Condition</b>	Good					
Estimated Exterior Repair Cost	\$0					
Estimated Interior Repair Cost	\$0					
Total Estimated Repair	\$0					
HOA	Barcelona 602-437-4777					
Association Fees	\$55 / Month (Other: Common Area Maint.)					
Visible From Street	Visible					
Road Type	Public					

ta				
Suburban	Neighborhood Comments			
Stable	Inventory is increasing, and demand is decreasing within the			
Low: \$300,000 High: \$550,000	subject's market area REO/SS are less than 1% of recent sale and listings in this area.			
Increased 5 % in the past 6 months.				
<90				
	Stable Low: \$300,000 High: \$550,000 Increased 5 % in the past 6 months.			

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	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	2720 W La Salle Street	2403 W Darrow St	2711 W La Salle St	5816 S 16th Dr,
City, State	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ
Zip Code	85041	85041	85041	85041
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		1.39 1	0.04 1	1.40 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$475,000	\$455,500	\$508,900
List Price \$		\$475,000	\$455,500	\$505,000
Original List Date		09/30/2022	10/14/2022	08/12/2022
DOM · Cumulative DOM	•	10 · 15	1 · 1	40 · 64
Age (# of years)	12	19	12	17
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Conventional	1 Story Ranch	2 Stories Conventional	2 Stories Conventional
# Units	1	1	1	1
Living Sq. Feet	2,561	2,102	2,106	2,330
Bdrm · Bths · ½ Bths	5 · 3	4 · 2	4 · 2 · 1	4 · 3
Total Room #	8	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 3 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa		Pool - Yes		Pool - Yes
Lot Size	0.11 acres	0.40 acres	0.24 acres	0.22 acres
Other	None	None	None	None

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Listing 1 is Similar to the subject in terms of GLA and Inferior in room count, Superior in lot size and Inferior in age.
- Listing 2 This comp is Similar to the subject in terms of GLA and Inferior in room count, Superior in lot size and Similar in age.
- Listing 3 List Comp #3 is Similar to the subject in terms of GLA and Inferior in room count, Superior in lot size and Inferior in age.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales				
	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	2720 W La Salle Street	2429 W Darrel Rd,	2638 W Spencer Run	6311 S 32nd Gln
City, State	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ
Zip Code	85041	85041	85041	85041
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.99 1	0.38 1	0.88 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$470,000	\$489,900	\$498,000
List Price \$		\$480,000	\$484,900	\$498,000
Sale Price \$		\$465,000	\$479,210	\$498,000
Type of Financing		Fha	Conventional	Conventional
Date of Sale		02/17/2022	07/06/2022	07/12/2022
DOM · Cumulative DOM		5 · 41	56 · 104	39 · 39
Age (# of years)	12	20	18	16
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Conventional	2 Stories Conventional	2 Stories Conventional	2 Stories Conventional
# Units	1	1	1	1
Living Sq. Feet	2,561	2,128	2,334	2,677
Bdrm · Bths · ½ Bths	5 · 3	4 · 2 · 1	3 · 2 · 1	4 · 2 · 1
Total Room #	8	7	6	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 3 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa			Pool - Yes	
Lot Size	0.11 acres	0.17 acres	0.13 acres	0.14 acres
Other	None	None	None	None
Net Adjustment		+\$3,600	-\$1,994	+\$1,400
Adjusted Price		\$468,600	\$477,216	\$499,400

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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## Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Bedroom +\$2000, Bathroom +\$1000, GLA +\$4000, Lot Size -\$1200, Garage -\$2000, Total: +\$3600 This comp is Inferior to the subject in terms of GLA and Inferior in room count, Superior in lot size and Inferior in age.
- **Sold 2** GLA +\$2000, Bedroom +\$4000, Bathroom +\$1000, Pool -\$5000, Lot Size -\$400, Concessions -\$3594. Total: \$-1994 This comp is Inferior to the subject in terms of GLA and Inferior in room count, Superior in lot size and Inferior in age.
- **Sold 3** GLA -\$1000, Bedroom +\$2000, Bathroom +\$1000, Lot Size -\$600, Total: +\$1400 This comp is Similar to the subject in terms of GLA and Inferior in room count, Superior in lot size and Inferior in age.

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Current Listing S	tatus	Currently Listed		Listing History Comments			
Listing Agency/F	irm	Superstars Realty		MLS #6477325			
Listing Agent Na	me	Arthur Welch					
Listing Agent Ph	one	623-239-0926					
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
				Sold	05/05/2022	\$425,500	Tax Records
10/13/2022	\$475,000						MLS

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$490,000	\$490,000			
Sales Price	\$480,000	\$480,000			
30 Day Price	\$470,000				
Comments Desarding Prining Strategy					

#### **Comments Regarding Pricing Strategy**

Per the subject's Current MLS Listing, the subject is vacant. The subject property is a single family home, which is in overall good condition on the exterior. In addition, the subject's attached Current MLS Listing shows that the subject property is in Good Condition with updating. Comps were selected which are in similar condition, with updating. The distance searched for similar comps was 1.5 Miles and the time searched was 12 Months time. Listing comps were searched for beyond 1 mile, but within similar and competing areas to locate comps similar in GLA and in Good Condition. It was necessary to search beyond 3 months time for sold comps as there were limited recent similar sales in this area. The GLA Tolerance searched for comps was +/- 20% of the subject's GLA. The year built tolerance searched for comps is +/- 20 years of the subject's year built. The subject's lot size could not be bracketed by the comps. However, the sold comps were adjusted for this difference. Inventory is increasing, and demand is decreasing within the subject's market area.. REO/SS are less than 1% of recent sales and listings in this area. The subject's bedroom/bathroom count is unique, and there are very few good condition comps in this area which support the subject's GLA. The sold comps have been adjusted for this difference. Similar Good Condition Comps within the subject's market area support a Sale Price which is slightly higher than the subject's current list price. The most recent and proximate Good Condition Comps have been used within this report.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

by ClearCapital



Front



Address Verification



Address Verification



Side



Side



Street

## As-Is Value

# **Subject Photos**

by ClearCapital



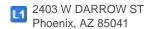


Other Street

49604

# **Listing Photos**

by ClearCapital



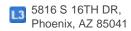


Front





Front



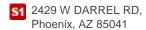


Front

49604

## by ClearCapital

# **Sales Photos**





Front

\$2 2638 W SPENCER Run Phoenix, AZ 85041



Front

6311 S 32ND GLN Phoenix, AZ 85041



**Front** 

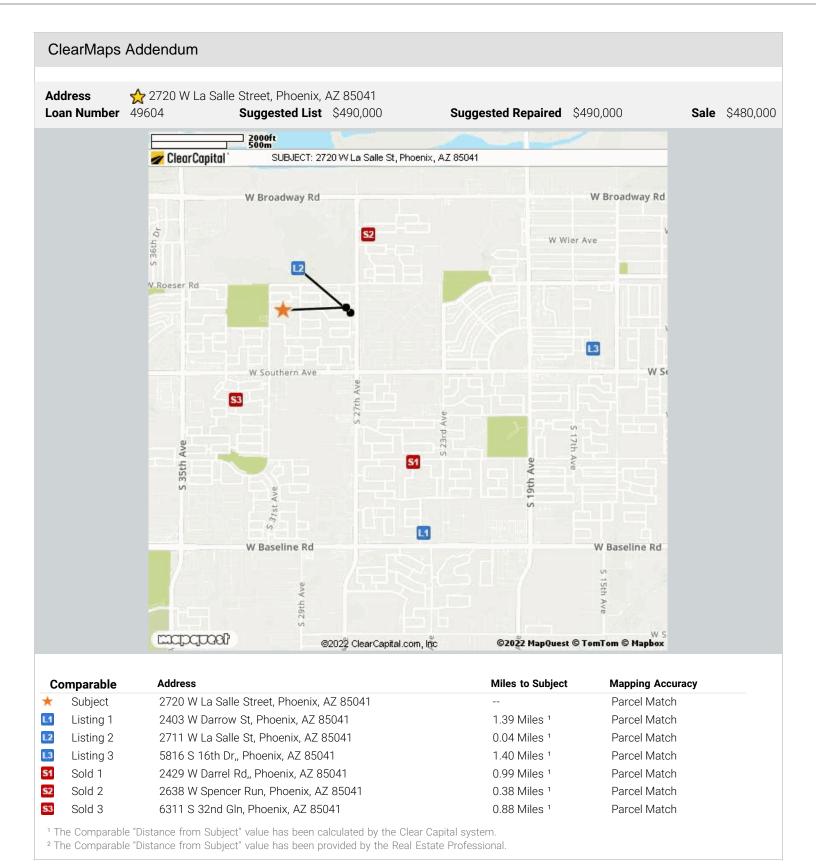
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## Addendum: Report Purpose

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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## Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Matthew Desaulniers Company/Brokerage Sunny Life Real Estate LLC

License No BR638988000 Address 530 E McDowell Road Phoenix AZ

85004

License Expiration06/30/2024License StateAZ

Phone 6023500495 Email mattdesaulniers@gmail.com

**Broker Distance to Subject** 5.61 miles **Date Signed** 10/15/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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