## **DRIVE-BY BPO**

#### **1932 STILLWATER DRIVE**

SAINT LOUIS, MO 63114

49992 Loan Number **\$65,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	1932 Stillwater Drive, Saint Louis, MO 63114 05/18/2022 49992 Catamount Properties 2018 LLC	Order ID Date of Report APN County	8212293 05/18/2022 16J431149 St. Louis	Property ID	32761342
Tracking IDs					
Order Tracking ID	05.18.22 BPO	Tracking ID 1	05.18.22 BPO		
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	CASSANDRA GOODWIN	Condition Comments				
R. E. Taxes	\$1,111	1932 Stillwater Dr is a one story, brick, ranch style, sfr. The				
Assessed Value	\$9,960	subject is similar in style and conforms to some other homes in				
Zoning Classification	Residential 76R	the neighborhood. The subject's view is of similar homes and is in a suburban subdivision. This is a similar view as other homes				
Property Type	SFR	in the area. I observed no required repairs from the exterior inspection.				
Occupancy	Occupied					
Ownership Type	Fee Simple					
Property Condition	Average					
Estimated Exterior Repair Cost	\$0					
Estimated Interior Repair Cost	\$0					
Total Estimated Repair	\$0					
ноа	No					
Visible From Street	Visible					
Road Type	Public					

Neighborhood & Market Data					
Location Type	Suburban	Neighborhood Comments			
Local Economy	Stable	Please see the attached neighborhood profile for detailed			
Sales Prices in this Neighborhood	Low: \$35,000 High: \$111,900	neighborhood information. I've also attached a market rewith market trends in the neighborhood. The neighborhood			
Market for this type of property	Increased 5 % in the past 6 months.	driven by fair market sales. There is a shortage of active list comps in the current market. The neighborhood is 50% owner			
Normal Marketing Days	<30	occupied, 40% rentals and 10% vacant. The median DOM is 19. The subject is located in a suburban subdivision. The subject is located less than 3 blocks from a main road and commercial/employment centers			

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Property ID: 32761342

49992 Loan Number **\$65,000**• As-Is Value

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Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	1932 Stillwater Drive	7753 Utica Dr	7617 Canton Ave	2815 Lyndhurst Ave
City, State	Saint Louis, MO	Saint Louis, MO	Saint Louis, MO	Saint Louis, MO
Zip Code	63114	63133	63130	63114
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.59 1	0.86 1	1.02 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$82,900	\$62,000	\$69,900
List Price \$		\$89,500	\$62,000	\$69,900
Original List Date		05/03/2022	05/13/2022	05/11/2022
DOM · Cumulative DOM	•	15 · 15	5 · 5	7 · 7
Age (# of years)	74	73	81	92
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	850	792	916	840
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	2 · 1 · 1	2 · 1
Total Room #	4	6	5	5
Garage (Style/Stalls)	Detached 1 Car	Detached 2 Car(s)	None	None
Basement (Yes/No)	Yes	Yes	Yes	Yes
Basement (% Fin)	50%	0%	50%	0%
Basement Sq. Ft.	850	792	916	840
Pool/Spa				
Lot Size	0.17 acres	.15 acres	.14 acres	.19 acres
Other				

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** I adjusted the comp for inferior appeal/ framed home (+5,000), inferior partially finished lower level (+5,000), superior garage size (-1000)
- **Listing 2** I adjusted the comp for inferior garage (+4000), superior bath count (-4000) I made no other adjustments to the comp. The other features were similar to the subject.
- Listing 3 | I adjusted the comp for inferior garage (+4000), inferior partially finished lower level (+5,000), inferior age (+1800)

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

49992 Loan Number **\$65,000**• As-Is Value

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	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	1932 Stillwater Drive	7819 Underhill	1913 Stillwater Dr	7615 Fairham Ave
City, State	Saint Louis, MO	Saint Louis, MO	Saint Louis, MO	Saint Louis, MO
Zip Code	63114	63133	63114	63130
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.37 1	0.07 1	0.42 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$65,000	\$65,000	\$60,000
List Price \$		\$65,000	\$65,000	\$60,000
Sale Price \$		\$60,000	\$65,000	\$59,000
Type of Financing		Cash	Cash	Va
Date of Sale		01/28/2022	01/19/2022	03/01/2022
DOM · Cumulative DOM		4 · 24	2 · 14	103 · 142
Age (# of years)	74	73	74	94
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	850	1,020	850	780
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	2 · 1	1 · 1
Total Room #	4	6	4	4
Garage (Style/Stalls)	Detached 1 Car	Detached 1 Car	Detached 1 Car	None
Basement (Yes/No)	Yes	Yes	Yes	Yes
Basement (% Fin)	50%	0%	50%	0%
Basement Sq. Ft.	850	792	850	780
Pool/Spa				
Lot Size	0.17 acres	.15 acres	.16 acres	.14 acres
Other				
Net Adjustment		+\$1,600	\$0	+\$16,000
Adjusted Price		\$61,600	\$65,000	\$75,000

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 | I adjusted the comp for inferior partially finished lower level (+5,000), superior gla (-3400)
- **Sold 2** I made no adjustments to the comp. The criteria and features were similar to the subject. Location and view are similar to the subject.
- Sold 3 | adjusted the comp for inferior garage (+4000), inferior partially finished lower level (+5,000), inferior bed count (+5000), inferior age (+2000)

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

SAINT LOUIS, MO 63114

49992 Loan Number **\$65,000**• As-Is Value

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Subject Sale	es & Listing His	tory					
Current Listing Status Not Currently Listed		isted	Listing Histor	y Comments			
Listing Agency/Firm		No recent sales history.					
Listing Agent Na	me						
Listing Agent Pho	one						
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$69,000	\$69,000		
Sales Price	\$65,000	\$65,000		
30 Day Price	\$65,000			
Comments Regarding Driging St	Comments Degarding Drising Strategy			

#### **Comments Regarding Pricing Strategy**

I used the attached tax records for the subject's characteristics. In order to find similar comps I searched the MLS and tax records. I started with a .35 mile radius in the same zip code. I used a gla range of 680-1020 sq. ft. (20%) I used an age range of 53-96 years (30%) I looked at all one story homes that have sold in the last 6 months. The search produced 7 sales that ranged from 36,000-111,900. The comps at the low end of the scale were REO/ distressed. The comps at the high end of the range were renovated. I focused on sales that were in C4/ average condition and that had a similar annual tax rate as the subject. I used 3 sales that were in average condition and that were in the same subdivision. \*\*Proximity and condition were a high priority in comp selection\*\* I used the same search to look for similar active listings. I found 2 listings in a .5 mile radius that ranged from 133,900-138,000. These were both renovated and were not considered. I had to expand the radius to have additional list comp in C4 condition. Value is a fair market value. Value is based on the subject being in C4/ average/ non updated condition. \*\*There is a higher tier of values for renovated homes in the area.\*\* I relied heavily on sold comp 2 for value. This home was on the same block and has a similar tax rate. The subject has a tax rate of \$1,111 annually. Sold comp 2 has an annual tax rate of \$1,079.

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Property ID: 32761342

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SAINT LOUIS, MO 63114

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Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc Property ID: 32761342 Effective: 05/18/2022 Page: 5 of 13

### **Subject Photos**

by ClearCapital



Front



Address Verification



Side



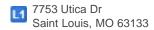
Side



Street

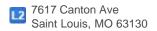
# Listing Photos

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Front





Front

2815 Lyndhurst Ave Saint Louis, MO 63114



Front

49992 Loan Number **\$65,000**• As-Is Value

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**Sales Photos** 



Front

\$2 1913 Stillwater Dr Saint Louis, MO 63114



Front

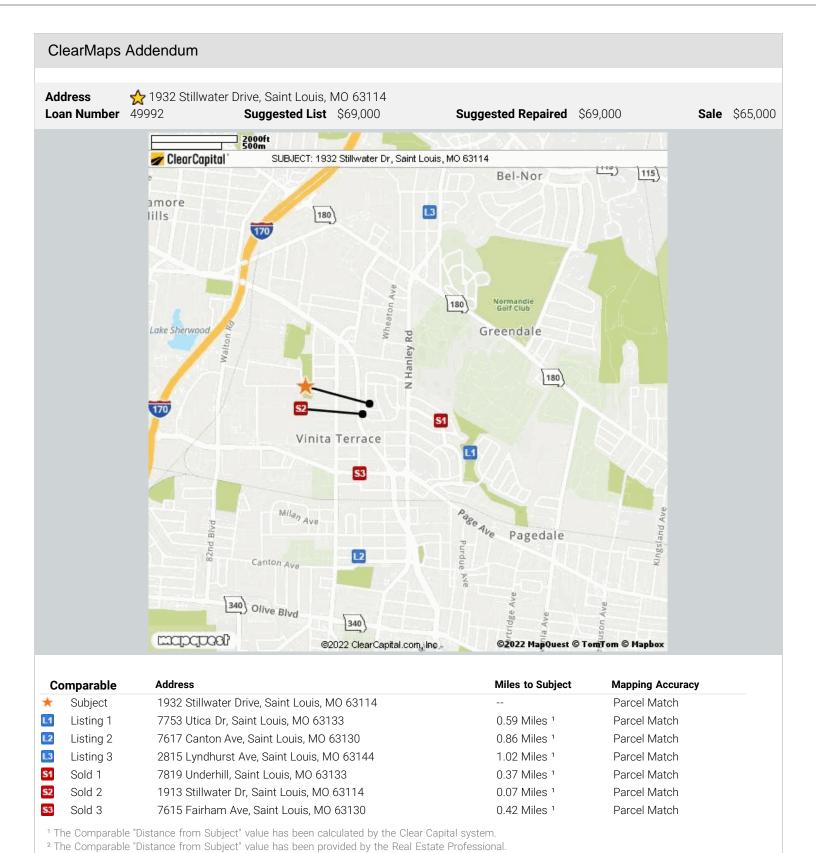
53 7615 Fairham Ave Saint Louis, MO 63130



Front

49992 Loan Number **\$65,000**• As-Is Value

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SAINT LOUIS, MO 63114

49992 Loan Number **\$65,000**• As-Is Value

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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc Property ID: 32761342 Effective: 05/18/2022 Page: 10 of 13

SAINT LOUIS, MO 63114

49992 Loan Number

\$65,000 As-Is Value

by ClearCapital

Addendum: Report Purpose - cont.

#### Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

Client(s): Wedgewood Inc

Property ID: 32761342

Page: 11 of 13

SAINT LOUIS, MO 63114

49992

**\$65,000**• As-Is Value

, MO 63114 Loan Number

#### Report Instructions - cont.

by ClearCapital

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc Property ID: 32761342 Effective: 05/18/2022 Page: 12 of 13

SAINT LOUIS, MO 63114

49992 Loan Number

\$65,000

by ClearCapital

As-Is Value

Broker Information

**Broker Name** Wood Realty Phillip Jones Company/Brokerage

4110 Concordia ave Saint Louis MO License No 2002027650 Address

63116 **License State License Expiration** 09/30/2022

**Phone** 3144841653 Email philjones7989@gmail.com

**Broker Distance to Subject** 8.74 miles **Date Signed** 05/18/2022

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

> Client(s): Wedgewood Inc Property ID: 32761342 Effective: 05/18/2022 Page: 13 of 13