# DRIVE-BY BPO

#### **6716 LOUISBURG SQUARE LANE**

CHARLOTTE, NC 28210

**50466** Loan Number

**\$725,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	6716 Louisburg Square Lane, Charlotte, NC 28210 01/24/2023 50466 Catamount Properties 2018 LLC	Order ID Date of Report APN County	8592014 01/24/2023 183-136-42 Mecklenburg	Property ID	33840060
Tracking IDs					
Order Tracking ID	01.23.23 BPO Citi.CS Update		01.23.23 BPO Citi.0	CS Update	
Tracking ID 2		Tracking ID 3			

Owner	Catamount Properties 2018 LLC	Condition Comments			
R. E. Taxes	\$6,856	Based on exterior observation, subject property is in Average			
Assessed Value	\$698,600	condition. No immediate repair or modernization required.			
Zoning Classification	Residential				
Property Type	SFR				
Occupancy	Occupied				
Ownership Type	Fee Simple				
Property Condition	Average				
Estimated Exterior Repair Cost	\$0				
Estimated Interior Repair Cost	\$0				
Total Estimated Repair	\$0				
HOA Hawthorne Management 704-377-0114  Association Fees \$513 / Month (Pool,Tennis)					
Visible From Street	Visible				
Road Type	Public				

Neighborhood & Market Data					
Location Type	Suburban	Neighborhood Comments			
Local Economy	Stable	The subject is located in a suburban neighborhood with stable			
Sales Prices in this Neighborhood	Low: \$548,000 High: \$948,000	property values and a balanced supply Vs demand of homes. The economy and employment conditions are stable.			
Market for this type of property Remained Stable for the past 6 months.					
Normal Marketing Days	<90				

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Current Listings				
	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	6716 Louisburg Square La	nne 440 Southend Crossing Lane	5032 Lesleewood Court	3610 Winslow Green Drive
City, State	Charlotte, NC	Charlotte, NC	Charlotte, NC	Charlotte, NC
Zip Code	28210	28203	28226	28210
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		4.66 <sup>1</sup>	2.98 1	0.72 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$725,000	\$770,000	\$850,000
List Price \$		\$725,000	\$739,000	\$850,000
Original List Date		10/13/2022	12/16/2022	12/15/2022
DOM · Cumulative DOM		102 · 103	38 · 39	39 · 40
Age (# of years)	17	4	4	19
Condition	Average	Average	Good	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Town House	2 Stories Town House	2 Stories Town House	2 Stories Town House
# Units	1	1	1	1
Living Sq. Feet	2,775	2,094	2,922	2,380
Bdrm · Bths · ½ Bths	3 · 2 · 1	3 · 3 · 1	3 · 2 · 1	3 · 2 · 1
Total Room #	6	7	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.10 acres	0.03 acres	0.09 acres	0.07 acres
Other	None	None	None	None

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Active1 => Bath= \$-3000, GLA= \$34050, Age= \$-390, Lot= \$210, Total= \$30870, Net Adjusted Value= \$755870 property is similar in condition and bed count but inferior in gla to the subject.
- **Listing 2** Adjustments:Condition:\$-10000,Bed:0,Bath:0,HBath:0,GLA:\$-7350,Age:\$-390,Total Adjustment:\$-17740,Net Adjustment Value:\$721260 property is similar in view but superior in condition to the subject.
- **Listing 3** Adjustments:,Bed:0,Bath:0,HBath:0,GLA:\$19750,Total Adjustment:\$19750,Net Adjustment Value:\$869750 property is similar in year built but inferior in gla to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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		0.114		0.11.0
	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	6716 Louisburg Square La	ane 6301 Park South Drive	6631 Gaywind Drive	4046 City Homes Place
City, State	Charlotte, NC	Charlotte, NC	Charlotte, NC	Charlotte, NC
Zip Code	28210	28210	28226	28209
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.76 1	2.28 1	0.95 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$700,000	\$749,000	\$850,000
List Price \$		\$700,000	\$749,000	\$800,000
Sale Price \$		\$685,000	\$725,000	\$790,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		10/13/2022	05/16/2022	04/08/2022
DOM · Cumulative DOM		51 · 51	60 · 60	78 · 78
Age (# of years)	17	18	31	6
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Town House	2 Stories Town House	2 Stories Town House	2 Stories Town House
# Units	1	1	1	1
Living Sq. Feet	2,775	2,647	2,860	3,084
Bdrm · Bths · ½ Bths	3 · 2 · 1	4 · 2 · 1	4 · 3 · 1	3 · 3 · 1
Total Room #	6	7	8	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	Yes	No
Basement (% Fin)	0%	0%	100%	0%
Basement Sq. Ft.			567	
Pool/Spa				
Lot Size	0.10 acres	0.07 acres	0.12 acres	0.05 acres
Other	None	None	None	None
Net Adjustment		+\$2,502	-\$11,830	-\$17,630
Adjusted Price		\$687,502	\$713,170	\$772,370

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Adjustments:,Bed:-5000,Bath:0,HBath:0,GLA:\$6400,sold=1000 Lot:\$102,Total Adjustment:2502,Net Adjustment Value:\$687502 property is similar in condition but inferior in gla to the subject.
- **Sold 2** Adjustments:,Bed:-5000,Bath:-3000,HBath:0,GLA:\$-4250,Age:\$420,sold=1000 basement=-1000 Total Adjustment:-11830,Net Adjustment Value:\$713170 property is similar in condition but superior in gla to the subject.
- **Sold 3** Adjustments:,Bed:0,Bath:-3000,HBath:0,GLA:\$-15450,Age:\$-330,Lot:\$150,sold=1000, Total Adjustment:-17630,Net Adjustment Value:\$772370 property is similar in condition and view but superior in gla to the subject.

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•	es & Listing His	(O) y					
Current Listing Status Not Currently Listed		Listed	Listing History Comments				
Listing Agency/Firm		the subject was sold					
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
05/29/2022	\$929,000			Sold	07/25/2022	\$720,000	MLS

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$735,000	\$735,000			
Sales Price	\$725,000	\$725,000			
30 Day Price	\$715,000				
Commente Degarding Prining St	Comments Degarding Prining Strategy				

#### Comments Regarding Pricing Strategy

I went back 12 months; out in distance 1 mile I was unable to find any comps which fit the subject's requirements. The ones used are the best possible currently available comps within 5 mile and the adjustments are sufficient for this area to account for the differences in the subject and comps. Since there were limited comparable available within subject's market neighborhood, it was necessary to exceed proximity up to 5 mile. Limited comparables in the subject area make it necessary to use comparables with variance in age, 20% gla, bed/bath count, basement type and 30% lot size. Since there were limited sold comparables available it was necessary to exceed sold date greater than six months and use sold comparables that exceed 120 days of pending date. The subject is located within a reasonable proximity to residential area and non residential amenities. Due to lack of comparable in the subject's same side it was necessary to exceed highway. But the location feature not affects the marketability of the property. In delivering final valuation, most weight has been placed on CS2 and LC3 as they are most similar to subject condition. Subject's details taken from tax record.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

by ClearCapital



Front



Address Verification



Street

# **Listing Photos**



440 Southend Crossing Lane Charlotte, NC 28203



Front



5032 Lesleewood Court Charlotte, NC 28226



Front



3610 Winslow Green Drive Charlotte, NC 28210



Front

## **Sales Photos**





Front

6631 Gaywind Drive Charlotte, NC 28226

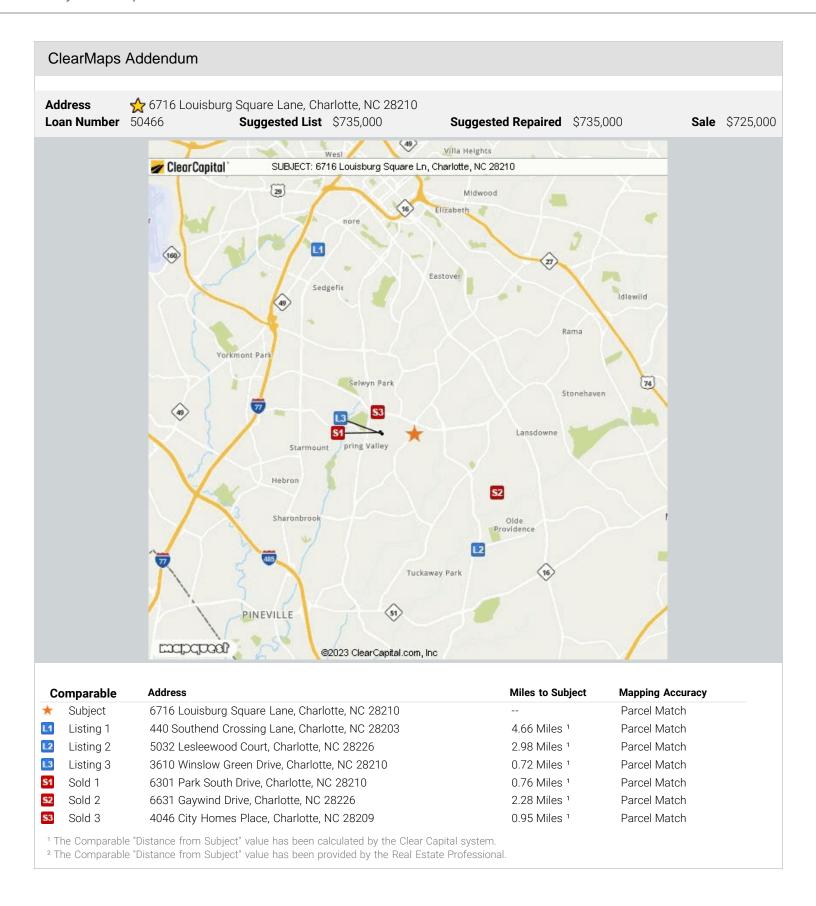


Front

4046 City Homes Place Charlotte, NC 28209



Front



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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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## Report Instructions - cont.

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Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name James Nickerson Company/Brokerage BulldogNC LLC

License No 317080 Address 125 Remount Rd, Suite C-1 #358

Charlotte NC 28203

License Expiration 06/30/2023 License State NO

Phone 9782575482 Email jamesnickersonbroker@gmail.com

Broker Distance to Subject 4.45 miles Date Signed 01/24/2023

/James Nickerson/

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This opinion is not an appraisal of the market value of the property, and may not be used in lieu of an appraisal. If an appraisal is desired, the services of a licensed or certified appraiser shall be obtained. This opinion may not be used by any party as the primary basis to determine the value of a parcel of or interest in real property for a mortgage loan origination, including first and second mortgages, refinances, or equity lines of credit.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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