# **DRIVE-BY BPO**

# 2325 TROY COURT

COLORADO SPRINGS, CO 80918

51958 Loan Number \$475,000

As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	2325 Troy Court, Colorado Springs, CO 80918 01/19/2023 51958 Catamount Properties 2018 LLC	Order ID Date of Report APN County	8587364 01/20/2023 6328203100 El Paso	Property ID	33829709
Tracking IDs					
Order Tracking ID	20230118_BPO	Tracking ID 1	20230118_BPO		
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	TRIGFROG LLC,	Condition Comments				
R. E. Taxes	\$975	Subject conforms to the neighborhood and has average curb				
Assessed Value	\$23,680	appeal consistent with the neighboring homes. Site is an interior				
Zoning Classification	Residential PUD HS	lot that backs to trail & green area, privacy fenced backyard, no remarkable views & no notable landscaping. Subject exterior ha				
Property Type	SFR	newer paint and an adequately maintained appearance. No				
Occupancy	Occupied	issues observed at exterior during drive-by inspection. An HVAC				
Ownership Type	Fee Simple	repair person was at the property and said it's in process of renovations which explains the plastic over the inside windows.				
Property Condition	Average	No access to interior, assuming average condition for valuation				
Estimated Exterior Repair Cost	\$0	purposes.				
Estimated Interior Repair Cost	\$0					
Total Estimated Repair	\$0					
НОА	Campus Commons https://www.campuscommons					
Association Fees	\$50 / Month (Other: Covenant Enforcement, Management)					
Visible From Street	Visible					
Road Type	Public					

Neighborhood & Market Data					
Location Type	Suburban	Neighborhood Comments			
Local Economy	Stable	Campus Commons is a collection of 63 single-family homes that			
Sales Prices in this Neighborhood	Low: \$325900 High: \$740000	neighbors condominiums and apartments. The subdivision is located near a college campus. Location is central with easy			
Market for this type of property	Decreased 3 % in the past 6 months.	access to major thoroughfares, highways and public transit is close. Lots of shopping and conveniences, parks & schools are			
Normal Marketing Days	<30	reasonable proximity. Typical financing for similar properties are conventional mortgages. Currently low distress/REO activity.			

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Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	2325 Troy Court	2420 Royal Palm Dr	3807 Somerset Dr	3810 Wesley Dr
City, State	Colorado Springs, CO	Colorado Springs, CO	Colorado Springs, CO	Colorado Springs, CO
Zip Code	80918	80918	80907	80917
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.07 1	0.93 1	1.09 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$487,500	\$450,000	\$575,000
List Price \$		\$469,900	\$450,000	\$575,000
Original List Date		10/27/2022	10/08/2022	12/10/2022
DOM · Cumulative DOM	·	85 · 85	104 · 104	9 · 41
Age (# of years)	27	27	40	40
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,344	1,309	1,560	1,613
Bdrm · Bths · ½ Bths	2 · 2	3 · 2	3 · 2	2 · 2
Total Room #	9	9	9	9
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	None
Basement (Yes/No)	Yes	Yes	Yes	Yes
Basement (% Fin)	15%	95%	94%	90%
Basement Sq. Ft.	1,332	1,302	1,344	1,312
Pool/Spa				
	0.14 acres	0.11 acres	0.23 acres	0.36 acres

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Other

Listing Comments Why the comparable listing is superior or inferior to the subject.

FP, Office, LL: 1Bdrm,

1.0Bath

- **Listing 1** ACTIVE. 2 Price Decreases. Neutral interior with custom dated paints. No updates to kitchen or bathrooms. No landscape improvements. No outstanding features.
- **Listing 2** ACTIVE. No marketing photos available, description: Located near UCCS, close to schools and parks. This home needs some TLC. Living room with wood burning fireplace & instert on the main level. Family room in the basement that includes a dry bar and library/office.

FP, LL: RecRm, 2Bdrm,

FP, LL: RecRm, 2Bdrm,

1.0Bath

**Listing 3** PENDING. Well maintained appearance with thoughtful updates over the prior 10 years but not everything is improved. Xeroscaped yards.

FP, AC, LL: RecRm, 2Bdrm,

1.0Bath

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	2325 Troy Court	2485 Royal Palm Dr	4307 Mallow Rd	2435 Damon Dr
City, State	Colorado Springs, CO	Colorado Springs, CO	Colorado Springs, CO	Colorado Springs, CO
Zip Code	80918	80918	80907	80918
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.10 1	1.39 1	0.10 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$525,000	\$515,000	\$495,000
List Price \$		\$500,000	\$499,000	\$495,000
Sale Price \$		\$494,500	\$499,000	\$500,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		07/28/2022	06/03/2022	09/16/2022
DOM · Cumulative DOM		12 · 44	18 · 50	3 · 34
Age (# of years)	27	27	28	26
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Adverse ; Busy Road	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,344	1,234	1,297	1,346
Bdrm · Bths · ½ Bths	2 · 2	2 · 2	3 · 2	2 · 2
Total Room #	9	9	9	9
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	Yes	Yes	Yes	Yes
Basement (% Fin)	15%	98%	90%	90%
Basement Sq. Ft.	1332	1,234	1,288	1,334
Pool/Spa				
Lot Size	0.14 acres	0.14 acres	0.24 acres	0.12 acres
Other	FP, Office, LL: 1Bdrm, 1.0Bath	FP, AC, LL: RecRm, 2Bdrm, 1.0Bath	FP, LL: RecRm, 1Bdrm, 1.0Bath	FP, AC, Office, LL: RecRn 2Bdrm, 1.0Bath
Net Adjustment		-\$9,500	-\$10,500	-\$31,500
Adjusted Price		\$485,000	\$488,500	\$468,500

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales - Cont.

by ClearCapital

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Adjustments: Location +2500, Bedroom -8500, Office +4500, RecRoom -4500, AC -3500 1 Price Decrease. Well maintained appearance, custom neutral warm paints throughout, wood & tile flooring throughout the main level. Established landscaping. Backs to busy road.
- **Sold 2** Adjustments: Seller concession -2000, Bedroom -8500, Office +4500, RecRoom -4500 1 Price Decrease. Neutral paints & Made Ready interior with new carpet & new appliances, newer granite counters at kitchen. Move in ready condition but no outstanding features.
- **Sold 3** Adjustments: Seller concession -10000, Bedroom -8500, RecRoom -4500, AC -3500, Walk-out -5000 Similar design as Subject, newer flooring on main level. Overall well maintained appearance with few modest updates over the prior ten years. Walkout basement.

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Current Listing S	tatus	Not Currently Listed		Listina Histor	ry Comments		
Listing Agency/Firm		Last MLS & Tax Sold Date: 12/30/22 Off market Sold Date:					
Listing Agent Name			09/23/22				
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	2					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
				Sold	09/23/2022	\$325,000	Tax Records
10/21/2022	\$380,000			Sold	12/30/2022	\$350,000	MLS

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$479,900	\$479,900			
Sales Price	\$475,000	\$475,000			
30 Day Price	\$470,000				
Comments Regarding Pricing S	Comments Regarding Pricing Strategy				

A single line MLS neighborhood report for one year supports the shortage of comps and it was necessary to use Sold comps that closed over the preferred 90 days. The most viable comps are Listed #1, Sold #1 & Sold #3. All are located in the Subject's subdivision and are similar model/design and comparable features. Most weight placed on Listed #1 for final price conclusion. No adjustment made for slight variance of GLA, year built or acreage as there is likely no economic difference.

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# Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

by ClearCapital



Front



Front



Front



Front



Address Verification



Address Verification

# **Subject Photos**

by ClearCapital



Side



Side



Street



Street



Street



Street

# **Listing Photos**





Front

3807 Somerset DR Colorado Springs, CO 80907



Front

3810 Wesley DR Colorado Springs, CO 80917



Front

**Sales Photos** 

by ClearCapital





Front

4307 Mallow RD Colorado Springs, CO 80907



Front

2435 Damon DR Colorado Springs, CO 80918



**Front** 

by ClearCapital

**S**3

Sold 3

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### ClearMaps Addendum **Address** ☆ 2325 Troy Court, Colorado Springs, CO 80918 Loan Number 51958 Suggested List \$479,900 Suggested Repaired \$479,900 Sale \$475,000 Clear Capital SUBJECT: 2325 Troy Ct, Colorado Springs, CO 80918 N Academy Blvd. 83 S2 Austin Bluffs Pkwy L3 PAPETON E Fillmore St. mapapagg; @2023 ClearCapital.com, Inc Address Miles to Subject **Mapping Accuracy** Comparable Subject 2325 Troy Court, Colorado Springs, CO 80918 Parcel Match Listing 1 2420 Royal Palm Dr, Colorado Springs, CO 80918 0.07 Miles 1 Parcel Match Listing 2 3807 Somerset Dr, Colorado Springs, CO 80918 0.93 Miles 1 Parcel Match Listing 3 3810 Wesley Dr, Colorado Springs, CO 80918 1.09 Miles <sup>1</sup> Parcel Match **S1** Sold 1 2485 Royal Palm Dr, Colorado Springs, CO 80918 0.10 Miles 1 Parcel Match S2 Sold 2 4307 Mallow Rd, Colorado Springs, CO 80918 1.39 Miles <sup>1</sup> Parcel Match

2435 Damon Dr, Colorado Springs, CO 80918

0.10 Miles <sup>1</sup>

Parcel Match

<sup>&</sup>lt;sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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### Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

The amount of time the property is exposed to a pool of prospective buyers before going into contract. Marketing Time

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### **Report Instructions**

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This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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**Broker Information** 

by ClearCapital

Broker Name Darlene Haines Company/Brokerage Rocky Mountain Property Shop

License No ER100003044 Address 3021 Mandalay Grv Colorado Springs CO 80917

License Expiration 12/31/2024 License State CO

Phone 3039560090 Email darlenehaines@hotmail.com

**Broker Distance to Subject** 3.56 miles **Date Signed** 01/20/2023

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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