## 14943 MESQUITE STREET

HESPERIA, CA 92345 Loan Number

\$395,000 • As-Is Value

52544

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	14943 Mesquite Street, Hesperia, CA 92345 02/14/2023 52544 Catamount Properties 2018 LLC	Order ID Date of Report APN County	8615946 02/14/2023 0409-151-27 San Bernardi		33909966
Tracking IDs					
Order Tracking ID	02.13.22 BPO Request	Tracking ID 1	02.13.22 BPO F	Request	
Tracking ID 2		Tracking ID 3			

### **General Conditions**

Owner	Traylor, Sara
R. E. Taxes	\$2,269
Assessed Value	\$145,018
Zoning Classification	R1-one SFR per lot
Property Type	SFR
Occupancy	Occupied
Ownership Type	Fee Simple
Property Condition	Average
Estimated Exterior Repair Cost	\$0
Estimated Interior Repair Cost	\$0
Total Estimated Repair	\$0
НОА	No
Visible From Street	Visible
Road Type	Public

#### **Condition Comments**

Subject property is smaller, middle aged SFR in older semi-rural area in the SW quadrant of Hesperia, an area with very strong market activity & demand. Is occupied, presumably by owner. Generally maintained condition, no repairs noted. Lot is fully fenced. Some trees, shrubs, no other landscaping but yard areas are cleared & weed free. Comp shingle roof appears to be in good condition. Extra side concrete parking area. Small stoop type porch at entry. Aerial view appears to show rear covered patio. Currently there is a delinquent trash pickup bill showing on tax records, amount \$683.86

### Neighborhood & Market Data

Location Type	Rural
Local Economy	Stable
Sales Prices in this Neighborhood	Low: \$195,000 High: \$665,000
Market for this type of property	Remained Stable for the past 6 months.
Normal Marketing Days	<90

#### **Neighborhood Comments**

Older semi-rural area in the SW quadrant of Hesperia. The improved properties are represented by a very wide range of sizes, ages of homes, but the majority are small to mid sized, single story, mostly built in the 70's-90's. Typical lot size in this area can range from .35 to 2 acres or more. the area is zoned for horses, there are some actual horse use properties through out the area. This area has very strong market demand & activity & higher than AVG resale values compared to tother areas of Hesperia.

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## **Current Listings**

	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	14943 Mesquite Street	15668 Fir St.	15408 Palm St.	7710 Lincoln Ave.
City, State	Hesperia, CA	Hesperia, CA	Hesperia, CA	Hesperia, CA
Zip Code	92345	92345	92345	92345
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.94 <sup>1</sup>	0.96 <sup>1</sup>	0.51 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$449,900	\$410,000	\$398,000
List Price \$		\$449,900	\$405,000	\$379,999
Original List Date		12/16/2022	06/08/2022	10/11/2022
$DOM \cdot Cumulative DOM$		30 · 60	137 · 251	126 · 126
Age (# of years)	44	48	37	39
Condition	Average	Good	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,264	1,467	1,120	1,186
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	2 · 2
Total Room #	5	6	5	5
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.66 acres	1.39 acres	1 acres	.45 acres
Other	fence, comp roof, patio	fence, comp roof, patio	fence, tile roof, patio	fence, comp roof, patio

\* Listing 3 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

**14943 MESQUITE STREET** 

HESPERIA, CA 92345

## Current Listings - Cont.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Regular resale in same market area. Larger SF, similar age, exterior style, features, garage, BR/BA count. Larger lot-still typical for the area, adjusted at about \$5000 per acre. Fenced & x-fenced lot, some trees, no other landscaping. Small stoop type porch at entry, rear covered patio. Completely rehabbed with new paint, flooring, fixtures, updated kitchen & bath features. Is currently in escrow.
- Listing 2 Regular resale in same market area. Smaller SF. Newer age, within 7 years of subject age, no adjustment. There is a detached garage that does not show in tax records & which has been converted to ADU. Fenced lot, some small rockscaped yard areas. Tile roof-not comp shingle like subject. Rear covered patio. Currently in escrow.
- Listing 3 Regular resale in same market area. Newer age, within 5 years of subject age, no adjustment. Smaller SF with fewer BR but has large bonus room that could be used as 3rd BR. Smaller lot-still typical for the area, adjusted at about \$5000 per acre. Fenced & x-fenced lot, landscaped yard areas, trees, shrubs. Front porch, rear covered patio.

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## 14943 MESQUITE STREET

HESPERIA, CA 92345 Loan Number

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## **Recent Sales**

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	14943 Mesquite Street	14984 Fir St.	7382 Cottonwood Ave.	8919 11th Ave.
City, State	Hesperia, CA	Hesperia, CA	Hesperia, CA	Hesperia, CA
Zip Code	92345	92345	92345	92345
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.31 <sup>1</sup>	0.85 1	1.24 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$425,000	\$365,000	\$409,000
List Price \$		\$425,000	\$365,000	\$409,000
Sale Price \$		\$425,000	\$375,000	\$420,000
Type of Financing		Conventional	Fha	Fha
Date of Sale		12/02/2022	12/14/2022	12/06/2022
DOM $\cdot$ Cumulative DOM	·	78 · 123	4 · 49	9 · 95
Age (# of years)	44	35	40	46
Condition	Average	Average	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,264	1,454	1,176	1,242
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	5	6	5	5
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.66 acres	.72 acres	.43 acres	1.04 acres
Other	fence, comp roof, patio	fence, comp roof, porch	fence, comp roof	fence, comp roof, patic extra garage
Net Adjustment		-\$25,050	-\$10,650	-\$14,850
Adjusted Price		\$399,950	\$364,350	\$405,150

\* Sold 2 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

HESPERIA, CA 92345

### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Regular resale in same market area. Newer age, within 9 years of subject age, no adjustment. Larger SF, similar other features, garage, BR/BA count. Larger lot-still typical for the area. Fenced lot, landscaped yard, many trees, shrubs, front porch. Has 3 stall barn & several large storage sheds. \$15,000 concessions paid. Adjusted for concessions paid (-\$15000), larger SF (-\$4750), barn (-\$5000), larger lot (-\$300), superior yard condition (-\$1500) & offset by no rear patio (+\$1500).
- **Sold 2** Regular resale in same market area. Smaller SF, similar age, room count, garage. Smaller lot-still typical for the area. Fenced lot, some trees, shrubs, no other landscaping. Interior remodeled including new paint, flooring, fixtures, updated kitchen & bath features. Adjusted for concessions paid (-\$8000), remodeled condition (-\$7500) & offset by smaller SF (+\$2200), smaller lot (+\$1150), no rear patio (+\$1500).
- **Sold 3** Regular resale in same market area. Similar size, age, room count, garage. Larger lot-still typical for the area. Fully fenced lot, some trees, small rockscaped yard area. Front porch, rear covered patio. Has extra detached garage in back. Interior is remodeled with new paint, flooring, fixtures, updated kitchen & bath features. Adjusted for remodeled condition (-\$7500), extra garage (-\$6000), larger lot (-\$1900) & offset by slightly smaller SF (+\$550).

## **14943 MESQUITE STREET**

HESPERIA, CA 92345

## \$395,000 As-Is Value

52544

Loan Number

## Subject Sales & Listing History

					<b>.</b> .		
Current Listing S	status	Not Currently L	Isted	Listing Histor	y Comments		
Listing Agency/F	irm			n/a			
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

#### Marketing Strategy As Is Price **Repaired Price** Suggested List Price \$399,000 \$399,000 Sales Price \$395,000 \$395,000 \$369,000 30 Day Price --

#### **Comments Regarding Pricing Strategy**

Search was expanded to include the whole large semi-rural market area in order to find best comps for subject & to try & bracket subject features. Every effort made to find/use comps with as close proximity as possible. The market is transitioning & leveling out after 3 years of unprecedented appreciation & activity. Inventory is at it's highest level in over 3 years. Many listings are seeing price reductions, some substantial & many sellers are offering concessions to buyers. In the coming months, competitive pricing is going to be the most important factor in marketing any property. In this case search was expanded up to 2 miles to find comps but 5 of the 6 are within 1 mile. As is typical in a transitioning market, values are represented by a very wide range but properties in this location & value range are still in high demand & rehabbed properties will still sell for the highest values.

## **14943 MESQUITE STREET**

HESPERIA, CA 92345 Loan Number



## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

HESPERIA, CA 92345

**52544 \$395,000** Loan Number • As-Is Value

## **Subject Photos**



Front



Address Verification



Side



Street

by ClearCapital

## **14943 MESQUITE STREET**

HESPERIA, CA 92345

#### \$395,000 52544 Loan Number As-Is Value

## **Listing Photos**

15668 Fir St. L1 Hesperia, CA 92345



Front



15408 Palm St. Hesperia, CA 92345





7710 Lincoln Ave. Hesperia, CA 92345 L3



Front

by ClearCapital

## **14943 MESQUITE STREET**

HESPERIA, CA 92345

#### 52544 \$395,000 Loan Number As-Is Value

## **Sales Photos**

14984 Fir St. **S1** Hesperia, CA 92345



Front



7382 Cottonwood Ave. Hesperia, CA 92345



Front

8919 11th Ave. **S**3 Hesperia, CA 92345



Front

Effective: 02/14/2023

by ClearCapital

## **14943 MESQUITE STREET**

HESPERIA, CA 92345

## \$395,000 • As-Is Value

52544

Loan Number

## ClearMaps Addendum Address ☆ 14943 Mesquite Street, Hesperia, CA 92345 Loan Number 52544 Suggested List \$399,000 Suggested Repaired \$399,000 Sale \$395,000 🖉 Clear Capital SUBJECT: 14943 Mesquite St, Hesperia, CA 92345 **S**3 Cottonwood 7th Ave. L2 L1 **S1** L3 ottonwood 7th Ave **S**2 Ranchero Rd Ranchero St. Hesperia Airport mapqpool? @2023 ClearCapital.com, Inc

Co	mparable	Address	Miles to Subject	Mapping Accuracy
*	Subject	14943 Mesquite Street, Hesperia, CA 92345		Parcel Match
L1	Listing 1	15668 Fir St., Hesperia, CA 92345	0.94 Miles 1	Parcel Match
L2	Listing 2	15408 Palm St., Hesperia, CA 92345	0.96 Miles 1	Parcel Match
L3	Listing 3	7710 Lincoln Ave., Hesperia, CA 92345	0.51 Miles 1	Parcel Match
<b>S1</b>	Sold 1	14984 Fir St., Hesperia, CA 92345	0.31 Miles 1	Parcel Match
<b>S2</b>	Sold 2	7382 Cottonwood Ave., Hesperia, CA 92345	0.85 Miles 1	Parcel Match
<b>S</b> 3	Sold 3	8919 11th Ave., Hesperia, CA 92345	1.24 Miles <sup>1</sup>	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

## **14943 MESQUITE STREET**

HESPERIA, CA 92345

## Addendum: Report Purpose

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions: Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

HESPERIA, CA 92345

Loan Number

## Addendum: Report Purpose - cont.

## **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. \*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report. 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

## **14943 MESQUITE STREET**

HESPERIA, CA 92345 Loan Number



52544

## Report Instructions - cont.

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

## 14943 MESQUITE STREET

HESPERIA, CA 92345

52544 \$395,000 Loan Number

As-Is Value

## Broker Information

Broker Name	Teri Ann Bragger	Company/Brokerage	First Team Real Estate
License No	00939550	Address	15545 Bear Valley Rd. Hesperia CA 92345
License Expiration	10/09/2026	License State	CA
Phone	7609000529	Email	teribragger@firstteam.com
Broker Distance to Subject	5.09 miles	Date Signed	02/14/2023

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.