## **DRIVE-BY BPO**

### 81 CORTE LENOSA UNIT C

GREENBRAE, CA 94904

**53252** Loan Number

**\$859,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	81 Corte Lenosa Unit C, Greenbrae, CA 94904 04/16/2023 53252 Catamount Properties 2018 LLC	Order ID Date of Report APN County	8698699 04/18/2023 022-420-03 Marin	Property ID	34106339
Tracking IDs					
Order Tracking ID	04.14.23 BPO Request	Tracking ID 1	04.14.23 BPO Re	equest	
Tracking ID 2		Tracking ID 3			

Owner	Specht Jennifer MSpecht Jennifer M	Condition Comments		
R. E. Taxes	\$9,302	In keeping with the development.		
Assessed Value	\$547,563			
Zoning Classification	Condo/Townhse/Etc-A			
Property Type	Condo			
Occupancy	Occupied			
Ownership Type Fee Simple				
Property Condition	Average			
stimated Exterior Repair Cost \$0				
Estimated Interior Repair Cost				
Total Estimated Repair	\$0			
НОА	Magnolia Terrace (415) 925-1885			
Association Fees	\$450 / Month (Landscaping,Insurance,Other: Roof)			
Visible From Street	Visible			
Road Type	Public			

Neighborhood & Market Da	ııa	
Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	Complex backs to busy street. Good schools and commute
Sales Prices in this Neighborhood	Low: \$725,000 High: \$1,775,000	
Market for this type of property	Remained Stable for the past 6 months.	
Normal Marketing Days	<30	

Client(s): Wedgewood Inc

Property ID: 34106339

	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	81 Corte Lenosa Unit C	13 Village Ct	320 Via Casitas #212	19 Pixley Ave #15
City, State	Greenbrae, CA	San Rafael, CA	Greenbrae, CA	Corte Madera, CA
Zip Code	94904	94903	94904	94925
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		3.23 1	0.25 1	1.58 1
Property Type	Condo	Condo	Condo	Condo
Original List Price \$	\$	\$749,000	\$735,000	\$795,000
List Price \$		\$749,000	\$735,000	\$795,000
Original List Date		04/12/2023	03/24/2023	06/30/2022
DOM · Cumulative DOM		4 · 6	24 · 25	104 · 292
Age (# of years)	50	35	61	51
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Condo Floor Number	1	1	1	1
Location	Adverse ; Busy Road	Neutral ; Residential	Beneficial; Residential	Beneficial ; Residential
View	Beneficial ; Mountain	Beneficial ; Park	Beneficial; Mountain	Beneficial; Park
Style/Design	2 Stories Contemporary	1 Story Contemporary	2 Stories Contemporary	2 Stories Contemporar
# Units	1	1	1	1
Living Sq. Feet	1,216	984	1,344	1,056
Bdrm · Bths · ½ Bths	2 · 1 · 1	2 · 2	3 · 2	2 · 1 · 1
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 2 Car(s)	Carport 2 Car(s)	Carport 1 Car	Carport 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa		Pool - Yes Spa - Yes	Pool - Yes	Pool - Yes

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Neighborhood not as good. Adjustments for GLA, baths and garage,
- Listing 2 Similar neighborhood. Condo, not a townhome. Adjustments for GLA and baths
- Listing 3 Similar neighborhood. Adjustments for GLA and garage

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	81 Corte Lenosa Unit C	55 Corte Real #7	45 Corte Real #2	565 Via Casitas #12
City, State	Greenbrae, CA	Greenbrae, CA	Greenbrae, CA	Greenbrae, CA
Zip Code	94904	94904	94904	94904
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.38 1	0.37 1	0.27 1
Property Type	Condo	Condo	Condo	Condo
Original List Price \$		\$725,000	\$799,000	\$749,000
List Price \$		\$725,000	\$799,000	\$749,000
Sale Price \$		\$860,000	\$820,000	\$749,000
Type of Financing		Conventional	1031 Exchange	Conventional
Date of Sale		04/25/2022	04/10/2023	04/10/2023
DOM · Cumulative DOM		8 · 26	15 · 34	20 · 27
Age (# of years)	50	50	50	50
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Condo Floor Number	1	1	1	1
Location	Adverse ; Busy Road	Beneficial ; Residential	Beneficial ; Residential	Beneficial; Residential
View	Beneficial; Mountain	Beneficial ; Mountain	Beneficial; Mountain	Beneficial; Mountain
Style/Design	2 Stories Contemporary	2 Stories Contemporary	2 Stories Contemporary	1 Story Contemporary
# Units	1	1	1	1
Living Sq. Feet	1,216	1,048	1,120	1,355
Bdrm · Bths · ½ Bths	2 · 1 · 1	2 · 1 · 1	2 · 1 · 1	2 · 2
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 2 Car(s)	Carport 1 Car	Carport 1 Car	Detached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa		Pool - Yes		Pool - Yes Spa - Yes
Lot Size	0.04 acres	0.05 acres	0.04 acres	0.07 acres
Other				
Net Adjustment		+\$60,000	+\$39,000	-\$28,000
Adjusted Price		\$920,000	\$859,000	\$721,000

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Same neighborhood, but better location. Similar condition. Adjustments for GLA, pool and garage.
- Sold 2 Same neighborhood, but better location. Similar condition. Adjustments for GLA and garage.
- Sold 3 Similar neighborhood, better location and view. Condo, not a townhome. Adjustments for GLA, baths location and pool.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Subject Sale	es & Listing His	tory					
Current Listing Status		Not Currently I	isted	Listing Histor	y Comments		
Listing Agency/Firm		Sold 03/27/2015 for \$485,000.					
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$879,000	\$879,000			
Sales Price	\$859,000	\$859,000			
30 Day Price	\$839,000				
Comments Regarding Pricing S	trategy				

There were no active townhome comps in Greenbrae and only 5 sold comps in the last 12 months, so parameters had to be expanded. Although condos are not comparable to townhomes, 2 were used to get closer in proximity to the subject. Sold comps 1 and 2 are in the same neighborhood and more similar to the subject and were weighted more heavily.

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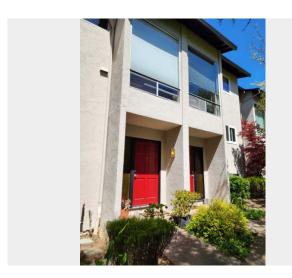
Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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## **Subject Photos**



Front



Address Verification



Side



Back



Street

## **Listing Photos**



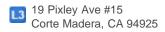


Front





Front





### **Sales Photos**





Front

45 Corte Real #2 Greenbrae, CA 94904



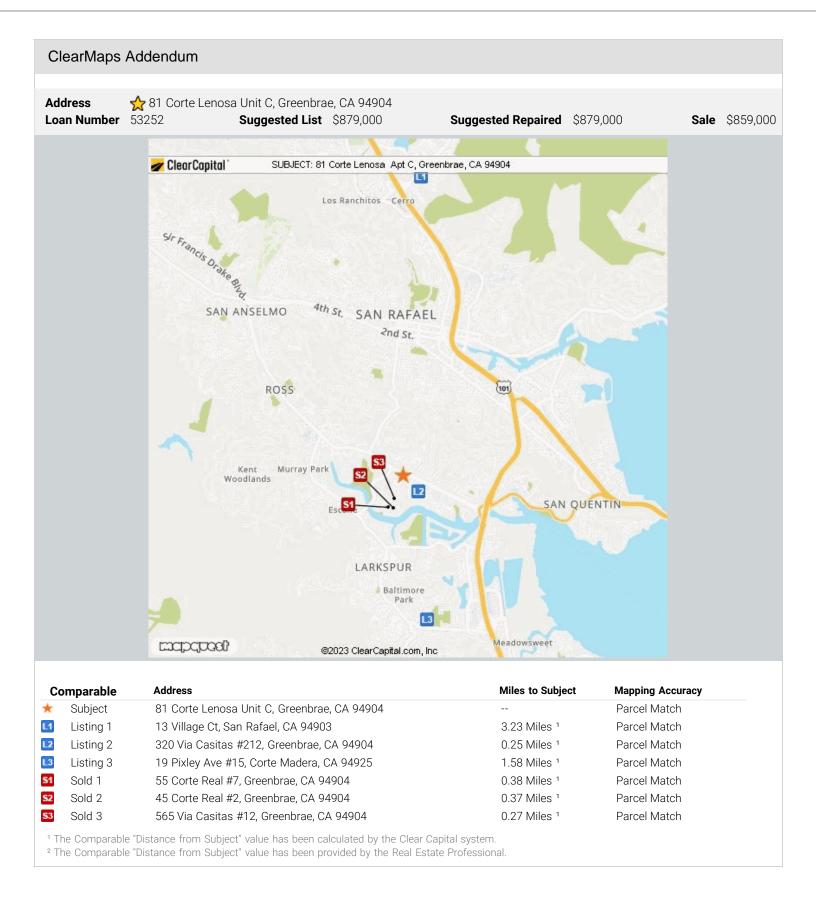
Front

53 565 Via Casitas #12 Greenbrae, CA 94904



Front

**DRIVE-BY BPO** 



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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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Addendum: Report Purpose - cont.

#### **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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#### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Allison Boswell Company/Brokerage BHHS/Drysdale Properties

**License No** 01392377 **Address** 851 Irwin St San Rafael CA 94901

**License Expiration** 03/27/2027 **License State** CA

**Phone** 4159873377 **Email** boswellconsulting@comcast.net

Broker Distance to Subject 1.59 miles Date Signed 04/17/2023

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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