# **DRIVE-BY BPO**

#### **85 CROSSWINDS DRIVE**

MOUNT JULIET, TN 37122

**54354** Loan Number

\$425,000

As-Is Value

by ClearCapital

report.

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this

Address Inspection Date Loan Number Borrower Name	85 Crosswinds Drive, Mount Juliet, TN 37122 08/05/2023 54354 Catamount Properties 2018 LLC	Order ID Date of Report APN County	8864065 08/06/2023 029J A 0210 Wilson	Property ID	34474530
Tracking IDs					
Order Tracking ID	08.04.23 BPO Request	Tracking ID 1	08.04.23 BPO R	equest	
Tracking ID 2		Tracking ID 3			

Owner	UNLAND,KAREN FAMILY TRUST	Condition Comments				
R. E. Taxes	\$1,210					
Assessed Value	\$63,400	subject looks to be in good condition, rural area with lower traffic, close to recreation areas and freeway access, lot is				
7.000000	Residential	somewhat wooded and sits higher off street. exterior paint ar porch looks to be in good condition. Area is rural with large lo				
Zoning Classification						
Property Type	SFR	medium density residential housing. Subject area is on a				
Occupancy	Vacant	peninsula surrounded by the Cumberland river/ old hickory lak				
ecure? Yes		Subject is Not a lake view or lake frontage property.				
(locked up contractor box on front	door)					
Ownership Type	Fee Simple					
<b>Property Condition</b>	Good					
Estimated Exterior Repair Cost	\$0					
Estimated Interior Repair Cost	\$0					
Total Estimated Repair	\$0					
НОА	No					
Visible From Street	Visible					
Road Type	Public					

Neighborhood & Market Da	ata	
Location Type	Rural	Neighborhood Comments
Local Economy	Stable	subject area is a peninsula and there are several lakeview and
Sales Prices in this Neighborhood	Low: \$254,000 High: \$1,200,000	lake front properties, the subject is not a lake front or lake view and this limits the comparable properties somewhat. several c
Market for this type of property	Decreased 5 % in the past 6 months.	the neighborhood houses have been older homes with basements that have been remodeled and the basement has
Normal Marketing Days	<30	been finished. Rural area with large lots with medium density, low traffic area, close to lake recreation areas.

Client(s): Wedgewood Inc

Property ID: 34474530

Effective: 08/05/2023 Page: 1 of 15

**54354** Loan Number

**\$425,000**• As-Is Value

by ClearCapital

Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	85 Crosswinds Drive	45 Crosswinds Dr	295 Saundersville Ferry Rd	1216 Saundersville Ferry Rd
City, State	Mount Juliet, TN	Mount Juliet, TN	Mount Juliet, TN	Mount Juliet, TN
Zip Code	37122	37122	37122	37122
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.09 1	2.12 1	1.33 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$499,900	\$450,000	\$274,900
List Price \$		\$499,900	\$450,000	\$274,900
Original List Date		07/27/2023	07/25/2023	07/21/2023
DOM · Cumulative DOM		1 · 10	1 · 12	1 · 16
Age (# of years)	70	69	56	58
Condition	Good	Good	Good	Fair
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story traditional	1 Story traditional	1 Story traditional	1 Story traditional
# Units	1	1	1	1
Living Sq. Feet	1,504	2,020	1,840	1,250
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	4 · 2	3 · 1 · 1
Total Room #	7	7	8	7
Garage (Style/Stalls)	None	Attached 2 Car(s)	Detached 2 Car(s)	Attached 1 Car
Basement (Yes/No)	Yes	Yes	No	No
Basement (% Fin)	0%	50%	0%	0%
Basement Sq. Ft.	1,504	760		
Pool/Spa				
Lot Size	1.23 acres	.56 acres	.43 acres	1.30 acres
Other		renovated 2005, studio inlaw	room addition 266sqft	investor

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

MOUNT JULIET, TN 37122

54354 Loan Number

Effective: 08/05/2023

Page: 3 of 15

**\$425,000**• As-Is Value

by ClearCapital

#### Current Listings - Cont.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- List comp 1 is superior to subject, currently pending, adjust for sqft from renovated basement, has attached 2car garage and 2 car detached garage. Original deed found recorded in 1954, house was fully renovated in 2005 remarks: You've got to view this amazing renovated home on .56 acre & close to the Lake. It features beautiful updated kitchen with stainless appliances & open shelving. 3 bedrooms, 2 baths, finished downstairs area with rec room/guest room and storage closet. An additional outdoor studio room that's 160 sq ft could be an office, fitness room, mancave or ???? It has opening for a bar & seating and adjoins the outdoor fire pit area. Dine out tonight on your own new composite deck area. This back yard is just perfect for entertaining!! It has 4 car garage with plenty of room for your boat & toys. 2 car attached garage & a 2 car detached (22x30) workshop. Fenced back yard with trees, 2 storage sheds, one 8x10. Lots of attic storage as well. No HOA. Zoned for Lakeview Elemtary & Greenhill High School. Private Remarks: See Offer Instructions. Detached garage has no power, but it is set up in panel of house to extend.
- Listing 2 List comp 2 is most similar to subject adjust for sqft and detached garage, was in coming soon status for approx 30 days, Welcome to this charming home nestled in the heart of Mount Juliet! This timeless residence exudes warmth, character, and modern updates that will captivate any homebuyer. This mid-century modern home is just waiting for your own personal touches. The standout feature of this home is the magnificent sunroom, a true oasis that seamlessly blends indoor and outdoor living. This home is located close to the Cedar Creek Marina where you can rent boats and enjoy a day out on Old Hickory Lake. Being only 40 minutes from Downtown Nashville, it offers a lot of options for entertainment, restaurants and shopping
- **Listing 3** List comp 3 is inferior to subject, adjust for sqft and condition, Great ranch home, Investors special ,located on a large lot, 3 br,1.5 baths, 1 car garage. Minutes from the lake, hardwoods, Needs to be remodeled bathroom, kitchen, and etc. Cash or conventional only Sold as is .Hurry wont last long.

Client(s): Wedgewood Inc Property ID: 34474530

**54354** Loan Number

**\$425,000**• As-Is Value

by ClearCapital

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	85 Crosswinds Drive	2508 Saundersville Ferry Rd		1612 Cedar Tree Ln
	Mount Juliet, TN	Mount Juliet, TN	Mount Juliet, TN	Mount Juliet, TN
City, State				
Zip Code	37122	37122	37122	37122
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.16 1	1.40 1	2.17 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$599,900	\$449,900	\$270,000
List Price \$		\$599,900	\$449,900	\$270,000
Sale Price \$		\$549,900	\$441,000	\$270,000
Type of Financing		Conv	Conv	Conv
Date of Sale		02/10/2023	03/07/2023	04/03/2023
DOM · Cumulative DOM		23 · 23	27 · 35	53 · 53
Age (# of years)	70	44	53	33
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story traditional	1 Story traditional	1 Story traditional	1 Story traditional
# Units	1	1	1	1
Living Sq. Feet	1,504	2,450	1,843	1,189
Bdrm · Bths · ½ Bths	3 · 2	4 · 3	3 · 2	3 · 2
Total Room #	7	9	7	7
Garage (Style/Stalls)	None	None	Attached 2 Car(s)	Attached 1 Car
Basement (Yes/No)	Yes	Yes	Yes	No
Basement (% Fin)	0%	100%	50%	0%
Basement Sq. Ft.	1504	1,225	593	
Pool/Spa				
Lot Size	1.23 acres	.34 acres	1 acres	.23 acres
Other		remodeled , basement	remodeled , basement	investor
Net Adjustment		-\$75,000	-\$25,000	+\$100,000
Adjusted Price		\$474,900	\$416,000	\$370,000

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

MOUNT JULIET, TN 37122

54354

**\$425,000**As-Is Value

Loan Number

#### Recent Sales - Cont.

by ClearCapital

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Sold comp 1 is superior to subject, adjust for sqft, age, lot size: Beautifully remodeled home five minutes from Old Hickory Lake! The interior space was redesigned with a modern style. New windows, drywall and paint, LVP flooring, and light fixtures throughout. Vaulted ceiling in the main living area. Kitchen includes new cabinets with black leather granite countertops. Hallway bath has tile flooring, marble countertop, and tub/shower combo. Primary bath features custom tile flooring and tile shower. Basement transformed to bring more living space with two bedrooms, full bath, and large living area with natural light. Potential shelter/safe room has steel door. New HVAC and 1 year old roof. Plenty of space for your boat!
- Sold comp 2 is most similar to subject adjust for sqft, 2car garage, partial basement. Renovated inside and out all brick home. New HVAC, roof, windows and gutters. New carpet and Luxury vinyl plank floors. Fresh paint throughout. New cabinets and granite in kitchen and baths. New sinks, tubs, lighting, kitchen appliances and much more! Partial finished basement with 2 car attached garage. Great schools! Storage buildings are being sold "AS IS". Ready to move into!
- **Sold 3** Sold comp 3 is inferior to subject adjust for sqft and condition, lot size, renovation needed. For comp purposes only. Needs some work.

Client(s): Wedgewood Inc Property ID: 34474530 Effective: 08/05/2023 Page: 5 of 15

MOUNT JULIET, TN 37122

54354 Loan Number

\$425,000 As-Is Value

by ClearCapital

Current Listing Status Not Currently Listed			Listing Histor	y Comments			
Listing Agency/Firm			Tax Record 07/19/2019 Deed Recorded Tax Record 09/03/2003 Deed Recorded Tax Record 06/25/2002 Deed				
Listing Agent Name Listing Agent Phone							
		Recorded Tax Record 09/25/1953 Deed Recorded					
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$440,000	\$440,000			
Sales Price	\$425,000	\$425,000			
30 Day Price	\$415,000				
Comments Regarding Pricing S	Comments Regarding Pricing Strategy				

subject inspection was a drive by so we did not go inside to view condition. instructions were that this subject was in renovated condition good. Peninsula limits the comps to a smaller area than normal and the subject is not on the lake nor is a view lot. Based on the information from the comps the prices and marketing should be fairly accurate.

Client(s): Wedgewood Inc

Property ID: 34474530

by ClearCapital

#### **85 CROSSWINDS DRIVE**

MOUNT JULIET, TN 37122

**54354** Loan Number

**\$425,000**• As-Is Value

Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc Property ID: 34474530 Effective: 08/05/2023 Page: 7 of 15

# **Subject Photos**





Address Verification



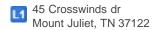
Address Verification



Street

# by ClearCapital

# **Listing Photos**





Front

295 Saundersville ferry rd Mount Juliet, TN 37122



Front

1216 Saundersville ferry rd Mount Juliet, TN 37122



Front

**54354** Loan Number

**\$425,000**• As-Is Value

MOUNT JULIET, TN 37122

## **Sales Photos**

by ClearCapital

2508 Saundersville Ferry rd Mount Juliet, TN 37122



Front

52 710 Outlook dr Mount Juliet, TN 37122



Front

1612 Cedar Tree In Mount Juliet, TN 37122



Front

54354 Loan Number **\$425,000**• As-Is Value

by ClearCapital

#### ClearMaps Addendum 🗙 85 Crosswinds Drive, Mount Juliet, TN 37122 **Address** Loan Number 54354 Suggested List \$440,000 Suggested Repaired \$440,000 Sale \$425,000 Clear Capital SUBJECT: 85 Crosswinds Dr, Mount Juliet, TN 37122 Old Hicko Lake Nonavil Saundersville Rd. mapapagg! @2023 ClearCapital.com, Inc Address Miles to Subject **Mapping Accuracy** Comparable Subject 85 Crosswinds Drive, Mount Juliet, TN 37122 Parcel Match Listing 1 45 Crosswinds Dr, Mount Juliet, TN 37122 0.09 Miles 1 Parcel Match Listing 2 295 Saundersville Ferry Rd, Mount Juliet, TN 37122 2.12 Miles 1 Parcel Match Listing 3 1216 Saundersville Ferry Rd, Mount Juliet, TN 37122 1.33 Miles 1 Parcel Match **S1** Sold 1 2508 Saundersville Ferry Rd, Mount Juliet, TN 37122 0.16 Miles 1 Parcel Match S2 Sold 2 710 Outlook Dr, Mount Juliet, TN 37122 1.40 Miles <sup>1</sup> Parcel Match Sold 3 1612 Cedar Tree Ln, Mount Juliet, TN 37122 2.17 Miles <sup>1</sup> Parcel Match <sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

MOUNT JULIET, TN 37122

54354 Loan Number **\$425,000**As-Is Value

by ClearCapital

Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc

Property ID: 34474530

Effective: 08/05/2023 Page: 12 of 15

MOUNT JULIET, TN 37122

54354 Loan Number \$425,000

As-Is Value

#### Addendum: Report Purpose - cont.

#### **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Client(s): Wedgewood Inc

Property ID: 34474530

Page: 13 of 15

MOUNT JULIET, TN 37122

**54354** Loan Number

**\$425,000**• As-Is Value

by ClearCapital

#### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc Property ID: 34474530 Effective: 08/05/2023 Page: 14 of 15



MOUNT JULIET, TN 37122

54354

\$425,000 As-Is Value

by ClearCapital

Loan Number

#### Broker Information

**Broker Name** Ronald POINDEXTER Ron Poindexter Real Estate Company/Brokerage

120 Lindsey Hollow Rd Gallatin TN License No 356749 Address

37066

**License State** TN **License Expiration** 10/01/2024

Phone 6159950505 Email ronkpoindexter@gmail.com

**Broker Distance to Subject** 12.22 miles **Date Signed** 08/06/2023

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

> Client(s): Wedgewood Inc Property ID: 34474530 Effective: 08/05/2023 Page: 15 of 15