# **DRIVE-BY BPO**

# **1036 SEABRIGHT AVENUE**

57225

\$545,000 As-Is Value

by ClearCapital

GROVER BEACH, CA 93433 Loan Number

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

| Address<br>Inspection Date<br>Loan Number<br>Borrower Name | 1036 Seabright Avenue, Grover Beach, CA 93433<br>04/10/2024<br>57225<br>Breckenridge Property Fund 2016 LLC | Order ID<br>Date of Report<br>APN<br>County | 9269595<br>04/13/2024<br>060-288-033<br>San Luis Obis | Property ID | 35291753 |
|--|---|---|---|-------------|----------|
| Tracking IDs   |   |   |   |             |          |
| Order Tracking ID  | 4.10_BPO  | Tracking ID 1                               | 4.10_BPO  |             |          |
| Tracking ID 2  |   | Tracking ID 3                               |   |             |          |

| General Conditions                    |                  |  |
|---------------------------------------|------------------|--|
| Owner                                 | Manji 2514 W LLC | Condition Comments   |
| R. E. Taxes                           | \$6,147          | The subject is a single story, Ranch/Rambler style SFR hor   |
| Assessed Value                        | \$530,400        | Grover Beach. The subject appears to be vacant although  |
| Zoning Classification                 | Residential 20   | information (subject is for sale) states tenant occupied. The a NOD notice posted on the front door of the subject. The    |
| Property Type                         | SFR              | subject is an investor sale. The subject, per tax record   |
| Occupancy                             | Vacant           | information, contains (5) rooms, (2) bedrooms and (1) bath   |
| Secure?                               | Yes              | 899 sq. foot living area. The subject was built in 1959. subject is located on a sq. foot lot. The subjects roof lif       |
| (Property is secured by listing brok  | xer)             | The subjects composition shingle roof material is degraded   |
| Ownership Type                        | Fee Simple       | shingles are missing and multiple pieces of composition shapes   |
| <b>Property Condition</b>             | Fair             | were noted on the driveway. Condition is C5 (fair) due to re<br>condition. Per MLS photos, interior is dated and original. |
| <b>Estimated Exterior Repair Cost</b> | \$20,000         | Landscape is unkept and needs restoration repairs. Per ML  |
| Estimated Interior Repair Cost        | \$0              | information, the subject has a Sunroom amenity at back of  |
| Total Estimated Repair                | \$20,000         | home. Residential views and views of school directly acros<br>street from subject. Subject sits directly across from a spo |
| НОА                                   | No               | field at Grover beach Elementary School, an adverse influen  |
| Visible From Street                   | Visible          | The subject has no forced cool air or forced air heating.  |
| Road Type                             | Public           | HEATING: Wall Furnace per MLS information.   |

| Neighborhood & Market Da          | ata                                    |   |
|-----------------------------------|--|---|
| Location Type                     | Suburban                               | Neighborhood Comments   |
| Local Economy                     | Stable                                 | The subject is located in a non gated, mixed neighborhood of  |
| Sales Prices in this Neighborhood | Low: \$533,200<br>High: \$990,400      | SFR homes and multi-family homes in Grover Beach. Fee simple land. No HOA. The subjects neighborhood location is  |
| Market for this type of property  | Remained Stable for the past 6 months. | SUBURBAN, and within range of typical amenities - schools, shopping and services. The subject conforms to the surrounding   |
| Normal Marketing Days             | <30                                    | SFR homes in the neighborhood in age of construction, architectural style and quality of construction. The subjects floo plan size is in the lower tier of GLA values for its neighborhood and general geographical area. The subjects parcel size is in the middle to higher tier of lot sizes for SFR homes i |

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# **Neighborhood Comments**

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The subject is located in a non gated, mixed neighborhood of SFR homes and multi-family homes in Grover Beach. Fee simple land. No HOA. The subjects neighborhood location is SUBURBAN, and within range of typical amenities - schools, shopping and services. The subject conforms to the surrounding SFR homes in the neighborhood in age of construction, architectural style and quality of construction. The subjects floor plan size is in the lower tier of GLA values for its neighborhood and general geographical area. The subjects parcel size is in the middle to higher tier of lot sizes for SFR homes in the neighborhood. Vandalism risk is low to moderate. Neighborhood is stable. The subjects neighborhood is close to downtown Grover Beach and public parks. The subject sits directly across from a sports field at Grover Beach Elementary School. REO and Short Sale properties are in short supply in this area and across and the surrounding 5 Cities area in the current market. No boarded up homes noted on the subjects street or in the surrounding neighborhood.

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| Current Listings                 |                       |                       |                              |                       |
|----------------------------------|-----------------------|-----------------------|------------------------------|-----------------------|
|                                  | Subject               | Listing 1 *           | Listing 2                    | Listing 3             |
| Street Address                   | 1036 Seabright Avenue | 923 Mentone Avenue    | 180 Jennifer Court           | 729 Trouville Avenue  |
| City, State                      | Grover Beach, CA      | Grover Beach, CA      | Grover Beach, CA             | Grover Beach, CA      |
| Zip Code                         | 93433                 | 93433                 | 93433                        | 93433                 |
| Datasource                       | Tax Records           | MLS                   | MLS                          | MLS                   |
| Miles to Subj.                   |                       | 0.13 1                | 0.82 1                       | 0.24 1                |
| Property Type                    | SFR                   | SFR                   | SFR                          | SFR                   |
| Original List Price \$           | \$                    | \$550,000             | \$695,000                    | \$649,999             |
| List Price \$                    |                       | \$550,000             | \$695,000                    | \$649,999             |
| Original List Date               |                       | 12/20/2023            | 03/08/2024                   | 01/22/2024            |
| DOM · Cumulative DOM             | •                     | 21 · 115              | 36 · 36                      | 18 · 82               |
| Age (# of years)                 | 65                    | 78                    | 46                           | 79                    |
| Condition                        | Fair                  | Fair                  | Average                      | Good                  |
| Sales Type                       |                       | Investor              | Fair Market Value            | Fair Market Value     |
| Location                         | Adverse ; Other       | Neutral ; Residential | Neutral ; Residential        | Neutral ; Residential |
| View                             | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential        | Neutral ; Residential |
| Style/Design                     | 1 Story Ranch/Rambler | 1 Story Bungalow      | 1 Story Ranch/Rambler        | 1 Story Ranch/Rambler |
| # Units                          | 1                     | 1                     | 1                            | 1                     |
| Living Sq. Feet                  | 899                   | 1,064                 | 1,088                        | 936                   |
| Bdrm $\cdot$ Bths $\cdot$ ½ Bths | 2 · 1                 | 2 · 1                 | 2 · 2                        | 3 · 1                 |
| Total Room #                     | 5                     | 4                     | 5                            | 5                     |
| Garage (Style/Stalls)            | Attached 1 Car        | Carport 1 Car         | Attached 2 Car(s)            | Detached 1 Car        |
| Basement (Yes/No)                | No                    | No                    | No                           | No                    |
| Basement (% Fin)                 | 0%                    | 0%                    | 0%                           | 0%                    |
| Basement Sq. Ft.                 |                       |                       |                              |                       |
| Pool/Spa                         |                       |                       |                              |                       |
| Lot Size                         | 0.17 acres            | 0.17 acres            | 0.13 acres                   | 0.11 acres            |
| Other                            | Sunroom               | Corner lot            | Loft , End of cul de sac lot | Shed                  |
|                                  |                       |                       |                              |                       |

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

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<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.



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# Current Listings - Cont.

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**Listing Comments** Why the comparable listing is superior or inferior to the subject.

- MLS Status: "Pending" List #1 is a fair market resale. List #1 is located in the same immediate neighborhood in Grover Beach as the subject, approximately 0.13 miles away from the subject. List #1 is a (1) story, Bungalow style home. List #1 was built in 1946 and is a (13) year older home than the subject. Similar Q4 quality of construction rating. List #1 contains (2) bedrooms like the subject. List #1 has the same (1.0) bathroom count as the subject. List #1 has inferior (4) room count. List #1 has a larger sized floor plan with superior GLA values over the subject. Condition rating of List #1 is estimated to be similar C5 (fair) condition rating like the subject per its MLS photos and MLS profile information. The subjects condition is similar C5 (fair) condition rating. List #1 has a similar view amenity. List #1 has residential views only like the subject. List #1 has a inferior (1) car carport. The subject has a superior single car garage. List #1 has the same sized 0.17 acre lot as the subject and similar lot and land value to the subject. List #1 is located on a superior corner lot. Both Listing #1 and the subject have a patio amenity. The subject has a superior Sunroom amenity. List #1 has wall unit heating and no central air conditioning like the subject. Both homes have fenced and landscaped yards. List #1 has superior neighborhood lot location value with no adverse influences. The subjects lot is located directly across from a public school playground, an adverse influence on value. With adjustments, the subject has estimated similar fair market resale value to List #1 due to the subjects newer age of construction, superior (5) room count, superior garage amenity and superior Sunroom amenity, versus List #1 superior neighborhood lot location value, superior corner lot and superior GLA values. The subject is estimated to have similar fair market resale value to List #1. List #1 is the most proximate LIST comp. List #1 is the most heavily weighted LIST comp and has estimated similar fair market resale value to the subject. Resale values are estimated to be close and in range. Best LIST comp.
- Listing 2 MLS Status: "Active" - Listing #2 is a fair market sale. Listing #2 is located in the same general area of Grover Beach, approximately 0.82 miles away from the subject. List #2 is a (1) story, Bungalow style home. List #2 was built in 1978 and is a (19) year newer home than the subject. Comp exceeding the (15) year age of construction variance tolerance was used in the report due to scarce LIST comps factors in the current market for homes that match the subjects DNA profile and condition profile. Similar Q4 quality of construction rating. List #2 contains (2) bedrooms like the subject. List #2 has superior (2) bathroom count over the subject. List #2 has the same (5) room count as the subject. List #2 has a larger sized floor plan with superior GLA values over the subject. Comp exceeding the +/- 20% GLA value variance tolerance was used in the report due to scarce LIST comps factors in the current market for homes that match the subjects DNA profile and condition profile. Condition rating of List #2 is estimated to be superior C4 (average) condition rating over the subject per its MLS photos and MLS profile information. The subjects condition is inferior C5 (fair) condition rating. List #2 interior is dated and original. List #2 has a similar view amenity. List #2 has residential views only like the subject. List #2 has a superior attached (2) car garage. The subject has a inferior single car garage. List #2 has a inferior sized 0.13 acre lot to the subject and inferior lot and land value to the subject. List #2 is located on a superior end of cul de sac lot. Both Listing #2 and the subject have a patio amenity. The subject has a superior Sunroom amenity. List #2 has superior forced warm air heating. The subject has a inferior wall heater for heating. Both homes have no central air conditioning. Both homes have fenced and landscaped yards. List #2 has superior neighborhood lot location value with no adverse influences. The subjects lot is located directly across from a public school playground, an adverse influence on value. Listing #2 has a superior loft amenity per MLS photos and profile information With adjustments, the subject has estimated inferior fair market resale value to List #2 due to List #2 newer age of construction, superior C4 (average) condition, superior (2) car garage amenity, superior end of cul de sac lot, superior loft amenity, superior GLA values and superior neighborhood lot location value with no adverse influences, versus the subjects Sunroom amenity. The subject is estimated to have inferior fair market resale value to List #2. List #2 is superior and has superior fair market resale value over the subject.
- MLS Status: "Pending" List #3 is a vacant, fair market sale per MLS information. Listing #3 is located in the same area of Grover Beach, approximately 0.24 miles away from the subject. List #3 is a (1) story, Ranch style home like the subject. List #3 was built in 1945 and is a (14) year older home than the subject. Comp close to exceeding the (15) year age of construction variance tolerance was used in the report due to scarce LIST comps factors in the current market for homes that match the subjects DNA profile and condition profile. Similar Q4 quality of construction rating. List #3 contains superior (3) bedroom count over the subject. List #3 has the same (1) bathroom count as the subject. List #3 has the same (5) room count as the subject. List #3 has a slightly larger sized floor plan with slightly superior GLA values over the subject. Comp exceeding the +/- 20% GLA value variance tolerance was used in the report due to scarce LIST comps factors in the current market for homes that match the subjects DNA profile and condition profile. Condition rating of List #3 is superior C3 (good) condition rating over the subject per its MLS photos and MLS profile information. List #3 has been updated and renovated at both exterior and interior. The subjects condition is inferior C5 (fair) condition rating. The subjects interior is dated and original and the subject needs a new roof. List #3 has a similar view amenity. List #3 has residential views only like the subject. List #3 has a detached (1) car garage. The subject has a single car garage. List #3 has a inferior sized 0.11 acre lot to the subject and inferior lot and land value to the subject. Both Listing #3 and the subject have a patio amenity. The subject has a superior Sunroom amenity. List #3 has superior forced warm air heating. The subject has a inferior wall heater for heating. Both homes have no central air conditioning. Both homes have fenced and landscaped yards. List #3 has superior neighborhood lot location value with no adverse influences. The subjects lot is located directly across from a public school playground, an adverse influence on value. Listing #3 has a superior Shed and entity spent was and profile entity and profile entity

inferior fair market resale value to List #3 due to List #3 superior C3 (good) condition rating, slightly superior GLA values and superior neighborhood lot location value with no adverse influences, versus the subjects superior newer age of construction, superior sized lot and superior Sunroom amenity. The subject is estimated to have inferior fair market resale value to List #3. List #3 is a superior property and has superior fair market resale value over the subject.

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|                        | Subject               | Sold 1                | Sold 2 *              | Sold 3                |
|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Street Address         | 1036 Seabright Avenue | 1479 Newport Avenue   | 784 Brighton Avenue   | 366 N 8th Street      |
| City, State            | Grover Beach, CA      | Grover Beach, CA      | Grover Beach, CA      | Grover Beach, CA      |
| Zip Code               | 93433                 | 93433                 | 93433                 | 93433                 |
| Datasource             | Tax Records           | MLS                   | MLS                   | MLS                   |
| Miles to Subj.         |                       | 0.67 1                | 0.49 1                | 0.56 1                |
| Property Type          | SFR                   | SFR                   | SFR                   | SFR                   |
| Original List Price \$ |                       | \$595,000             | \$599,000             | \$550,000             |
| List Price \$          |                       | \$595,000             | \$569,000             | \$550,000             |
| Sale Price \$          |                       | \$550,000             | \$569,000             | \$525,000             |
| Type of Financing      |                       | Cash                  | Conventional          | Cash                  |
| Date of Sale           |                       | 05/04/2023            | 11/08/2023            | 12/08/2023            |
| DOM · Cumulative DOM   | +                     | 8 · 52                | 47 · 70               | 15 · 39               |
| Age (# of years)       | 65                    | 88                    | 81                    | 74                    |
| Condition              | Fair                  | Fair                  | Average               | Fair                  |
| Sales Type             |                       | Investor              | Fair Market Value     | Fair Market Value     |
| Location               | Adverse ; Other       | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| View                   | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| Style/Design           | 1 Story Ranch/Rambler | 1 Story Bungalow      | 1 Story Bungalow      | 1 Story Bungalow      |
| # Units                | 1                     | 1                     | 1                     | 1                     |
| Living Sq. Feet        | 899                   | 1,031                 | 704                   | 580                   |
| Bdrm · Bths · ½ Bths   | 2 · 1                 | 1 · 1                 | 2 · 1                 | 1 · 1                 |
| Total Room #           | 5                     | 5                     | 3                     | 4                     |
| Garage (Style/Stalls)  | Attached 1 Car        | Detached 2 Car(s)     | None                  | Detached 2 Car(s)     |
| Basement (Yes/No)      | No                    | No                    | No                    | No                    |
| Basement (% Fin)       | 0%                    | 0%                    | 0%                    | 0%                    |
| Basement Sq. Ft.       |                       |                       |                       |                       |
| Pool/Spa               |                       |                       |                       |                       |
| Lot Size               | 0.17 acres            | 0.21 acres            | 0.10 acres            | 0.17 acres            |
| Other                  | Sunroom               |                       | Corner lot            |                       |
| Net Adjustment         |                       | -\$31,470             | +\$8,575              | +\$24,365             |
| Adjusted Price         |                       | \$518,530             | \$577,575             | \$549,365             |

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

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<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.



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#### Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold #1 was a standard sale per MLS information. Sold #1 is located approximately 0.67 miles away from the subject in a like kind, older neighborhood of SFR homes in Grover Beach. Sold #1 is a single story, Bungalow style, SFR home. Adjustments: Age -Sold #1 is a (23) year older home built in 1936 (+\$5,750) Comp exceeding the (15) year age of construction variance tolerance was used in the report due to scarce LIST comps factors in the current market for homes that match the subjects DNA profile and condition profile. Quality of construction - both Q4 rating (\$0) Room Count - Sold #1 has the same (5) room count as the subject (\$0) Bedroom Count - Sold #1 has inferior (1) bedroom count (\$0) Bathroom Count - Sold #2 has the same (1) bath count (\$0) GLA Count Sold #1 has a superior sized floor plan and superior GLA values (-\$11,220) Condition - both C5 (fair) condition rating (\$0) Both homes need multiple repairs and are both "fixers" Location - Sold #1 has superior, neutral neighborhood lot location value. Sold #1 has no adverse influences. The subject has an adverse influence across the street from a public school and has inferior neighborhood location to Sold #1 (-\$10,000) View - both neutral view amenities (\$0) Garage - Sold #1 has a superior (2) car garage (-\$5,000) Lot Size - Sold #1 has a larger 0.21 acre lot (-\$16,000) The subject has a superior sunroom amenity (+\$5,000) Both homes have a rear patio (\$0) Both homes have a wall heater and no A/C (\$0) Both homes have landscaped and fenced yards (\$0) With adjustments, Sold #1 has an estimated upward adjustment of \$31,470 over the subject. Subjects adjusted value: \$518,530. Sold #1 is a dated comp that closed escrow over (11) months ago. Prices have increased in the subjects neighborhood since Sold #1 closed escrow. The subjects market value is estimated to be higher than its adjusted price to Sold #1 due to appreciation that has occurred in the marketplace since Sold #1 closed escrow in early May of 2023. Sold #1 had CASH financing type with no reported credits or concessions. The subject has estimated similar fair market resale value to Sold #1 with adjustments.
- Sold 2 Sold #2 was a vacant, fair market sale per MLS information. Sold #2 is located approximately 0.49 miles away from the subject in a like kind, older neighborhood of SFR homes in Grover Beach. Sold #2 is a single story, Bungalow style, SFR home. Adjustments: Age - Sold #2 has similar age of construction. Sold #2 is a (16) year older home built in 1943 (+\$4,000) Quality of construction both Q4 rating (\$0) Room Count - Sold #2 has inferior (3) room count to the subject (+\$10,000) Bedroom Count - Sold #2 has the same (2) bedroom count as the subject (\$0) Bathroom Count - Sold #2 has the same (1) bath count as the subject (\$0) GLA Count Sold #2 has a smaller sized floor plan and inferior GLA values (+\$16,575) Comp exceeding the +/- 20% GLA value variance tolerance was used in the report due to scarce LIST comps factors in the current market for homes that match the subjects DNA profile and condition profile. Condition - superior C4 (average) condition rating (-\$40,000) The subject needs repairs and has inferior C5 (fair) condition and has had no significant updates since original build. Location - Sold #2 has superior, neutral neighborhood lot location value. Sold #2 has no adverse influences. The subject has an adverse influence close to a public school (-\$10,000) View - both neutral view amenities (\$0) Garage - the subject has a superior attached (1) car garage (+\$5,000) Sold #2 has no carport or garage. Lot Size - Sold #2 has a smaller 0.10 acre lot (+\$28,000) Sold #2 is located on a superior corner lot (-\$5,000) The subject has a superior Sunroom amenity. Sold #2 has no outbuildings (+\$5,000) Both homes have arear patio amenity (\$0) Both homes have landscaped and fenced yards (\$0) Sold #2 has superior forced warm air heating (-\$5,000) With adjustments, Sold #2 has an estimated downward adjustment of \$8,575 to the subject. Subjects adjusted value: \$577,575. Sold #2 is a dated comp that closed escrow over (5) months ago. Prices have increased in the subjects neighborhood since Sold #2 closed escrow. The subjects market value is estimated to be potentially higher due to appreciation that has occurred in the marketplace since Sold #2 closed escrow in early November of 2023. Sold #2 had Conventional loan financing type with a reported \$16,000 seller credit to the buyer for closing costs. The subject has estimated superior fair market resale value to Sold #2 with adjustments as DNA profiles are similar, with edge to Sold #2 for its superior location value with no adverse influences, superior sized parcel and estimated superior overall condition over the subject. Sold #2 has the lowest net adjustment to the subject. Sold #2 is the most heavily weighted SOLD comp. Best SOLD comp. The subjects resale value is estimated to be in line with its adjusted sale price to Sold #2, minus the \$16k seller credit at Sold #2. BUYER FINANCING: Conventional CONCESSIONS: \$16,000 CONCESSION CMTS: Credit towards recurring and non-recurring closing costs.
- Sold 3 Trust sale Sold #3 was a owner occupied, fair market sale per MLS information. Sold #3 is located approximately 0.56 miles away from the subject in a like kind, older neighborhood of SFR homes in Grover Beach. Sold #3 is a one story, Bungalow style SFR home. Adjustments: Age Sold #3 has similar age of construction. Sold #3 is a (9) year older home built in 1950 (+\$2,250) Quality of construction both Q4 rating (\$0) Room Count Sold #3 has inferior (4) room count to the subject (+\$5,000) Bedroom Count Sold #3 has inferior (1) bedroom count (\$0) Bathroom Count Sold #3 has the same (1) bath count as the subject (\$0) GLA Count Sold #3 has a smaller sized floor plan and inferior GLA values to the subject (+\$27,115) Condition both C5 (fair) condition rating (\$0) The subject needs repairs like Sold #3 and has no significant updates since original build like the subject. Sold #3 needs a new roof like the subject. Location Sold #3 has superior, neutral neighborhood lot location value. Sold #3 has no adverse influences. The subject has an adverse influence across from a public school and has inferior neighborhood location to Sold #3 (-\$10,000) View Sold #3 has similar view amenity. Sold #3 has neutral, residential views like the subject (\$0) Garage Sold #3 has a superior (2) car garage (-\$5,000) Lot Size Sold #3 has the same sized 0.17 acre lot (\$0) The subject has a superior Sunroom amenity. Sold #3 has no outbuildings (+\$5,000) Both homes have no forced hot air heating and have wall heaters for heating (\$0) Both homes have no A/C (\$0) With adjustments, Sold #3 has an estimated downward adjustment of \$24,365 to the subject. Subjects adjusted value: \$549,365. Sold #8 is a sightly dated to fightly higher in the subjects neighborhood since Sold

#3 entered and closed escrow. The subjects market value is estimated to be in line with its adjusted value to Sold #3. Sold #3 had CASH financing type with no reported credits or concessions. The subjects market value is estimated to be in line with its adjusted value to Sold #3.

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Loan Number

|   |       | •     |
|---|-------|-------|
| • | As-Is | Value |
|   |       |       |

| Subject Sale                | es & Listing His       | tory               |                     |   |                    |   |             |
|-----------------------------|------------------------|--------------------|---------------------|---|--------------------|---|-------------|
| Current Listing S           | tatus                  | Currently Listed   |                     | Listing History Comments  |                    |   |             |
| Listing Agency/F            | irm                    | BCRE               |                     | Prior MLS List  | ting History Infor | mation MLS Listin                               | g Number:   |
| Listing Agent Name          |                        | Brian Baniqued     |                     | PI21196940 Pending Date: 10/25/2021 MLS Status: CLOSED  |                    |   |             |
| Listing Agent Ph            | one                    | 510-222-0900       | )                   | DOM/CDOM: 43/43 Closing Date: 11/09/2021 MLS Area: GROVER BEACH MLS Sale Price: \$520,000 MLS Status Cl |                    |   |             |
| # of Removed Li<br>Months   | stings in Previous 12  | 0                  |                     | Date: 11/10/2   | 2021 MLS Listing   | Agent: Pi0171269<br>\$549,000 MLS Lis           | 7-Silvestre |
| # of Sales in Pre<br>Months | vious 12               | 0                  |                     | GARCIA REAL<br>Source: CRML   | ESTATE MLS O       | riginal List Price: \$<br>onflict for this sale | 549,000 MLS |
| Original List<br>Date       | Original List<br>Price | Final List<br>Date | Final List<br>Price | Result  | Result Date        | Result Price                                    | Source      |
| 12/20/2023                  | \$550,000              |                    |                     | Pending/Contract  | 03/17/2024         | \$550,000                                       | MLS         |

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# Marketing Strategy

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| 0 0,                 |             |                |
|----------------------|-------------|----------------|
|                      | As Is Price | Repaired Price |
| Suggested List Price | \$550,000   | \$590,000      |
| Sales Price          | \$545,000   | \$585,000      |
| 30 Day Price         | \$540,000   |                |
|                      |             |                |

#### Comments Regarding Pricing Strategy

I initially went back (3) months, out in distance (1) mile. List and Sold comps that match the subjects DNA and condition profile are scarce in Grover Beach in the current market. Sold comps that have closed in the past (90-120) days that match the subjects profile are extremely scarce. List comps that match the subjects GLA profile, lot size, condition, age, adverse lot location value and estimated range of resale value are extremely scarce. Inventory of homes For Sale is extremely low in all price tiers in Grover Beach in the current market. List price variance is wide for comps used in the report due to extremely scarce LIST comp factors in the current market for properties that match the subjects DNA profile. Due to scarce comp factors, it was necessary to relax some of the variance threshold tolerances of the search criteria to find comps which I could use to complete the report. Sales dates were backed up (12) months and distance radius was expanded up to (5) miles and comp selection remained scarce. With relaxing the lot size variance, the (90) day pending date variance, the +/- 20% GLA value variance, the (15) year age of construction variance, the neighborhood lot location value variance and the architectural style variance threshold tolerance of the search criteria, I was able to find comps of which I could use due to scarce comp factors. Comps used in the report are the best possible currently available comps within (5) miles from the subject and the adjustments are sufficient for this area to account for the differences in the subject and the comps. S1, S2 and S3 comps exceed the (90) day pending date variance tolerance threshold. L2, S2 and S3 comps exceed the +/- 20% GLA value variance threshold tolerance. L3 and S2 comps exceed the lot size variance tolerance threshold. L1, S1, S2 and S3 comps exceed the architectural style variance. L2, S1 and S2 comps exceed the (15) year age of construction variance tolerance threshold. Agent recommends a REPAIR FIRST/THEN LIST sales strategy with a 90-120 day marketing period. Sold #2 is the most heavily weighted sales comp due to its lowest net adjustment. However, the subjects current market value is estimated to be in line with its adjusted sales price to Sold #3. The subjects curb appeal & exterior condition is below (average) to the surrounding homes in its neighborhood. The subjects GLA size is in the lower tier for its immediate neighborhood. Sales prices appreciated rapidly in the subjects neighborhood over the course of 2021 and into the first quarter of 2023 (20%-25% increase) Price appreciation has stabilized with the Fed's interest rate hikes, but due to a limited supply of homes For Sale in Grover Beach, market remains stable and home values still slightly appreciating as market is a sellers market. Marketing time is abbreviated and under (30) days. Adjusted SOLD comps are estimated to accurately bracket the range of the subjects current resale value. The subjects estimated range of "AS- IS" resale value is \$545,000 to \$570,000 in the current market due to low inventory of homes For Sale and stable buyer demand. The subjects estimated (30) day quick sale price is \$540,000. The initial suggested list price mark up percentage is suggested to be 1% to 2%, due to low inventory and stable buyer demand in the current market. Marketing time is abbreviated and less than (30) days when properties are priced and positioned correctly in the marketplace. Current market trend appears to be sales price stabilization. Demand continues to exceeds supply in Grover Beach and the surrounding 5 Cities area, helping to sustain home values in the current market. Sales volume has slowed significantly since the FED interest rate hikes. Inventory of homes For Sale remains low with stable buyer demand. Cash financed sales common in the current. ROI on recommended repairs estimated to be 2X cost of repairs. Estimated Tax Value per Realist.com tax websites Corelogic software algorithm - RealAVM™ Value: \$550,400 Confidence Score: 90 RealAVM™ Value Range: \$509,000 - \$591,900 Forecast Standard Deviation: 8 Value As Of 04/01/2024 (1)RealAVM™ is a CoreLogic® derived value and should not be used in lieu of an appraisal. (2)The Confidence Score is a measure of the extent to which sales data, property information, and comparable sales support the property valuation analysis process. The confidence score range is 50 - 100. Clear and consistent quality and quantity of data drive higher confidence scores while lower confidence scores indicate diversity in data, lower quality and quantity of data, and/or limited similarity of the subject property to comparable sales. (3)The FSD denotes confidence in an AVM estimate and uses a consistent scale and meaning to generate a standardized confidence metric. The FSD is a statistic that measures the likely range or dispersion an AVM estimate will fall within, based on the consistency of the information available to the AVM at the time of estimation. The FSD can be used to create confidence that the true value has a statistical degree of certainty.

Client(s): Wedgewood Inc

Property ID: 35291753

GROVER BEACH, CA 93433

57225

\$545,000 As-Is Value

by ClearCapital

Loan Number

# Clear Capital Quality Assurance Comments Addendum

Reviewer's The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported. Notes

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# Subject Photos

by ClearCapital





Front Front





Side

Address Verification





Side Street

# by ClearCapital

# **Subject Photos**



Street



Street



Street



Other



Other

Client(s): Wedgewood Inc



Other

# **Subject Photos**

by ClearCapital



Other



Other



Other

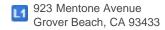


Other

57225

by ClearCapital

# **Listing Photos**





Front

180 Jennifer Court Grover Beach, CA 93433



Front

729 Trouville Avenue Grover Beach, CA 93433



by ClearCapital

# **Sales Photos**





Front

52 784 Brighton Avenue Grover Beach, CA 93433



Front

33 366 N 8th Street Grover Beach, CA 93433



Front

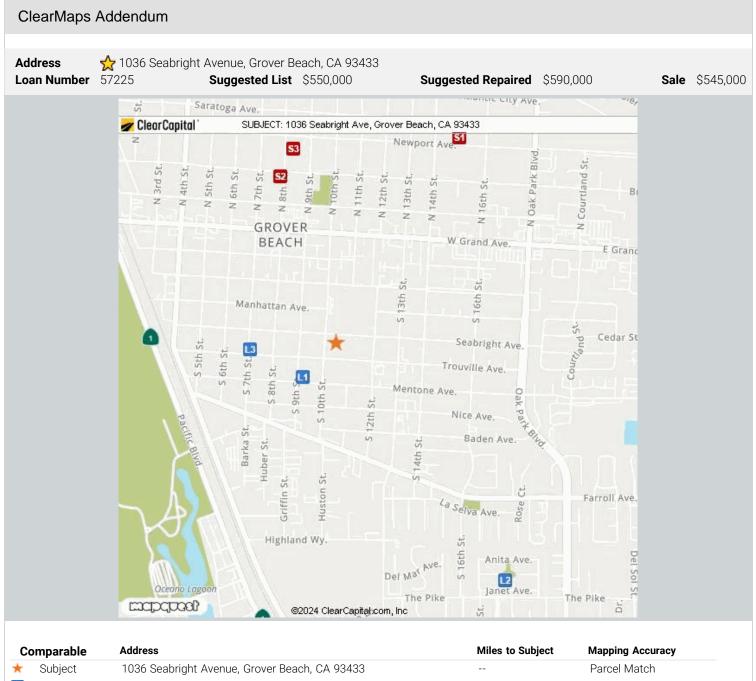
\$545,000

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| Comparable | Address                                       | Miles to Subject        | Mapping Accuracy |
|------------|---|-------------------------|------------------|
| * Subject  | 1036 Seabright Avenue, Grover Beach, CA 93433 |                         | Parcel Match     |
| Listing 1  | 923 Mentone Avenue, Grover Beach, CA 93433    | 0.13 Miles <sup>1</sup> | Parcel Match     |
| Listing 2  | 180 Jennifer Court, Grover Beach, CA 93433    | 0.82 Miles <sup>1</sup> | Parcel Match     |
| Listing 3  | 729 Trouville Avenue, Grover Beach, CA 93433  | 0.24 Miles <sup>1</sup> | Parcel Match     |
| Sold 1     | 1479 Newport Avenue, Grover Beach, CA 93433   | 0.67 Miles <sup>1</sup> | Parcel Match     |
| Sold 2     | 784 Brighton Avenue, Grover Beach, CA 93433   | 0.49 Miles <sup>1</sup> | Parcel Match     |
| Sold 3     | 366 N 8th Street, Grover Beach, CA 93433      | 0.56 Miles <sup>1</sup> | Parcel Match     |

The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>&</sup>lt;sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

GROVER BEACH, CA 93433

\$545,000

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As-Is Value

Addendum: Report Purpose

# Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

The amount of time the property is exposed to a pool of prospective buyers before going into contract. Marketing Time

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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\$545,000 As-Is Value

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# Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue guestion marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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# **DRIVE-BY BPO**

### **1036 SEABRIGHT AVENUE**

GROVER BEACH, CA 93433

57225

\$545,000 As-Is Value

by ClearCapital

Loan Number

# Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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Loan Number

\$545,000 As-Is Value

by ClearCapital

**Broker Information** 

Century 21 Hometown Realty -**Broker Name** Christian Stuart Workmon Company/Brokerage

Pismo Beach, CA

727 South Halcyon Road #11 **License No** 01317218 Address

Arroyo Grande CA 93420

**License Expiration** 08/15/2025 License State

Phone 7604048735 Email chrisworkmon@gmail.com

**Broker Distance to Subject** 1.71 miles **Date Signed** 04/13/2024

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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