## **DRIVE-BY BPO**

**2081 5TH ST** SANTA FE, NM 87505

58150 Loan Number **\$500,000**• As-Is Price

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	2081 5th St, Santa Fe, NM 87505 08/17/2024 58150 Catamount Properties 2018 LLC	Order ID Date of Report APN County	9549973 08/17/2024 010135918 Santa Fe	Property ID	35836237
Tracking IDs					
Order Tracking ID	8.14_BPO	Tracking ID 1	8.14_BPO		
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	SYLVIA M BROWN	Condition Comments
R. E. Taxes	\$1,467	Property appears to be in average condition. No repairs needed
Assessed Value	\$62,280	were noted during the inspection.
Zoning Classification	Residential	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	nta	
Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	Neighborhood is site built residential homes in similar style, age
Sales Prices in this Neighborhood	Low: \$190000 High: \$480000	and condition as the subject. There is commercial shopping, restaurants, gas stations down the street and close to highways
Market for this type of property	Decreased 4 % in the past 6 months.	
Normal Marketing Days	<30	

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	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	2081 5th St	2066 Calle Sombr	2904 Calle Princesa Juana N	3014 Siringo
City, State	Santa Fe, NM	Santa Fe, NM	Santa Fe, NM	Santa Fe, NM
Zip Code	87505	87505	87507	87507
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.15 1	1.34 1	1.48 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$459,000	\$465,000	\$459,000
List Price \$		\$459,000	\$465,000	\$459,000
Original List Date		08/16/2024	07/09/2024	07/13/2024
DOM · Cumulative DOM	·	1 · 1	31 · 39	2 · 35
Age (# of years)	51	47	56	59
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,467	1,347	1,298	1,450
Bdrm · Bths · ½ Bths	3 · 2	3 · 1 · 1	3 · 2	3 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 1 Car	None	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.20 acres	.20 acres	.17 acres	.23 acres
Other				

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Current Listings - Cont.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 similar to subject, slightly less SF. Per MLS: Seize the chance to own a home in this centrally located, established neighborhood. Just minutes from St. Vincent hospital, shopping, the Railrunner train station, restaurants, as well as the up and coming Santa Fe Midtown District, this property is ideally situated for convenience and life style. With over a quarter acre of land, the possibilities are endless. The home was purchased from the builder, Stanky Brown, and has been occupied by the same family since. Discearning Buyers will recognize the potential of this home and this location.
- Listing 2 inferior to subject, less SF. Per MLS: You do not want to miss this meticulous home in the heart of Santa Fe! Near the Geneva Community center and SO many amenities. Parks and walking trails near by! No HOA! This home boasts 3 bedrooms and two full bathrooms. A spectacular back yard, with mature grass and trees to enjoy the gatherings! No carpet! Your buyers will love the convenience of this home! It won't last long bring your buyers today!
- Listing 3 most similar to subject. Per MLS: This wonderful single-level home has three bedrooms, 2 baths, as well as a sun room or den, and is situated in an oversized corner lot. Nicely landscaped front, side and back yards and includes an attached insulated two car garage with a large driveway and a separate enclosed structure in the back that was used as an artist studio. This beautiful home has been loved and cared for by the original owner since it was originally built. Updates include windows and doors, new stainless-steel refrigerator and garage door opener. Centrally located in the Bellamah Community and close to parks, schools, medical facilities, shopping, and all that Santa Fe has to offer.

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	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	2081 5th St	993 Camino Rizo	2710 Calle Cedro	2728 Alamosa
City, State	Santa Fe, NM	Santa Fe, NM	Santa Fe, NM	Santa Fe, NM
Zip Code	87505	87505	87505	87505
Datasource	Public Records	MLS	MLS	MLS
Miles to Subj.		0.71 1	0.90 1	1.02 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$485,000	\$518,000	\$425,000
List Price \$		\$485,000	\$518,000	\$425,000
Sale Price \$		\$490,000	\$518,000	\$444,000
Type of Financing		Conventional	Cash	Conventional
Date of Sale		06/05/2024	03/01/2024	04/12/2024
DOM · Cumulative DOM		6 · 42	2 · 36	14 · 68
Age (# of years)	51	59	56	62
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,467	1,265	1,404	1,444
Bdrm · Bths · ½ Bths	3 · 2	3 · 1 · 1	3 · 2	3 · 1 · 1
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 1 Car	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.20 acres	.16 acres	.18 acres	.15 acres
Other				
Net Adjustment		+\$20,000	\$0	+\$45,000
Adjusted Price		\$510,000	\$518,000	\$489,000

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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# Recent Sales - Cont.

by ClearCapital

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 adjusted price less SF and older than subject Per MLS: Model home built by Stamm on a cul-de-sac. Home maintained by original owners and in an established neighborhood. Walled backyard with trees inclusive of walnut, pear, apple, apricot, and plum. Landscaped area dotted with tulips. The larger backyard covered porch has a concrete base bordered by lilac and honeysuckle bushes. The side and front yard focus on hedges and some native plants. A couple of concrete steps to the original front door with wrought iron screen door and enter the living room with wood floors and floor-level kiva fireplace. Newer windows throughout the home. The kitchen boasts of a large farmhouse sink, refinished cabinetry with some pullout drawers. Bar top with extra counter separates kitchen from dining areas. Both living and dining windows face west. The laundry room with back door and wrought iron screen door lead to exterior garage door entrance and beckoning patio area. The home is cooled with refrigerated air and GFA heating for the wintertime. Wood flooring in 3 bedrooms, hallway, and living and dining areas. Full bath in hallway. Shower in primary bedroom. Only a handful of homes in this cul-de-sac neighborhood.
- Sold 2 most similar to subject Per MLS: This meticulously updated, centrally located 3 bedroom, 2 bath home is an absolute gem! A complete kitchen remodel showcases new cabinetry, quartz countertops, designer backsplash, stainless steel appliances, including a Kucht Range with a custom hood by acclaimed local artisan, Gabe Rippel, and a new beverage refrigerator! The property has elegant, engineered hardwood flooring, new paint throughout and new interior and exterior lighting. The backyard space is transformed with a flagstone patio and a fabulous outdoor grill area that all grillers will envy! Additional updates include a new electrical subpanel, new water heater, a new garage door and central A/C has been added. Don't miss the opportunity to call this masterfully remodeled home yours!
- **Sold 3** adjusted price older than subject Per MLS: Beautifully updated home with sleek and sophisticated finishes and plenty of space for a great quality of life! This 3 Bed, 2 Bath property is centrally located in Santa Fe's established Camino Carlos sub! The inviting neutral finishes are the perfect canvas for your personal touches. The kitchen has been remodeled and features updated cabinetry, granite countertops, and SS appliances

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Subject Sal	es & Listing His	tory					
Current Listing Status		Not Currently Listed		Listing Histor	y Comments		
Listing Agency/Firm		no listing history found.					
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy			
	As Is Price	Repaired Price	
Suggested List Price	\$500,000	\$500,000	
Sales Price	\$500,000	\$500,000	
30 Day Price	\$475,000		
Comments Regarding Pricing S	trategy		
Comps in the area sold at o	or above the listing price. No repairs note	ed during the inspection.	

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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## **Subject Photos**





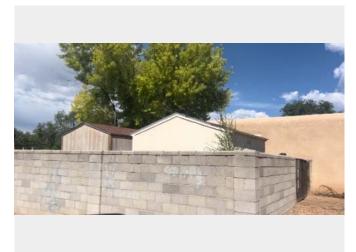
Front Front





Front Front





Address Verification

Side

## **Subject Photos**

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Side Side





Side Street



Street

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## **Listing Photos**





Front

2904 Calle Princesa Juana N Santa Fe, NM 87507



Front

3014 Siringo Santa Fe, NM 87507



Front

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### **Sales Photos**





Front

2710 Calle Cedro Santa Fe, NM 87505



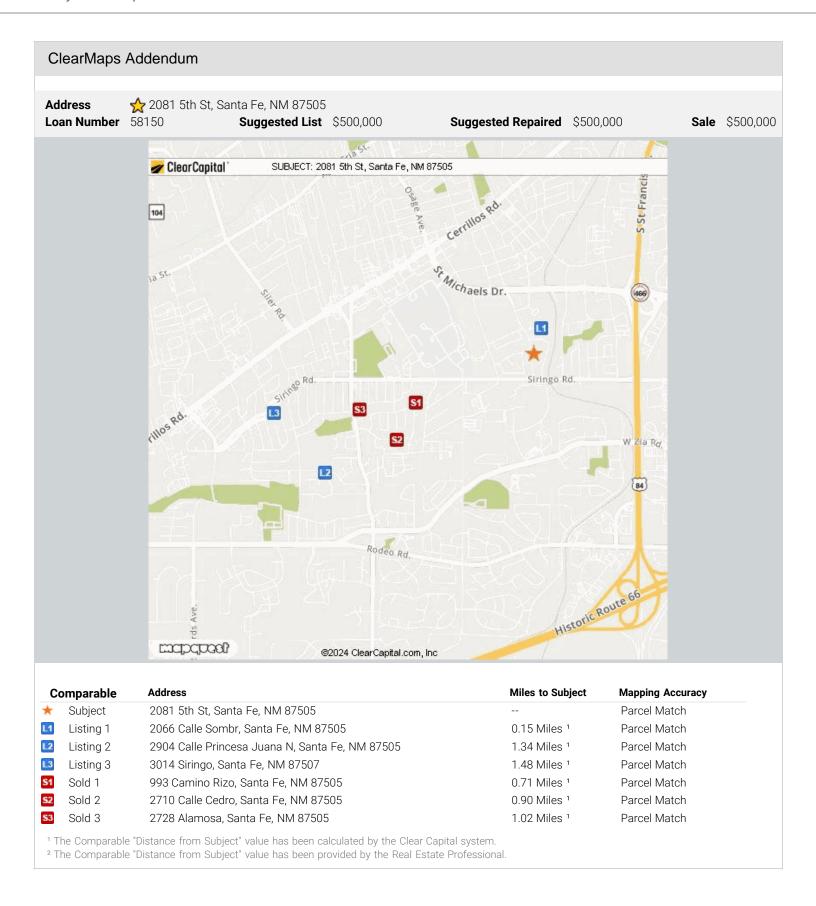
Front

2728 Alamosa Santa Fe, NM 87505



Front

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 07/29/2024

#### Purpose:

Please determine a Fair market price for this property at which it would sell in a typical marketing time for the area. Comparable Requirements:

If any of the following comparable criteria cannot be met, the commentary is required as to why you expanded your search, and what the effect on price will be.

- 1. Use comps from the same neighborhood, block or subdivision.
- 2. Use REO comparables only if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Use comps that have closed in the past 3 months to show the current market conditions. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.
- Property Condition Definitions:
- 1. Poor: Uninhabitable or severely damaged from fire, flood, vandalism or mold
- 2. Fair: Repairs needed, may not be eligible for all forms of financing, below the neighborhood average
- 3. Average: Minor cosmetic or no repairs needed; typical for the neighborhood, move-in ready but no significant updates or renovations
- 4. Good: Above average, move in ready, no repairs necessary and has recent and significant updates and/or renovations (or, for customers that do not provide for 'Average', any move-in ready property)
- 5. Excellent: Newer construction (1-5 years) or high end luxury

Standard Instructions:

- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient, factual detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as substantiated distance to amenities, parks, schools, commercial or industrial influences, REO activity, traffic, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.
- 10. No part of your analysis or reporting may be based on the race, color, religion, sex, actual or perceived sexual orientation, actual or perceived gender identity, age, actual or perceived marital status, disability, familial status, national origin of either the prospective owners or occupants of the subject property, present owners or occupants of the property, or present owners or occupants of the properties in the vicinity of the subject property, or on any other basis prohibited by federal, state or local law.
- 11. When commenting on the subject property or comp selections, refrain from the use of unsupported or subjective terms to assess or rate, such as, but not limited to, "high," "low," "good," "bad," "fair," "poor," "strong," "weak," "rapid," "slow," "fast" or "average" without providing a foundation for analysis and contextual information. It is inappropriate to add language that could indicate unconscious bias, including but not limited to: "pride of ownership," "crime-ridden area," "desirable neighborhood or location" or "undesirable neighborhood or location

Undue Influence Concerns

Please contact uiprovider@clearcapital.com for any Undue Influence concerns.

Independence Hotline

Please notify Clear Capital of any independence concerns by calling (530) 550-2138

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### Report Instructions - cont.

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Terms of Use, Code of Conduct and Professional Discretion:

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

If you accept and perform this assignment, you do so in accordance with the Clear Capital Vendor Agreement Terms of Use and Code of Conduct to which you agreed.

All interactions with consumers (borrowers, homeowners, POCs, etc.) must be performed in a professional manner. Should you observe any concerning or suspicious activity while you engage with a consumer whether onsite or otherwise, please contact Clear Capital immediately. Please refrain from discussing anything related to the observation with the consumer directly. This includes suspected elder abuse, elder financial abuse, vulnerable adults, fraud, forgery or any violations of local, state or federal laws.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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Broker Information

by ClearCapital

Broker Name Liana Velasquez Company/Brokerage Sotheby's International Realty

License No 50073 Address 206 B State Road 399 Espanola NM

87532

License Expiration05/31/2025License StateNM

Phone5054123371Emaillianav.kw@gmail.com

**Broker Distance to Subject** 21.66 miles **Date Signed** 08/17/2024

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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