# 3288 OAK KNOLL DRIVE

PASO ROBLES, CA 93446

**58537 \$660,000** Loan Number • As-Is Price

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	3288 Oak Knoll Drive, Paso Robles, CA 93446 10/02/2024 58537 Neighbor to Neighbor Homes LLC	Order ID Date of Report APN County	9661761 10/04/2024 040-122-073 San Luis Obist	Property ID	36027321
Tracking IDs					
Order Tracking ID	10.2_BPO	Tracking ID 1	10.2_BPO		
Tracking ID 2		Tracking ID 3			

### **General Conditions**

Owner	Jeff Esquibel	Condition Comments
R. E. Taxes	\$3,455	Appears to be in average condition with stucco exterior, some
Assessed Value	\$307,845	landscaping, fenced yard, no obvious repairs needed.
Zoning Classification	RSF	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type Fee Simple		
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

# Neighborhood & Market Data

Location Type	Rural	Neighborhood Comments		
Local Economy	Stable	Homes in the area are similar in style and age, but vary in sq ftg		
Sales Prices in this Neighborhood	Low: \$600,000 High: \$670,000	and lot size. Subdivision has community park.		
Market for this type of property	Increased 2 % in the past 6 months.			
Normal Marketing Days <90				

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# **Current Listings**

	Cubicat	Linting 1		Listing 2
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	3288 Oak Knoll Drive	1173 Dorothy	3393 Oak Knoll	401 Veronica
City, State	Paso Robles, CA	Paso Robles, CA	Paso Robles, CA	Paso Robles, CA
Zip Code	93446	93446	93446	93446
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		4.05 <sup>1</sup>	0.15 <sup>1</sup>	3.56 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$645,000	\$654,900	\$670,000
List Price \$		\$645,000	\$654,900	\$670,000
Original List Date		09/24/2024	09/09/2024	09/05/2024
DOM $\cdot$ Cumulative DOM	•	6 · 10	2 · 25	25 · 29
Age (# of years)	38	49	38	44
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,259	1,120	1,059	1,192
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.13 acres	0.15 acres	0.16 acres	0.14 acres
Other				

\* Listing 2 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Listing Comments Why the comparable listing is superior or inferior to the subject.

**Listing 1** Inferior sq ftg and age. Home has new flooring, updated kitchen, stainless appliances. Fenced yard, covered patio. Solar.

Listing 2 Inferior sq ftg, like age, area and style. Home has new roof, HVAC, fenced and landscaped yard. Updated kitchen.

Listing 3 Inferior sq ftg and age. Home has new roof, HVAC, updated kitchen, fenced and landscaped yard. with concrete patio.

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# **Recent Sales**

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	3288 Oak Knoll Drive	1029 Pioneer Trail	3338 Oak Knoll	490 Golden Meadow
City, State	Paso Robles, CA	Paso Robles, CA	Paso Robles, CA	Paso Robles, CA
Zip Code	93446	93446	93446	93446
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		3.96 <sup>1</sup>	0.07 1	0.08 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$625,000	\$645,000	\$655,000
List Price \$		\$625,000	\$645,000	\$655,000
Sale Price \$		\$611,000	\$645,000	\$645,000
Type of Financing		Fha	Fha	Conv
Date of Sale		05/03/2024	09/06/2024	05/06/2024
DOM $\cdot$ Cumulative DOM		35 · 59	56 · 139	50 · 90
Age (# of years)	38	26	38	38
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,259	1,383	1,492	1,059
Bdrm · Bths · ½ Bths	3 · 2	4 · 2	4 · 2	3 · 2
Total Room #	7	8	8	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.13 acres	0.16 acres	0.13 acres	0.12 acres
Other				
Net Adjustment		+\$400	-\$23,300	+\$20,000
Adjusted Price		\$611,400	\$621,700	\$665,000

\* Sold 2 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 Superior sq ftg and age. Home has fireplace, fenced and landscaped yard. Off street parking. Near services. ADJ +12000 age - 12400 sq ftg

Sold 2 Superior sq ftg, like area, age and style Home has high ceilings, fireplace. Fenced yard, some landscaping. ADJ -23300 sq ftg

**Sold 3** Inferior sq ftg, like age, area. Home has sunroom, remodeled kitchen, fireplace. Fenced yard, some landscaping. ADJ + 20000 sq ftg

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# Subject Sales & Listing History

Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm			No prior list	No prior listings or sales in the past 36 months.			
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

# Marketing Strategy As Is Price Repaired Price Suggested List Price \$665,000 \$665,000 Sales Price \$660,000 \$660,000 30 Day Price \$625,000 - Comments Regarding Pricing Strategy - There are more listings coming on the market and staying on with longer DOM's. Sellers are paying more concessions including buyers

There are more listings coming on the market and staying on with longer DOM's. Sellers are paying more concessions including buyers costs. There are few short sales or REO's.

# Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**



Front



Address Verification



Street

by ClearCapital

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# **Listing Photos**

1173 Dorothy L1 Paso Robles, CA 93446



Front



3393 Oak Knoll Paso Robles, CA 93446



Front





Front

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# **Sales Photos**

1029 Pioneer Trail Paso Robles, CA 93446



Front





Front

490 Golden MeadowPaso Robles, CA 93446



Front

by ClearCapital

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ClearMaps Addendum Address ☆ 3288 Oak Knoll Drive, Paso Robles, CA 93446 Loan Number 58537 Suggested List \$665,000 Suggested Repaired \$665,000 Sale \$660,000 G14 🜌 Clear Capital SUBJECT: 3288 Oak Knoll Dr, Paso Robles, CA 93446 Capital Hill PASO ROBLES L1 L3 (101) **S1** 101 46 101 mapqpool @2024 ClearCapital.com, Inc

Co	omparable	Address	Miles to Subject	Mapping Accuracy
*	Subject	3288 Oak Knoll Drive, Paso Robles, CA 93446		Parcel Match
L1	Listing 1	1173 Dorothy, Paso Robles, CA 93446	4.05 Miles 1	Parcel Match
L2	Listing 2	3393 Oak Knoll, Paso Robles, CA 93446	0.15 Miles 1	Parcel Match
L3	Listing 3	401 Veronica, Paso Robles, CA 93446	3.56 Miles 1	Parcel Match
<b>S1</b>	Sold 1	1029 Pioneer Trail, Paso Robles, CA 93446	3.96 Miles 1	Parcel Match
<b>S2</b>	Sold 2	3338 Oak Knoll, Paso Robles, CA 93446	0.07 Miles 1	Parcel Match
<b>S</b> 3	Sold 3	490 Golden Meadow, Paso Robles, CA 93446	0.08 Miles 1	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

# by ClearCapital

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# Addendum: Report Purpose

# Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions: Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being
	compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

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# Addendum: Report Purpose - cont.

# **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 07/29/2024

Purpose:

Please determine a Fair market price for this property at which it would sell in a typical marketing time for the area.

Comparable Requirements:

If any of the following comparable criteria cannot be met, the commentary is required as to why you expanded your search, and what the effect on price will be.

1. Use comps from the same neighborhood, block or subdivision.

2. Use REO comparables only if the market is driven by REOs and they are comparable in characteristics and condition.

3. Use comps that have closed in the past 3 months to show the current market conditions. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Property Condition Definitions:

1. Poor: Uninhabitable or severely damaged from fire, flood, vandalism or mold

2. Fair: Repairs needed, may not be eligible for all forms of financing, below the neighborhood average

3. Average: Minor cosmetic or no repairs needed; typical for the neighborhood, move-in ready but no significant updates or renovations

4. Good: Above average, move in ready, no repairs necessary and has recent and significant updates and/or renovations (or, for customers that do not provide for 'Average', any move-in ready property)

5. Excellent: Newer construction (1-5 years) or high end luxury Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient, factual detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as

substantiated distance to amenities, parks, schools, commercial or industrial influences, REO activity, traffic, etc.

5. Do not approach occupants or owners.

If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
 Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

10. No part of your analysis or reporting may be based on the race, color, religion, sex, actual or perceived sexual orientation, actual or perceived gender identity, age, actual or perceived marital status, disability, familial status, national origin of either the prospective owners or occupants of the subject property, present owners or occupants of the property, or present owners or occupants of the subject property, or on any other basis prohibited by federal, state or local law.

11. When commenting on the subject property or comp selections, refrain from the use of unsupported or subjective terms to assess or rate, such as, but not limited to, "high," "low," "good," "bad," "fair," "poor," "strong," "weak," "rapid," "slow," "fast" or "average" without providing a foundation for analysis and contextual information. It is inappropriate to add language that could indicate unconscious bias, including but not limited to: "pride of ownership," "crime-ridden area," "desirable neighborhood or location" or "undesirable neighborhood or location Undue Influence Concerns

Please contact uiprovider@clearcapital.com for any Undue Influence concerns.

Independence Hotline

Please notify Clear Capital of any independence concerns by calling (530) 550-2138

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### Report Instructions - cont.

Terms of Use, Code of Conduct and Professional Discretion:

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

If you accept and perform this assignment, you do so in accordance with the Clear Capital Vendor Agreement Terms of Use and Code of Conduct to which you agreed.

All interactions with consumers (borrowers, homeowners, POCs, etc.) must be performed in a professional manner. Should you observe any concerning or suspicious activity while you engage with a consumer whether onsite or otherwise, please contact Clear Capital immediately. Please refrain from discussing anything related to the observation with the consumer directly. This includes suspected elder abuse, elder financial abuse, vulnerable adults, fraud, forgery or any violations of local, state or federal laws.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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### **Broker Information**

Broker Name	Shannon Simonini	Company/Brokerage	Simonini-Powell Real Estate
License No	01297401	Address	4250 Tranquilla Av Atascadero CA 93422
License Expiration	09/07/2027	License State	CA
Phone	8055509233	Email	sasimonini@charter.net
Broker Distance to Subject	5.02 miles	Date Signed	10/04/2024

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.